

**New Seabury Club Members Associates, LLC
Board of Managers Meeting Minutes
September 12, 2019**

The Board meeting on September 12, 2019, was called to order at 6:03 p.m. by Chairman Richard McGrail. In addition to Mr. McGrail, Sharon Bazarian, Mike Murphy, Kathy Mayo, Mike Richardson, Rick Russo, and Mike Forbes were present. Board members Kevin Kelley and Rick Quinby participated via conference call. New Seabury President and General Manager Chris Card also participated in the meeting.

The first order of business was to review the meeting minutes of August 25, and the Annual Meeting. **After a brief discussion, a motion was made to accept the August 25, and the Annual Meeting minutes. The motion was seconded and unanimously approved.**

Treasurer's Report

Treasurer Mike Richardson reported the balance in the Association's bank account has of September 1, 2019 is \$13,518.75. The only activity during the month was a check written in the amount of \$72.25 written to Sharon Bazarian for the appreciation plaques presented to the three outgoing Board Members Paul Stenberg, Bill Blaisdell and Bill McCormack. When this payment clears, it will leave a balance of \$13,446.50. No additional disbursements are anticipated in September.

A motion to accept the September 12, 2019 Treasurer's Report was made, seconded and unanimously approved.

Communication Report

Richard McGrail reviewed the NSBOM 2019 Communication Plan and briefly reviewed the document circulated with the meeting material package. Three e-mail blasts dealing with the Board election and Annual meeting were circulated, and the fifth installment of NSBOM message for the NS Newsletter was submitted during August.

The September schedule will include three e-mail blast, including the Ocean Course Renovation kick-off, Member US Tennis Open story and the golf reciprocal program. The sixth installment of the NSBOM Update for the NS Newsletter will also be produced.

Richard also explained that the Board election drew a significant amount of traffic to the NSBOM website in August. There were over 400-page views, the majority to the Candidate profile page. As we did last year, we will also be tracking and posting photos of the Ocean Course renovation project on the NSBOM website. Last year, there were over 1000-page views on the Dunes Course renovation. Our goal is to add progress photos weekly during the construction phase of the renovations.

Finally, Richard mentioned that this year's Bon Voyage party will be held at the Fitness Center, Saturday, September 28, 2019. Last year we posted approximately 30 photos from the event on the "Community Photo's" page of our website. He asked Board members who plan to attend to take and submit member photos for the website.

Management Update

Mr. Card joined the meeting at 6:15. Chris congratulated newly elected Board members Kathy Griffin Mayo, Rick Russo and returning member Richard McGrail and said he looked forward to working with them and the Board in the coming year.

Chris provided the Board with a brief overview of the Clubs perspective on the 2019 Summer seasons and what to expect is Fall. Overall, he said he was pleased with the progress his team made on all fronts and feels they made another positive step forward. The Dunes Course renovations received very positive reviews and the course saw an increase in the number of rounds during the summer. The Ocean Course renovations kicked off on schedule on September 10th and based on the response to the Dunes work, they are very optimistic that the renovations will also be well received by the golf community.

95 Shore was a big hit and activity at the Poppy and the Lure was solid as well. Chris said they understand there are areas they need to work on and that will be their focus as that plan for the 2020 season. The Poppy and the Lure will close after Columbus Day weekend. With the departure of the college kids, they have hired twelve staff from the Seacrest Hotel to support the shoulder season. When the Poppy and Lure close, the permanent staff from those locations will move to 95 Shore for the winter/spring seasons.

On the staffing front, Chris is optimistic that having permeant full-time year-round employment opportunities at 95 Shore will help to bolster the core service staff in the complex. Chris said they are also already working with a number of local, national, and international organizations to meet the 2020 staffing requirements.

Q & A

After his remarks, Chris responded to a couple of questions from the Board.

