

S SUBURBS

NEIGHBORHOOD MARKET REPORT

Insight, trends and outlook on your local real estate market

UPDATED OCTOBER 16, 2020



Alsip

Local Market Update / September 2020

- 9.5%

+ 15.0%

- 39.5%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

September

Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	26	30	+ 15.4%	318	244	- 23.3%
Under Contract (includes Contingent and Pending)	10	18	+ 80.0%	167	156	- 6.6%
Closed Sales	13	15	+ 15.4%	171	136	- 20.5%
Median Sales Price*	\$195,000	\$225,000	+ 15.4%	\$192,000	\$200,000	+ 4.2%
Average Sales Price*	\$192,831	\$217,840	+ 13.0%	\$191,098	\$197,835	+ 3.5%
Percent of Original List Price Received*	97.4%	100.9%	+ 3.6%	96.4%	96.7%	+ 0.3%
Average Market Time	84	36	- 57.1%	73	76	+ 4.1%
Inventory of Homes for Sale at Month End	47	30	- 36.2%	--	--	--

Attached Single-Family

September

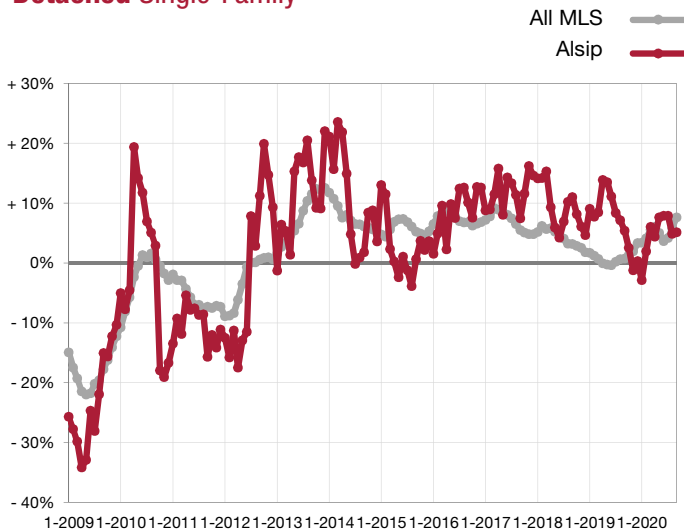
Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	16	8	- 50.0%	127	95	- 25.2%
Under Contract (includes Contingent and Pending)	9	5	- 44.4%	74	74	0.0%
Closed Sales	7	8	+ 14.3%	70	72	+ 2.9%
Median Sales Price*	\$65,000	\$87,000	+ 33.8%	\$78,000	\$94,950	+ 21.7%
Average Sales Price*	\$76,400	\$94,944	+ 24.3%	\$89,004	\$100,670	+ 13.1%
Percent of Original List Price Received*	96.1%	96.1%	0.0%	94.6%	94.4%	- 0.2%
Average Market Time	17	51	+ 200.0%	42	58	+ 38.1%
Inventory of Homes for Sale at Month End	29	16	- 44.8%	--	--	--

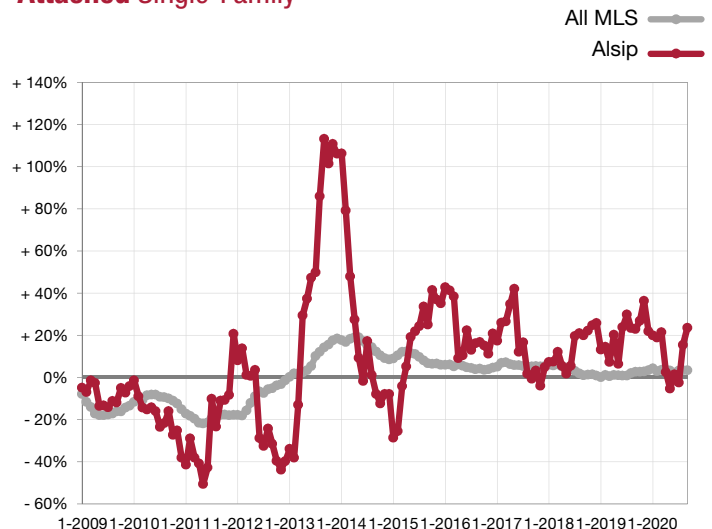
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

Crestwood

Local Market Update / September 2020

+ 47.4%

- 25.0%

- 32.4%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

September

Trailing 12 Months

Detached Single-Family

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	10	10	0.0%	115	115	0.0%
Under Contract (includes Contingent and Pending)	3	8	+ 166.7%	76	84	+ 10.5%
Closed Sales	4	4	0.0%	76	76	0.0%
Median Sales Price*	\$188,000	\$237,500	+ 26.3%	\$209,500	\$213,750	+ 2.0%
Average Sales Price*	\$193,375	\$236,750	+ 22.4%	\$209,724	\$216,219	+ 3.1%
Percent of Original List Price Received*	94.8%	99.6%	+ 5.1%	96.8%	97.1%	+ 0.3%
Average Market Time	42	31	- 26.2%	83	68	- 18.1%
Inventory of Homes for Sale at Month End	18	9	- 50.0%	--	--	--

September

Trailing 12 Months

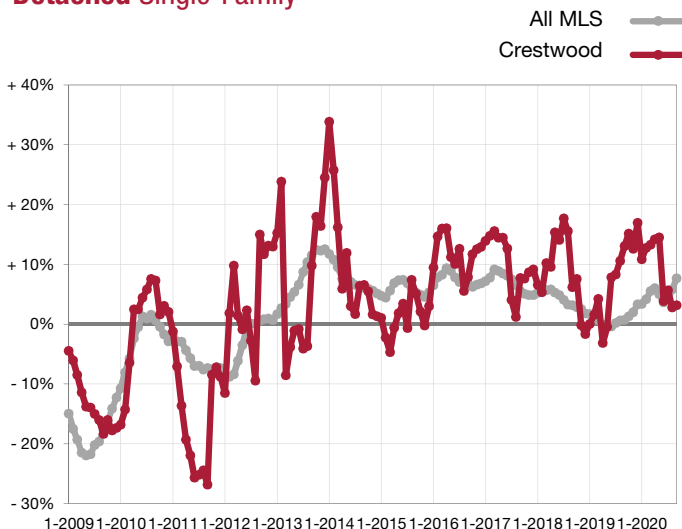
Attached Single-Family

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	9	18	+ 100.0%	192	170	- 11.5%
Under Contract (includes Contingent and Pending)	11	16	+ 45.5%	152	139	- 8.6%
Closed Sales	8	5	- 37.5%	154	133	- 13.6%
Median Sales Price*	\$107,000	\$107,900	+ 0.8%	\$98,750	\$103,000	+ 4.3%
Average Sales Price*	\$105,925	\$139,580	+ 31.8%	\$100,005	\$107,302	+ 7.3%
Percent of Original List Price Received*	95.5%	97.7%	+ 2.3%	94.7%	96.3%	+ 1.7%
Average Market Time	39	60	+ 53.8%	51	46	- 9.8%
Inventory of Homes for Sale at Month End	16	14	- 12.5%	--	--	--

