



Here is a simple 5 step plan on how we can help:

Step 1: **INITIAL CONSULTATION:** We will meet with the Sellers (and any relevant family members) and provide a complimentary home evaluation. We will then review the Seller's timeframes and strategize the best plan of action.

Step 2: **GETTING ORGANIZED:** Once the timeframes have been determined we will schedule for our professional Home Decorator and Organizer to go through the home with the sellers and determine what items they would like to dispose of as well as what items the family would like to keep.

Step 3: **TAKING INVENTORY:** After we determine which items the sellers will be taking with them our Estate Sale specialist will then work with the sellers on what they would like to sell vs. donate including a free estate appraisal and then schedule the Estate Sale if desired.

Step 4: **PREPARING THE HOME FOR SALE:** Now that all the personal items have been organized, our team will work with any trade services to make any necessary repairs on the property to get the home in "showing" condition.

Step 5: **MARKETING & SELLING THE HOME:** We will market and sell the home for top dollar and ensure an easy and effortless transition for the Sellers. We will coordinate with the movers, the Packers, and any other services the Seller may need.

Howard Winters

Probate & Senior Specialist | The Real Estate Dr

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