

Please fill out information as accurately as possible and email to: jacob@solidrocksolutionsnc.com



Lead Source: _____ Date: _____

Property Address: _____

SELLER CONTACT INFORMATION			
Contact Person:	Home Phone:	Cell Phone:	
Owner(s) on Title:		Email:	
PROPERTY INFORMATION			
Do you currently live in the home: <input type="checkbox"/> Yes <input type="checkbox"/> No How Long: _____		#Beds	#Baths
Style of Home: _____ Sq.Feet: _____ Year Built: _____ Lot Size: _____		Unit 1	Rent
Garage: _____ HOA/Condo Fees: _____		Unit 2	
Special Features: _____		Unit 3	
		Unit 4	
PROPERTY CONDITION			
Repairs Needed? _____			
Any Recent Upgrades? <input type="checkbox"/> Yes <input type="checkbox"/> No If yes, list: _____			
Structural or Mechanical Issues: _____ Water Issues: _____ Roof: _____			
Plumbing: _____ Electrical: _____ HVAC: _____ Other: _____			
LISTING INFORMATION (if applicable)		MORTGAGE INFORMATION	
Is the Home Listed on the MLS? <input type="checkbox"/> Yes <input type="checkbox"/> No		How much do you owe on the property? \$ _____	
Price: _____ How Long: _____		Monthly payment? \$ _____ Are Taxes and Insurance Included? <input type="checkbox"/> Yes <input type="checkbox"/> No	
Any Offers: _____ Offer Price: _____		Taxes: \$ _____ Insurance: \$ _____ Interest Rate: _____	
Realtor: _____		Payments Current? <input type="checkbox"/> Yes <input type="checkbox"/> No Months Behind? _____ Amount Behind? \$ _____	
Phone: _____		Any other liens or Mortgages? _____ Back Taxes: \$ _____	
Listing Expires: _____		Mortgage Company: 1 st _____ 2 nd _____	
MOTIVATION TO SELL			
What is the particular reason you are looking to sell? _____			
How fast are you looking to sell? _____			
Have you considered what you're going to do with the property if it doesn't sell? _____			
PRICE			
What price are you looking to sell the property for? _____ Is that price flexible? <input type="checkbox"/> Yes <input type="checkbox"/> No Notes: _____			
How did you get to that number? _____			
If I can offer you cash and close quickly, what is the best you can do? _____ Can you do any better than that? _____			
ADDITIONAL PEOPLE INVOLVED & DECISION MAKING			
Have you discussed selling your house with anybody else? _____			
I currently have offers out on a few other properties...if I make you an offer you like, would you be prepared to make a decision today? <input type="checkbox"/> Yes <input type="checkbox"/> No			

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