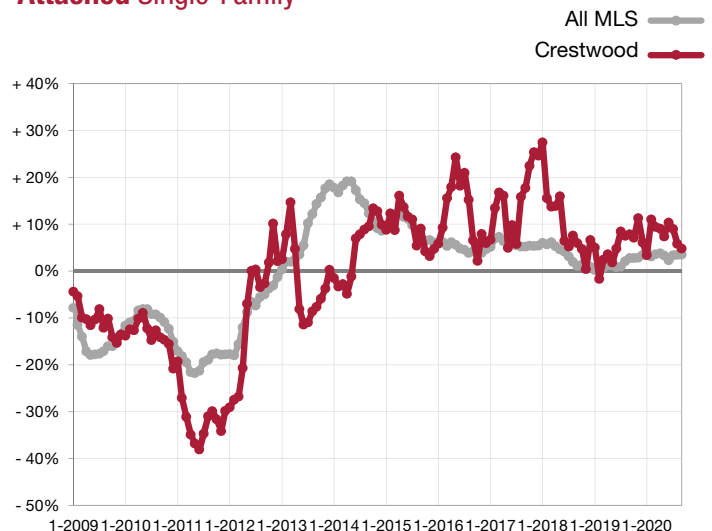
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

Evergreen Park

Local Market Update / September 2020

- 23.1%

0.0%

- 55.6%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

September

Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	39	30	- 23.1%	476	408	- 14.3%
Under Contract (includes Contingent and Pending)	13	24	+ 84.6%	278	283	+ 1.8%
Closed Sales	28	28	0.0%	292	260	- 11.0%
Median Sales Price*	\$214,500	\$216,500	+ 0.9%	\$192,000	\$209,500	+ 9.1%
Average Sales Price*	\$214,025	\$219,137	+ 2.4%	\$199,286	\$212,240	+ 6.5%
Percent of Original List Price Received*	95.7%	99.1%	+ 3.6%	96.2%	96.6%	+ 0.4%
Average Market Time	84	61	- 27.4%	87	67	- 23.0%
Inventory of Homes for Sale at Month End	79	36	- 54.4%	--	--	--

Attached Single-Family

September

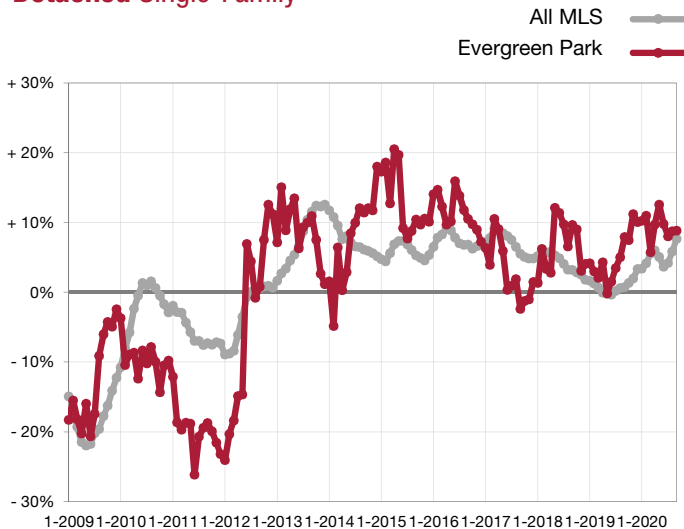
Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	0	0	--	7	5	- 28.6%
Under Contract (includes Contingent and Pending)	0	0	--	3	3	0.0%
Closed Sales	0	0	--	4	3	- 25.0%
Median Sales Price*	\$0	\$0	--	\$50,500	\$60,000	+ 18.8%
Average Sales Price*	\$0	\$0	--	\$62,500	\$82,633	+ 32.2%
Percent of Original List Price Received*	0.0%	0.0%	--	94.2%	81.6%	- 13.4%
Average Market Time	0	0	--	136	73	- 46.3%
Inventory of Homes for Sale at Month End	2	0	- 100.0%	--	--	--

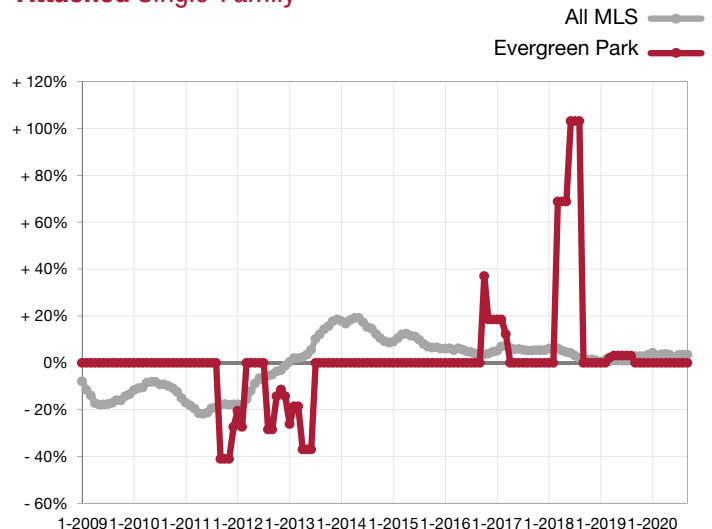
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

Frankfort

Local Market Update / September 2020

- 7.7%

+ 73.0%

- 59.2%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

September

Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	60	57	- 5.0%	847	650	- 23.3%
Under Contract (includes Contingent and Pending)	24	40	+ 66.7%	401	467	+ 16.5%
Closed Sales	29	52	+ 79.3%	395	442	+ 11.9%
Median Sales Price*	\$375,000	\$390,000	+ 4.0%	\$369,000	\$379,950	+ 3.0%
Average Sales Price*	\$360,014	\$405,837	+ 12.7%	\$373,066	\$389,076	+ 4.3%
Percent of Original List Price Received*	95.5%	97.0%	+ 1.6%	95.6%	96.2%	+ 0.6%
Average Market Time	138	58	- 58.0%	103	102	- 1.0%
Inventory of Homes for Sale at Month End	174	71	- 59.2%	--	--	--

Attached Single-Family

September

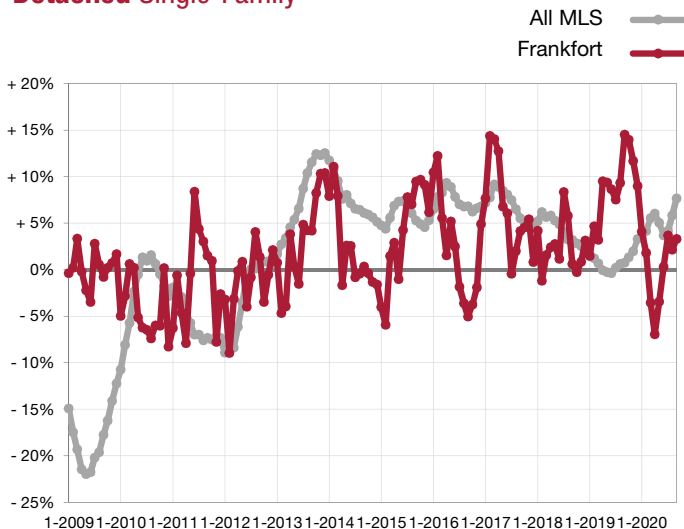
Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	18	15	- 16.7%	180	159	- 11.7%
Under Contract (includes Contingent and Pending)	15	12	- 20.0%	112	112	0.0%
Closed Sales	8	12	+ 50.0%	104	111	+ 6.7%
Median Sales Price*	\$261,500	\$295,975	+ 13.2%	\$242,750	\$270,000	+ 11.2%
Average Sales Price*	\$264,625	\$298,079	+ 12.6%	\$251,050	\$258,951	+ 3.1%
Percent of Original List Price Received*	92.5%	98.9%	+ 6.9%	96.3%	95.9%	- 0.4%
Average Market Time	112	33	- 70.5%	52	59	+ 13.5%
Inventory of Homes for Sale at Month End	32	13	- 59.4%	--	--	--

