

Management Report

Nease Band Boosters, Inc.

For the period ended April 30, 2020



Prepared on

May 8, 2020

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Profit and Loss

May 2019 - April 2020

	Total
INCOME	
1000 General Band Revenue	
1001 Marching Dues	134,403.87
1002 Concert Dues	6,734.43
1003 Donated Student Funding	1,425.48
1010 Bank Interest Income	50.10
1200 Reimbursables Revenue	-55.66
1201 Dinkles Income	1,806.25
1205 Middle School Night Meal Tickets Income	770.00
1206 Senior Night Football Tickets Income	500.58
1208 Field Guard Personal Items Revenue	1,319.00
1209 Marching Gloves Revenue	5.00
Total 1200 Reimbursables Revenue	4,345.17
1300 Merchandise Income	
1301 Merchandise Sales Income	4,029.93
Total 1300 Merchandise Income	4,029.93
1500 Concessions Income	
1501 Concessions Sales Income	10,004.50
Total 1500 Concessions Income	10,004.50
1600 Competition Hosting Revenue	
1601 FCMI Band Registration Fee	900.00
1602 FCMI Ticket Revenue	8,655.00
1603 FCMI Concessions Sales Revenue	11,391.80
Total 1600 Competition Hosting Revenue	20,946.80
1700 Fundraising (Band Account)	
1702 Fall Mulch Fundraiser Sales	12,831.42
1703 Spring Mulch Fundraiser Sales	6,257.00
1706 Storefront Fundraising	1,430.38
1707 Corporate Matching Funds Income	86.00
1708 Food Sponsor Revenue	162.59
1709 Corporate Sponsorship Revenue	40.00
1710 Individual Donations Revenue	813.90
1712 Parking Spot Auction Revenue	1,350.00
1713 Athletics Golf-Cart Raffle Fundraiser	1,023.31
1714 TPC Ticket Sales Revenue	1,740.00
1715 Show Shirt Sponsorship Income	1,200.00
Total 1700 Fundraising (Band Account)	26,934.60
1900 Miscellaneous Income	1,852.85
Total 1000 General Band Revenue	210,727.73
3000 Winter Guard Revenue	
3001 Winter Guard Dues	1,118.44
3010 Winter Guard Interest Income	4.82

	Total
Total 3000 Winter Guard Revenue	1,123.26
5000 Indoor Percussion Revenue	
5001 Indoor Percussion Dues	16,550.21
5010 Indoor Percussion Interest Income	6.34
5700 Indoor Percussion Fundraising	
5701 Indoor Percussion Fundraising Income	612.49
Total 5700 Indoor Percussion Fundraising	612.49
Total 5000 Indoor Percussion Revenue	17,169.04
Total Income	229,020.03
GROSS PROFIT	229,020.03
EXPENSES	
2000 General Band Expenses	
2000.5 New Uniform Fund Expense	23,232.94
2001 Marching Gloves	2,894.90
2003 Miscellaneous Uniform Expenditure	729.95
2004 Show Shirts	3,238.54
2005 Field Guard Costumes Expenditure	7,084.73
2007 Pre-Game Meals Expenditure	5,355.16
2009 Band Water Cooler Expense	917.96
2010 Office/General Administrative Expenditures	
2011 Banking Fees	222.20
2012 UPS PO Box Expenditure	273.71
2013 Website Expenditure	1,327.83
2014 Postage Expenditure	80.40
2015 Administrative Supplies	643.03
2016 QuickBooks Subscription	818.82
Total 2010 Office/General Administrative Expenditures	3,365.99
2020 Entrance Fees & Dues Expenditure	
2021 FMBC Entrance Fee	625.00
2022 Competition Entrance Fees	2,381.00
2023 Marching MPA	101.04
2024 Concert MPA	432.00
2025 Association Dues	198.00
2026 Miscellaneous Dues & Subscriptions	540.00
2027 FMBC Finals Tickets for Band/Staff	600.00
Total 2020 Entrance Fees & Dues Expenditure	4,877.04
2030 Music Expenditure	
2033 Concert Music Expenditure	1,453.09
2034 Music License Expenditure	1,789.85
2035 Miscellaneous Music Expenditure	1,630.96
Total 2030 Music Expenditure	4,873.90
2040 Marching Show Expenditure	
2041 Field Maintenance Expenditure	1,441.00
2042 Marching Show Props	4,541.61

