

NATIONAL COOPERATIVE PURCHASING ALLIANCE



Clarus Contract No: 07-81 | Contract Period: 09.01.2022 – 08.31.2030

Dealer Contract Information

Clarus is excited to announce our participation in and award under the National Cooperative Purchasing Alliance (NCPA). This contract is aggressively priced for NCPA customers/users and includes Clarus' complete commercial offering of wall-mounted, mobile, and architectural glass dry-erase products.

ABOUT NCPA

NCPA is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states. NCPA utilizes state-of-the-art procurement resources and solutions that result in cooperative purchasing contracts that ensure all public agencies are receiving products and services of the highest quality at pre-negotiated pricing.

The ultimate goal of NCPA contracts is to provide end users and coop members with a contract vehicle that can be used without them having to competitively bid publicly funded projects.

The advantage for you and Clarus is tremendous! This contract can be used in places that a state/local government contract or higher education contract would normally be required for a project.

WHO CAN USE NCPA'S CONTRACTS?

There are over 90,000 agencies nationwide, from both the public and nonprofit sectors, that are eligible to utilize NCPA's cooperative purchasing contracts. These include, but are not limited to, the following agency types:

- School Districts (including Public K-12, Charter Schools, and Private K-12)
- Higher Education (including Universities, Community Colleges, Private Colleges, and Technical / Vocational Schools)
- Cities, Counties, and any Local Government
- State Agencies
- Healthcare Organizations
- Church/Religious
- Nonprofit Corporations

STATE PURCHASING STATUTES AUTHORIZING NCPA AND COOPERATIVE PURCHASING AGREEMENTS

When potential new users are considering using the Clarus NCPA Agreement they can easily verify the purchasing authority behind the use of a Cooperative Purchasing Agreement. You can direct them to their state's laws on cooperative purchasing at www.ncpa.us/Statutes.

NATIONWIDE NCPA MEMBER LIST

Contact your Clarus Sales Rep for NCPA Customer Agencies/Members in your sales territory.

HOW A NEW CUSTOMER CAN BECOME A NCPA MEMBER

Registration is simple. Customers can easily register with NCPA online at the following location: www.ncpa.us/Register

NCPA CONTACTS

Matthew Machel – NCPA
Phone: 832.331.2985
Email: mmachel@ncpa.us

Chris Thomas – NCPA
Phone: 858.344.7498
Email: cthomas@ncpa.us

ABOUT THE CLARUS/NCPA CONTRACT

NCPA PRODUCT CATEGORIES LIST

- Ancillary Furniture Products
- Audio / Visual Furniture
- Auditoriums and Theaters
- Cafeteria
- Classroom / Educational / Dormitory
- Conference or Breakroom / Training
- Healthcare / Medical / Therapy Practices
- Lactation Room and Furniture Pods
- Library
- Lounge / Reception
- Office
- Outdoor
- Science Lab
- Tables / Meeting Conference Room
- Work Stations

DEALER ORDERING INFORMATION

- Dealers must quote and accept all NCPA orders at approved Clarus NCPA Net pricing without added mark ups
- Dealers may quote customers for installation services based on the NCPA approved Clarus rate structure/ range. Installation services will be billed by Clarus and rebated in full to the dealer following receipt of payment by the customer
- Original purchase order documents from the customer must accompany any NCPA orders received from dealers

NET ORDER TOTAL (PRODUCT ONLY)	DISCOUNT OFF LIST
\$0 - \$150,000	65.2%
\$150,001 - \$250,000	70.6%

DELIVERY/FREIGHT CHARGES

Based on FOB origin (Ft Worth, TX), prepaid and invoiced.

PRICE LIST

See Clarus Commercial Price List

PAYMENT TERMS FROM CUSTOMER

Prepay / Net 30

SUSTAINABILITY

Contact Clarus for information concerning LEED, recycled content, or Clarus' Sustainability Commitment.

DEALER COMMISSIONING

Dealers will be commissioned 10% of product total for orders. Dealers must invoice Clarus for commission and will receive payment after order is completed and paid in full.

FOR CONTRACT QUESTIONS

Kevin Froehlich – NCPA Contract Administrator
Phone: 817.541.8147
Email: kevin@clarus.com

FOR NCPA ORDER QUESTIONS

Contact your Clarus Sales Rep