

THE 9TH ANNUAL REITS & REAL ESTATE INVESTMENT SUMMIT ASIA PACIFIC™

Held in Conjunction with:



ASIA PACIFIC
BEST OF THE BREEDS REITS &
REAL ESTATE INVESTMENT AWARDS™

“Profiting Through
Sustainable Technology
And Net Zero Imperatives”

3RD OCTOBER 2024, THURSDAY
Sheraton Towers Singapore

ORGANISED BY:

CO-ORGANISED BY:

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SCAN ME

<https://reisummit.org/>

OVERVIEW

Welcome to the **9th Annual REITs and Real Estate Investment Summit Asia Pacific 2024™: “Profiting Through Sustainable Technology And Net Zero Imperatives”**. This year’s event is a premier gathering of industry leaders, innovators, and investors committed to revolutionizing the REITs and real estate sector through sustainable practices and advanced technologies. Attendees will explore how integrating net zero practices, smart building systems, and renewable energy can drive higher yields, reduce operational costs, and attract premium tenants, thereby transforming environmental commitments into financial gains.

Join us for an insightful exploration into the future of real estate investments in the Asia Pacific region. Our expert-led panels, innovative case studies, and interactive exhibits on the latest proptech and sustainable building technologies will equip you with actionable strategies to leverage government incentives, navigate regulatory landscapes, and adopt cutting-edge advancements. The event will conclude with the prestigious **Asia Pacific Best of The Breeds REITs & Real Estate Investment Awards™**, celebrating the top performers and innovators in the REITs and real estate sector, where sustainability and profitability go hand in hand.

WHAT TO EXPECT?

Who will attend?

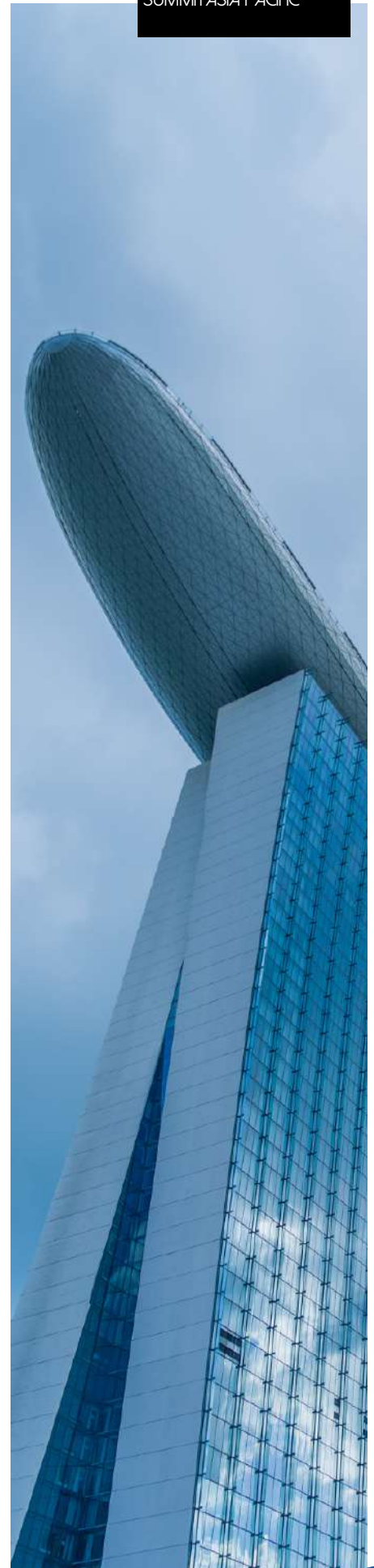
- | | | |
|--|--------------------------|--|
| • Chief Executive Officers (CEOs) | • Fund Managers | • Construction Managers |
| • Chief Financial Officers (CFOs) | • Investment Analysts | • ESG (Environmental, Social, Governance) Managers |
| • Chief Investment Officers (CIOs) | • Urban Planners | • Green Building Consultants |
| • Chief Sustainability Officers (CSOs) | • Property Managers | • Sustainability Consultants |
| • Chief Technology Officers (CTOs) | • Asset Managers | • Environmental Engineers |
| • Portfolio Managers | • Financial Advisors | • Smart Building Technologists |
| • Real Estate Analysts | • Real Estate Developers | • Proptech Entrepreneurs |

