

## Paint to Profit: Investment Property Essentials

Join us Tuesday, March 3rd as we host a guest speaker from Sherwin-Williams to discuss all your paint needs as a real estate investor and property manager. This is an opportunity you won't want to miss to learn how to properly protect your investments and avoid costly painting mistakes that many property owners don't discover until it's too late.

### Meeting Details:



Tuesday, March 3rd



Networking: 5:30 PM



Meeting: 6:00 PM - 8:00 PM



Leon's Family Dining, 23830 Michigan Ave., Dearborn, MI



Members FREE | Guests \$20 | Dinner at Your Own Expense



New to Our Group? Guests welcome! For \$20, network with active investors, learn proven strategies, and discover if REIA Wayne County is right for your real estate journey.

Questions? Contact President Koehler, 1-313-819-0919

# FEATURED ARTICLES



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## The Impact of Quality Painting on Property Management

by: Charles Spencer

In property management, maintaining a building's aesthetics and structural integrity is essential to attracting tenants and preserving its value. While some tasks are obvious—like landscaping or repairs—one area that often gets overlooked is the quality of a property's paintwork. Yet, it's a crucial factor that directly affects both the appearance and durability of a building. In this article written by Charles Spencer, we'll explore how professional painting impacts property management, from boosting curb appeal to providing long-lasting protection.

### Enhancing Property Aesthetics with Quality Painting

When managing properties, especially in competitive markets, first impressions matter. One of the first things prospective tenants or buyers notice is how well-maintained the exterior of a building is, and a fresh, professional paint job can make a world of difference. High-quality paint, applied by professionals, instantly elevates the visual appeal of a property. It signals that the building is cared for, which boosts its desirability. Beyond initial impressions, professional painting can create a cohesive and modern look. Expertly chosen colors and techniques help buildings stand out while maintaining a sophisticated feel. This is especially important for property managers who oversee multi-unit buildings or complexes, as a well-painted property adds a sense of harmony and unity across the premises. Whether it's a single-family home or a large apartment complex, investing in quality painting is a strategic move to improve aesthetic appeal and, ultimately, marketability.

### Longevity and Durability of Professionally Painted Properties

While the aesthetic benefits of a fresh coat of paint are clear, professional painting also plays a critical role in protecting a property's structure. High-quality paints and finishes are designed to withstand environmental challenges like moisture, heat, and harsh UV rays. This makes them particularly valuable for properties in areas with varying climates, where surface deterioration could happen more quickly. For example, strata painters in Adelaide provide specialized services tailored to the needs of multi-unit properties, ensuring that each unit receives the same level of care and attention. Professional strata painting services extend the life of building exteriors by applying durable coatings that guard against weather damage and wear. Not only does this save on frequent repainting, but it also protects the underlying materials from cracking, peeling, or other forms of decay, leading to longer-lasting surfaces. Moreover, professional painters use techniques that prevent common issues like bubbling or fading over time. By choosing durable paints and applying them with precision, these experts help maintain both the beauty and integrity of a property for years to come. Property managers who opt for professional painting can rest assured that they are making a long-term investment in the durability and resilience of their buildings.

### Cost-Effectiveness of Regular Painting Maintenance

One of the most significant advantages of professional painting for property management is its cost-effectiveness over time. While some property managers may view painting as an occasional or cosmetic expense, the reality is that regularly scheduled painting can prevent more expensive repairs down the line.

By maintaining paintwork, property owners can avoid deterioration that leads to structural damage, such as cracks or mold, which require far more costly interventions.

The key to this is preventative maintenance. Instead of waiting until paint has fully worn out or the property shows visible signs of wear, regular painting ensures surfaces remain protected. This proactive approach not only preserves the building's aesthetic appeal but also reduces the likelihood of expensive repairs, making it a sound financial strategy. Additionally, a well-maintained paint job can extend the lifespan of other materials, such as wood, stucco, or metal siding. For instance, painting acts as a protective barrier against moisture and rot for wooden surfaces, preventing decay. When property managers schedule regular painting, they're not just refreshing the appearance of the building—they're safeguarding the entire structure. The economic benefits of professional painting become clear when you factor in the long-term savings from avoiding major repairs or renovations.

