

Qualys TotalCloud

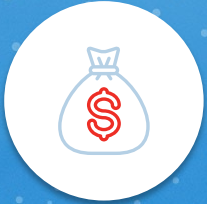
Unified Vulnerability, Threat and Posture
Management

Multi-Cloud Security is Challenging

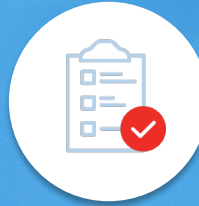
Rapidly changing and transient workloads require continuous, accurate vulnerability, posture and threat management.



Security Challenges with Cloud



Ephemeral and rapidly changing new workloads



Novel and broad attack surface



Complex controls that are difficult to configure



Disparate compliance requirements

Cloud Security Needs

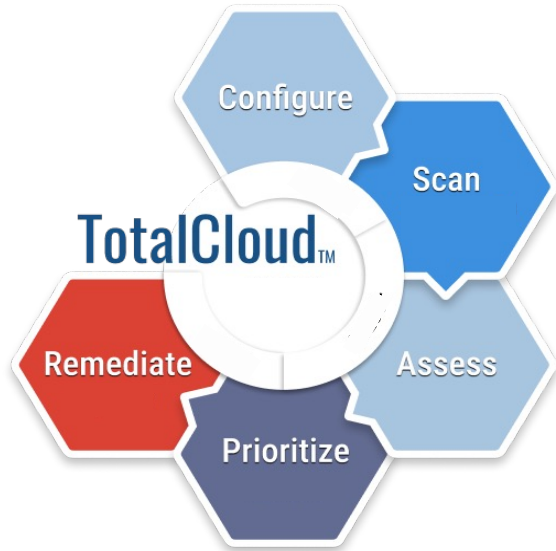
Reducing risk, vulnerabilities and threats



- ✔ Proactively identify and mitigate risks associated with vulnerabilities and misconfigurations across multi-cloud
- ✔ Audit, validate, and monitor all cloud configurations and compliance posture
- ✔ Detect active threats in real time
- ✔ Prioritize what to fix based on context

Introducing Qualys TotalCloud

Unified cloud vulnerability, posture and threat management



Multiple Scanning and API based rapid visibility of all cloud assets.



Industry leading highly accurate platform for vulnerability detection



The most accurate real-time runtime threat detection, including malware, beaconing, suspicious communications and unauthorized activity



Risk prioritization using novel TruRisk, including runtime context and fast patching

Insights from 180K+ vulnerabilities sourced from over 25+ threat and exploit intelligence sources

One View for your Cloud Security Posture

Vulnerability and misconfiguration assessment for 100% of cloud assets



TOP 5 AWS MISCONFIGURATIONS

CONTROL	RESOURCES FAILED
Ensure every security groups rule has a descrip... Criticality Low	701
Ensure MFA Delete is enabled on S3 buckets Criticality High	190
Ensure that bucket policy enforces encryption i... Criticality High	188
Ensure access logging is enabled for S3 buckets Criticality High	169

- ✔ 100% coverage of cloud workloads using multiple agent and agentless assessment methods
- ✔ Prioritize cyber risk by accurately quantifying risk across vulnerabilities, assets, and asset groups
- ✔ API-First approach allows rapid deployment and complete asset visibility
- ✔ Compliance posture for 20+ industry mandates
- ✔ Infrastructure as Code (IaC) assessment for identifying non-standard deployments and misconfigurations
- ✔ Analyze cloud network logs to detect threats in real time

Cloud Native Application Protection Platform (CNAPP)



TOP 5 AWS MISCONFIGURATIONS

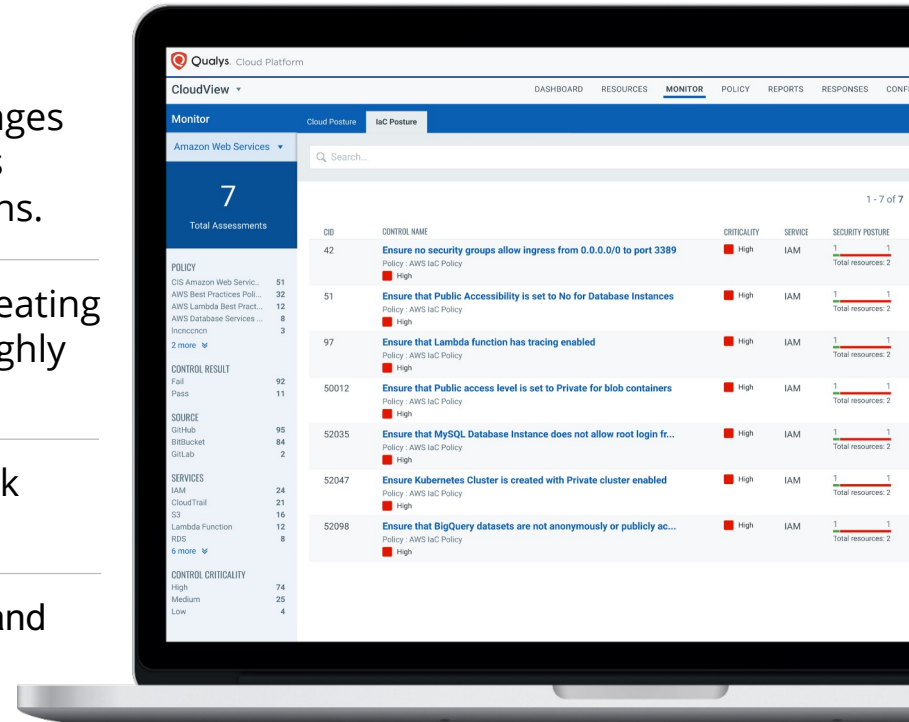
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- ✔ CSPM for posture management and benchmark checks, IaC Scanning and asset inventory
- ✔ CWPP: workload vulnerability management and automated patching
- ✔ CDR: runtime threat detection
- ✔ Container security both image scanning in registries and runtime security
- ✔ Unified Dashboard

Why Qualys TotalCloud

Complete coverage of your multi-cloud infrastructure

- ✔ A comprehensive security cloud platform that manages vulnerabilities, scans IaC, and detects threats across containers, virtual machines, and serverless functions.
- ✔ With deep learning AI and decades of experience creating vulnerability signatures, Qualys TotalCloud offers highly accurate vulnerability management
- ✔ Qualys' Risk Assessment methodology prioritizes risk efficiently in the cloud and automates remediation.
- ✔ Six sigma **99.9996%** vulnerability detection accuracy and 75K+ vulnerability signatures



Pricing and Packaging



1 SKU - TotalCloud

- TC VMDR
- TC Cloud Posture Management
- TC Container Security
- TC Cloud Threat Detect and Response

Priced per asset

Flexible license - Licenses can be transferred to any product. Conversation units differ per product.

The pricing curve is the same as VMDR (\$40->\$3)

VMDR licenses can be converted to TotalCloud SKUs

Thank you!