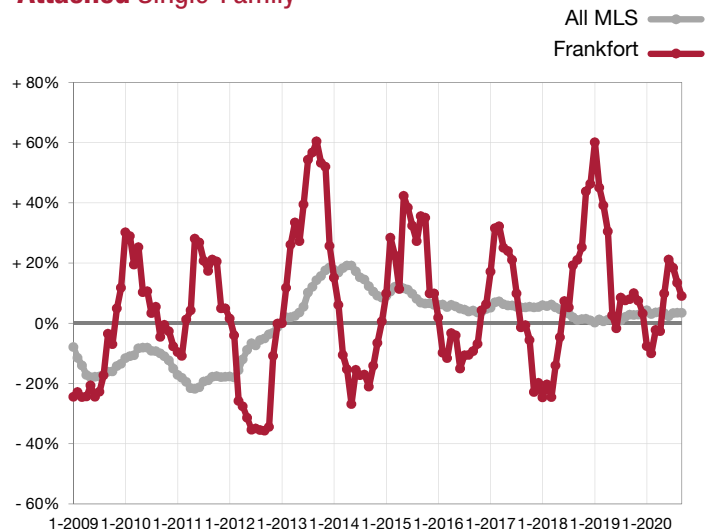
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

- 23.7% **+ 41.2%** **- 57.5%**

Hickory Hills

Local Market Update / September 2020

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	29	19	- 34.5%	226	190	- 15.9%
Under Contract (includes Contingent and Pending)	13	14	+ 7.7%	114	131	+ 14.9%
Closed Sales	10	17	+ 70.0%	109	122	+ 11.9%
Median Sales Price*	\$230,000	\$244,000	+ 6.1%	\$237,500	\$271,000	+ 14.1%
Average Sales Price*	\$230,250	\$264,197	+ 14.7%	\$246,196	\$265,305	+ 7.8%
Percent of Original List Price Received*	97.2%	96.9%	- 0.3%	94.8%	95.7%	+ 0.9%
Average Market Time	37	23	- 37.8%	78	81	+ 3.8%
Inventory of Homes for Sale at Month End	53	20	- 62.3%	--	--	--

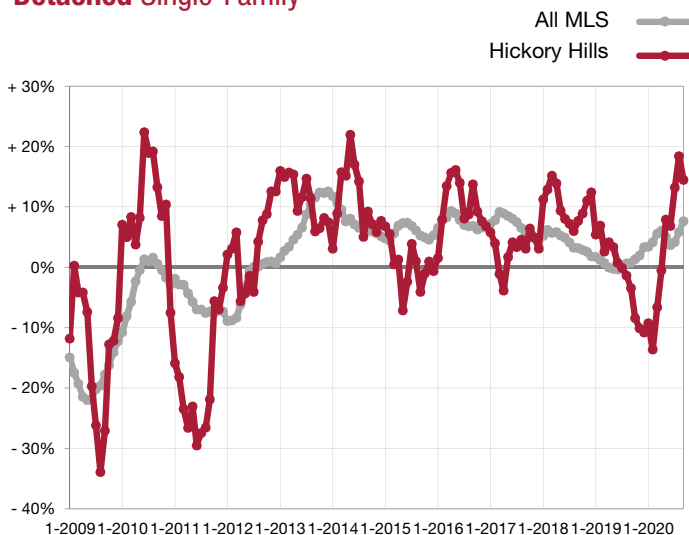
Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	9	10	+ 11.1%	114	83	- 27.2%
Under Contract (includes Contingent and Pending)	5	7	+ 40.0%	56	59	+ 5.4%
Closed Sales	7	7	0.0%	56	54	- 3.6%
Median Sales Price*	\$145,000	\$151,000	+ 4.1%	\$139,000	\$137,000	- 1.4%
Average Sales Price*	\$178,914	\$165,214	- 7.7%	\$160,135	\$146,464	- 8.5%
Percent of Original List Price Received*	97.3%	94.5%	- 2.9%	96.7%	96.4%	- 0.3%
Average Market Time	62	60	- 3.2%	78	88	+ 12.8%
Inventory of Homes for Sale at Month End	20	11	- 45.0%	--	--	--

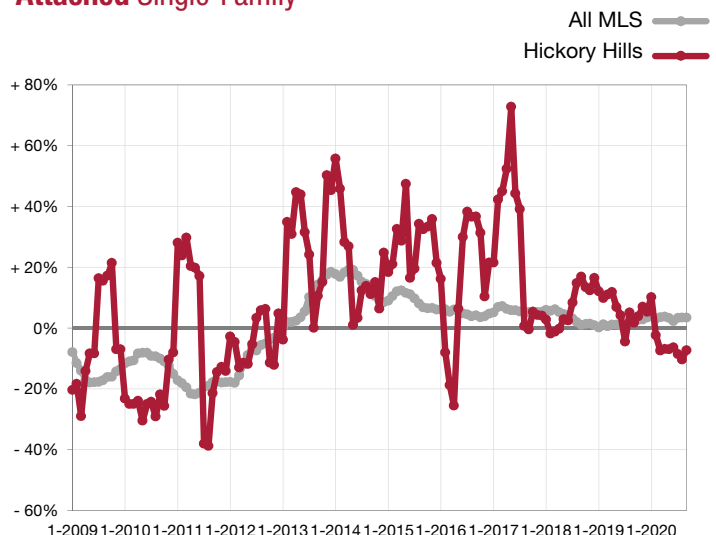
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

0.0% **+ 138.1%** **- 38.7%**

Homer Glen

Local Market Update / September 2020

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	58	59	+ 1.7%	588	546	- 7.1%
Under Contract (includes Contingent and Pending)	26	27	+ 3.8%	262	297	+ 13.4%
Closed Sales	20	38	+ 90.0%	269	286	+ 6.3%
Median Sales Price*	\$305,000	\$347,950	+ 14.1%	\$355,000	\$359,950	+ 1.4%
Average Sales Price*	\$378,620	\$360,594	- 4.8%	\$376,795	\$379,234	+ 0.6%
Percent of Original List Price Received*	94.1%	97.8%	+ 3.9%	95.5%	95.9%	+ 0.4%
Average Market Time	93	83	- 10.8%	86	92	+ 7.0%
Inventory of Homes for Sale at Month End	130	78	- 40.0%	--	--	--

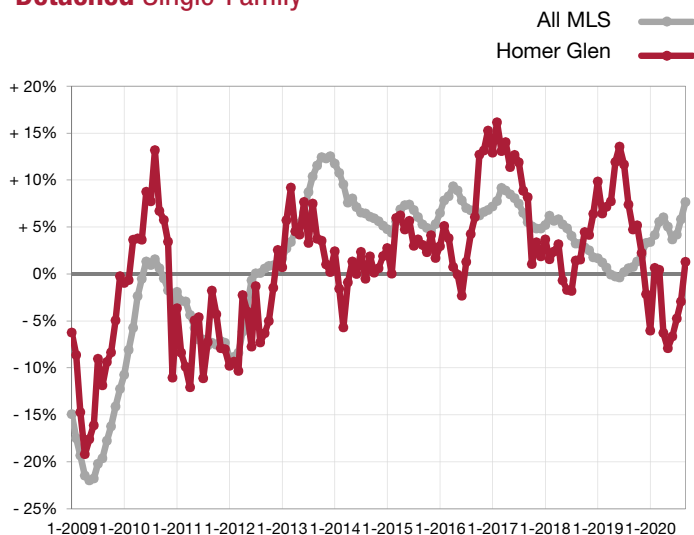
Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	4	3	- 25.0%	47	59	+ 25.5%
Under Contract (includes Contingent and Pending)	2	5	+ 150.0%	22	44	+ 100.0%
Closed Sales	1	12	+ 1,100.0%	23	38	+ 65.2%
Median Sales Price*	\$260,000	\$296,495	+ 14.0%	\$277,500	\$293,995	+ 5.9%
Average Sales Price*	\$260,000	\$289,005	+ 11.2%	\$286,922	\$297,045	+ 3.5%
Percent of Original List Price Received*	86.7%	97.6%	+ 12.6%	96.4%	96.7%	+ 0.3%
Average Market Time	526	57	- 89.2%	143	89	- 37.8%
Inventory of Homes for Sale at Month End	12	9	- 25.0%	--	--	--