	Total
2043 Marching Show Drill Expenditure	4,235.00
2044 Field Guard Show Choreography Expenditure	1,834.40
2045 Show Design Expenditure	4,000.00
2046 Wind Book Expenditure	3,000.00
2047 Battery Book Expenditure	4,000.00
2048 Front Ensemble Arrangement Expenditure	2,310.00
Total 2040 Marching Show Expenditure	25,362.01
2050 Staff & Clinicians Expenditure	
2051 Staff Pay - Band Camp (August)	10,424.00
2052 Staff Pay - Auditions/Mini-Camp	1,557.20
2053 Staff Pay - Marching Season	12,162.97
2054 Staff Pay - Guest Clinician	550.00
2055 Staff Pay - Concert Staff/Substitute Teacher	204.00
2056 Band Director - Summer Supplement	2,000.00
2058 Staff Pay - Guard Summer Rehearsals	1,882.20
2059 Staff Pay - Guard Band Camp August	4,200.00
2060 Staff Pay - Guard Marching Season	4,282.20
2061 Staff Pay - Guard Clinician Expenditure	2,032.20
Total 2050 Staff & Clinicians Expenditure	39,294.77
2070 Transportation Expenditure	
2070.19 2019 Competition Transportation Expenditure	
2072.98 2019 Competition #2	30,222.68
2073.98 2019 Competition #3	1,480.32
2074.98 2019 Competition #4	1,491.39
2075.98 2019 FBA Competition	2,093.09
Total 2070.19 2019 Competition Transportation Expenditure	35,287.48
2077.19 2019 Football Transportation Costs	
2077.98 2019 Football Game #1	1,239.96
2080.98 2019 Football Game #4	2,504.25
Total 2077.19 2019 Football Transportation Costs	3,744.21
2083 Concert MPA District Bus/Trailers/Gas	522.70
2085 Miscellaneous Gasoline Expenditure	423.54
2086 Truck/Trailer Maintenance	249.51
2087 Director Travel Expenditure	1,376.00
Total 2070 Transportation Expenditure	41,603.44
2200 Reimbursables Expense	
2201 Dinkles Expense	2,237.25
2203 Band Banquet Expense	2,594.01
2205 Middle School Night Meal Ticket Expense	524.99
2206 Senior Night Football Ticket Expense	831.62
2208 Field Guard Personal Items Expenditure	423.50
Total 2200 Reimbursables Expense	6,611.37
2300 Merchandise Expenditures	
2301 Merchandise Sales Expense	2,474.10

	Total
Total 2300 Merchandise Expenditures	2,474.10
2400 Instruments & Equipment Expenditures	
2401 Instrument Purchase Expenditure	6,534.00
2402 Instrument Repair & Maintenance Expenditure	2,000.00
2403 Equipment Expenditures	10,307.30
2405 Rifle Expenditure - Field Guard	3,813.75
Total 2400 Instruments & Equipment Expenditures	22,655.05
2500 Concessions Expenditure	
2501 Concessions Sales Expenditure	6,860.23
Total 2500 Concessions Expenditure	6,860.23
2600 Competition Hosting Expenditure	
2602 FCMI Competition Hosting Expenses	173.00
2603 FCMI Judging Expenses	5,508.68
2604 FCMI Concessions Expense	6,534.43
2605 FCMI Awards	1,063.50
2606 FCMI Program Expense	467.24
2607 FCMI Maintenance Expense	1,619.60
Total 2600 Competition Hosting Expenditure	15,366.45
2700 Fundraising Expenditure (Band Account)	
2702 Fall Mulch Fundraiser Expenditure	5,634.50
2703 Spring Mulch Fundraiser Expenditure	4,838.75
Total 2700 Fundraising Expenditure (Band Account)	10,473.25
2800 Fundraising (Student Accounts) Expenditure	
2802 TPC Student Allocation Expenditure	313.69
Total 2800 Fundraising (Student Accounts) Expenditure	313.69
2900 Miscellaneous Expenditures	
2901 Senior Paw Print Painting Expenditure	180.43
2902 Scholarship Award Money	1,200.00
2903 Bad Debt Unpaid Dues (A/R) Expense	1,418.44
Total 2900 Miscellaneous Expenditures	2,798.87
Total 2000 General Band Expenses	230,384.34
6000 Indoor Percussion Expenses	
6005 Indoor Percussion Uniform Expenses	1,352.44
6020 Indoor Percussion Entrance Fees and Dues	
6022 Indoor Percussion Competition Entrance Fees	950.00
Total 6020 Indoor Percussion Entrance Fees and Dues	950.00
6030 Indoor Percussion Music Expenditures	
6031 Indoor Percussion Front Ensemble Music Exp	1,500.00
Total 6030 Indoor Percussion Music Expenditures	1,500.00
6050 Indoor Percussion Staff Payments	
6051 Indoor Percussion Staff Payment Expense	5,570.00
Total 6050 Indoor Percussion Staff Payments	5,570.00
6070 Indoor Percussion Transportation Expenditures	
6071 Indoor Percussion Transportation (Bus/Fuel) Expense	2,750.71

	Total
Total 6070 Indoor Percussion Transportation Expenditures	2,750.71
6400 Indoor Percussion Equipment Expenditures	
6401 Indoor Percussion Equipment Expenses	1,380.36
6402 Indoor Percussion Rental Truck	626.68
Total 6400 Indoor Percussion Equipment Expenditures	2,007.04
Total 6000 Indoor Percussion Expenses	14,130.19
Total Expenses	244,514.53
NET OPERATING INCOME	-15,494.50
NET INCOME	\$ -15,494.50

Balance Sheet

As of April 30, 2020

	Total
ASSETS	
Current Assets	
Bank Accounts	
BUSINESS SAVINGS ACCOUNT (5480)	34.16
GENERAL BAND CHECKING (5382)	25,792.41
INDOOR PERCUSSION CHECKING (5416)	7,927.30
WINTER GUARD CHECKING (5408)	4,131.11
Total Bank Accounts	37,884.98
Total Current Assets	37,884.98
TOTAL ASSETS	\$37,884.98
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
Opening Balance Equity	34,524.45
Retained Earnings	18,855.03
Net Income	-15,494.50
Total Equity	37,884.98
TOTAL LIABILITIES AND EQUITY	\$37,884.98