



Operated by Southwest Business Development Consultants, LLC Funded by MBDA-U.S. Department of Commerce

Client Success Story
2nd Quarter 2019-2020
NEZ/FCI Native American, LLC



NEZ/FCI Native American, LLC, which is owned by Marvin Nez, is a Native American-owned (Navajo Nation) premier general contractor company that specializes in vertical construction (new building structures and remodeling existing structures) in Arizona, Colorado, New Mexico and Utah. Their company utilizes its vast experience to add value to diverse working conditions at federal government, tribal nations, private, state, industrial, commercial, K-12, higher education, and retail construction settings. They provide their clients: value engineering, sustainable energy building design, top rate safety plans, quality control, alternative project delivery methods and

phasing strategies.

NEZ/FCI employs Native American project managers, superintendents and engineers. They encourage Native American Indian participation with all subcontractors. FCI Constructors brings a wealth of experience and knowledge in the construction industry to the NEZ/FCI partnership, with 38 plus years in the greater southwestern United States and 30 years of experience on the Navajo Nation. Their core principles of trust, hard work, honesty and professionalism keep NEZ/FCI focused on what truly matters: their client's vision for their project and providing a successful project they can be proud of for years to come into the future. They understand Native American culture and respect traditional practices as it pertains to construction. NEZ/FCI can



bond projects up to \$150 million on a single project and \$500 million as an aggregate. NEZ/FCI pays careful attention to cultural awareness of all projects conducted on Native American lands.



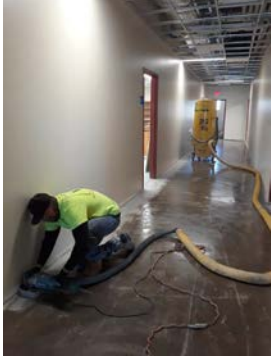
NEZ/FCI is a client of the Four Winds Diversified Project operated by Southwest Business Development Consultants, LLC. SWBDC has worked closely with NEZ/FCI in the past attaining all the required new business registrations and minority certifications required to conduct business in Arizona and New Mexico. SWBDC has provided Dodge Data & Analytics weekly construction bid

opportunities as well as facilitating introductions and meetings with local tribes, pueblos and tribal development corporations.

In April 2020, Nez/FCI will be completing the new \$16 million Navajo Technical University's Instructional Facility in Chinle, Arizona. Navajo Technical University currently serves a predominantly Navajo student population across the 27,000 square miles of the Navajo Nation that spans across the states of Arizona, New Mexico, and Utah. This project resulted in the creation of 300 Navajo tradesmen & women through subcontracts and 15 permanent jobs for the university.

Nez/FCI will soon begin a large-scale school replacement project in Lukachukai Arizona on the Navajo Nation. SWBDC will be identifying local licensed and capable Native American owned Sub-Contracting firms to join the team.





This project is seeking to create opportunities in the local construction trade market and community. SWBDC is working closely with Mr. Nez in identifying and facilitating new market opportunities in the construction industry throughout the southwest and specifically in identifying projects in Native American Indian Country.