

## **New Seabury Club Members Associates, LLC**

New Seabury Board of Managers Meeting
Minutes of New Seabury Board of Managers Meeting
April 11, 2024
Zoom Meeting

The following are the minutes of the board meeting held on April 11, 2024. The Board Chair presided over the meeting.

Attending Board Members: Ralph Lepore, Heidee Anastos, Jylanne Dunne, Michael Bonacorso, Larry Raffone, Dave Taceli, Doug McHale, and Marliese Zafiropoulos

Also in attendance were Chris Card and Jim Clay.

The meeting was called to order by Chair Ralph Lepore at 6:00pm. The first order of business was a review of the Board Minutes from the November 9, 2023 meeting. After a brief discussion, a motion was made and seconded to accept the meeting minutes for the meeting that day. The minutes will be posted on the NSBOM website https://nsbom.com/

## **Treasurer's Report**

Larry Raffone reported that the balance in the NSBOM account is \$9370.00. He stated all invoices are paid to date.

A motion was made to accept the Treasurer's report. The motion was seconded and unanimously approved.

### **Communications Committee**

Ralph provided an update on the NSBOM's communications.

We continue to give the membership regular updates on the recent news on the proposed sale of the club. Committee videos (Golf, Food and Beverage, & Raquet Sports) will resume with updates from each department.

## **Food & Beverage Committee**

Rick Russo provided the Committee with the food & beverage update.

The Sandwedge is scheduled to open on April 19<sup>th</sup> and The Poppy on April 26th.

They hired a new F&B Director with a start of April 23rd. An email will be sent to the membership upon the first day of employment. Management stated, after reading through several years of survey responses, I've altered the scope of the F&B Director position for this coming season. The primary focus

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for this position will be the member ala carte dining experience at each of the venues. They will be responsible for training and accountability, leading the restaurant managers and their teams. The role will still have a strong presence in menu offerings, Club member events, and the beverage program.

Jessica Taylor was hired in February to manage day-to-day operations at 95 Shore. She's been a valuable addition to the team and is off to a great start. Scott will return to the Lure, Robin to the Poppy, Maritza to the Sandwedge, and Amy to the AC.

Ramon and Ken are finalizing new menus for each venue. Ramon has been actively attending job fairs across the Cape, CIA, and regional colleges. Through retention and recruitment, the kitchen staff levels are the best they've been in years.

Management hired a new Cabana Club Supervisor; she comes with great experience in managing beach operations.

They are working with our Club App provider to offer more options for mobile ordering. They tested the program last season with the Sandwedge, we'll look to add this feature to other areas of the Club during the summer months.

They are making a conscious effort to limit plastic waste at the Club. This will be an ongoing project that will begin this summer in golf operations. Members and guests will be given a refillable aluminum bottle of water for their round, this bottle can then be refilled at water stations located at each restroom and the Sandwedge. Additional steps will be taken to replace plastics from the property throughout the summer and future years.

### **Golf Committee**

Dave Tacelli provided the group with a golf update.

The driving range looks great. The irrigation system has been installed and they planted grass and laid sod throughout the range. They have new yardage flags in place and will eventually remove the mats once grass is grown in.

The dunes course has had a dramatic change. They have cut down many trees, opening the course up and are planting fescues throughout the course. It has given the course an entire new feel.

Dave plans on meeting with Kevin and Andrew and shoot footage for upcoming videos for the membership. He will continue to work with Andrew on the tournament golf events.

## **Racquet Committee**

Marliese Zafiropoulos provided an update on racquet sports.

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They are transitioning to outdoor play on hard and clay courts. Clay courts have a target opening date of April 15<sup>th</sup> and dome will remain open until Monday, May 12<sup>th</sup> and opening the hard courts up for Monday, May 20<sup>th</sup>.

They continue to offer tennis and pickleball clinics which include Live Ball Doubles Strategy, Drill and Play and Cardio Tennis and the Pickleball clinics are Dink & Drill, Pickleball 101 and Play with the Pros.

Cody will be holding the Kiwi Double tennis mixer on Saturday May 25<sup>th</sup> to kick off Memorial Day weekend and will offer Pickleball open play on Friday May 24<sup>th</sup> from 4-6pm. Registration can be found on the app.

Overall, it has been an active winter and they are looking forward to more members participating in clinics and events this season.

Waterfront (Michael Bonacorso) - No Report

## Children's Programs (Jylanne Dunne) -

Jylanne spoke to Amy Buckley. They currently are working on the youth event calendar. The youth camp is sold out for the season at 300 participants. They are in the process of re-hiring and hiring counselors for this summer. Jyll explained they are looking to find a better drop-off spot for the campers. She also mentioned that they will re-visit the issue of the basketball court and try and find a spot for it.

## **Management:**

Chris Card reported that it is business as usual and 2024 is going to best season yet. At this time there is no prospective buyer but they have several groups interested. Chris explained they will only sell to the right fit for the members and if it is not in the right hands they will plan to stay on and continue to finish projects.

Jim Clay stated staff recruitment has been great. There are no more positions to be filled at this time and the staff has been trained and ready for the season. They are excited to have an experienced Food and Beverage Director on board starting at the end of the month. His goal is to make the member experience the best it can be.

## **Other Business:**

## **Next Meeting Date**

The next regular meeting will be held on May 9, 2024 at 6:00pm via zoom.

A motion was made and seconded to adjourn the meeting at 6:52 pm with no further business.

Respectfully submitted,

Marliese Zafiropoulos

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Secretary