



WELCOME TO MAXIMUCH

Dear Client, we are glad you considered “Maximuch” as your Intermediator to find the perfect financing solution for your project. In this brochure we inform you about what process you can expect, once you decide to sign our agreement. You are perhaps not in direct contact with our head office in United Kingdom, but do not worry, you will not have any disadvantages, you can trust any of our Introducers (partners of MAXIMUCH with valid, direct, signed agreements for financing intermediation) to satisfy all your business needs. At MAXIMUCH we have very strict business policies for intermediation. Your communications and your project will be handled with professional care and your information will be kept confidential. How can you make sure, you are dealing with an official MAXIMUCH Introducer? Every MAXIMUCH Introducer has a @maximuch.com e-mail address. If the Introducer does not have a Maximuch-mail, he or she is not official representative. You can always check by writing an email to contact@maximuch.com.

Financing Process Overview

Phase 1. Registration

- Registration, signing the agreement;
- Security deposit;
- Guide for business and financial planning.

Phase 2. Review

- Review and approval of the final version of business and financial plans;
- Project proposals for prospective financiers.

Phase 3. Financing

- Project proposal review by financiers;
- Communicating with the potential investors;
- Receiving financial offers;
- Progressing with the selected financier.



Phase 1. - Registration

What do you need for the registration?

- Project presentation, or
- Executive summary;
- signed NDA;
- ID form completed and signed;
- MAXIMUCH Intake form.

For your and MAXIMUCH's information security, the signing of an NDA is required, before accepting the project material. The ID form and the copy of the ID

(passport or driver's license) is necessary, because of MAXIMUCH's duties both to its Clients and Financing partners.

The Intake form has to be filled out to develop a clear picture about your project and expectations. Please, try to fill out as much data as possible.

If your project is not "shovel ready" yet, this will not be a problem. MAXIMUCH will help you to prepare any outstanding project documentation. Based on the intake form and the brief description, MAXIMUCH will deliver your indicative offer within 48 hours (if all documentation is in place) or may reject your project (if we believe there is not a fit between your projects and any of our Financing partners).



What will your Indicative offer include?

- Your requested investment amount;
- Proposed interest rate;
- Term (including grace period);
- Equity (already invested or provided by 3rd party);
- Security available;
- Business security deposit/Upfront fee;
- Intermediary fee;
- Other conditions (if any).

Your Introducer or contact person will deliver your offer and answer all of your questions. If you accept MAXIMUCH's offer, please, sign. Please, note the indicative offer will only be binding after the signing of the engagement agreement.

Business Security Deposit/Upfront fee

MAXIMUCH is only dealing with profitable, economically well-established, carefully planned and prepared projects. The accuracy, liability and viability of the produced data is the responsibility of the customer, we cannot be held liable for the accuracy of the data. The failure of the loan request is clearly and strongly dependent on the quality and quantity of the information provided by our clients. The security deposit or the upfront fee will always depend on the type, size, equity and securities provided by the client and the perceived risk by MAXIMUCH.

Engagement Agreement

If you have accepted the indicative offer, MAXIMUCH will deliver your engagement agreement. After you sign the agreement and meet the set conditions, MAXIMUCH will contact you with further instructions to start the review process of your project and your documentation:

- Introducing the next phase of our work together;
- Presenting your contact persons for next steps (besides your Introducer);
- Providing guidance for preparing or finalizing your business and financial plans.



Phase 2. - Review

What documentation will be reviewed?

- Business plan (text description of your project);
- Financial plan (all financial calculations for the entire project term);
- Attachments (CVs, pre-agreements, LOIs, plans, permits etc.).

MAXIMUCH will communicate with your assigned person in English in order to develop your project documentation to an excellent standard, in sync with MAXIMUCH's professional experience of the financier's needs. MAXIMUCH's main focus will be to ensure, your project will present a lucrative opportunity for investors; and it will not be rejected for lack of information or because it is a poorly presented project.

What documentation will be forwarded to a potential financier?

- Intake forms of the financiers*;
- Executive summary or Presentation*;
- Business plan;
- Financial plan for project term;
- Calculation of economic indicators;
- Attached CVs for all relevant personnel;
- Enclosed pre-agreements, permits, offers any other relevant files.

Please, note the review is to lead you into the hall of the potential investors, because your project will only have one chance to convince the financier about its viability and profitability. MAXIMUCH's review does not substitute the investor's examination of your documentation or request for a professional analysis.

The review of newly created or already developed business documentation will include at least one round of questions and suggestions. After the approval by MAXIMUCH and finalization of the project material, the plans will be ready to progress into the third phase of our work together, searching for financing offers.

You may have to fill out intake forms for the specific financiers. MAXIMUCH will not prepare them for you (usually they include personal information about the owners and signatures of the shareholders as well), but we will help you with the instructions, until the entire package is ready for submission.

Depending upon the funder's working structure, MAXIMUCH will either send the entire package of the files designated above or limited documentation per the funder's procedure and if it meets the interest or requirements of the financier, they will ask for more materials.



Phase 3. - Financing

What can you expect?

- Direct contact from financiers (via email);
- Request for conference calls;
- Indicative offers;
- Clear answer, if the financier is able to help with your financing requirements.

MAXIMUCH will inform you from the submission of the first intake from until the acceptance of a financing offer. MAXIMUCH does business with several different financing partners, and their processes widely differ. Usually financiers have specific questions about your project.

MAXIMUCH Contact person

You will always have a contact person assigned to you at the beginning of Phase 3., who is in direct contact with all of MAXIMUCH's investment partners. Always feel free to ask or discuss the financier's questions. Our Colleague will give you advices about the communication strategy, supervise every discussion and will guide you until your desired loan amount is approved.

MAXIMUCH's activities during Financing phase

- MAXIMUCH will be responsible to acquire for you at least one financing offer.
- MAXIMUCH will collect every possible financing offer.
- MAXIMUCH will not ignore or eliminate financiers or financing offers, which may not fit your needs. It is always the client's prerogative to choose.
- MAXIMUCH will present you all offers regardless of their terms.

Client's liabilities

MAXIMUCH will provide you as many offers as possible for the project. It is very important for you to answer all questions arising from the potential investors and give them proper answers (with MAXIMUCH's help, if required).

MAXIMUCH will have the days specified in the engagement agreement, to acquire the offers, usually within 30-90 days. Client will be finally responsible for selecting or rejecting offers.