Sponsors:

- | | | |
|---|--|--|
| • Real Estate Investment Trusts (REITs) | • Renewable Energy Companies | • Insurance Companies |
| • Investment Banks | • Construction Firms | • Technology Companies (IoT, AI, Blockchain) |
| • Asset Management Firms | • Sustainability Certification Bodies (e.g., LEED, BREEAM) | • Government Agencies (urban development and sustainability) |
| • Private Equity Firms | • Law Firms Specializing in Real Estate | • Industry Associations |
| • Proptech Companies | • Financial Services Companies | • Rating Agencies |

Exhibitors:

- | | | |
|---|-----------------------------------|--|
| • Smart Building Technology Providers | • Environmental Consultancy Firms | • Sustainable Architecture Firms |
| • Renewable Energy Solution Providers | • Real Estate Software Providers | • Facility Management Services |
| • Sustainable Construction Material Suppliers | • Data Analytics Firms | • Real Estate Marketing Solutions |
| • Green Building Certification Organizations | • IoT Device Manufacturers | • Urban Mobility Solutions |
| • Proptech Innovators | • Energy Management Companies | • Waste Management Solutions Providers |



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2024 SUPPORTING ORGANISATIONS & PARTNERS



AGENDA

THE 9TH ANNUAL
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REAL ESTATE
INVESTMENT
SUMMIT ASIA PACIFIC™ 2024

3rd October 2024, Thursday - Morning

Registration and Exhibition Viewing

8:00 AM

This is your chance to explore a showcase of cutting-edge technology offerings in green building and renewable energy systems, designed to help achieve net-zero goals. Immerse yourself in the latest innovations that not only promote sustainability but also offer profitable opportunities.

9:00 AM Opening Remarks - Welcome Address by Conference Chairperson

Keynote Address: Shaping the Future: The Financial Revolution of Net Zero Real Estate

9:10 AM

In this visionary keynote session, we will delve into the transformative potential of net zero buildings within the real estate sector, highlighting the pivotal role they play in driving long-term financial success. As global commitments to sustainability intensify, the real estate industry stands at the forefront of this revolution, poised to reap substantial economic benefits.

Panel Discussion: Leveraging Smart Building Technologies for Higher NOI

9:30 AM

Discuss how IoT, AI, and advanced building management systems can optimize operations and enhance profitability.

Panel Discussion: Sustainable Investing: Attracting Capital through ESG Initiatives

10:00 AM

Examine how integrating ESG (Environmental, Social, Governance) criteria can draw investment and boost property marketability.

• Panelists:



- Mr. Tan Keng Chiam, Executive Director and Head of Valuation & Advisory Services, Colliers

10:30AM Morning Coffee Break & Exhibition Viewing

Case Studies in Green Building Certification & Transformation: Financial Benefits Realized

11:00 AM

Review real-world examples of properties that have achieved green transformation and the resulting financial performance improvements.

Panel Discussion: Renewable Energy and Net Zero Technology Integration: Financial Models and Revenue Stream

11:20 AM

Explore various financial models that underpin the integration of renewable energy sources and net zero strategies into properties. This analysis will reveal the multifaceted potential gains derived from various implementation strategies, demonstrating how these sustainable practices can drive economic value.

• Panelists:



- Dr. Robert Charnock, Founding Director, Metis Institute of Climate Strategy

Government Incentives for Sustainable Real Estate: Maximizing Benefits

11:40 AM

Identify and navigate various government incentives, subsidies, and tax benefits for sustainable building practices.

12:00 PM Networking Lunch & Exhibition Viewing

AGENDA

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3rd October 2024, Thursday - Afternoon

1:00 PM **Panel Discussion: Green Leasing: Structuring Leases for Sustainable and Profitable Tenancies**
Explore how green leasing agreements can align landlord and tenant interests towards sustainability and profitability.

• **Panelists:**



- Prof. Roy Ling - CEO & Founder, FollowTrade Pte Ltd.

