



Tom Hammann

Supply Chain Improvement | Cost Savings | Facilitation



Supply Chain leader with 25+ years of experience in end-to-end supply chain roles including strategy, cost savings, operations, manufacturing, and logistics. I've succeeded in leadership roles in three manufacturing plants, as well as on multiple supply chain strategy and business teams. My most impactful roles have been as a key member of a central Supply Chain strategy team supporting many teams. I owned the overall cost savings process, tools, and training for a Fortune 200 company. My consulting focus areas are supply chain improvement and cost savings programs. I enjoy facilitating using a variety of tools to help teams find new ideas to save money and make things work better.

CAREER HISTORY

WTH Solutions 2021-Present
Owner & Principal

General Mills 1999 - 2021

*Senior Manager,
Global Cost Savings and
Supply Chain Strategy
2012-2021*

*Senior Operations Manager,
Supply Chain
Strategy and
Customer Supply Chain
2008-2012*

*Operations Manager,
Manufacturing Plant
2006-2008*

*Operations Business Manager,
Betty Crocker Division
2002-2006*

*Team Leader roles,
Manufacturing Plants
1999-2002*

United States Army

1993 - 1999
Leadership Roles
Operations, logistics, training,
planning & personnel

EDUCATION

MBA
Ohio University

Bachelor of Arts

Slippery Rock University (PA)

EXPERTISE

Supply Chain Improvement
Program Management

Cost Savings Programs
Manufacturing

Facilitation
Lean / CI

CONSULTING

- Engagements with 15+ clients with focus on three primary areas:
 - Cost Savings: Creating and improving programs; training and coaching teams; developing multi-year strategy; building an idea pipeline.
 - Supply Chain Improvement: Cost savings; process improvement/mapping; team training and coaching; waste reduction / elimination.
 - Facilitation: In-person, off-site or virtual; cost savings, strategy, project management.
- Fractional leadership role as VP of Operations for 6 months supporting a small food company; responsible for Plan-Source-Make-Deliver functions in support of growth; created a 3-year strategic plan to build and evolve the operations team into a supply chain team.

KEY CPG ACCOMPLISHMENTS

- Led, planned, and facilitated 500+ cost savings events focused on idea pipeline, development, and strategy since 2015; company achieved annual targets >\$400 million every year. Trained 1,000+ employees.
- Led a 12-person cross-functional team in developing a multi-year \$20 million cost savings strategy for a specific spending category; used this process in 10 events to deliver over \$75 million in value.
- Created and launched a long-range strategic packaging capability plan to support Customer and Channel business development worth \$50+ million in new sales with emerging Customers.
- Leveraged strategy and facilitation skills to successfully lead 50+ teams through Value Stream Map (VSM), cost savings and strategy events; trained 30+ new facilitators in the corporation.
- Led and managed 75+ cross-functional salary and wage employees across 9 sub-teams in developing and executing a transformational work system structure and culture with Year 1 savings of \$8+ million (decreased plant budget by ~10%).
- Managed and improved an annual \$2+ million test and start-up budget supporting over 30 new products and 50+ major product reformulations.