### Health and Safety Benefits of Quality Paintwork

Quality paintwork doesn't just improve appearance; it can also significantly enhance the health and safety of a property. Professional painting services today use eco-friendly, low-VOC (volatile organic compounds) paints that contribute to better indoor air quality.

For properties with a large number of tenants or residents, this is a key benefit. Traditional paints often contain chemicals that emit harmful fumes long after the paint dries. Opting for modern, environmentally friendly options can lead to a healthier living environment, which is particularly important for sensitive populations like children, the elderly, or individuals with respiratory issues.

## Article Continued...

Additionally, professional painting can help address or even prevent mold and mildew growth, especially in high-moisture areas such as basements, bathrooms, or laundry rooms. Mold is not just an aesthetic issue—it poses serious health risks to tenants and can lead to costly remediation efforts if not handled early. Painters can apply special mold-resistant coatings that offer protection in vulnerable areas, minimizing the risk of mold infestations and enhancing overall safety. From a regulatory standpoint, properties are often required to meet specific safety standards, especially when it comes to lead-based paint in older buildings. Professional painting services ensure compliance with these regulations, reducing the risk of fines or legal issues. Quality painting, therefore, serves not only to beautify a property but also as a practical measure to maintain a safe and healthy environment for all who live and work there.

Tenant satisfaction is at the heart of successful property management, and one often overlooked aspect of this is the quality of the property's paintwork. Well-maintained, freshly painted buildings convey a sense of care and attention that resonates with tenants. When tenants feel that their living spaces are well cared for, it boosts their overall satisfaction, increasing the likelihood they'll renew their leases. A pleasant, clean, and visually appealing environment directly contributes to tenant comfort, and a property with well-maintained aesthetics reflects positively on the management team.

In fact, a simple paint refresh can breathe new life into both interior and exterior spaces, making them feel more welcoming and modern. This is particularly important in competitive rental markets, where tenants have a range of choices. Properties that look pristine and cared for stand out against older, less-maintained buildings. Property managers who prioritize professional painting services are more likely to attract and retain tenants who value a well-kept living space.

Furthermore, investing in quality painting not only helps with tenant retention but can also improve tenant relationships. When tenants see management regularly investing in the upkeep of the property, it fosters a sense of trust and reliability.

They're more likely to report issues promptly and maintain their own units, contributing to an overall culture of care and pride in the property. All of these factors combine to create a stronger, more stable rental community with lower vacancy rates.

## Conclusion

Quality painting is far more than just a cosmetic upgrade for properties—it's a crucial aspect of effective property management. By investing in professional painting services, property managers can enhance the curb appeal of their buildings, ensure long-lasting durability, reduce maintenance costs, and create healthier, safer environments for tenants.

Additionally, well-maintained paintwork fosters tenant satisfaction and retention, leading to fewer vacancies and more stable rental communities.

In a market where first impressions matter, professional painting is an investment that pays dividends in both the short and long term. For property managers, prioritizing this simple yet impactful service can lead to higher property values and happier tenants, ultimately ensuring the long-term success of their properties.

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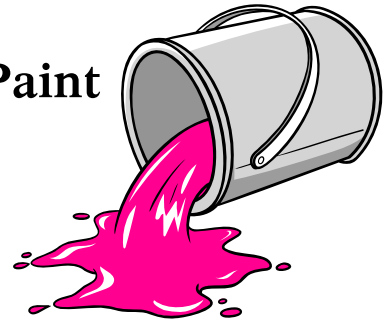
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# Should I Allow Residents to Paint My Rental Property?



Careful consideration is required when deciding whether to allow residents to paint a rental property. On one hand, it may introduce potential risks related to long-term value, property standards, and maintenance costs.

On the other hand, a fresh coat of paint can improve the property's appearance and make residents feel more connected to the rental property. Property owners are not simply asking whether painting should be allowed, they are concerned about the conditions under which it should be permitted without affecting their investment. In this article, Peabody Residential will explore the benefits and disadvantages of permitting residents to paint a rental property. This will include outlines on practical policy options and guidance on how property owners can balance asset protection with resident satisfaction.

