

# A.D. Nease Band Boosters, Inc.

## 2020 GENERAL BAND

May 2019 - April 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
1000 General Band Revenue				
1001 Marching Dues	134,403.87	147,000.00	-12,596.13	91.43 %
1002 Concert Dues	6,734.43	15,000.00	-8,265.57	44.90 %
1003 Donated Student Funding	1,425.48		1,425.48	
1010 Bank Interest Income	50.10	60.00	-9.90	83.50 %
1200 Reimbursables Revenue	-55.66		-55.66	
1201 Dinkles Income	1,806.25	2,000.00	-193.75	90.31 %
1202 Concert Dresses Income		3,000.00	-3,000.00	
1203 Banquet Tickets Income		12,000.00	-12,000.00	
1205 Middle School Night Meal Tickets Income	770.00	500.00	270.00	154.00 %
1206 Senior Night Football Tickets Income	500.58	500.00	0.58	100.12 %
1208 Field Guard Personal Items Revenue	1,319.00	7,500.00	-6,181.00	17.59 %
1209 Marching Gloves Revenue	5.00		5.00	
<b>Total 1200 Reimbursables Revenue</b>	<b>4,345.17</b>	<b>25,500.00</b>	<b>-21,154.83</b>	<b>17.04 %</b>
1300 Merchandise Income				
1301 Merchandise Sales Income	4,029.93	3,000.00	1,029.93	134.33 %
<b>Total 1300 Merchandise Income</b>	<b>4,029.93</b>	<b>3,000.00</b>	<b>1,029.93</b>	<b>134.33 %</b>
1500 Concessions Income				
1501 Concessions Sales Income	10,004.50	10,000.00	4.50	100.05 %
<b>Total 1500 Concessions Income</b>	<b>10,004.50</b>	<b>10,000.00</b>	<b>4.50</b>	<b>100.05 %</b>
1600 Competition Hosting Revenue				
1601 FCMI Band Registration Fee	900.00	2,000.00	-1,100.00	45.00 %
1602 FCMI Ticket Revenue	8,655.00	16,000.00	-7,345.00	54.09 %
1603 FCMI Concessions Sales Revenue	11,391.80	16,000.00	-4,608.20	71.20 %
1604 FCMI Ad Sales		1,000.00	-1,000.00	
1605 FCMI Sponsorship Revenue		2,500.00	-2,500.00	
1606 FCMI Merchandise Revenue		1,000.00	-1,000.00	
<b>Total 1600 Competition Hosting Revenue</b>	<b>20,946.80</b>	<b>38,500.00</b>	<b>-17,553.20</b>	<b>54.41 %</b>
1700 Fundraising (Band Account)				
1702 Fall Mulch Fundraiser Sales	12,831.42	9,000.00	3,831.42	142.57 %
1703 Spring Mulch Fundraiser Sales	6,257.00	9,000.00	-2,743.00	69.52 %
1706 Storefront Fundraising	1,430.38		1,430.38	
1707 Corporate Matching Funds Income	86.00	3,500.00	-3,414.00	2.46 %
1708 Food Sponsor Revenue	162.59		162.59	
1709 Corporate Sponsorship Revenue	40.00	3,000.00	-2,960.00	1.33 %
1710 Individual Donations Revenue	813.90	2,500.00	-1,686.10	32.56 %
1712 Parking Spot Auction Revenue	1,350.00	1,000.00	350.00	135.00 %
1713 Athletics Golf-Cart Raffle Fundraiser	1,023.31		1,023.31	
1714 TPC Ticket Sales Revenue	1,740.00	2,000.00	-260.00	87.00 %
1715 Show Shirt Sponsorship Income	1,200.00	1,000.00	200.00	120.00 %
<b>Total 1700 Fundraising (Band Account)</b>	<b>26,934.60</b>	<b>31,000.00</b>	<b>-4,065.40</b>	<b>86.89 %</b>

