

**New Seabury Club Members Associates, LLC.
Board of Managers Meeting Minutes
August 9, 2018**

The Board meeting on August 9, 2018, was called to order at 5:13 p.m. by Chairman Richard McGrail. In addition to Mr. McGrail, Board members Sharon Bazarian, Mike Forbes, Paul Stenberg, Rick Quinby, Bill Blaisdell, Mike Richardson, and Kevin Kelley were present. New Seabury President and Executive Director Chris Card also participated in the meeting.

As the first order of business was a motion made to accept the July 12, 2018, NSBOM meeting minutes as submitted. The motion was seconded and unanimously approved.

Club Management Update

In order to accommodate Mr. Cards schedule, he joined the meeting at 5:30. Chris opened his remarks with thanks for the Boards support completing the Mid-Season Member Survey. With over 260 members providing input, he said he was very pleased with the level of response to the 9-question survey. He said while he and his team were encouraged by the results, they would use the data to tweak their efforts for the remainder of the season in line with their goal of continuous improvement across all areas of the club.

A brief discussion of the upcoming Annual Meeting followed. Mr. McGrail reviewed the meeting agenda and provided an overview of the information the Board will be presenting to membership at the session. He thanked Mr. Card for agreeing to participate and it reiterated the Boards feeling on how important it was meet to jointly meet with membership in order to improve and grow the Club. Mr. McGrail also suggested Chris considering bring some of is senior team; Pedro Gonzalez, Amy Ware, Jim Clay and Scott Nickerson to the Annual meeting.

Understanding the renovations off the Dunes Course are scheduled to begin in the Fall, the Board also suggested an update on the project be incorporated into Mr. Cards Annual Meeting remarks. Mr. McGrail mentioned that when the original renovation presentation to membership was done, Management stated that an update would be done once plans were finalized. The annual meeting provides a great opportunity to deliver that update. Mr. Card said he'd incorporate an update into his planned remarks.

Q & A

After his opening remarks, Chris responded to a number of questions from the Board.

- Richard McGrail mentioned to Chris that a member emailed the Board to recommend that the Club have more menu items available for people with food allergies. Chris explained that Pedro Gonzalez and the F&B team have added gluten free items to the menu. They also do their best to accommodate any diners that make them aware of specific food allergies.
- There were also a couple of emails relating to membership categories that the Board received and passed along to Chris during the month. Chris acknowledge the requests but reiterated that the existing membership category are the only options currently available for membership.

- Mr. McGrail acknowledged that Board understood the existing membership category but reiterated the Boards hope that Club Management was open to future discussion regarding the membership options to suit the evolving needs of the Club membership. Specifically, a reduction in the age requirement for the Silver membership, increasing the age coverage for family golf members from 22-26 and revisiting the option to allow members to downgrade their membership category based on changing family circumstances. Chris said the Club reviews all of these matters on an annual basis and is always open to dialogue on any club related matters.
- The Board relayed a couple of complaints received during the month regarding people and people walking their dogs on the Golf Course. Chris said he was aware of the issue and that the Club has been including messaging in their correspondence and email updates reiterating that walking on the courses is not allowed during hours of play. He said they would continue to monitor the situation and address people individually they see walking on the courses.
- Mike Forbes mentioned that a number of members have approached him to express their concerns that the Ocean Course is being over watered this season. Mr. Card thanked Mike for the input and said he would take the matter up with Scott Nickerson, Superintendent.
- Mr. McGrail thanked Mr. Card for his teams' efforts to resolve the member WiFi connectivity issue. John Shea, the New Seabury IT Manager, reconfigured the on-site router settings eliminating the need to members to reestablish a connection when they moved between venues on the property.
- A New Seabury resident approached Mike Richardson asking if it was possible for non-members to use the Athletic Center facilities on a daily fee basis. Chris Card confirmed that these facilities are for members and resort guests only.
- The issue of the Driving Range being closed most of the day on Tuesdays was discussed. Currently the Range is open for a couple of hours on Tuesday morning providing access to the facilities women golfer before their "Lady's Day" rounds. The range is closed the rest of the day for maintenance. The Board reiterated the members position that losing one day a week on such a short season it seems unreasonable. Chris said he would discuss the issue with Scott Nickerson in an effort to provide more access to the facility during the season.
- Mike Forbes recommended they more activities for New Seabury members be made available during the shoulder seasons of Spring and Fall. Over the last several years the Cabana Club and Beach Bar close after Labor Day weekend. In the past, these facilities where open on weekends in September and October weather permitting. Chris said he planned to keep more facilities available to the members this Fall. He said he would circle back with the Board as plans firmed up on the Fall schedule.

There being no additional questions, Mr. McGrail thanked Chris for his participation and he exited the meeting at 6:35 p.m.

Treasurer's Report

Treasurer Mike Richardson reported that the bank account cash balance at the beginning of July was \$18,644.39. Mike explained that a check for \$672.00 to pay for the annual contract for the Boards Constant Contact software, was the only expenditure during the month. No additional spending is anticipated for the month of August.

A motion was made and unanimously approved to accept the July 12, 2018, Treasurer's report.

Golf Committee Report

Mike Forbes provided the Board with an update on the July Men's Member Guest tournament. All details were well thought out from the bag drop workers, lockers for guests with their names on lockers, great gifts for players, course in great shape, a bagpiper on the last day of the tournament, and complimentary beverages on the course all three days of the event. Mike also said Christine from the Pro Shop deserved special recognition as she was everywhere assisting with any issues that came up during the tournament. Overall, it was an excellent event and well received by members and guest. So much so that at the ending event dinner party Chris Card received a standing ovation!

Annual Meeting

Next the Board discussed the upcoming Members Annual Meeting. This year the meeting will be on Sunday August 26 at 3:00 PM in the Country Club Dining Ballroom. On behalf of the Board, Richard will provide members with a brief update on the Boards activities since the 2017 Annual Meeting. Chris Card will also be doing an update presentation. Once both presentations are complete, the combine group will take questions/comments from the members.

The election of new Board members will also conclude at the meeting. In order to increase participation, the Board agreed that all members would be eligible to vote in the election process. Paper ballots were sent with the July monthly member billing. Members can mail the paper ballot to PO Box 2722 Mashpee, MA 02649, or bring it with them to the Annual Meeting. Members will also have a couple of electronic voting options. An electronic ballot will be sent via a Board email the week of August 13, 2018. Members will be able to click a link that will take them directly to the election ballot where they will be able to vote for a maximum of three candidates. If they prefer, members can email their candidate selections to our Board email address, newseaburybom@gmail.com.

Prior to the meeting the Nominating Committee will be collecting any remaining ballots from members wishing to participate in the Board Election. Voting will close when the meeting is called to order at 3:00 PM. At that time the committee will compile the final results which will be announced at the end of the meeting.

There being no further business, a motion was made and seconded to adjourn the meeting at 7:30 p.m.

Respectively submitted,
Sharon Bazarian
Secretary