## Why is This Question Important?

One of the most visible elements of a property is the painting. Painting affects the overall condition, marketability, and first impression. Decisions concerning painting will affect the immediate occupants, future turnover costs, and long-term maintenance requirements. From the perspective of property management, painting affects several areas, including:

- Resident satisfaction and retention.
- Property appearance and consistency.
- Compliance with lease agreements.
- Maintenance and restoration expenses.

Property owners who understand these factors can decide whether permitting residents to paint the rental property aligns with their broader property strategy.

## Potential Benefits of Allowing Residents to Paint

Although restrictions are common, some property owners have legitimate reasons for deciding to permit painting after approval and under strict conditions. Some of these reasons include:

### Increased Resident Satisfaction

Property owners can foster a sense of pride and ownership by allowing residents to paint their living spaces. Residents who feel comfortable and invested in the rental property have more potential of caring for it responsibly and feel happier in the space.

### Reduced Turnover and Longer Residency

When property owners allow residents to perform limited customization, they may be more inclined to renew their leases. With these renewals, turnover is reduced. This leads to lower vacancy periods, unit preparation expenses, and marketing costs.

### Improved Property Appearance

Sometimes, worn or outdated painting can be refreshed by residents at their own expense. This can help to improve the property's appearance without any immediate cost to the property owner if done correctly.

## Risks Associated with Allowing Residents to Paint

Although there may be some benefits, permitting residents to paint a rental property may come with numerous risks that property owners should carefully consider. Some of these include:

### Inconsistent Aesthetic Standard

Some residents can introduce unconventional or non-neutral color choices that can affect future residents if painting is not restricted. Restoring properties painted with bright, dark, or highly personalized colors usually requires additional material and labor.

### Quality and Workmanship Concerns

Permitting residents to paint the rental property can increase restoration costs due to uneven coverage, improper preparation, or paint applied to trim, fixtures, or flooring.

# Article Continued...

## Should I Allow Residents to Paint My Rental Property?



### Hidden Maintenance Issues

Some residents can use painting to conceal underlying problems, such as wall cracks or moisture damage. Doing so will delay necessary repairs that can escalate and cause emergencies.

### The Impact of Painting on Property Value and Marketability

The perception that people have about a property and how quickly a unit can be re-rented may be affected by the choice and nature of the painting. Some of the impacts of allowing residents to paint include:

### Turnover Costs

During resident turnover, repainting can be one of the most common expenses. Multiple coats of primers and paint are always needed to restore the unit to a neutral condition if non-neutral colors were used by the resident.

### Portfolio and Branding Consistency

Some property owners who own multiple units use consistent paint schemes to sustain a recognizable brand. Changes from these can affect inventory management and maintenance planning.

### Common Approaches that Property Owners May Consider

When addressing painting requests from residents, property owners can adopt one of these strategies:

#### Prohibiting Painting Entirely

Some property owners choose to completely prohibit painting. Doing so will reduce restoration costs and give the property owner maximum control over the property's appearance.

However, long-term residents who seek a more personalized space will have less appeal for properties with a strict prohibition.

#### Allowing Painting but With Restrictions

Some property owners may decide to assume a middle-ground approach by allowing painting under strictly defined conditions. Such conditions may include:

- Obtaining written consent before painting.
- Using only approved color palettes.
- Using high-quality materials and professionals.
- Using a recommended painter.

Allowing painting with restoration requirements: Some property owners allow residents to paint the property only if they will restore these units to their original condition when moving out. Covering professional repainting costs or repainting in approved neutral colors may be included as conditions.

### Establishing Clear Policies in the Lease Agreement

Irrespective of the approach you choose, it is essential to clearly document policies concerning painting in the lease agreement. Some useful strategies to consider are:

#### Written Authorization Before Painting

Property owners should make it mandatory for residents to obtain written approval before painting the property. Doing this will provide documentation and ensure oversight in case of any dispute.

#### Approved Finishes and Colors

To reduce ambiguity, property owners should specify acceptable colors and finishes. Due to their broad market appeal, neutral colors are generally preferred.

