

**THE CLUB AT NEW SEABURY  
BOARD OF MANAGERS  
ANNUAL MEETING**

August 29, 2010

3:00 PM

The New Seabury annual members meeting took place on Sunday in the club house with all board members in attendance along with Steve Brennan General Manger/COO, Judy Horton Director of Membership Development, and Scott Nickerson Golf Course Superintendent. Approximately 70 members were in attendance. At the conclusion of the open meeting, the Board continued with a closed meeting with the three newly elected members.

Chairman Darlene Furbush opened the meeting with a review of the past year. This past spring the Board visited each venue and an overview provided by each manger.

The results of the election were announced for a 3 year term on the Board of Mangers:  
Bill Blaisdell (185), Sy Yanoff (182) and Mary Schwartz (179)

Treasurer Report: Marybeth Crabtree advised that the Board has \$61,895 in funds

**Committee Reports:**

Golf/Bill Blaisdell: The New Seabury Men's Golf Association has an increase in new members. Several new events have been added, including a September Member/3 Guest.  
The New Seabury Women's Golf Association has seen an increase in participation and has had great support from the golf staff, especially Keith Gagnon. Pro Shop revenue in the sale of hard and soft goods, is slightly down from last year. Golf operations has been improved with completion of new irrigation, green replacements, and drainage. There remains a concern regarding attention to details (daily instructions given by the starters) and the general conditions of the Ocean coarse, especially the back 9

Tennis/Marybeth Crabtree: Members are very satisfied with the new staff and increase in events and participation.

Waterfront/Bill Levine: All major and minor issues presented by the Board have been successfully implemented.

Fitness/Dan Goggin: Tony Colesano has been hired to a full time position. His staff has received high marks from the members

***Report from Steve Brennan, General Manger***

Golf: Over the last several weeks, three greens (10,13 and 15) have been stressed due to high temperatures and usage. There has been a very quick, over 2 weeks, deterioration. It is expected that it will take a few weeks to correct the problems. Tournament activities have been very positive.

Member surveys: The first surveys have been sent to about 1/3 of the members. A total of 350 will be sent out over a three month period. A small number of responses (7) have had negative inputs, all of which will be addressed. The survey results will be sent to members in November.

Kids Camp: The first year of the program was very successful. The use of different venues, throughout the campus, proved to be an enhancement to both participants and councilors. There was an average of 50 kids per week over the 6 week period, with many participating for multiple weeks.

Capital Expenditures: A total of \$750,000 has been spent over the past 12 months including: golf course drainage, kitchen equipment, and two vans. Maintenance equipment and golf carts are on long term leases.

Individual Venues:

Tennis. Members have a new pride with the staff and increase of tournaments.

Events: The Beach Blast had over 300 participants while 200 attended the Poppy 70<sup>th</sup>. Over 50 new members attended the recent reception.

Construction and Development: Immediate plan is not to go forward with Section 5 until market conditions improve.

New Memberships will be challenged for next year. 5-8 membership categories have been eliminated.

### ***Questions from Members:***

What are the members funds used for? There is a liability(DRS) insurance policy (\$6000/year), annual accounting reports, tax returns, corporate excise taxes. The funds are held for any legal fees that would be incurred in the future Members issues. At the time of membership, new members are requested to contribute to the fund. No contributions have been received since Sept 2009.

On course rangers have not be used this year. Would management consider charging the Monday outings extra so that ranges could be used? We need to take better steps to adhere to the rules. Management thought that this was a good suggestion.

There has been a problem with the Kids Camp councilors receiving pay on a timely manner. Management was not aware of this issue, and will investigate.

How may members at New Seabury? There are a total of 860 total members, of which 585 have golf packages. The cap for golf membership is 695.

Could management consider providing more food services at the Beach Club? In the past, the membership has never supported a staffed venue, but may be tried again next year.

Meeting adjourned at 3:45 PM