

*Minutes of New Seabury Board of Managers Meeting  
July 15, 2021  
Location: New Seabury Country Club*

The following are the minutes of the board meeting held on July 15, 2021. The Board Chair presided over the meeting.

Attending Board Members: Richard McGrail, Doug McHale, Kathy Griffin-Mayo, Mike Murphy, Marliese Zafiropoulos, and Mike Forbes.

Additional Attendees: Club President Chris Card

Note: Motions/resolutions are in **red bold type**; Action Items are **highlighted in yellow**. Copies of reports or presentation notes, when available, are noted in *italics*.

The meeting was called to order by Chair Richard McGrail at 6:00 pm. The first order of business was the **review and approval of Board Minutes from June 17, 2020**. Following a brief discussion, **a motion was made and seconded to accept the June 17<sup>th</sup> NSBOM Meeting Minutes**.

## **Treasurer's Report**

Richard McGrail provided the Treasurer's report. The check for the Associations renewal of the Survey Monkey agreement, \$624.84, was the only activity in account since the last meeting. The balance in the NSBOM account is \$4,484.36. There are no expenditures anticipated over the next few months. **A motion was then made to accept the treasurer's report. The motion was seconded and unanimously approved.**

## **Club Management Update**

Chris Card joined the meeting at 6:15pm. He shared some news regarding personnel changes that have taken place since our last meeting. Amy Warr has resigned and will be leaving at the end of August. The pandemic has made her realize she wants her kids to grow up closer to her extended family in North Carolina. So, they have made the decision to relocate in the Fall. Chris said she has been a great employee and has made significant contributions to fitness experience at the Club. The Board agreed she has been an asset to the community, as evidenced by her excellent ratings in every member annual survey since her arrival. He went on to say that a search for a replacement is underway and he is optimistic that they will have someone in place when Amy leaves.

Unfortunately, the new assistant Tennis Pro, Catlin Bernard has also resigned. Chris said he could only tell us that she had a family emergency and had to urgently return to her home in Indiana. Cody is activity looking for a replacement but may not be able to fill the position this season. The team he has in place will cover all the programs for the remainder of the summer season.



Chris went on to explain that the no-show issue at 95 Shore and the Popponesset Inn he has discussed with the Board in the past has become a significant problem. Members are continuing to make overlapping reservation bookings at both venues, using one but not cancelling the other. It creates problems for members and club staff. The over booking prohibits other members from making reservations because they venues appear to be full. It also creates a problem for the Club as they staff for a full house but end up with less activity than planned for.

In an effort put an end to the issue, the Club has instituted the following policy. They will hold tables for a maximum of 15 minutes after the reservation time, at which time it will be released to other diners. No-shows or cancellations made within three hours of the reservation time will be subject to a \$25 per person charge.

At the conclusion of his remarks Chris participated in the Board Committee update portion of the meeting in order to answer any additional questions they may arise.

## Nominating Committee

Richard McGrail on behalf of the Nominating Committee provided the Board with an overview of the activities since the June meeting. A total of fifteen individuals were nominated or contacted the committee in response to the Call for Candidates article and emails, to investigate the requirements and process of running for a seat. Some dropped out after the initial discussions and the remainder were interviewed by members of the committee. Once the interviews were completed, the committee met to reviewed all the data to better understand the experience and skills each candidate might bring to the Board. He then presented a brief over of all interviewees and the identified the five that the committee we felt added to the breath of representation for the overall membership and that augment the skill set needs of the Board. Following the discussion, **a motion was made and seconded to accept the Nominating Committees' recommended slate for the 2021 election.**

The committee will reach out to all candidates that participated in the process to let them know if they have been selected. The selected candidates' will be asked to provide a brief Bio and expression of interest statement that will be emailed to the full membership at the end of July. **Candidate bio's and voting information will also be posted on the NSBOM website and mailed to members with the New Seabury July billing statements.**

As discussed at the June meeting, we will be using Survey Monkey for E-balloting again this year. Details on the voting process will be included with the mailed ballots, posted on the NSBOM website, and reinforced with a voting e-mail blast in August. Members will also be able bring their paper ballots to the August 22<sup>nd</sup> Annual Meeting. All voting will end once the meeting is called to order at 3:00 pm. Any last-minute votes will be incorporated into the tally and the three candidates with the highest vote totals will be announce during the Annual Meeting program.

At the conclusion of the Annual Meeting the newly constituted Board will have a brief meeting to elect the 2021 – 2022 Officers and to set the meeting schedule for the new Board year.