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1800 Fundraising (Student Account)				
1802 TPC Concessions Fundraising Revenue		7,000.00	-7,000.00	
<b>Total 1800 Fundraising (Student Account)</b>		<b>7,000.00</b>	<b>-7,000.00</b>	
1900 Miscellaneous Income	1,852.85		1,852.85	
1901 Marching/Concert Carry-Over from Prior FY		18,000.00	-18,000.00	
1902 Marching Band Prop Sales		200.00	-200.00	
<b>Total 1900 Miscellaneous Income</b>	<b>1,852.85</b>	<b>18,200.00</b>	<b>-16,347.15</b>	<b>10.18 %</b>
<b>Total 1000 General Band Revenue</b>	<b>210,727.73</b>	<b>295,260.00</b>	<b>-84,532.27</b>	<b>71.37 %</b>
<b>Total Income</b>	<b>\$210,727.73</b>	<b>\$295,260.00</b>	<b>\$ -84,532.27</b>	<b>71.37 %</b>
GROSS PROFIT	<b>\$210,727.73</b>	<b>\$295,260.00</b>	<b>\$ -84,532.27</b>	<b>71.37 %</b>
Expenses				
2000 General Band Expenses				
2000.5 New Uniform Fund Expense	23,232.94	24,000.00	-767.06	96.80 %
2001 Marching Gloves	2,894.90	750.00	2,144.90	385.99 %
2003 Miscellaneous Uniform Expenditure	729.95	500.00	229.95	145.99 %
2004 Show Shirts	3,238.54	2,500.00	738.54	129.54 %
2005 Field Guard Costumes Expenditure	7,084.73	8,000.00	-915.27	88.56 %
2006 Guard Costume Shipping Expenditure		250.00	-250.00	
2007 Pre-Game Meals Expenditure	5,355.16	6,000.00	-644.84	89.25 %
2008 Senior Night Dinner Expenditure		2,500.00	-2,500.00	
2009 Band Water Cooler Expense	917.96	1,300.00	-382.04	70.61 %
2010 Office/General Administrative Expenditures				
2011 Banking Fees	222.20	100.00	122.20	222.20 %
2012 UPS PO Box Expenditure	273.71	275.00	-1.29	99.53 %
2013 Website Expenditure	1,327.83	600.00	727.83	221.31 %
2014 Postage Expenditure	80.40	100.00	-19.60	80.40 %
2015 Administrative Supplies	643.03	300.00	343.03	214.34 %
2016 QuickBooks Subscription	818.82	575.00	243.82	142.40 %
<b>Total 2010 Office/General Administrative Expenditures</b>	<b>3,365.99</b>	<b>1,950.00</b>	<b>1,415.99</b>	<b>172.61 %</b>
2020 Entrance Fees & Dues Expenditure				
2021 FMBC Entrance Fee	625.00	525.00	100.00	119.05 %
2022 Competition Entrance Fees	2,381.00	1,000.00	1,381.00	238.10 %
2023 Marching MPA	101.04	400.00	-298.96	25.26 %
2024 Concert MPA	432.00	500.00	-68.00	86.40 %
2025 Association Dues	198.00	200.00	-2.00	99.00 %
2026 Miscellaneous Dues & Subscriptions	540.00	1,400.00	-860.00	38.57 %
2027 FMBC Finals Tickets for Band/Staff	600.00	400.00	200.00	150.00 %
<b>Total 2020 Entrance Fees &amp; Dues Expenditure</b>	<b>4,877.04</b>	<b>4,425.00</b>	<b>452.04</b>	<b>110.22 %</b>
2030 Music Expenditure				
2033 Concert Music Expenditure	1,453.09	1,000.00	453.09	145.31 %
2034 Music License Expenditure	1,789.85	1,500.00	289.85	119.32 %