#### Restoration Expectations

In the lease agreement, specify clearly whether residents will be responsible for repainting the property at move-out and the standards that must be met. Allowing residents to paint a rental property is not completely risky or entirely beneficial. The advantages and disadvantages of this will depend on how the policy is structured and enforced. If it is difficult to decide, property owners should partner with professional property management companies to help them effectively navigate this decision. A competent property management company, like Peabody Residential, will help in policy development, turnover coordination, oversight, and documentation. Property owners who strategically approach printing decisions will keep their property attractive and sustain positive relationships with residents.



# Meetings

## **REIA of Wayne County**

Meets 1st Tuesday of the month

Location: Leons Family Dining 23830 Michigan Ave., Dearborn

Time: 5:30 PM

Call Wayde Koehler at 313-819-0919 for more details

## **Oakland REIA**

Meets 2nd Thursday of the month

Location: Troy Community Center in meeting room

Time: 6:00 PM

Call Brian Sullivan at 248 327-0588 for details

## **Metro Detroit Investors Meet-Up**

Meets 4th Thursday of the month

Location: McVee's Pub & Grub  
1129 Long Lake Rd., Troy

Time: 6:30 PM

## **Pontiac Landlord Group**

Meets 1st Thursday of the month

Location: Fino's 450 Perry St., Pontiac

Time: 6:00 PM

Call Ken Moses 248-672-9699 for more details

## **Monroe County Landlord Association**

Meets 4th Thursday Location: Quatro's on

Telegraph Rd. Time: 6:00 PM

Call Debbie Peters at 734-457-5086

## **Jackson Area Landlord Association**

Meets 4th Monday of the month

Location: The Napoleon Café, 6816 W. Brooklyn Rd.



## **R.E.I.A. of Wayne County Board Meeting**

Join us for the Board of Directors meeting on Tuesday, March 10th at 6:00 PM.

Location: TBD

## **Volunteer Board Members Contact Information**

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Jerry Kirschner.....248.867.0744.....gkirsch888@aol.com

Liz Walker.....313.443.8505.....beneficialinvestments@gmail.com

Dave Moody.....734.362.3328.....dave@rrepros.com

# Contractors

**Note: REIA of Wayne does not support or make any recommendations regarding contractors. It is up to you to do your due diligence when hiring any contractor. This is for information purposes only.**

## Appliance Repair

Keith Devoy Appliance Repair.....313 689-2446

## Concrete

Nelson Concrete..... 313 212-3927

Asphalt repair, seal, top..... 248 818-5149

## Construction/Remodeling

Ideal Home Improvement.....734 624-3454

Ishtar Construction.....313 720-3556

## Electrician

King Billy's LLC.....313 333-6467

Haddix Electric Co.....313 386-7299

## Handyman

American Skilled Svc.....313 264-9579

Handyman Service Plus.....313 242-7372

## Pest Control Service

Stop Pest Control.....313 914-2981

## Plumbing

Waterwork Plumbing.....248 542-8022

Bennies Plumbing.....313 388-5561

Shaw's Plumbing.....313 285-4361

## Roofing

Jeff Williams Roofing.....734 341-3843

Kanga-Roof.....586 276-7614

## Heating and Cooling

Main Heating and Cooling.....248 650-8511

Mega Rooter H & C.....313 254-3529

Expert Heating and Cooling...734 672-1818

## Lawn Service

J & A Lawn Svc (Jason).....727 906-7958

Classic Cuts (Liz).....313 989-8713

## Locksmith

American Lock & Key.....734 281-1454

## Painting

Diamond Painting.....248 935-4514

Dante's Painting (Edmond).....586 610-1812

Sergio Guerrero.....313 282-9119

Ishtar Construction & Painting....313 720-3556

## Tub Reglaze

Surface Solutions.....734 455-0200

TNT Refinishing.....810 358-0744

Michigan Tub Refinishing.....313 304-9639

## Tree Trimming/Removal

Juan's Tree Service.....301 804-7504

Paul Harris-Tree Trimming.....734 775-6974



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