1:30 PM **Net Zero and The Evolving Insurance Landscape - How It Is Impacting The Real Estate Sector**
As the real estate sector intensifies efforts towards achieving net zero emissions, the insurance industry is evolving to address the resulting impacts on property and casualty coverage. This session will illustrate how sustainable technologies and green building practices are transforming risk profiles, influencing underwriting standards, and driving new insurance products tailored for net zero properties. The session will discuss the implications for property valuations, maintenance costs, and liability considerations, providing a comprehensive view of how net zero initiatives are reshaping the real estate sector. Discover how insurers are partnering with real estate developers and owners to mitigate risks, enhance resilience, and uncover profitable opportunities in this new era of sustainable development.

1:50 PM **Afternoon Coffee Break & Exhibition Viewing**

2:20 PM **Panel Discussion: The Future of REITs: Embracing Sustainability for Long-Term Gains**
How REITs can integrate sustainability to enhance returns and attract ESG-focused investors.

• **Panelists:**



- Ms. Wong Ee Kean - CEO, GSUM-Titanland Capital


2:50 PM **Retrofitting Existing Buildings: Cost-Benefit Analysis and Profit Potential**
Evaluate the financial implications of retrofitting existing properties to meet sustainable standards and the resulting profit potential.

3:10 PM **Innovation In Sustainable Materials and Construction Practices: Achieving Breakthroughs in Cost and Quality**
Discuss the cost implications and long-term benefits of using sustainable materials and practices in construction projects. Discover how production innovations have made sustainable materials more cost efficient and durable than traditional materials.

3:30 PM **The Intersection of Green PropTech and Sustainability: Innovations Driving Profitability**
Explore the latest green proptech innovations that are driving sustainability and profitability in the real estate sector.

3:50 PM **The Role of Data Analytics in Achieving Net Zero Goals**
Discover the importance of data analytics in tracking and achieving sustainability goals, and its impact on operational efficiency.

4:10 PM **Chairperson Concluding Remarks For Conference and Introduction to Awards Ceremony**





4:30 PM  **Asia Pacific Best of The Breeds REITs & Real Estate Investment Awards 2024**
Celebrating the top performers and innovators in the Asian REITs & Real Estate sector. This year, we will include a category to recognize achievers in sustainable practices and solutions in real estate.

5:20 PM **End of Awards. Networking and Exhibition to continue till 6pm**

MAJOR SPONSORSHIP TIERS

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Important Note: Sponsors are NOT allowed to submit nominations for the Awards





BENEFITS	 PLATINUM US\$15,000	 GOLD US\$13,000	 SILVER US\$12,000	 BRONZE US\$9,000
Complimentary guests with reserved tables	30	20	10	8
Online Visibility – Your organisation’s logo linked to your website will be prominently displayed on the event’s official website	✓	✓	✓	✓
License to use the “Official Sponsor Logo” in connection with the promotion of your organization’s event sponsorship and participation	✓	✓	✓	✓
Event Bag Insert – Get the attention of all the event participants by placing your organisation’s promotional items in the event’s official bag	4 Items	3 Items	2 Items	1 Item
Free exhibition table top with skirting and 2 chairs	1	1	1	1
“Thank You” Signage – Your organization’s logo will be featured on sponsor appreciation signage throughout the event, with all sponsoring organization’s logos listed	✓	✓	✓	✓
Main Stage Backdrop – Your organization’s logo will be prominently featured on the event’s main stage backdrop	✓	✓	✓	✓
Registration Area – Your organization’s logo will be prominently featured in the event’s registration area	✓	✓	✓	✓
Event Programme – Sponsor recognition in the event’s official participants’ guide (Artwork provided by client)	1 Page Full Coloured Ad	¾ Page Ad	½ Page Ad	¼ Page Ad
Additional Sponsorship Entitlement: Featured also as a sponsor of networking spots	Also Featured As Luncheon Sponsor	Also Featured As Luncheon Sponsor	Also Featured As Morning Networking Sponsor	Also Featured As Afternoon Networking Sponsor
Speaking Opportunity (Priority for higher tiered sponsors based on availability)	✓	✓	✓	✓



