

*Minutes of New Seabury Board of Managers Meeting  
August 12, 2021  
Location: New Seabury Country Club*

The following are the minutes of the board meeting held on August 12, 2021. The Board Chair presided over the meeting.

Attending Board Members: Richard McGrail, Ann Marie Beasley, Mike Richardson (by phone), Doug McHale, Kathy Griffin-Mayo, Mike Murphy, Marliese Zafiropoulos, and Mike Forbes.  
Additional Attendees: Club President Chris Card

Note: Motions/resolutions are in **red bold type**; Action Items are **highlighted in yellow**. Copies of reports or presentation notes, when available, are noted in *italics*.

The meeting was called to order by Chair Richard McGrail at 6:00 pm. The first order of business was the **review and approval of Board Minutes from July 15, 2020**. Following a brief discussion, **a motion was made and seconded to accept the July 15<sup>th</sup> NSBOM Meeting Minutes**.

## **Treasurer's Report**

Mike Richardson provided the Treasurer's report. There was no activity in the account since the last meeting. The balance in the NSBOM account remains at \$4,484.36. There are no expenditures anticipated over the next few months. **A motion was then made to accept the treasurer's report. The motion was seconded and unanimously approved.**

Additionally, Mike provided an update on the cell tower. It is expected that parties will be in front of a judge in October to set a court date. It is likely that a court date will not be set until February. Club Management and the Board expressed frustration about the continued delay and agreed that the lack of cell coverage poses a risk to all residents and visitors.

## **Club Management Update**

Chris Card provided the Board with a brief update on activities at the Club since the last meeting. He also discussed a number of follow up items from previous meetings.

- At the request of the Board Wine the wine list at the Poppy was reviewed by Chris & Peter. The list by the bottle is robust. They will take another look over the winter, focusing on the 'by-the-glass' list, and may adjust. Chris also mentioned that 95 Shore has added some Chilean and New Zealand wines to further diversify the list. The Board requested that Italian wines also be considered for next season.



- Lure; Grill nights at the Lure have been added and are selling out. Very positive feedback received to date.
- Events: Wine Down Wednesday has been going great and is well attended. The upcoming Beach bash is sold out. A White party being added to the late summer calendar. Football parties will be resuming in the fall
- Swim lessons are up year over year
- Summer Camp was sold out for every session and went well
- Kathy Mayo met with Bob Higgins to talk about additional activities (e.g., Trivia night, Turkey Trot). Additional planning for new ideas will be explored

The Board raised a question regarding keeping the Cabana Club open post Labor Day, but Chris shared that there isn't sufficient staff to keep the Cabana Club open. He noted that the Athletic Club pool will stay open on weekends through Columbus Day as was done last year.

## Nominating Committee

Richard McGrail on behalf of the Nominating Committee provided the Board with an update. The annual meeting and election emails were sent July 28-31. Bios were provided to the Club for inclusion in the July New Seabury billing and Board emails. Election voting kicked off on August 1. Survey Monkey balloting will extend through August 21, and paper ballots will be accepted until the start of the Annual Meeting on August 22<sup>nd</sup>. The final tally will be done before the start of the Annual Meeting. The elected candidates will be announced at the end of the meeting.

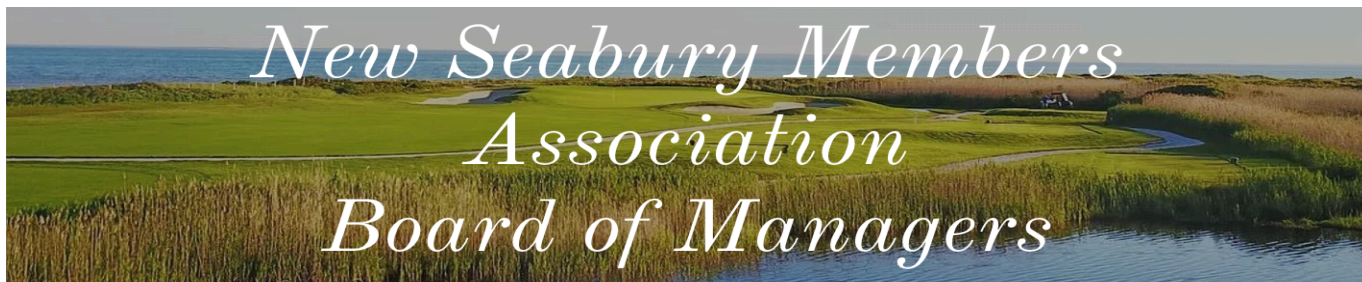
To date, we have received 140 votes. Last year we had a total of 240 votes in total. The Board took the action to encourage people to vote.

## Annual Meeting Update

The Board discussed options for the Annual Meeting to accommodate people concerned with the latest COVID outbreak increase. Unfortunately, the Poppy Tent is not available so the meeting will be held live at the Club. The Board will investigate adding Zoom as an additional option. The Annual Meeting is scheduled to be held at 3:00pm on August 22, 2021.

The Board reviewed and agreed to the proposed meeting agenda and reviewed the draft NSBOM presentation. Each board member will review the presentation and make recommended adjustments. Richard reminded the Board that at the conclusion of the Annual Meeting the newly constituted Board will have a brief meeting to elect the 2021 – 2022 Officers and to set the meeting schedule for the new Board year.

