



KB & CO. Update

July 2022

What Am I Up To?



In case you haven't heard, I started my own rep group. I am thankful for my time with Melissa and Pinkgemini. We worked well and survived Covid together! Melissa wanted to pare down her line package and graciously offered for me to rep some of the lines going forward with my own rep group. The timing is perfect for me, and I look forward to the future! [KB & CO. website](#)

The Search for Brand Partners

When I made the decision to start my own rep group after 20+ years in the industry I had no idea it would come together so quickly. NeoCon 2022 was a productive time spent connecting with old and new contacts. These relationships mean so much to me and are the key to putting my line package together. I want to work with people and brands I believe in and trust. As of today I have six fantastic partners. There may be one or two more coming soon- stay tuned.



Number One



Many of you know my history with **Via Seating** as a regional sales manager for them. They signed me as their rep June 1, the first day of my new business. I appreciate their faith in me, and look forward to a long relationship with them.

Why should you consider Via? Made in USA, quality seating made affordable, quick ship on most products, and beautiful design. [More](#)

How Far Will I Go?

KB & CO. serves all of Central and South Texas. This includes Waco, Austin, San Antonio, Corpus Christi, and the Rio Grande Valley. If you need a sample or want an update let me know. I love to be on the move!



Clearly the Best in Glass

San Antonio and South Texas Only



Have you looked at **Clarus** lately? I am proud and honored to rep this brand. They are the leaders in this category and continue to innovate. If you haven't gotten a quote lately, let's talk. You will be pleasantly surprised how competitive Clarus can be. Not only are Clarus products made in the USA, they are made in Ft. Worth, TX! I can help you with glass markerboards, mobile markerboards, and architectural solutions. [More](#)

Powering UP!

OE Electrics is new to this market, and I cannot wait to show it to you! OE offers the best quality in power solutions for on surface, in surface, or mobile power. Take a minute to watch the video [here](#) to see how they are giving you the option to take power anywhere. [More](#)



Beautiful Spaces



Seattle design, with customization capabilities. **Coriander Designs** is a manufacturer you will fall in love with! They manufacturer lounge seating, casegoods, tables, benches, and poufs. If you work with GSA clients Coriander Designs is a line you should consider. Take a look- [More](#)

The Best in Ergo

Ergonomics is in my blood. I enjoy helping improve the space where people work, and have been doing this my whole career. **Workrite** is known as a leader in the ergo space, and I am delighted to represent them. I am happy to help if you need height adjustable tables, monitor arms, or other ergonomic solutions. [More](#)



Ready for Back to School



Artcobell is a manufacturer of furniture specially designed for K-12 schools. I recently toured the factory in Temple, Texas and WOW! They are not an assembler; they are bending steel and molding plastic and so much more. Because Artcobell manufactures most of their own components they control the supply chain. I come from a family of educators and look forward helping improve learning spaces. [More](#)

Let's Connect

I am ready to set up a meeting, table top or lunch to catch up with you and your team!
Let's connect soon.

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