



A practical consulting service for cost savings, supply chain improvement, and solutions

Why Us?

We're not one of the big consultants. We're small and like it that way. We believe in being the proverbial 'guide on your side.' We will work together with you to fix problems and find solutions that are realistic so that your team can achieve results.



Our Approach

What does success look like for you? Each company we work with has different needs, so we start with listening and learning to ensure we understand your needs. We then provide you with options and potential courses of action. We refine the plan together, including success criteria, and then roll up our sleeves to deliver results.

Tom Hammann, tom@wth-solutions.com

25 YEARS

of broad end-to-end supply chain experience, from suppliers to customers, including broad supply chain strategy in CPG.

600+ EVENTS

planned and facilitated over the past 10 years focused on supply chain improvement, Lean / Continuous Improvement, cost savings, problem solving, and strategic planning.

20+ CLIENTS

in several industries, primarily CPG, and from small startups to global brands.

Mid-Size Manufacturing Company: End-to-End Value Stream Map

Problem/Opportunity: a rapidly growing company manufacturing equipment for data centers needed to update its end-to-end processes to support projected growth rates.

Approach/Idea: planned and conducted a series of 6 Value Stream Mapping events across the end-to-end enterprise, from receipt of customer order to shipping equipment.

Results: generated 100+ ideas across all areas of the end-to-end process. Prioritized and started implementing top ideas (in progress). Example: team reduced the creation of a new part in its system from 25-28 days to only 5 days.



Large-Size CPG Company: 'The low hanging fruit is gone'

Problem/Opportunity: a very large CPG has been delivering structured cost savings for about 20 years. But the pipeline has fewer new ideas, and the value of ideas has declined.

Approach/Idea: plan and facilitate a 1-day 'transformational cost savings' event with the cross-functional team using a combination of prework, learning, & different ideation tools.

Results: identified 80+ cost savings ideas and conducted initial assessment to narrow those to the top 15 for specific resourcing and next steps. Several new ideas had potential value of >\$1M and challenged conventional assumptions.

CPG Industry: 2-Day Workshop to Create a Cost Savings Program

Problem/Opportunity: inflation, tariffs, business turmoil. All of these combine to make it tough to maintain margins and profitability while also supporting continued growth.

Approach/Idea: companies with \$100M or more in sales usually need to invest in a structured, resourced cost savings program that will support profitable, ongoing growth.

Results: we partner with you to form a core, cross-functional cost savings and co-create a holistic program focused on customers and consumers. It can consistently generate savings equal to 2-3% of COGS.

Large-Size CPG Company: Innovative Partnership with Top Retailer

Problem/Opportunity: one of the top US grocery retailers challenged a CPG to deliver on new, innovative supply chain solutions to jointly grow the dairy category.

Approach/Idea: created and facilitated a structured learning and ideation plan with the senior leadership team on supporting the retailer's needs. Assessed and prioritized ideas based on growth and supply chain improvement.

Results: CPG presented 4 strategic ideas and gained alignment and support from the retailer, including execution of one in-store pilot of new supply chain capabilities.