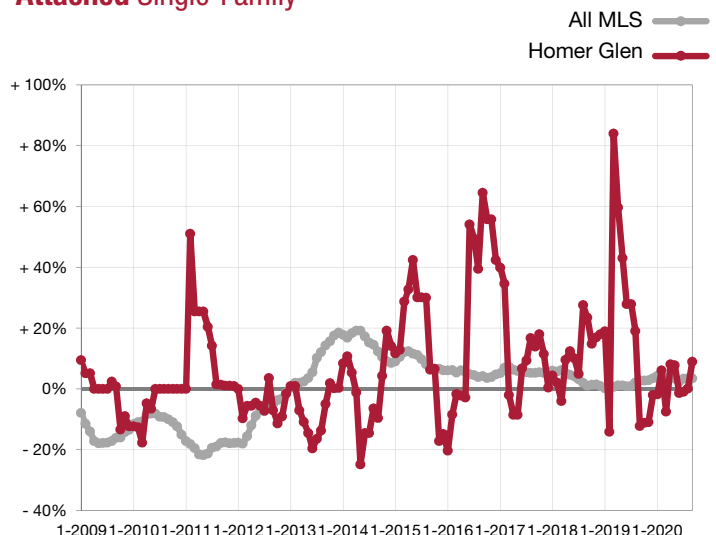
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

Lemont

Local Market Update / September 2020

+ 1.7%

+ 117.4%

- 48.5%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	48	51	+ 6.3%	574	506	- 11.8%
Under Contract (includes Contingent and Pending)	21	38	+ 81.0%	233	321	+ 37.8%
Closed Sales	19	38	+ 100.0%	234	279	+ 19.2%
Median Sales Price*	\$289,000	\$479,950	+ 66.1%	\$405,000	\$442,500	+ 9.3%
Average Sales Price*	\$358,868	\$485,046	+ 35.2%	\$396,636	\$450,731	+ 13.6%
Percent of Original List Price Received*	94.3%	96.0%	+ 1.8%	94.8%	95.5%	+ 0.7%
Average Market Time	111	83	- 25.2%	104	119	+ 14.4%
Inventory of Homes for Sale at Month End	153	75	- 51.0%	--	--	--

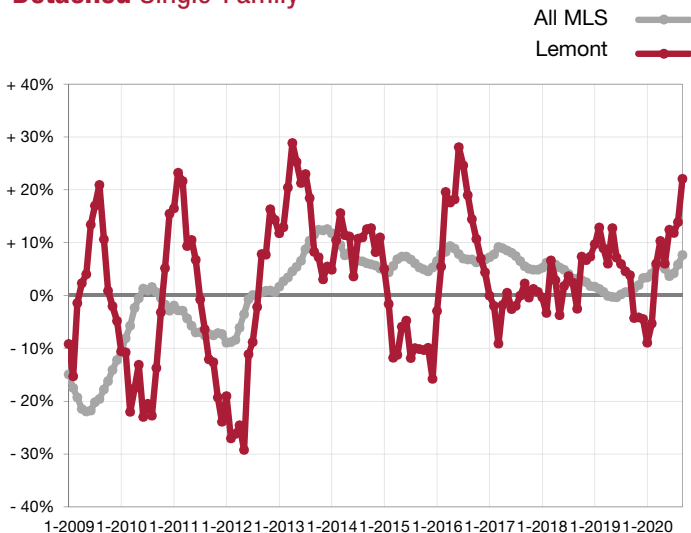
Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	10	8	- 20.0%	157	131	- 16.6%
Under Contract (includes Contingent and Pending)	6	6	0.0%	72	68	- 5.6%
Closed Sales	4	12	+ 200.0%	68	71	+ 4.4%
Median Sales Price*	\$264,950	\$352,500	+ 33.0%	\$318,500	\$319,000	+ 0.2%
Average Sales Price*	\$257,100	\$344,583	+ 34.0%	\$317,367	\$315,618	- 0.6%
Percent of Original List Price Received*	96.2%	96.4%	+ 0.2%	95.9%	97.0%	+ 1.1%
Average Market Time	40	56	+ 40.0%	89	94	+ 5.6%
Inventory of Homes for Sale at Month End	49	29	- 40.8%	--	--	--

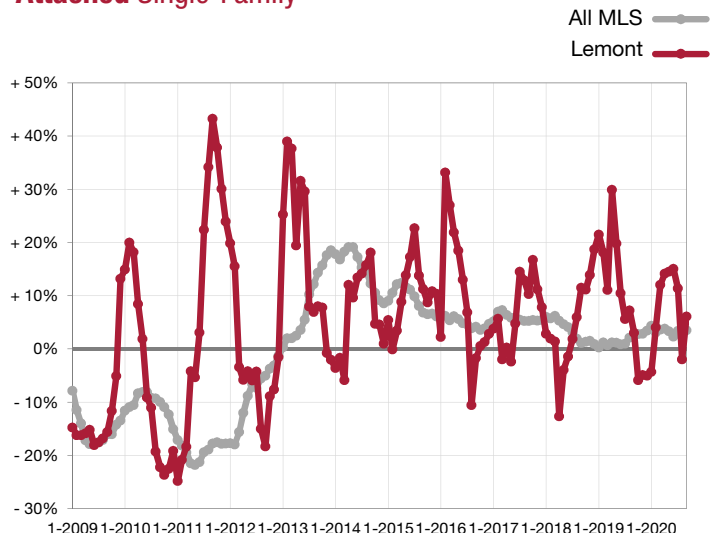
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

Mokena

Local Market Update / September 2020

+ 15.9%

+ 66.7%

- 45.9%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	52	63	+ 21.2%	499	464	- 7.0%
Under Contract (includes Contingent and Pending)	23	38	+ 65.2%	247	306	+ 23.9%
Closed Sales	12	30	+ 150.0%	232	278	+ 19.8%
Median Sales Price*	\$327,750	\$460,000	+ 40.4%	\$336,500	\$340,000	+ 1.0%
Average Sales Price*	\$387,483	\$452,374	+ 16.7%	\$352,097	\$376,638	+ 7.0%
Percent of Original List Price Received*	92.9%	98.6%	+ 6.1%	95.8%	96.7%	+ 0.9%
Average Market Time	154	43	- 72.1%	90	78	- 13.3%
Inventory of Homes for Sale at Month End	104	52	- 50.0%	--	--	--

