# New Seabury Club Members Associates, LLC Board of Managers Meeting Minutes May 9, 2019

The Board Meeting on May 9, 2019 was called to order at 6:00 p.m. by Chairman Richard McGrail. In addition to Mr. McGrail, members Sharon Bazarian, Bill Blaisdell, Mike Richardson, and Mike Murphy were in attendance. Board member Rick Quinby participated via conference. By invitation New Seabury President and General Manager Chris Card also participated in the meeting.

The first order of business was to review April 17, 2019 minutes. After a brief discussion a motion was made to accept the NSBOM meeting minutes from the November meeting. The motion was seconded and unanimously approved.

## **Treasurer's Report:**

Treasurer Mike Richardson reported that there had been no expenditures since the last meeting. The balance in the NSBOMN account as of May 1, 2019 was \$14,256.00.

Richard McGrail explained that the domain name renewal with GoDaddy for the NSBOM site was due in May. To ensure continuation of service, he paid \$112.64 on a personal credit card and requests reimbursement. The Constant Contact contract renewal is due in June.

A motion to accept the May 9, 2019 Treasurer's Report was made, seconded and unanimously approved.

### **2019 Communication Plan Update**

Bill Blaisdell circulated a copy of the NSBOM 2019 Communication Plan and briefly reviewed activity since the April meeting. Three e-mail blasts, including the final installment of the \the joint Action Committee/NS Management updates based on the 2019 Member Satisfaction Survey data were circulated. As has been the case throughout the year, Bill reports that 80 - 85% of members open and read the emails from NSBOM. It's a tremendous response rate which highlights the point that members are interested and finding our updates useful.

Three additional e-mail blasts are scheduled in the late May early June timeframe. In addition, the Committee is working on the June submission for the New Seabury Newsletter and a one-page NSBOM Introduction Letter that management will be including in their new member package as soon as it is provided.

Richard McGrail reported that the Board continues to receive several member emails per month. The majority are in response to issues addressed in our e-mail blasts. The others are individual comments, and or unique individual concerns. All emails are acknowledged and generally resolved within 48 hours. If appropriate, the appropriate Action Committees are linked in to work the issue to a successfully conclusion.

### **The Nominating Committee Report**

Sharon Bazarian provided the Board with an overview of the process, timing and associated schedule for the 2019 NSBOM election process. As is the case each year, three members terms will expire. This year Board members Bill Blaisdell, Bill McCormick, and Richard McGrail terms expire at the August Annual Meeting.

The Nominating Committee, comprised of Board members Mike Richardson, Sharon Bazarian, and Rick Quinby have kicked off the process of selecting a slate of five candidates to fill the open positions. The process will run from May through mid-July, including individual recommendations from existing Board members, an "if you're interested" e-mail blast to the full membership, and a face to face interview process.

A final slate of candidates will be presented to the Board at the July meeting. Candidate bio's and voting information will be posted on the NSBOM website and mailed to members with the July billing statements. Members will be able to mail in their ballots and bring their selections to the Annual Meeting. We will also be using an E-balloting process again this year. Details on the voting process will included with the mailed ballots, posted on the NSBOM website and reinforced with a voting email blast at the end of July or early August.

### **Club Management Update**

Mr. Card joined the meeting at 7:00. Chris opened his remarks with an update on the Dunes Course progress. The work is complete, the enhancements look great, and overall, they are very pleased with the outcome. The greens are healthy and rolling about 8 1/2 on the stimpmeter. The Course is primed and ready to go for the Grand Opening event on will be May 24, 2019. The Club will host a luncheon for all participants prior to the event. This will be followed by an official ribbon cutting ceremony reopening the course. Chris requested that the Board participate with Management in the ribbon cutting.

Chris went on to say that based on their positive experience with the team of Architect Bruce Hepner and construction contractor Agriscapes on the Dunes project, they have signed the them to do the renovation work on the Ocean Course as well. The project schedule will be the same as the Dunes effort. Work will commence mid to late September Ocean Course with a goal of have the course ready for play on the following Memorial Day Weekend. Additional details on the project will be circulated to members as the project progresses.

The Club House renovations are going well. The kitchen renovations have been completed and it is ready to go. The finishing touches are being completed on the new 95 Shore Dining Room and Bar. Work on the expanded deck is also nearing completion. Once finalized, the Clubhouse will include 6000 square feet of deck, including the new Gazebo. The Gazebo will feature comfortable seating, a bar, large screen television and a fireplace.

A soft, members only, opening for the 95 Shore restaurant is scheduled for the weekend of May 31, June 1 and 2. It will be a cocktail party style event to provide the F&B team and opportunity to work the new venue, test equipment and processes. Members will be required to make reservations, as the Club will be limiting attendance to 300 people per night.

The official Grand opening of the 95 Shore venue is scheduled for Friday, June 14, 2019 at 3:00 PM. Chris has also requested that the Board participate with Management in the ribbon cutting for the new venue.

Jim Clay has rounded out his staff with the hiring of Jimmy Damiano as Director of Instruction; and Dominic Scopone as 1st Assistant Golf Professional. Jimmy is originally from Cape Cod and has worked at some of the nation's top private clubs. He has also served as Lead Instructor at the McLean School at The Doral Resort in Miami, FL. Dominic, originally from Ann Arbor, MI, most recently severed as an Assistant Golf Professional at Andalusia Country Club in La Quinta, CA. He was also an Assistant Golf Professional at The Old Overton Club in Vestavia Hills, AL under Jim Clay for two seasons. Both are excellent additions and are on site ready for a terrific season.

In line with our mutual goal of continuing to build the spirit of community at the Club, a New Member's night is scheduled for June 7, 2019. This will be followed by a first ever, existing members, Welcome Back Reception on June 14, 2019. While the events are tentatively scheduled to be held at the Athletic Center, they will be moved to the Clubhouse if the 95 Shore facility is ready to go as anticipated.

#### Q & A

After his remarks, Chris responded to a couple of questions from the Board.

- Rick Quinby asked Chris if there are plans to open an additional access road to the complex near the Athletic Center from Great Road? Chris said there are no plans to do so at this time.
- Mike Murphy asked Chris if there was any reason why the Golf Course(s) Architects name had been deleted from the new score cards? Chris said he wasn't sure but would look into it and follow up with the Board.
- Rick Quinby explained that he had been approached by members about the possibility
  of building a dog park in the complex? One suggested location might be near the
  Athletic Center. Chris said this was a new idea and he would look into the possibilities
  and will follow up with the Board.
- Mike Forbes asked if the Club was still moving ahead with the idea of installing couple
  of hitting bays by the Clubhouse. Chris explained that they will be installing three
  hitting bays under the Golf Shop side of the deck. Installation in planned during the
  month of June.

There being no additional questions, Mr. McGrail thanked Chris for his participation and he exited the meeting at 7:30 p.m.

There being no further business, a motion was made and seconded to adjoin the meeting at 7:48 p.m.

Respectfully submitted, Sharon Bazarian – Secretary