## Mustafa Hasani

# U.S. Citizen | mustafasemail21@gmail.com | (469)-750-5835 | Dallas, TX | <u>linkedin.com/in/mustafahasani</u> EDUCATION

#### B.S. in Finance and Economics

Jan 2025- May 2027

University of Texas at Dallas **GPA**: 4.0/4.0

Dallas, TX

Activities & Societies: Professional Program in Finance, Financial Leadership Association, Real Estate Club

#### **WORK EXPERIENCE**

GlobalFoundries Jun 2025 – August 2025

Investor Relations Intern

Austin, TX

- Partnered with senior leadership to create analyses using FactSet and Irwin, leveraging key metrics to strategically map out and target the 400 largest potential global institutional investors for Non-Deal Roadshows (NDRs) using Power BI
- Analyzed company eligibility for 150+ indices, assessing inclusion criteria and quantifying potential passive demand
- Implemented an AI-based prototype to automate earnings call preparation, analyzing previous transcripts to streamline Q&A scenarios and reduce manual scripting time by 23%, improving readiness for high-impact investor events
- Assisted in preparing quarterly earnings call scripts and refining 15+ investor slide decks for institutional investors

Fisher Investments Nov 2023 – May 2025

Finance and Operations Junior Associate

Plano, TX

- Analyzed client portfolios and developed detailed performance reports, incorporating risk assessment, market research, and financial modeling techniques to support and strengthen advisor recommendations, enhancing client satisfaction
- Refined MoneyGuidePro models using client data to run Monte Carlo retirement simulations for 700+ clients annually
- Created analytical tools using Excel and Tableau to improve advisor responsiveness and client communication, resulting in a 3% reduction in terminations while leveraging SQL to enhance portfolio insights and data accuracy
- Recognized nationally as Junior Associate of the Year out of 80+ JA's for top performance and stellar client service

Morphis Inc. Jan 2021 – Sept 2022

Sales and Marketing Intern

Dallas, TX

- Streamlined sales operations by leveraging CRM software (Salesforce, HubSpot) for lead tracking, generating \$84,000 in client contracts and boosting digital engagement by 116% through marketing campaigns and performance analytics
- Partnered with the finance team to optimize quarterly sales forecasts, increasing accuracy by 8% through trend analysis

#### **PROJECTS**

mustafahasani.com Jan 2025 – Current

Founder/Publisher Remote

- Founded a finance blog focused on simplifying financial concepts into clear, accessible insights for a broad audience.
- Attracted 580 monthly visitors and managed a newsletter delivered to 80+ engaged subscribers each month
- Utilized SEO best practices to boost organic search traffic by 35%, improving website visibility and reach

NexGen Consulting Oct 2023 – Dec 2024

Founder/President

Plano, TX

- Founded a club supporting disadvantaged individuals through workshops, networking, and consulting competitions
- Executed social media consulting projects for three companies, increasing average online traffic per company by 65%

#### VOLUNTEERING

### Murphy Animal Shelter

Feb 2025 - Current

Volunteer 1

Murphy, TX

- Provided hands-on care to over 80 animals, improving their comfort and emotional well-being during shelter stays.
- Facilitated 25+ pet adoptions by matching animals with families and guiding them through the adoption process.

#### **AWARDS & CERTIFICATIONS**

- Awards: Eagle Scout, FI Junior Associate of the Year, Cognizant Case Competition Pitch Honorable Mention
- Patents: Automatic Sun Visor <u>US20230061443A1</u>, Hydration Monitoring System <u>ZA202303468B</u>
- Certifications: Bloomberg Certified, Capital IQ Certified, FactSet Core Certified, LSEG Certified, Studying for SIE

#### ADDITIONAL INFORMATION

- Technical Skills: Financial Modeling, Microsoft Excel, FactSet, PowerPoint, Power BI, Tableau, Bloomberg Terminal
- Soft Skills: Cross-Functional Communication, Financial Analysis, Strategic Thinking, Adaptability, Collaboration
- Languages: English, Urdu, Hindi, Arabic
- Interests: Golf, Formula 1, Running Marathons, Collecting Fragrances, Flying Drones, Backpacking, NFL