## Communications Committee



Richard McGrail provided a brief update on the NSBOM's communications since the last meeting.

The Call for 2021 Board candidates was posted and will be followed up later in the month with an Annual Meeting email blast NSBOM 2021 Candidates announcement message.

## Food & Beverage Committee

Rick shared feedback from recent emails received from members.

1. The dress code is not being enforced at 95 Shore. Chris agreed to speak to the staff
2. People are frustrated that they cannot book a table but see that tables are empty. Chris reiterated that an empty table does not mean a reservation isn't booked for that table.
3. Concern was raised regarding the recent closing of the Lure due to inclement weather and the timing of the announcement. When the notice was received, the poor weather conditions had already ended.

Chris shared that he has received complaints of letting non-members into the Lure. He assured the Board that this is not the case and pointed out that checks are done at the door. The Board suggested restricting payments to member charges vs allowing credit cards to further minimize non-members.

A question was raised asking if the Club had considered taking a percentage of the tip to go toward kitchen staff to help with retention. Chris agreed to consider it as a means to retain kitchen staff.

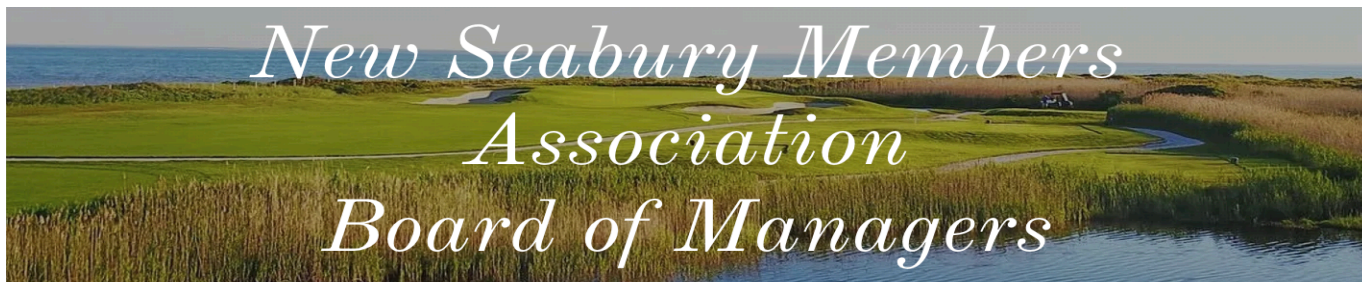
Chris shared with the group the challenges with the prices of fish, beef and all produce. This is creating a challenge across all dining venues.

Kathy Mayo asked how the staff was being treated. Chris shared that it has been very challenging for the staff at large. The Board was respectfully asked to remind the entire membership how hard the staff are working and to treat them with respect.

## Golf Committee

Doug McHale reported that there is still a good bit of discussion and concern over the current golf course hole by hole handicap rating. Chris reiterated that after the renovation work was completed the Club decided it was the appropriate time to look at the existing stroke allocation. The used system is recommended by the USGA and rates hole difficulty relative to par as a starting point, then uses the procedures that work well to provide equity in match play, avoiding consecutive low stroke index holes, and avoiding low stroke index holes at the beginning or end of a nine.

The Golf staff is aware of the concerns and will adjust as needed on an annual basis. The Board suggested the Golf Committee participate in the year-end review to provide local knowledge and member experience. Chris agreed to discuss this with Jim Clay and get back to the Board with additional detail.



Doug also reported that the request to include member handicaps on the daily tee sheet has been implemented. This request was raised by a number of the new members so they have a better opportunity to slot themselves into open tee times with people of like ability. For example, if a person is a high handicapper, it's not very comfortable to jump in with a group of single digit folks at first meeting.

There was also a follow up discussion from the July Board meeting regarding the need to form an official Club handicap Committee. The Golf Committee sent Jim Clay a link to an online application called GolfHITS, <https://www.golfhits.com>. The system tracks all the tee times for each day and compares it to the scores that were posted to GHIN for that day. It reports any discrepancies to the Handicap Committee or Jim's designated person. If a person hasn't submitted a score on the same day played, the system generates an automated email Notice. If you opt out of the GHIN System, you can't participate in any Club run events.

Jim felt the FourTees app had the same capabilities so the **Golf Committee needs to take the next step to determine how to implement the system and how to participate in the process going forward.** It's not a full handicap committee but it's a great first step.

Finally, Doug reported that there have been a few questions regarding the Hole in One program that was implemented this year as a few members noticed a \$2.00 charge on recent monthly statements. Doug explained that on May 28th the Club launched the New Seabury Hole-In-One Club. Each time a participating member scores a hole in one, all participating members will be charged \$2 (one charge per membership). The total funds collected will be used to purchase a custom hole-in-one plaque and a gift card equal to the remainder of the funds collected. The gift card can be used in the golf shop or to buy drinks after the round.

## Tennis Committee

Kathy Mayo reported that the Junior Championship is taking place tomorrow. Kathy will take pictures at the event to be shared with the broader member community.

Kathy asked Cody about doing a flat rate for juniors similar to the golf program. Chris will reach out to Cody to discuss possible restructuring.

## Next Meeting Date

The next scheduled meeting is the annual meeting which will be held on August 22, 2021, at 3:00 pm.

**With no further business, a motion was made and seconded to adjourn the meeting at 7:40pm.**

Respectfully submitted,

Ann Marie Beasley  
Secretary