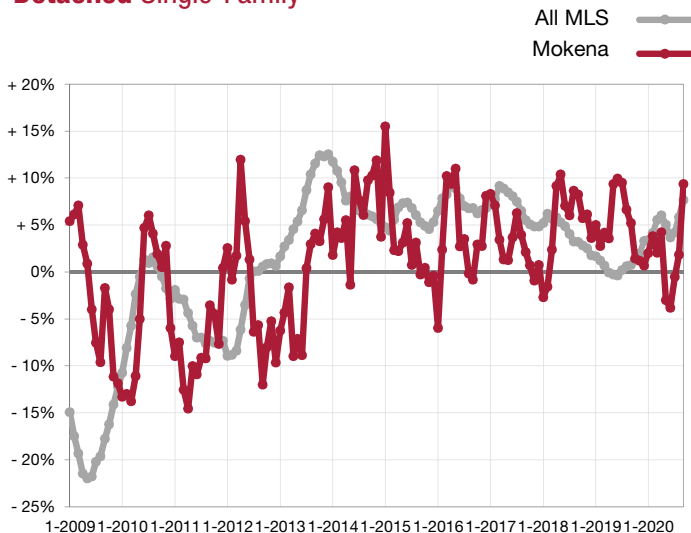
Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	11	10	- 9.1%	166	138	- 16.9%
Under Contract (includes Contingent and Pending)	8	4	- 50.0%	118	100	- 15.3%
Closed Sales	15	15	0.0%	121	102	- 15.7%
Median Sales Price*	\$259,900	\$226,500	- 12.9%	\$209,900	\$209,000	- 0.4%
Average Sales Price*	\$259,913	\$224,073	- 13.8%	\$216,786	\$209,111	- 3.5%
Percent of Original List Price Received*	94.4%	98.9%	+ 4.8%	96.2%	96.8%	+ 0.6%
Average Market Time	29	36	+ 24.1%	49	56	+ 14.3%
Inventory of Homes for Sale at Month End	18	14	- 22.2%	--	--	--

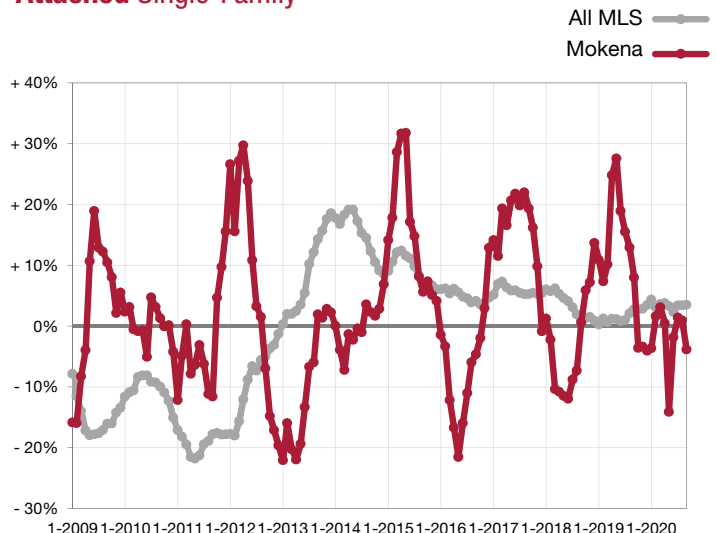
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

- 17.9% **+ 68.8%** **- 44.2%**

New Lenox

Local Market Update / September 2020

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	75	66	- 12.0%	829	787	- 5.1%
Under Contract (includes Contingent and Pending)	43	49	+ 14.0%	455	568	+ 24.8%
Closed Sales	39	74	+ 89.7%	441	547	+ 24.0%
Median Sales Price*	\$315,000	\$318,450	+ 1.1%	\$300,000	\$317,000	+ 5.7%
Average Sales Price*	\$310,457	\$328,476	+ 5.8%	\$308,346	\$325,472	+ 5.6%
Percent of Original List Price Received*	95.5%	99.0%	+ 3.7%	96.5%	97.1%	+ 0.6%
Average Market Time	58	37	- 36.2%	67	65	- 3.0%
Inventory of Homes for Sale at Month End	142	79	- 44.4%	--	--	--

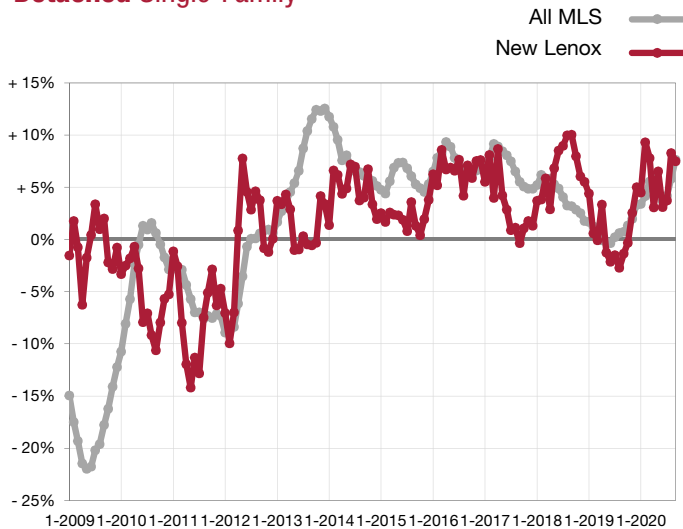
Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	9	3	- 66.7%	118	116	- 1.7%
Under Contract (includes Contingent and Pending)	7	5	- 28.6%	81	87	+ 7.4%
Closed Sales	9	7	- 22.2%	83	87	+ 4.8%
Median Sales Price*	\$147,500	\$170,000	+ 15.3%	\$155,000	\$180,000	+ 16.1%
Average Sales Price*	\$158,200	\$185,414	+ 17.2%	\$178,074	\$193,409	+ 8.6%
Percent of Original List Price Received*	96.2%	98.3%	+ 2.2%	96.4%	96.9%	+ 0.5%
Average Market Time	42	20	- 52.4%	42	50	+ 19.0%
Inventory of Homes for Sale at Month End	12	7	- 41.7%	--	--	--

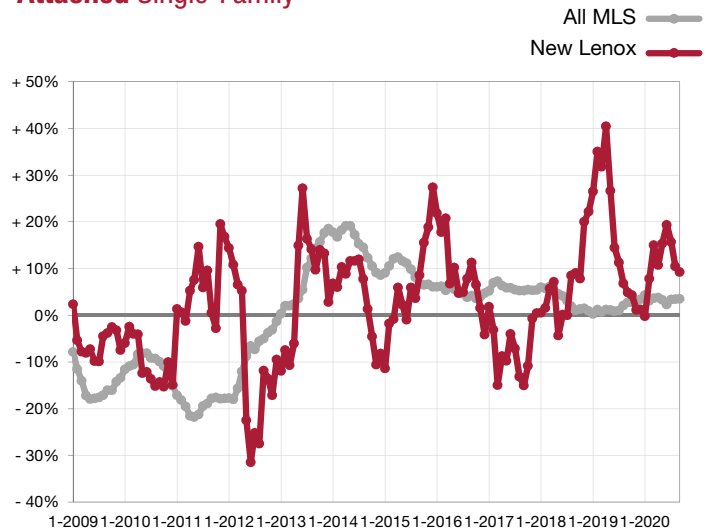
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

Oak Forest

Local Market Update / September 2020

- 20.3%

+ 9.8%

- 54.1%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

September

Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	56	45	- 19.6%	616	457	- 25.8%
Under Contract (includes Contingent and Pending)	34	35	+ 2.9%	347	337	- 2.9%
Closed Sales	33	37	+ 12.1%	338	313	- 7.4%
Median Sales Price*	\$220,000	\$228,000	+ 3.6%	\$210,000	\$225,000	+ 7.1%
Average Sales Price*	\$214,821	\$228,710	+ 6.5%	\$206,824	\$224,224	+ 8.4%
Percent of Original List Price Received*	94.3%	98.9%	+ 4.9%	95.6%	96.3%	+ 0.7%
Average Market Time	49	57	+ 16.3%	67	72	+ 7.5%
Inventory of Homes for Sale at Month End	100	38	- 62.0%	--	--	--