MINOR SPONSORSHIP TIERS

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BENEFITS	 NETWORKING F&B SPONSOR US\$5,000	 EVENT BADGE/ LANYARD SPONSOR US\$4,000	 EVENT BAGS SPONSOR US\$4,000	 EXHIBITION SKIRTED TABLETOP WITH 2 CHAIRS US\$3,000
Complimentary guests	4	4	3	2
Online Visibility – Your organisation's logo linked to your website will be prominently displayed on the event's official website	✓	✓	✓	✓
"Thank you" Signage – Your organisation's logo will be featured on sponsor appreciation signage throughout the event, with all sponsoring organisation's logos listed	✓	✓	✓	X
Main stage background – Your organisation's logo will be prominently featured on the event's main stage backdrop	✓	✓	✓	X
Exhibition tabletop	1	1	1	1

☐ Yes, I wish to be a sponsor, please invoice me

Name of Company: _____

Address: _____

☐ Mr ☐ Ms. ☐ Mrs. ☐ Dr. Contact Person: _____

Job title: _____

Tel: _____ Mobile: _____

Email: _____

Signature: _____



EXHIBITION



We invite promising and established companies to present their innovative solutions to a highly engaged audience of industry leaders and decision-makers. This exclusive event offers a unique opportunity to position your brand at the forefront of the real estate and investment sectors, directly reaching clients eager to navigate and profit from net zero initiatives. Our exhibition will feature only the most impactful and forward-thinking companies, ensuring a high-quality experience for attendees. Demonstrate how your sustainable technologies can drive growth and resilience in the industry, and connect with key stakeholders seeking cutting-edge solutions.

WHY EXHIBIT?

-  **Showcase Your Innovations:**
Present your latest products and services to an audience actively seeking cutting-edge solutions.
-  **Network with Industry Leaders:**
Connect with key decision-makers and influencers in the real estate and investment sectors.
-  **Gain Market Insight:**
Stay ahead of industry trends and gain valuable insights into the future of REITs and real estate investments.
-  **Enhance Brand Visibility:**
Increase your brand's visibility and recognition among industry professionals and potential clients.



The exhibition will be elegantly incorporated within the conference venue to ensure maximum interaction with delegates at all times. Exhibitors will be provided with a tabletop exhibition setup featuring a table measuring 183 cm by 76 cm, covered with tablecloth skirtings for a clean and professional display area. To accommodate varying needs, we also offer the option to upgrade to a shell scheme booth style or a standup pitch booth at a minimal charge, facilitating enhanced presentations and engagement opportunities.

For more information and to reserve your exhibit space, contact Cyan Lee at cyan@pinnaclegroup.global or +65 8222 2344.





ASIA PACIFIC BEST OF THE BREEDS REITS & REAL ESTATE INVESTMENT AWARDS™

recognizes companies and managers with the highest standards and performance in the Asia Pacific REITs and real estate sector. The judging panel consists of senior professionals in the financial and real estate sector with balanced representation from ratings agencies, research houses and advisory firms across different countries. The selection methodology will be based on a combined scoring metric that takes into account ratings strength and stability,

1. Nomination Form

- Submission Of Nomination Entry Form and Payment Of Nomination Fee of USD 1500 (fee includes 2 delegate registration to the Summit).
- Send it via email to either eric.khoo@pinnaclegroup.global, or cyan@pinnaclegroup.global.

2. Submission Materials

After submission of nomination form and receipt of nomination fees, we will direct you to our online awards system for submission of your nomination materials. We WILL NOT accept submissions via email or entertain submissions if the nomination fee is not received.

- Up to 1500 words outline of the reasons why the nominee deserves to be recognised with each award, highlighting any relevant, unique or outstanding characteristics based on the key criteria for the Award category entered.
- All documents including photos MUST be sent in PDF format. We will not accept documents sent in other formats.

Anyone may nominate an eligible organisation or individual by completing and sending the nomination forms and nomination fees by **5th August 2024**.

MARKET CAPITALIZATION OF THE COMPANY PLEASE TICK ACCORDINGLY.

