



WELLS WORLD SERVICES

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SDVOSB

Disadvantaged Small Business

Healing Hands Crafting Global Solutions

ONSITE PROGRAMS REPORT

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KEY PERFORMANCE INDICATORS

✓ ***Our Numbers Speak for Themselves***

- \$2 million saved annually per 100 personnel through prevented evacuations
- \$500,000 saved annually per 100 personnel through on-site physical exams
- Comprehensive on-site medical care at a net zero additional cost

✓ ***Scale***

On-going contracts currently supporting 520 personnel, peak 1200; 48,000 patient visits

✓ ***Presence***

On-going emergent, urgent, and occupational care services 24/7, 365 days a year in multiple locations around the globe

✓ ***Safety Record***

Zero adverse events while caring for thousands of patients through use of Institute for Healthcare Improvement (IHI) frameworks

✓ ***Personnel Management***

Hiring exceptional licensed and board-certified providers ensures very low turnover, stellar patient outcomes, continuity of care, and job satisfaction

✓ ***Patient Satisfaction***

Patient satisfaction scores in the 98th percentile

✓ ***Customer Satisfaction***

Outstanding CPAR ratings across multiple contracts

✓ ***Experience***

Over a decade of experience providing global clinical services for publicly traded DOD Aerospace juggernauts, L3 Harris and QTC (a Leidos Company)

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Wells World Services: Pioneering Cost-Effective Global Healthcare Solutions

Introduction

In today's complex global landscape, organizations require more than just a healthcare provider – they need a strategic partner capable of delivering tailored, cost-effective solutions across diverse and challenging environments. Wells World Services (WWS) stands at the forefront of this new paradigm, offering unparalleled expertise, innovation, and adaptability in global healthcare delivery. Our approach not only ensures superior health outcomes but also drives significant cost savings and operational efficiencies.

Our Approach: The Five Pillars of Precision-Care

At the core of our success lies our innovative Five Pillars of Precision-Care framework:

1. Tailored, Precision-Focused Health Care
2. Global Adaptability, Agility, & Presence Anchored in the U.S.
3. Evidence-Based Practices & Continuous Improvement
4. Elite Clinicians, Global Expertise, Unmatched Organizational Insight
5. Partnership, Safety, and Iteration in Motion

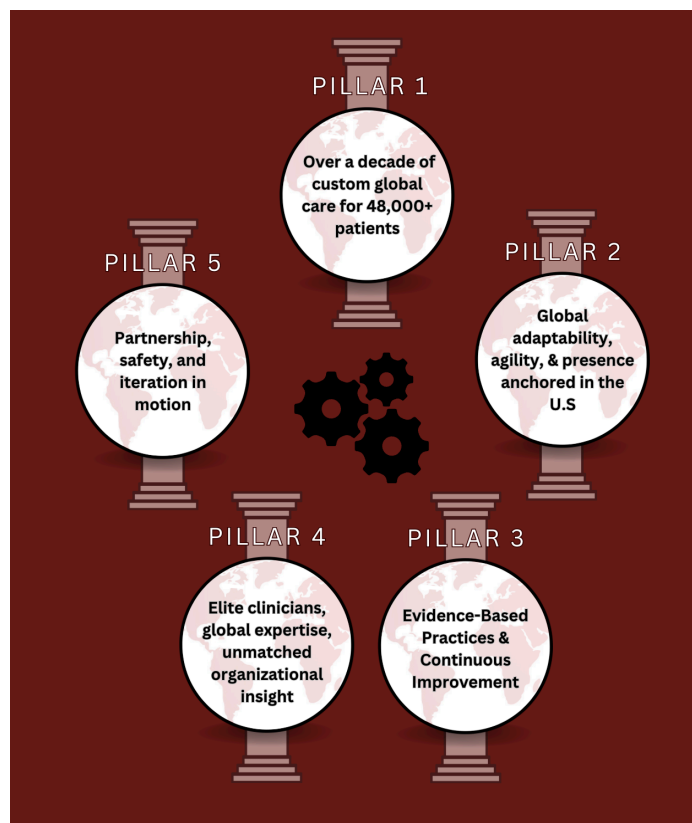


Figure 1: Five Pillars of Precision Care



This comprehensive approach ensures that every solution we deliver is precisely calibrated to meet the unique needs of each client while maintaining the highest standards of care.