Attached Single-Family

September

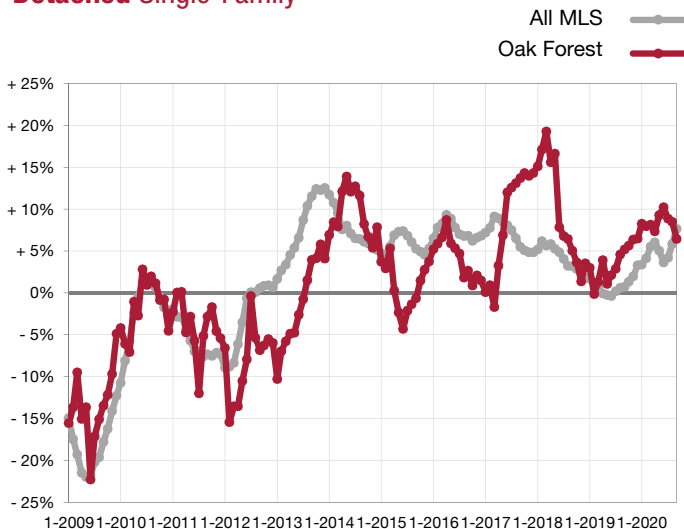
Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	13	10	- 23.1%	148	135	- 8.8%
Under Contract (includes Contingent and Pending)	10	10	0.0%	112	99	- 11.6%
Closed Sales	8	8	0.0%	113	94	- 16.8%
Median Sales Price*	\$134,000	\$126,000	- 6.0%	\$123,000	\$120,000	- 2.4%
Average Sales Price*	\$138,131	\$132,500	- 4.1%	\$126,193	\$129,919	+ 3.0%
Percent of Original List Price Received*	91.1%	94.9%	+ 4.2%	95.1%	96.0%	+ 0.9%
Average Market Time	45	77	+ 71.1%	42	58	+ 38.1%
Inventory of Homes for Sale at Month End	22	18	- 18.2%	--	--	--

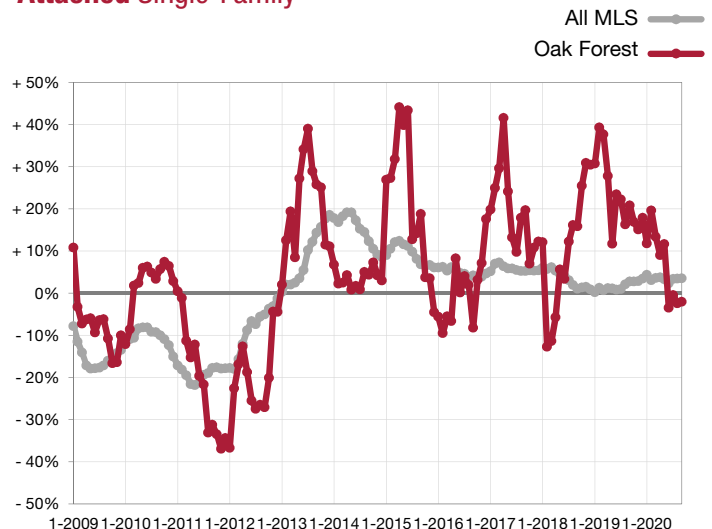
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

- 16.9% **+ 42.3%** **- 54.5%**

Oak Lawn

Local Market Update / September 2020

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	122	84	- 31.1%	1,188	1,033	- 13.0%
Under Contract (includes Contingent and Pending)	75	79	+ 5.3%	597	697	+ 16.8%
Closed Sales	58	68	+ 17.2%	575	671	+ 16.7%
Median Sales Price*	\$232,950	\$250,000	+ 7.3%	\$220,000	\$235,000	+ 6.8%
Average Sales Price*	\$235,496	\$266,247	+ 13.1%	\$225,767	\$239,862	+ 6.2%
Percent of Original List Price Received*	96.7%	98.8%	+ 2.2%	95.8%	96.7%	+ 0.9%
Average Market Time	91	36	- 60.4%	75	73	- 2.7%
Inventory of Homes for Sale at Month End	205	70	- 65.9%	--	--	--

Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	38	49	+ 28.9%	518	493	- 4.8%
Under Contract (includes Contingent and Pending)	27	39	+ 44.4%	331	339	+ 2.4%
Closed Sales	20	43	+ 115.0%	322	314	- 2.5%
Median Sales Price*	\$111,000	\$127,500	+ 14.9%	\$103,000	\$111,000	+ 7.8%
Average Sales Price*	\$104,805	\$124,188	+ 18.5%	\$105,517	\$112,210	+ 6.3%
Percent of Original List Price Received*	94.6%	97.6%	+ 3.2%	93.8%	94.2%	+ 0.4%
Average Market Time	59	59	0.0%	65	72	+ 10.8%
Inventory of Homes for Sale at Month End	87	63	- 27.6%	--	--	--

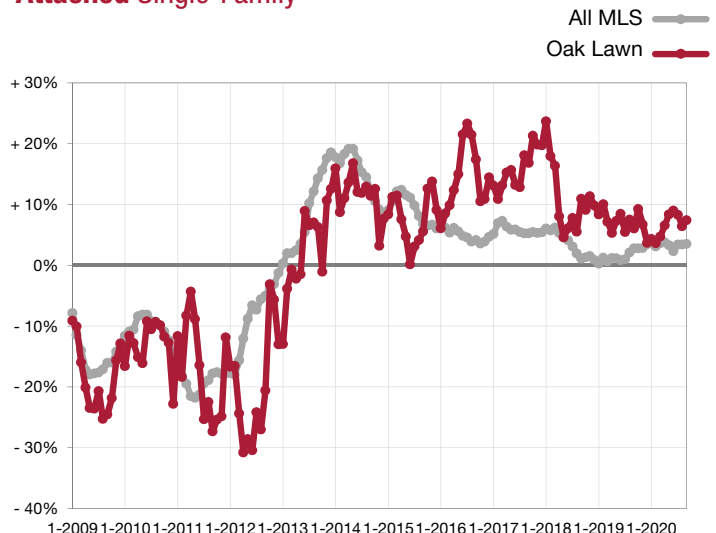
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

- 13.0% **+ 24.4%** **- 39.6%**

Orland Park

Local Market Update / September 2020

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	109	87	- 20.2%	1,085	942	- 13.2%
Under Contract (includes Contingent and Pending)	45	67	+ 48.9%	525	601	+ 14.5%
Closed Sales	44	57	+ 29.5%	524	553	+ 5.5%
Median Sales Price*	\$332,500	\$355,000	+ 6.8%	\$325,500	\$342,000	+ 5.1%
Average Sales Price*	\$337,244	\$381,183	+ 13.0%	\$351,227	\$375,424	+ 6.9%
Percent of Original List Price Received*	95.7%	96.8%	+ 1.1%	95.2%	95.5%	+ 0.3%
Average Market Time	77	98	+ 27.3%	94	92	- 2.1%
Inventory of Homes for Sale at Month End	248	131	- 47.2%	--	--	--