- The Q & A kicked off with a comment from Mike Forbes regarding walkers on the Ocean Course on weekend morning during the summer season. Mike explained that the Board has received a number of member complaints regarding the impact walkers are having on the pace of play. Specifically, if walkers aren't able to keep pace with the group in front of them, it slows play for all following groups. Chris said he would be happy to review the policy with his team and welcomed participation in the discussion from the Board Golf Action Committee.
- Richard McGrail mentioned that the Board had also been approached about the idea of working with the club to institute handicap and greens committees. It was agreed that the Golf Action Committee would meet with Jim Clay and Scott Nickerson to discuss the idea and present their ideas for further discussion at the October Board Meeting
- Mike Murphy also mentioned that he had been contacted by members regarding the Men's Senior Tournament to September. The event has traditionally been played in August and some members head out of town in September. It was agreed the Golf Committee would review and provide input on the Men's 2020 Tournament schedule as

part of their meeting with Jim Clay. Any changes agreed to would be included in the Committees' October Board Update.

- The group asked Chris if the Club was happy with the usage of the reports the drink cart this season. He said it had not met expectations and they were evaluating whether or not to continue the service next year. Mike Forbes said the consensus of the golfers he has spoken to felt it was a good addition but that the service was too inconsistent. Overall the Board felt if done well, it could be a value-added service the members would support
- Kathy Griffin-Mayo mentioned that with the popularity of the Lure in season, particularly on nights with entertainment, it was challenging for members to get through the crowds and access their beach lockers after 5:00 pm. She asked Chris if the Club could investigate creating a separate path and locker access on the right side of the Lure to provide members with locker room and shower access without having to walk through the crowded Lure Bar. Chris agreed to have his team take a look at possible options and update the Board at the October meeting
- As a follow up to member comments at the 2019 Annual Member Meeting, Richard McGrail asked Chris when the Board team could meet with his staff to workshop the Silver membership age qualification and the membership category Downgrade policy. Chris agreed to circle back in early October to coordinate dates.

There being no further questions, Mr. McGrail thanked Chris for his participation and he exited the meeting at 7:15 p.m.

Golf Committee Update

Mike Forbes and Mike Murphy provided the group with an overview of the Golf Reciprocal Programs that are included in the New Seabury membership.

New Seabury members can visit Grand Harbor Golf and Beach Club, located in Vero Beach Florida, up to five times a year. Members will be charged to cart fee for golf rounds and a guest fee for tennis court bookings. Members can also bring guests by paying the standard guest fee, basically the same as if we were bringing a guest to the New Seabury.

New Seabury has also joined The Executive Golfer Collection which is a partnership with over 115 of the finest private golf clubs in the United States. A list of courses included in the Collection can be found on their website; www.executivegolfermagazine.com/the-collection/. Instructions on making a reservation for any of the courses is also available on the site.

There was also a brief discussion of a member-generated requests for the Board to work with Club management to implement Handicap and Greens Committees for the 2020 season. The Golf Committee took the action items to meet with Management and present their findings and recommendations at the October Board meeting.

Tennis Committee Update

Kathy Griffin-Mayo explained to the Board that unlike Golf, the Tennis Operation shuts down after Labor Day. Director of Tennis, Cody Hunter, returns to Florida and the rest of the staff heads out as well. The hard courts generally stay open for play until early October when the nets are taken down for the winter months. Kathy is going to approach the Club about providing some limited hours of service for member purchases at the pro shop during the shoulder season.

Kathy also shared the story of 16-year-old Jolie Wasserman, daughter of members Paul and Nannette Wasserman, at the recent US Open Women's Championship. For the past three years Jolie has been participating as a Ball Person at the event. Based on her previous hard work, this year she was selected as one of the net Ball Persons on Center Court for the Women's Singles Final Championship Match!

All agreed her story should be shared with the membership. Kathy and Richard agreed to prepare a member e-mail blast for late September or early October distribution.

Other Business

Cell Tower

Mike Richardson provided a brief update on the town of Mashpee's efforts to address the poor cell service in town. Despite a multi-year effort, there is no immediate solution in sight. The Town has previously voted down a proposal to build a new tower near the Fire Station on Red Brook Road. There is another meeting scheduled for October, but it doesn't seem likely anything will change.

Understanding the town is still years away from correcting this service problem, The Board, Peninsula Counsel, and the Club are investigating alternatives. Mike hoped to have more information on possible options for the October meeting.

There being no further business, a motion was made and seconded to adjourn the meeting at 7:58 p.m.

Respectfully submitted,

Sharon Bazarian
Secretary