



# *New Seabury Members Association Board of Managers*

## *Minutes of New Seabury Board of Managers Meeting 11 November 2021 Location: New Seabury Country Club*

The following are the minutes of the board meeting held on 11 November 2021. The Board Chair presided over the meeting.

Attending Board Members: Richard McGrail, Ann Marie Beasley, Mike Bonacorso, Kathy Griffin-Mayo, Doug McHale, and Marliese Zafiropoulos.

Note: Motions/resolutions are in **bold red type**; Action Items are **highlighted in yellow**.

The meeting was called to order by Chair Richard McGrail at 6:03 pm. The first order of business was the **review and approval of Board Minutes from the 14 October 2021 meeting and the 2021 Annual Meeting**. Following a brief discussion, **a motion was made and seconded to accept both the meeting minutes**. The minutes can be found on the NSBOM website <https://nsbom.com/>.

### **Treasurer's Report**

Richard McGrail provided the Treasurer's report. There has been no activity in the account since the last meeting. The balance in the NSBOM account as of 10/30/21 is \$4,484.36. There is an outstanding check for the PO Box which has not cleared yet. **A motion was then made to accept the Treasurer's report. The motion was seconded and unanimously approved.**

**A motion was made to give Mike & Ralph the authority to approve and proceed with purchasing the D&O insurance. The motion was seconded and unanimously approved.**

### **Communications Committee**

The team discussed the 2021 Member Satisfaction Survey. The survey was distributed to the membership at large in November. The survey will run from November 1<sup>st</sup> through the 27th. We have received 370 survey responses to date which is slightly behind this date last year. Additional reminders will be sent over the next few weeks. The Board Action Committees will review the results and member comments in their respective areas of responsibility. Each team will identify the top issues, concerns, and or member recommendations to be discussed by the committee Chairs with their Management team counterparts.

Survey results will be shared with the Club and meetings scheduled for joint review in December or early January. The results of these meetings will be incorporated into member communications discussing identified improvements to be anticipated to the membership experience during the 2022 season.

### **2022 Membership Plan**

Board members have received and is in the process of a detailed reviewed the 2022 Membership Plan from Club Management. Richard will consolidate Board input and submit to the Club. Since it appears the response will be multiple pages, Richard has asked to have all November 18<sup>th</sup>. The goal is submit our package a week ahead of the requested date in order to have a window for follow exchange with Chris Card to review our comments and



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recommendations regarding the proposed flat \$2000.00 dues increase across categories. This represents an increase on the low end of 12% for the Diamond members, to high of 28% for the Lifestyle category. We feel a percentage increase, versus a flat fee across all categories is a fairer more palatable approach.

## **Food & Beverage Committee**

Mike Bonacorso gave the committee update. The Club responded to the Boards' request to open 95 Shore on Wednesdays. Wednesday service has been excellent. The Trivia night was a great success, and reservations for Tequila night are strong. The Club agreed to open 95 Shore from Noon-5pm on Sundays for the bar only, no food. Food can be brought up from the Bistro. The Board will be following up with the Club to request that a runner be added to bring food up from the Bistro to those at the bar.

Hiring for next season is on pace to be fully staffed.

## **Golf Committee**

Doug McHale provided the following update. With the support of Jim Clay, a three-person handicap committee has been established for the golf season commencing April 1, 2022. The committee consists of Jim Clay, NSWGA representative Jylanne Dunne, and NSBOM Golf Action Committee Chair Dave Tacelli. In brief, the committee will perform annual handicap reviews, facilitate and monitor the timely submission of scores, maintain accurate player scoring records, and if appropriate in the interest of fair play, apply applicable adjustments to any member whose handicap does not reflect their demonstrated ability. A more detailed message from the Handicap Committee communicating additional detail on the process will be circulated in early April.

The Golf Committee will also be working with Jim over the winter to review the the hole by hole handicap ratings for the Ocean course implemented after the completion of the recent renovation project. Based on input from the members, the golf staff, and scoring data from the 2021 season, the group will evaluate if any adjustment is warranted for the 2022 season.

Doug also reported the the Committee had a conference call was with Karen Burke, the new President of the New Seabury Womens Golf Association to to discuss opportuniotes to work more closely together going forward. The first joint effort will be the development and distribution of a NSWGA survey to be circulated in the January/February timeframe.

## **Youth and Fitness Committee**

The Athletic Center is moving to reduced off season hours but will be open all winter. David Midura, one of the fitness instructors, will be offering an eight week Fitness and Nutrition program during the off season. It will include two weekly in person workouts, one additional workout to do on your own and nutrition guidance.

The Club is actively looking for Amy Warrs replacement. They had a solid response to the posting. The goal is to have the new Director on board around the first of the year.



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## **Tennis Committee**

Kathy Mayo provided an update on the court enclosure project. The project will install a dome over 4 of our tennis courts and 8 pickleball courts. A contract has been awarded preliminary site work is underway. The goal is to have the project completed and the courts available to the Members in mid to late March.

On the staffing front, the Club has budgeted for a new full time head professional to assist Cody as the Racquet programs expand. They are current interviewing candidates for the Head Pro and an Assistant professional positions for the 2022 season.

## **Next Meeting Date**

This meeting was the last formal meeting until 2022. The action committees will continue to work together over the winter months. The next scheduled meeting will be held on 14 April 2022, at 6:00 pm.

**A motion was made and seconded to adjourn the meeting at 8:55pm with no further business.**

Respectfully submitted,

Ann Marie Beasley  
Secretary