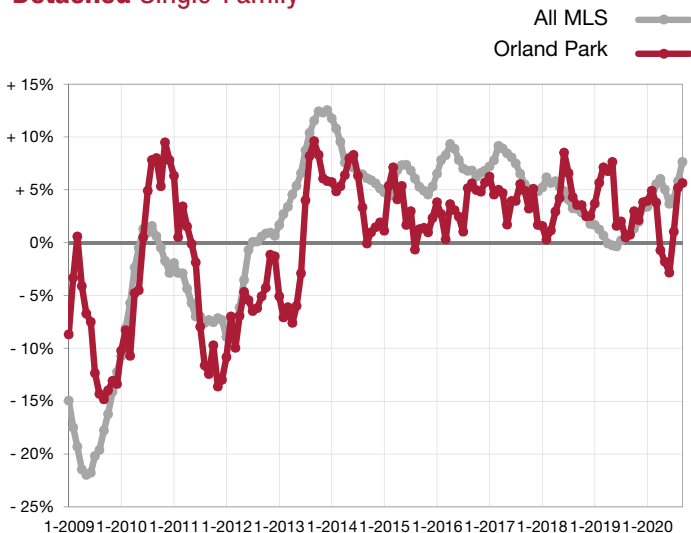
Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	76	74	- 2.6%	784	784	0.0%
Under Contract (includes Contingent and Pending)	34	64	+ 88.2%	502	551	+ 9.8%
Closed Sales	46	55	+ 19.6%	511	506	- 1.0%
Median Sales Price*	\$169,000	\$202,000	+ 19.5%	\$190,000	\$195,000	+ 2.6%
Average Sales Price*	\$186,298	\$220,888	+ 18.6%	\$206,997	\$208,362	+ 0.7%
Percent of Original List Price Received*	96.7%	96.7%	0.0%	95.9%	96.3%	+ 0.4%
Average Market Time	37	36	- 2.7%	46	58	+ 26.1%
Inventory of Homes for Sale at Month End	116	89	- 23.3%	--	--	--

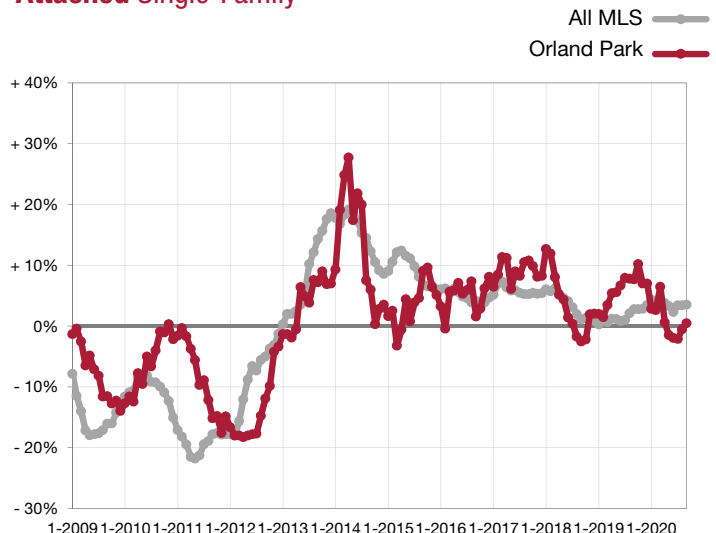
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

Palos Heights

Local Market Update / September 2020

- 23.7% **+ 95.0%** **- 41.6%**

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	27	21	- 22.2%	318	267	- 16.0%
Under Contract (includes Contingent and Pending)	12	16	+ 33.3%	166	159	- 4.2%
Closed Sales	10	17	+ 70.0%	162	152	- 6.2%
Median Sales Price*	\$282,500	\$286,000	+ 1.2%	\$278,250	\$302,500	+ 8.7%
Average Sales Price*	\$291,650	\$305,426	+ 4.7%	\$295,040	\$327,885	+ 11.1%
Percent of Original List Price Received*	97.3%	99.1%	+ 1.8%	94.5%	95.3%	+ 0.8%
Average Market Time	119	59	- 50.4%	96	90	- 6.3%
Inventory of Homes for Sale at Month End	52	32	- 38.5%	--	--	--

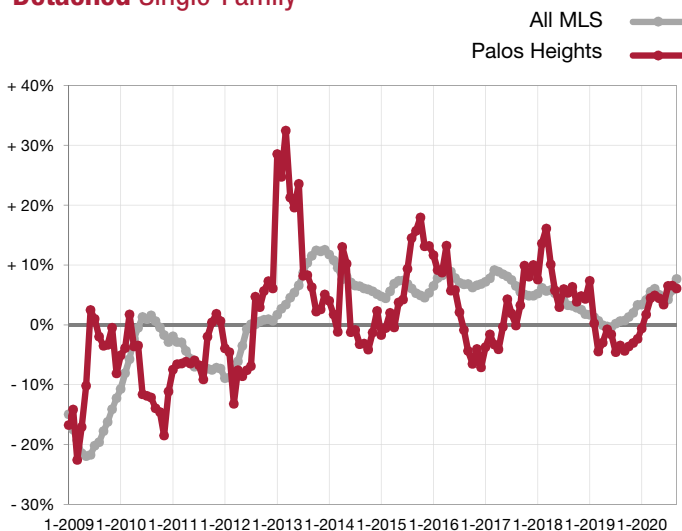
Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	11	8	- 27.3%	174	148	- 14.9%
Under Contract (includes Contingent and Pending)	8	8	0.0%	97	109	+ 12.4%
Closed Sales	10	22	+ 120.0%	97	102	+ 5.2%
Median Sales Price*	\$230,000	\$209,250	- 9.0%	\$222,000	\$216,250	- 2.6%
Average Sales Price*	\$237,490	\$221,559	- 6.7%	\$233,605	\$226,256	- 3.1%
Percent of Original List Price Received*	95.7%	96.7%	+ 1.0%	95.3%	95.7%	+ 0.4%
Average Market Time	44	42	- 4.5%	78	63	- 19.2%
Inventory of Homes for Sale at Month End	25	13	- 48.0%	--	--	--

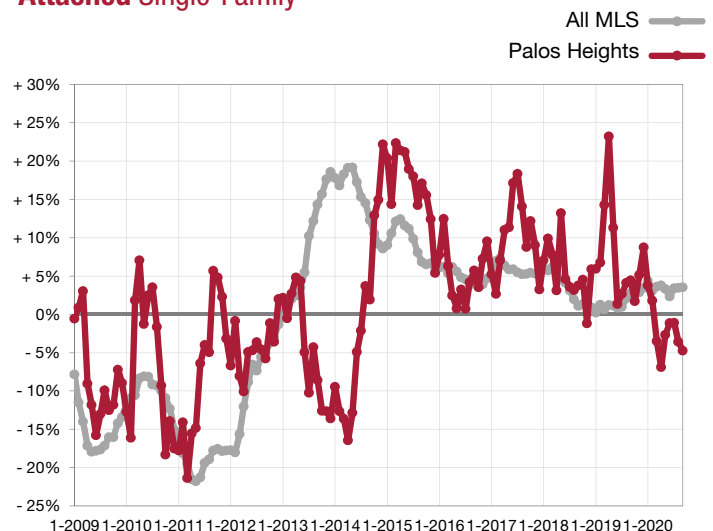
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

Palos Hills

Local Market Update / September 2020

- 12.8%

+ 16.0%

- 44.9%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

September

Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	21	23	+ 9.5%	237	209	- 11.8%
Under Contract (includes Contingent and Pending)	8	14	+ 75.0%	96	127	+ 32.3%
Closed Sales	10	11	+ 10.0%	95	117	+ 23.2%
Median Sales Price*	\$295,000	\$331,500	+ 12.4%	\$269,900	\$285,000	+ 5.6%
Average Sales Price*	\$325,390	\$375,361	+ 15.4%	\$278,415	\$285,393	+ 2.5%
Percent of Original List Price Received*	94.5%	95.5%	+ 1.1%	94.4%	94.5%	+ 0.1%
Average Market Time	62	49	- 21.0%	81	80	- 1.2%
Inventory of Homes for Sale at Month End	41	25	- 39.0%	--	--	--