- ☐ USD 1 Billion and above in Market Capitalization
- ☐ Less than USD 500 Million in Market Capitalization

CHOICE OF AWARDS CATEGORIES

- ☐ Retail REIT
- ☐ Office REIT
- ☐ Industrial REIT
- ☐ Hospitality REIT
- ☐ Healthcare REIT
- ☐ Islamic REIT
- ☐ Alternative Asset Class REIT
- ☐ Best CEO (Asia Pacific)
- ☐ Best CFO (Asia Pacific)
- ☐ Best Investor Relations (Asia Pacific)
- ☐ Most Innovative Sustainable Building Solution
- ☐ Most Sustainable Real Estate/REITs
- ☐ Best Overall ESG & Profitability Real Estate/REITs

I would like to nominate our Company to be considered for the Asia Pacific Best of The Breeds REITs & Real Estate Investment Awards™. Please Invoice me.

Name of Company: _____

Address: _____

☐ Mr ☐ Ms. ☐ Mrs. ☐ Dr. Contact Person: _____

Job title: _____

Tel: _____ Mobile: _____

Email: _____

Signature: _____

Companies can enter as many projects as they wish in one or more of these categories. The winning company is simply one of which the opinion of the judges, best meets the criteria for each category. Shortlisted winners will be notified and invited to the awards ceremony.



DELEGATE REGISTRATION

REGISTRATION FEE

Delegate Attendance USD 500

Delegate fee includes access to the full conference proceedings and exhibition area including the networking lunch and 2 coffee break sessions. Delegates will also receive a written synopsis of the entire conference proceedings after the conference.



*PLEASE TICK AND FILL UP THE NECESSARY INFORMATION ACCORDINGLY

1st DELEGATE'S DETAILS

☐ Mr ☐ Ms. ☐ Mrs. ☐ Dr.

First Name _____

Surname _____

Designation _____

Tel _____ Mobile _____

Email _____

2nd DELEGATE'S DETAILS

☐ Mr ☐ Ms. ☐ Mrs. ☐ Dr.

First Name _____

Surname _____

Designation _____

Tel _____ Mobile _____

Email _____

3rd DELEGATE'S DETAILS

☐ Mr ☐ Ms. ☐ Mrs. ☐ Dr.

First Name _____

Surname _____

Designation _____

Tel _____ Mobile _____

Email _____

4th DELEGATE'S DETAILS

☐ Mr ☐ Ms. ☐ Mrs. ☐ Dr.

First Name _____

Surname _____

Designation _____

Tel _____ Mobile _____

Email _____

CONFERENCE FEE PAYMENT

Payment may be made in one of three ways - please tick the appropriate box:

☐ 1. Bank Transfer

TPGI Pte. Ltd. through UOB bank, 80 Raffles Place,
UOB Plaza Singapore 048624

- **USD account number** 351-900-086-3

- **SGD account number** 101-332-203-7

Swift Code: UOVBSGSG / **Bank Code:** 7375

(all charges to be borne by client)

Please quote: Please quote REITS 2024

☐ 2. Payment by Credit Card online

☐ 3. Payment by Paynow should be paid to UEN: 200207544G

Please complete and return this form together with a copy of bank transfer or proof of transaction, payable in USD to TPGI Pte. Ltd. and email to: eric.khoo@pinnaclegroup.global

*When you attend a session or exhibition booth hosted by a sponsor, your name, job title, phone number, email contacts and company will be made visible to that sponsor.

☐ No, I do not wish to be visible to any sponsors or exhibitors.

CANCELLATIONS

Conference fee: By completing this registration form, you are agreeing to the terms and conditions whereby you are liable for the full conference fee. All cancellations must be received in writing by 23rd September 2024 for a full refund less 10% administration charge. We cannot accept verbal cancellations. Cancellations received after 15th August 2024 is liable for the full conference fee. However, substitutions can be sent to attend in your place at no extra charge for the entire conference only with prior notice. In the event of a force majeure, TPGI Pte Ltd is obliged to postpone or cancel the event and will not be liable to refunds, losses or damages incurred by any of the participants. TPGI Pte. Ltd will not be liable for any travel or accommodation expenses incurred by delegates or their organisations. Badge swapping with other registered/non-registered delegates is against our company policy and will not be permitted.

ORGANISED BY:



CO-ORGANISED BY:



CONTACT DETAILS:

2 Ang Mo Kio Drive, Block H,
#01-11, Singapore 567720
(65) 6444 9049

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