



A consulting service for cost savings, supply chain improvement, and solutions

Why Us?

We're not one of the big consultants. We're small and like it that way. We believe in being the proverbial 'guide on your side.' We will work together to fix problems and find solutions that are realistic so that your team can achieve results.



Our Approach

What does success look like for you? Each company we work with has different needs, so we start with listening and learning to ensure understanding of your needs. We then provide you with options and potential courses of action. We refine the plan together, including success criteria, and then roll up our sleeves to get to work on delivering results.

Tom Hammann, tom@wth-solutions.com

25 YEARS

of broad end-to-end supply chain experience, from suppliers to customers, including 6 years leading plant manufacturing teams.

600+ EVENTS

planned and facilitated over the past 10 years focused on supply chain improvement, Lean / Continuous Improvement, cost savings, problem solving, and strategic planning.

15+ CLIENTS

in several industries, primarily Food and Beverage, and from small startups to global brands.



Mid-Size CPG Company: Focused Improvement Problem-Solving Event

Problem/Opportunity: company couldn't account for \$1M+ of annual spending on a key ingredient. Teams tried several problem-solving tools but couldn't identify/correct the issue.

Approach/Idea: use a Focused Improvement (FI) event with a small cross-functional team in the manufacturing plant.

Results: facilitated a 1-week FI event in the manufacturing plant, including floor walks, data collection, and zero-loss mindset. Team identified root cause of issue and implemented several corrective actions to eliminate the issue.



Small Nutraceuticals Contract Manufacturer: Create & Implement a Cost Savings Program

Problem/Opportunity: company challenged with high inflation and pressure from key customers for cost reduction.

Approach/Idea: resource and create a formal, structured cost savings program with cross-functional team members and standard tools. Train core team on roles and principles.

Results: trained and co-created a company cost savings program that fit the culture and resources available. Implemented roles, metrics, and use of 3-5 standard tools with an annual target to deliver ~2% of COGS in savings.



Large Branded & Private Label Company: Manufacturing Scheduling Improvement

Problem/Opportunity: manufacturing site used outdated scheduling principles that resulted in lost capacity and unnecessary inefficiencies / waste.

Approach/Idea: working session with key site personnel to discuss current state and identify key improvement ideas.

Results: facilitated conversational 'Voice of the Customer' (VoC) approach and simple process mapping to identify current state. Discussed and identified key improvement ideas and outlined a plan for continuous improvement.



Mid-Size CPG Company Supply Chain-Enabled Low-Cost Innovation

Problem/Opportunity: branded food category team has declining sales and needed cross-functional growth ideas.

Approach/Idea: plan and conduct a 1.5-day working session with the supply chain team to identify what manufacturing capabilities could be used with little or no cost.

Results: team 'walked the line,' outlined current capabilities of each unit operation, and identified 10 near-in ideas using the current manufacturing systems. Ideas prioritized to top 3 and are being resourced for potential implementation.