Proven Track Record: Exceeding Expectations in Challenging Environments

L3Harris C3-ISR Partnership: Over a Decade of Excellence

Our long-standing partnership with L3Harris C3-ISR demonstrates our ability to deliver consistent, high-quality care in challenging global environments:

- Supported up to 1,200 personnel across multiple locations
- Managed over 48,000 patient visits with zero adverse events
- Maintained 24/7, 365-day operational tempo
- Achieved patient satisfaction scores in the 98th percentile
- Consistently rated "Outstanding" in all CPARS categories

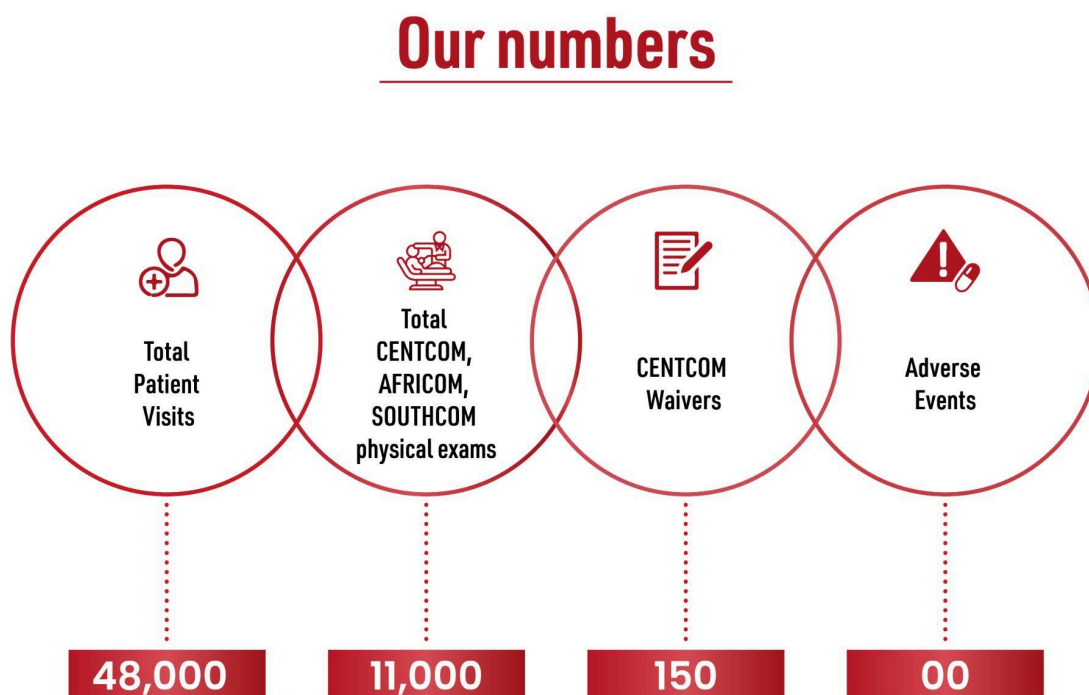


Figure 2: Our Numbers

QTC Medical Services Collaboration: Scaling Excellence

Our partnership with QTC Medical, a Leidos company, to support their Reserve Health Readiness Program (RHRP) across 12 midwestern states showcases our ability to:



- Manage complex, multi-state contracts
- Ensure consistent quality of care through rigorous oversight
- Provide exceptional physician and Advanced Practice Provider support
- Deliver responsive and reliable service in large-scale programs

Cost-Saving Innovations: Maximizing Value for Clients

At Wells World Services, we understand that the more our clients invest in comprehensive healthcare solutions, the greater their potential for cost savings and operational efficiency. Our innovative approach delivers substantial financial benefits:

Preventing Costly Evacuations

WWS has an outstanding track record in preventing unnecessary medical evacuations from foreign theaters, resulting in millions of dollars in cost savings for our clients:

- For every 100 personnel, we prevent an average of 20 routine evacuations and 12 emergent medical evacuations annually.
- This prevention translates to an estimated \$2 million in savings per year for every 100 personnel.
- Each prevented evacuation saves between \$70,000 to \$100,000, often resulting in near contract breakeven through cost avoidance alone.