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2035 Miscellaneous Music Expenditure	1,630.96	1,000.00	630.96	163.10 %
<b>Total 2030 Music Expenditure</b>	<b>4,873.90</b>	<b>3,500.00</b>	<b>1,373.90</b>	<b>139.25 %</b>
2040 Marching Show Expenditure				
2041 Field Maintenance Expenditure	1,441.00	2,000.00	-559.00	72.05 %
2042 Marching Show Props	4,541.61	5,000.00	-458.39	90.83 %
2043 Marching Show Drill Expenditure	4,235.00	5,000.00	-765.00	84.70 %
2044 Field Guard Show Choreography Expenditure	1,834.40	4,000.00	-2,165.60	45.86 %
2045 Show Design Expenditure	4,000.00	4,000.00	0.00	100.00 %
2046 Wind Book Expenditure	3,000.00	3,000.00	0.00	100.00 %
2047 Battery Book Expenditure	4,000.00	4,000.00	0.00	100.00 %
2048 Front Ensemble Arrangement Expenditure	2,310.00	3,000.00	-690.00	77.00 %
<b>Total 2040 Marching Show Expenditure</b>	<b>25,362.01</b>	<b>30,000.00</b>	<b>-4,637.99</b>	<b>84.54 %</b>
2050 Staff & Clinicians Expenditure				
2051 Staff Pay - Band Camp (August)	10,424.00	10,800.00	-376.00	96.52 %
2052 Staff Pay - Auditions/Mini-Camp	1,557.20	1,700.00	-142.80	91.60 %
2053 Staff Pay - Marching Season	12,162.97	11,900.00	262.97	102.21 %
2054 Staff Pay - Guest Clinician	550.00	1,000.00	-450.00	55.00 %
2055 Staff Pay - Concert Staff/Substitute Teacher	204.00	1,000.00	-796.00	20.40 %
2056 Band Director - Summer Supplement	2,000.00	2,000.00	0.00	100.00 %
2058 Staff Pay - Guard Summer Rehearsals	1,882.20	1,870.00	12.20	100.65 %
2059 Staff Pay - Guard Band Camp August	4,200.00	4,500.00	-300.00	93.33 %
2060 Staff Pay - Guard Marching Season	4,282.20	5,400.00	-1,117.80	79.30 %
2061 Staff Pay - Guard Clinician Expenditure	2,032.20	3,130.00	-1,097.80	64.93 %
2062 Staff Pay - Percussion Summer Rehearsals		1,000.00	-1,000.00	
<b>Total 2050 Staff &amp; Clinicians Expenditure</b>	<b>39,294.77</b>	<b>44,300.00</b>	<b>-5,005.23</b>	<b>88.70 %</b>
2070 Transportation Expenditure				
2070.19 2019 Competition Transportation Expenditure				
2071.98 2019 Competition #1		6,000.00	-6,000.00	
2072.98 2019 Competition #2	30,222.68	32,000.00	-1,777.32	94.45 %
2073.98 2019 Competition #3	1,480.32	1,000.00	480.32	148.03 %
2075.98 2019 FBA Competition	2,093.09	2,000.00	93.09	104.65 %
<b>Total 2070.19 2019 Competition Transportation Expenditure</b>	<b>33,796.09</b>	<b>41,000.00</b>	<b>-7,203.91</b>	<b>82.43 %</b>
2075.2 Parade - Christmas Bus/Trailers/Gas (St. Augustine)		1,000.00	-1,000.00	
2076.1 Rental Truck Expense - FMBC State		15,000.00	-15,000.00	
2077.19 2019 Football Transportation Costs				
2077.98 2019 Football Game #1	1,239.96	650.00	589.96	190.76 %
2080.98 2019 Football Game #4	2,504.25	650.00	1,854.25	385.27 %
<b>Total 2077.19 2019 Football Transportation Costs</b>	<b>3,744.21</b>	<b>1,300.00</b>	<b>2,444.21</b>	<b>288.02 %</b>
2083 Concert MPA District Bus/Trailers/Gas	522.70	1,000.00	-477.30	52.27 %
2084 Concert MPA State Bus/Trailers/Gas		2,000.00	-2,000.00	
2085 Miscellaneous Gasoline Expenditure	423.54	200.00	223.54	211.77 %
2086 Truck/Trailer Maintenance	249.51	750.00	-500.49	33.27 %

