



# Tom Hammann

Supply Chain Improvement | Cost Savings | Problem Solving



Supply Chain leader with 25+ years of experience in end-to-end supply chain roles including strategy, cost savings, operations, manufacturing, and logistics. I've succeeded in leadership roles in three manufacturing plants, as well as on multiple supply chain strategy and business teams. My most impactful roles have been as a key member of a central Supply Chain strategy team supporting many teams. I owned the overall cost savings process, tools, and training for a Fortune 200 company. My consulting focus areas are supply chain improvement, cost savings programs, and problem solving. I enjoy facilitating using a variety of tools to help teams find new ideas to save money and make things work better.

## CAREER HISTORY

**WTH Solutions 2021-Present**  
Owner & Principal

### **General Mills 1999 - 2021**

*Senior Manager,  
Global Cost Savings and  
Supply Chain Strategy  
2012-2021*

*Senior Operations Manager,  
Supply Chain  
Strategy and  
Customer Supply Chain  
2008-2012*

*Operations Manager,  
Manufacturing Plant  
2006-2008*

*Operations Business Manager,  
Betty Crocker Division  
2002-2006*

*Team Leader roles,  
Manufacturing Plants  
1999-2002*

### **United States Army**

1993 - 1999  
*Leadership Roles*  
Operations, logistics, training,  
planning & personnel

## EDUCATION

**MBA**  
Ohio University

### **Bachelor of Arts**

Slippery Rock University (PA)

## EXPERTISE

Supply Chain Improvement  
Problem Solving

Cost Savings Programs  
Manufacturing

Facilitation  
Lean / CI

## CONSULTING

- Engagements with 15+ clients with a focus on three primary areas:
  - Cost Savings: Creating and improving programs; training and coaching teams; developing multi-year strategy; building an idea pipeline.
  - Supply Chain Improvement: Cost savings; process improvement/mapping; team training and coaching; waste reduction / elimination.
  - Problem Solving: In-person, off-site or virtual; cost savings, strategy, waste reduction, process improvement.
- Fractional leadership role as VP of Operations for 6 months supporting a small food company; responsible for Plan-Source-Make-Deliver functions in support of growth; created a 3-year strategic plan to build and evolve the operations team into a supply chain team enabling Growth.

## KEY CPG ACCOMPLISHMENTS

- Led, planned, and facilitated 500+ cost savings events focused on idea pipeline, development, and strategy since 2015; company achieved annual targets >\$400 million every year. Trained 1,000+ employees.
- Led a 12-person cross-functional team in developing a multi-year \$20 million cost savings strategy for a specific spending category; used this process in 10 events to deliver over \$75 million in value.
- Created and launched a long-range strategic packaging capability plan to support Customer and Channel business development worth \$50+ million in new sales with emerging Customers.
- Leveraged strategy and facilitation skills to successfully lead 50+ teams through Value Stream Map (VSM), cost savings and strategy events; trained 30+ new facilitators in the corporation.
- Led and managed 75+ cross-functional salary and wage employees across 9 sub-teams in developing and executing a transformational work system structure and culture with Year 1 savings of \$8+ million (decreased plant budget by ~10%).
- Managed and improved an annual \$2+ million test and start-up budget supporting over 30 new products and 50+ major product reformulations.