On-Site Physical Exams: Efficiency and Savings

WWS's ability to conduct comprehensive physical exams on-site delivers significant time and cost savings for our clients:

- By performing deployment physicals on-site, we save approximately \$5,000 per person each year in TDY, per diem, and related costs.
- This translates to an annual savings of \$500,000 per year for every 100 personnel.
- We've successfully conducted over 11,000 CENTCOM, AFRICOM, and SOUTHCOM physicals in austere environments, demonstrating our capability to deliver high-quality occupational health services in challenging and remote locations.





WWS Personnel involved in a mass casualty exercise in Afghanistan

The Net Effect: Superior Care at Minimal Cost

When you factor in these substantial cost savings, partnering with Wells World Services essentially provides you with a licensed medical practitioner on-site daily for net zero additional cost. All routine care and supplies are included, offering unparalleled value for your healthcare investment.



The WWS Advantage: Emergency Medicine Trained PA-Cs vs. Navy Corpsman EMTs

Understanding the difference in capabilities between our Emergency Medicine trained Physician Assistants (PA-Cs) and Navy Corpsman EMTs is crucial for appreciating the value WWS brings to your organization:

Navy Corpsman EMTs:

- Basic emergency medical care providers
- Limited to following protocols for immediate life-saving interventions
- Cannot diagnose conditions or prescribe medications
- Restricted in their ability to provide ongoing patient care

WWS Emergency Medicine Trained PA-Cs:

- Licensed medical providers with advanced training
- Can diagnose a wide range of medical conditions
- Authorized to prescribe medications and develop treatment plans
- Trained in surgical techniques and can perform minor procedures
- Capable of providing ongoing patient care and management
- Can make critical medical decisions independently
- Expertise in emergency medicine allows for rapid assessment and treatment of critical conditions

The vast difference in scope of practice means that WWS PA-Cs can:

- Prevent a higher number of medical evacuations through accurate diagnosis and treatment
- Provide a wider range of on-site medical services, reducing the need for off-site care
- Offer continuity of care, improving overall health outcomes
- Make informed decisions about patient care, potentially saving lives in critical situations

By choosing WWS, you're not just getting basic medical coverage – you're investing in comprehensive, high-quality healthcare that can significantly reduce your overall healthcare costs while improving patient outcomes.

Leadership Excellence

Our success is driven by a leadership team with unparalleled experience and expertise:

- Shawn Wells, CEO: 35 years of leadership experience, retired Army Officer
- Dr. Richard Handley, COO: Veteran Naval MSC Officer, Harvard Medical School graduate specializing in Healthcare Quality and Safety
- Kevin Lansdowne, CSO: 35 years of leadership experience, MBA from UNC Flagler School of Business
- Dr. Karla Demby, Medical Director: 40 years of critical care medicine experience



- Jill Misuraca, Program Manager: Army veteran with a proven track record in managing physical exams departments

Innovation and Continuous Improvement

WWS remains at the forefront of healthcare innovation through:

- Utilization of Institute for Healthcare Improvement (IHI) frameworks
- Implementation of rapid Plan-Do-Study-Act (PDSA) cycles
- Integration of cutting-edge technologies and best practices
- Regular benchmarking against industry standards



Figure 3: Quality Management Framework

Global Reach, Local Impact

Our experience spans nearly every continent, including:

- Earthquake response in Haiti
- Hurricane Katrina relief efforts
- Collaborations with the US State Department, DoD, and all branches of the military



- Strategic partnerships with healthcare providers in Dubai, Germany, Africa, Iraq, and Afghanistan

This global presence, combined with our deep understanding of local healthcare landscapes, allows us to deliver seamless, culturally competent care wherever our clients need us.



