

sponsor spotlight

## BUCKLEY INSURANCE AGENCY, LLC

Written by Resident Writer Dylan Koller

The honest reason Patrick Buckley entered the insurance industry is simple: He wanted to be closer to his family. The reason he's been so successful, however, is because of his extensive background in executive leadership and business ownership. Now, as owner of the Buckley Insurance Agency, LLC, a Farmer's Insurance agency with 30 additional carrier lines located in the heart of The Woodlands, he's bridging the gap between family and business and guiding his customers to the

policies that are right for them because, to Patrick and his team, we're all just neighbors.

Patrick has always had a knack for business. After receiving his MBA from the University of Louisiana, Lafayette, he furthered his education with advanced studies at Rice University. From there he found success building and doing consulting work on high-end homes, as well as in executive work for the oil and gas industry. Yet, eventually, time on the







road and away from his family took its toll and he knew it was time for a change. Around that same time, his eldest, Andrew, had been expressing his intention to pursue a career in insurance, so Patrick made the move.

Today, at the Buckley Insurance Agency, Patrick and Andrew work together, Patrick's middle child, Matthew, works remotely, and his daughter, Katherine, a senior at The Woodlands High School, helps at the office as well. The agency has truly become a family affair, which is why it's no surprise their outlook is family-oriented and community-driven. "I didn't just want to bring my knowledge and background to insurance; I wanted to bring some compassion," Patrick says, which is why educating and dedicating personal attention to every customer is at the forefront of their values.

When it comes to finding the right insurance policy, Patrick and his team know nothing is more important than understanding the ins and outs of a client, their family, and the coverage their lives might require. His team makes it a priority to convey all the little details of a policy, the hidden coverages, and the layers involved with making the right decision. Whether you're the lowkey kind or hosting the functions, everyone needs the right policy for their lifestyle, which is why Patrick encourages his customers to ask questions, have thorough discussions, and get the clarity they need before making any purchase.



When Patrick began the Buckley Insurance Agency, he brought his management experience and effectively implemented the structure and processes of a billion-dollar company on a smaller scale. From spending hours on the road and missing dinners, to a two-minute trip to the office with his son, Patrick restructured his life around family by using his experience to help his neighbors. As he says, "I like to help people. I like to be on the phone with them. I like to be involved in the community."

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