

Executive Director

Franklin-Simpson Industrial Authority

Location: Franklin, Kentucky

The Franklin-Simpson Industrial Authority is seeking a dynamic, strategic, and community-focused leader to serve as its next **Executive Director**. This individual will play a critical role in driving economic growth, strengthening partnerships, and advancing the Authority's mission to support business development in Simpson County.

Position Overview

The Executive Director is responsible for leading all aspects of operations, strategic planning, and community engagement. This role requires a visionary leader who can effectively manage organizational resources while promoting economic development opportunities across the region.

Key Responsibilities

Strategic Leadership

- Develop and execute the Authority's strategic vision and long-term goals
- Establish measurable objectives and ensure successful implementation
- Advocate for the Authority at local, regional, and state levels

Operational Management

- Oversee daily operations and ensure organizational efficiency
- Lead, supervise, and evaluate staff, including hiring and development
- Develop and implement policies and procedures
- Manage organizational resources and ensure accountability

Economic Development

- Recruit new businesses and investments to Franklin-Simpson County
- Support expansion and retention of existing businesses
- Collaborate with regional partners on economic development initiatives

Community Engagement

- Represent the Authority at public meetings, events, and community functions
- Build strong relationships with businesses, government entities, and stakeholders
- Promote programs and initiatives to increase visibility and engagement

Financial Management

- Develop and oversee the annual budget and financial operations
- Ensure accurate financial reporting, audits, and compliance
- Maintain fiscal responsibility and transparency

Legal & Compliance

- Ensure compliance with applicable laws and regulations
- Review contracts and legal documents
- Conduct public hearings as required

Qualifications

Education & Experience

- Bachelor's degree in business administration, public policy, economics, or a related field (required)
- Master's degree or equivalent experience (preferred)
- Demonstrated experience in economic development, business management, or a related field

Skills & Competencies

- Strong leadership, communication, and organizational skills
- Proven ability to build relationships across diverse stakeholders
- Knowledge of economic development practices and strategies
- Experience in budgeting and financial management
- Strategic thinking and problem-solving abilities

Additional Requirements

- Ability to work independently and collaboratively
- Strong commitment to the Authority's mission
- **Residency in Simpson County required within six months of hire**

Compensation & Benefits

Compensation will be commensurate with experience and qualifications.

Application Process

Interested candidates should submit a **resume and cover letter** outlining their qualifications and experience to: cindy@csbgky.com

Equal Opportunity Employer

The Franklin-Simpson Industrial Authority is an equal opportunity employer and encourages applications from all qualified individuals.