WWS PA Bryan Ng teaches chest decompression to local military staff OCONUS



Conclusion: Your Strategic Partner in Global Healthcare

Wells World Services offers more than just medical services – we provide a strategic partnership built on trust, expertise, and a relentless commitment to excellence. Our approach not only ensures superior health outcomes but also drives significant cost savings and operational efficiencies.

By choosing Wells World Services, you're gaining a dedicated ally in your mission to protect and promote the health of your workforce while optimizing operational efficiency. Our tailored, precision-focused approach, coupled with our proven track record of cost savings and innovation, positions us as the ideal partner to transform your healthcare operations and drive exceptional outcomes.

The numbers speak for themselves:

- \$2 million saved annually per 100 personnel through prevented evacuations
- \$500,000 saved annually per 100 personnel through on-site physical exams
- Comprehensive on-site medical care at a net zero additional cost

Investing in Wells World Services isn't just a healthcare decision – it's a strategic business move that can significantly impact your bottom line while ensuring the highest standard of care for your personnel.

Contact us today to explore how Wells World Services can support your unique healthcare needs and challenges. Let us show you how our global expertise, cost-saving innovations, and commitment to excellence can make a tangible difference in your organization's health and financial performance.

What Our Clients Say

"The contractor's greatest strength continues to be their superior support to our organization. Their deployed personnel are highly qualified professionals who work well with alpha personalities. They have provided medical support to our organization for well over a decade with sustained high CPAR ratings. I would highly recommend them for similar requirements."

- Satisfied Senior Exec, Fortune 500 Aerospace Corp

"Your PA, David Z, at Bagram Air Base, saved my life. I had complaints of pain in my right ribcage and shortness of breath, he checked me over carefully before deciding I needed emergency care. He stayed with me and monitored closely the diagnostic work being done. I had a pulmonary embolism. Dave took care of all my needs beyond medical care, and he kept a close eye on that as well. He has my eternal heartfelt gratitude."

- Grateful patient, Fortune 500 Aerospace Corp



"Jill was fantastic to work with. Very professional and friendly. She always responds quickly to questions or concerns. I believe she is the reason I had a positive experience with the new employment physical exam process."

- Satisfied Customer, U.S. DoD Contractor

"I saw your PA Mark O. He found a suspicious lesion on my back that was missed by my primary doctor. It turned out to be melanoma, which required surgery. Mark essentially saved my life and I'm so incredibly grateful!"

- Grateful patient, U.S. DoD Contractor

"Kudos to PA Barbara B. at Kandahar Air Base. She did a wonderful job, reattaching my torn finger after a horrible and traumatic injury I experienced 3 weeks ago. I forgot to remove my wedding band and it got caught on the engine I was working on. The result was an almost de-gloving of my right ring finger. She assured me that she could, in fact, stitch me up. Now, three weeks later, the stitches are removed and I am still at work and progressing just great!"

- Grateful patient, Fortune 500 Aerospace Corp

"So impressed by their superb customer service. Always on point, ready to serve, and a wonderful partner in healthcare. They have become a trusted extension of our team and we hope to continue our alliance for years to come. Their leadership knows our needs and delivers. Thank you, Wells World Services!"

- Satisfied Senior Exec, Dubai Strategic Partner

"Wells Worlds Services works hard to build rapport and assist others outside their typical roles. They are well known with the local medical commands. Their provider pool has a few ultrasound experts who often provide educational classes to military providers here on Camp. Additionally, their providers assisted Civil Affairs with several outreach missions. They attended and provided input at the [local] hospital multiple times. They also worked with local physicians to provide ultrasound training weekly for over three Months."

- Grateful Senior U.S. Army Officer, Africa

Contact us today to explore how Wells World Services can support your unique healthcare needs and challenges.