## Communications Committee

Richard McGrail provided a brief update on the NSBOM's communications since the last meeting. The Hold the date for the 2021 Annual Members Meeting article was submitted for the August addition of the New Seabury Newsletter. It will be mailed on 08/02/21. The Call for 2021 Board candidates was posted and will be followed up later in the month with an Annual Meeting email blast NSBOM 2021 Candidates announcement message.

## Food & Beverage Committee

The group discussed a number of F&B issues with Chris. While there have been some minor menu adjustment at 95 Shore, the members are concerned that it just doesn't vary enough. As a member's only venue, members are dining at the restaurant multiple times a month, or in some cases multiple times a week! To satisfy this demand the menus need to vary more frequently with a wider variety of fare.

There was also concern that a bar Lunch menu still hasn't been fully implemented at 95 Shore. Chris explained that a daily sandwich option has been available but hasn't generated any real demand. The group felt that there needs to be a specific Lunch menu published/available. Since the items that would be offered are already available at the Sandwedge, it would seem like a very simple thing to select four or five things to add to a bar menu. Chris agreed to revisit the issue with his team and update the Board at the August meeting.

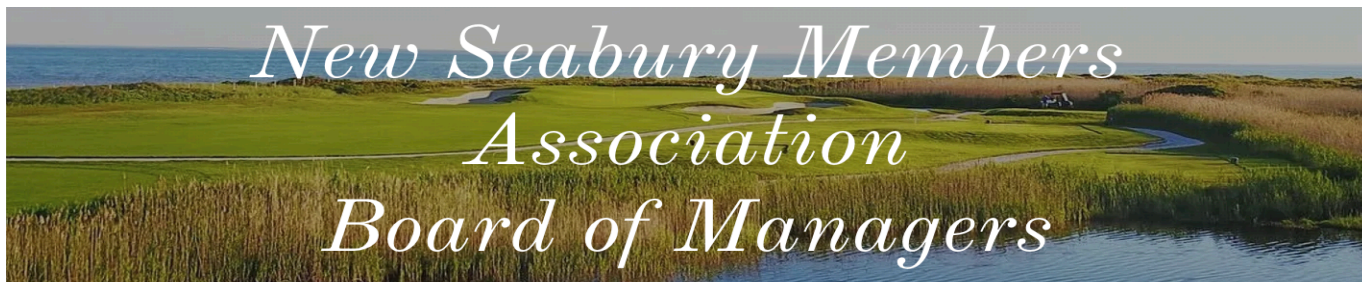
The group also discussed the members concern about the Sandwedge is still closing at 4:00 pm when the golf course is open until 6:00 pm. Anyone playing after 4:00 is not able to get a snack or refreshment during what are normal operation hours for the golf facilities. Chris agreed to revisit the issue and report back at the next meeting.

## Golf Committee

Doug McHale reported that the Board has been hearing from some golf members about the lack of a handicap committee at the club. It's a common topic at many clubs, particularly during tournament season. The purpose of the Handicap System is to make the game more enjoyable by enabling players of differing abilities to compete on an equitable basis. It also provides a fair "Course Handicap" for each player. But it only works if everyone participates. To ensure that, most clubs monitor the process.

Following a brief discussion, it was agreed it was something that the Golf Action Committee should discuss in more detail with Jim Clay. **Doug agreed to take the lead and meet with Jim.**

Richard McGrail mentioned that the Handicap Committee at the other club he belongs to just implemented an online application called GolfHITS, <https://www.golfhits.com> to help manage and monitor is issue. Among other things, the system tracks all the tee times for each day and compares it to the scores that were posted to GHIN



for that day, and reports any discrepancies to the Handicap Committee. If you have not recorded your score on the same day played, you receive an email Notice. If you do not wish to have your handicap managed and monitored, you can opt out of the GHIN System. If you opt out of the GHIN System, you can't participate in any Club run events.

There was also a discussion of the Practice Range conditions this season. Multiple members have expressed their frustration with the poor conditions question if there are any plans to address this issue. Chris Card said the housing construction has had an impact. They are working on plans to reconfigure and improve the area during the off season. In the interim, they are doing their best to

## **Tennis Committee**

Kathy Mayo reported that she has had discussions with a number of Tennis members about expanding the offerings available for junior Tennis instruction. In particular, members would like to see an offerings along the lines of those available in the junior golf where members can pay a flat rate for a multi-week offering versus the daily pay as you go options available today. Chris suggested that the Tennis Committee review the idea with Cody Hunter as a next step.

## **Next Meeting Date**

The next scheduled meeting is August 12 2021 at 6:00 pm.

**With no further business, a motion was made and seconded to adjourn the meeting at 7:49pm.**

Respectfully submitted,

Richard McGrail  
Chairman