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May 2019 - April 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
2087 Director Travel Expenditure	1,376.00	985.00	391.00	139.70 %
<b>Total 2070 Transportation Expenditure</b>	<b>40,112.05</b>	<b>63,235.00</b>	<b>-23,122.95</b>	<b>63.43 %</b>
2200 Reimbursables Expense				
2201 Dinkles Expense	2,237.25	2,000.00	237.25	111.86 %
2202 Concert Dresses Expense		3,000.00	-3,000.00	
2203 Band Banquet Expense	2,594.01	12,000.00	-9,405.99	21.62 %
2204 Solo/Ensemble Fees Expense		1,000.00	-1,000.00	
2204.1 All-State Band Audition Fees Expense		500.00	-500.00	
2205 Middle School Night Meal Ticket Expense	524.99	500.00	24.99	105.00 %
2206 Senior Night Football Ticket Expense	831.62	500.00	331.62	166.32 %
2208 Field Guard Personal Items Expenditure	423.50	7,500.00	-7,076.50	5.65 %
<b>Total 2200 Reimbursables Expense</b>	<b>6,611.37</b>	<b>27,000.00</b>	<b>-20,388.63</b>	<b>24.49 %</b>
2300 Merchandise Expenditures				
2301 Merchandise Sales Expense	2,474.10	1,000.00	1,474.10	247.41 %
<b>Total 2300 Merchandise Expenditures</b>	<b>2,474.10</b>	<b>1,000.00</b>	<b>1,474.10</b>	<b>247.41 %</b>
2400 Instruments & Equipment Expenditures				
2401 Instrument Purchase Expenditure	6,534.00	1,000.00	5,534.00	653.40 %
2402 Instrument Repair & Maintenance Expenditure	2,000.00	3,000.00	-1,000.00	66.67 %
2403 Equipment Expenditures	10,307.30	11,000.00	-692.70	93.70 %
2405 Rifle Expenditure - Field Guard	3,813.75	3,000.00	813.75	127.13 %
<b>Total 2400 Instruments &amp; Equipment Expenditures</b>	<b>22,655.05</b>	<b>18,000.00</b>	<b>4,655.05</b>	<b>125.86 %</b>
2500 Concessions Expenditure				
2501 Concessions Sales Expenditure	6,860.23	5,000.00	1,860.23	137.20 %
<b>Total 2500 Concessions Expenditure</b>	<b>6,860.23</b>	<b>5,000.00</b>	<b>1,860.23</b>	<b>137.20 %</b>
2600 Competition Hosting Expenditure				
2601 FCMI Regional Competition Hosting Fee		600.00	-600.00	
2602 FCMI Competition Hosting Expenses	173.00	750.00	-577.00	23.07 %
2603 FCMI Judging Expenses	5,508.68	6,000.00	-491.32	91.81 %
2604 FCMI Concessions Expense	6,534.43	6,000.00	534.43	108.91 %
2605 FCMI Awards	1,063.50	2,000.00	-936.50	53.18 %
2606 FCMI Program Expense	467.24	1,000.00	-532.76	46.72 %
2607 FCMI Maintenance Expense	1,619.60	1,500.00	119.60	107.97 %
<b>Total 2600 Competition Hosting Expenditure</b>	<b>15,366.45</b>	<b>17,850.00</b>	<b>-2,483.55</b>	<b>86.09 %</b>
2700 Fundraising Expenditure (Band Account)				
2702 Fall Mulch Fundraiser Expenditure	5,634.50	4,000.00	1,634.50	140.86 %
2703 Spring Mulch Fundraiser Expenditure	4,838.75	4,000.00	838.75	120.97 %
<b>Total 2700 Fundraising Expenditure (Band Account)</b>	<b>10,473.25</b>	<b>8,000.00</b>	<b>2,473.25</b>	<b>130.92 %</b>
2800 Fundraising (Student Accounts) Expenditure				
2802 TPC Student Allocation Expenditure	313.69	3,500.00	-3,186.31	8.96 %
<b>Total 2800 Fundraising (Student Accounts) Expenditure</b>	<b>313.69</b>	<b>3,500.00</b>	<b>-3,186.31</b>	<b>8.96 %</b>
2900 Miscellaneous Expenditures				

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	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
2901 Senior Paw Print Painting Expenditure	180.43	400.00	-219.57	45.11 %
2902 Scholarship Award Money	1,200.00	3,000.00	-1,800.00	40.00 %
2903 Bad Debt Unpaid Dues (A/R) Expense	1,418.44	3,300.00	-1,881.56	42.98 %
2904 Annual Carry-Over Expense		15,000.00	-15,000.00	
<b>Total 2900 Miscellaneous Expenditures</b>	<b>2,798.87</b>	<b>21,700.00</b>	<b>-18,901.13</b>	<b>12.90 %</b>
<b>Total 2000 General Band Expenses</b>	<b>228,892.95</b>	<b>295,260.00</b>	<b>-66,367.05</b>	<b>77.52 %</b>
<b>Total Expenses</b>	<b>\$228,892.95</b>	<b>\$295,260.00</b>	<b>\$ -66,367.05</b>	<b>77.52 %</b>
NET OPERATING INCOME	<b>\$ -18,165.22</b>	<b>\$0.00</b>	<b>\$ -18,165.22</b>	<b>0.00%</b>
NET INCOME	<b>\$ -18,165.22</b>	<b>\$0.00</b>	<b>\$ -18,165.22</b>	<b>0.00%</b>