Attached Single-Family

September

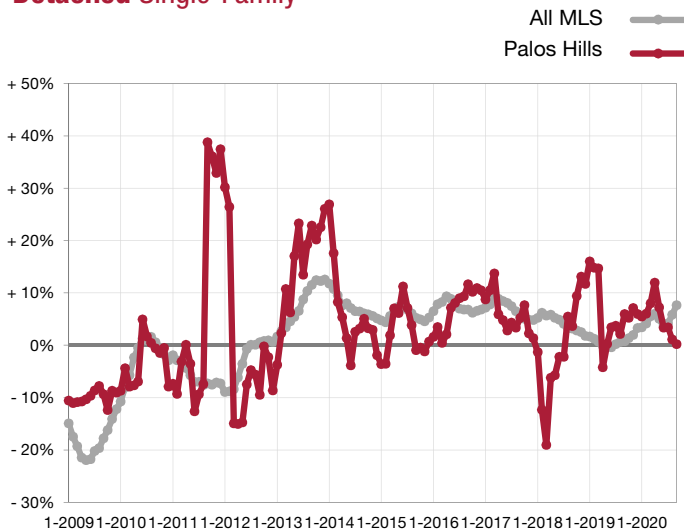
Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	26	18	- 30.8%	261	239	- 8.4%
Under Contract (includes Contingent and Pending)	13	20	+ 53.8%	166	193	+ 16.3%
Closed Sales	15	18	+ 20.0%	175	183	+ 4.6%
Median Sales Price*	\$142,000	\$162,500	+ 14.4%	\$149,000	\$157,000	+ 5.4%
Average Sales Price*	\$143,780	\$166,839	+ 16.0%	\$150,499	\$159,775	+ 6.2%
Percent of Original List Price Received*	96.3%	97.9%	+ 1.7%	95.2%	95.9%	+ 0.7%
Average Market Time	64	49	- 23.4%	62	46	- 25.8%
Inventory of Homes for Sale at Month End	37	18	- 51.4%	--	--	--

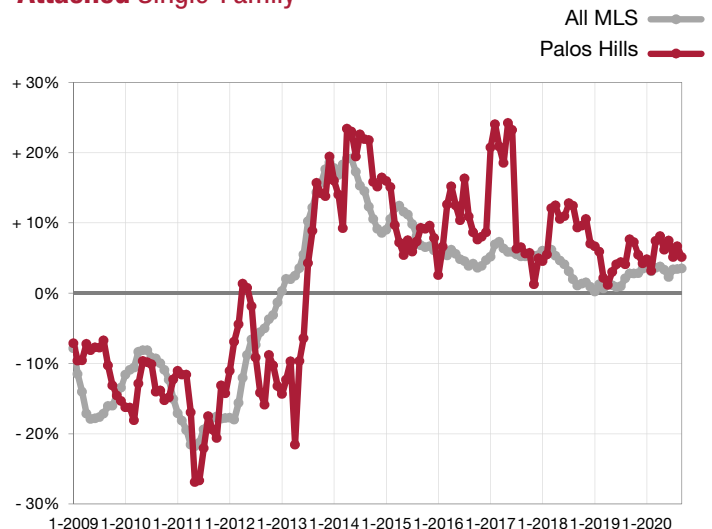
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

- 18.4% **+ 40.0%** **- 47.7%**

Palos Park

Local Market Update / September 2020

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	30	25	- 16.7%	306	260	- 15.0%
Under Contract (includes Contingent and Pending)	13	14	+ 7.7%	111	131	+ 18.0%
Closed Sales	11	15	+ 36.4%	107	119	+ 11.2%
Median Sales Price*	\$414,900	\$480,000	+ 15.7%	\$405,000	\$420,000	+ 3.7%
Average Sales Price*	\$550,218	\$521,520	- 5.2%	\$454,603	\$462,790	+ 1.8%
Percent of Original List Price Received*	92.5%	94.1%	+ 1.7%	94.3%	94.4%	+ 0.1%
Average Market Time	101	129	+ 27.7%	141	142	+ 0.7%
Inventory of Homes for Sale at Month End	73	39	- 46.6%	--	--	--

Attached Single-Family

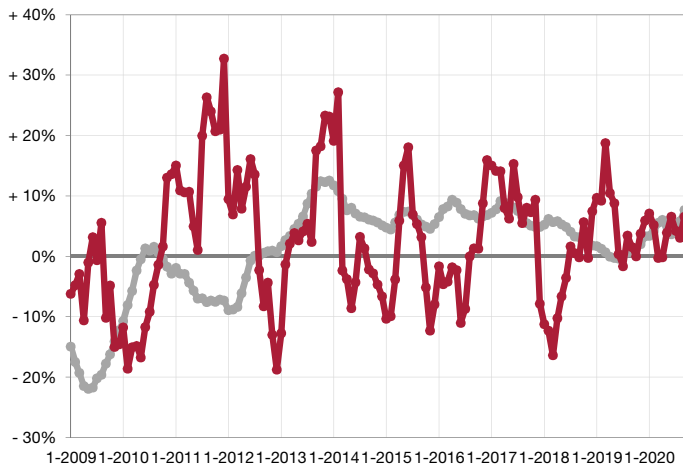
	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	8	6	- 25.0%	66	60	- 9.1%
Under Contract (includes Contingent and Pending)	4	5	+ 25.0%	44	50	+ 13.6%
Closed Sales	4	6	+ 50.0%	44	46	+ 4.5%
Median Sales Price*	\$227,500	\$236,500	+ 4.0%	\$190,000	\$195,000	+ 2.6%
Average Sales Price*	\$219,500	\$235,150	+ 7.1%	\$206,346	\$215,542	+ 4.5%
Percent of Original List Price Received*	98.3%	96.9%	- 1.4%	96.2%	95.1%	- 1.1%
Average Market Time	52	47	- 9.6%	76	57	- 25.0%
Inventory of Homes for Sale at Month End	15	7	- 53.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

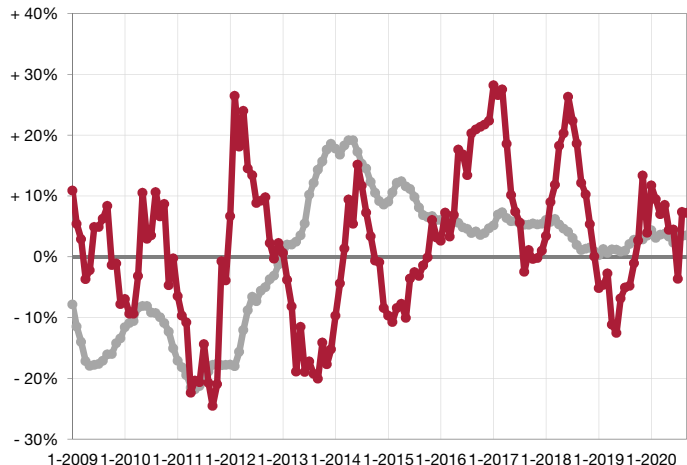
Detached Single-Family

All MLS —
Palos Park —



Attached Single-Family

All MLS —
Palos Park —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

- 19.2%

+ 31.5%

- 62.1%

Tinley Park

Local Market Update / September 2020

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	90	68	- 24.4%	915	764	- 16.5%
Under Contract (includes Contingent and Pending)	30	61	+ 103.3%	483	594	+ 23.0%
Closed Sales	44	70	+ 59.1%	489	540	+ 10.4%
Median Sales Price*	\$244,350	\$294,000	+ 20.3%	\$248,000	\$270,000	+ 8.9%
Average Sales Price*	\$255,911	\$301,068	+ 17.6%	\$261,816	\$279,362	+ 6.7%
Percent of Original List Price Received*	94.5%	97.8%	+ 3.5%	95.9%	96.5%	+ 0.6%
Average Market Time	81	29	- 64.2%	69	68	- 1.4%
Inventory of Homes for Sale at Month End	171	60	- 64.9%	--	--	--

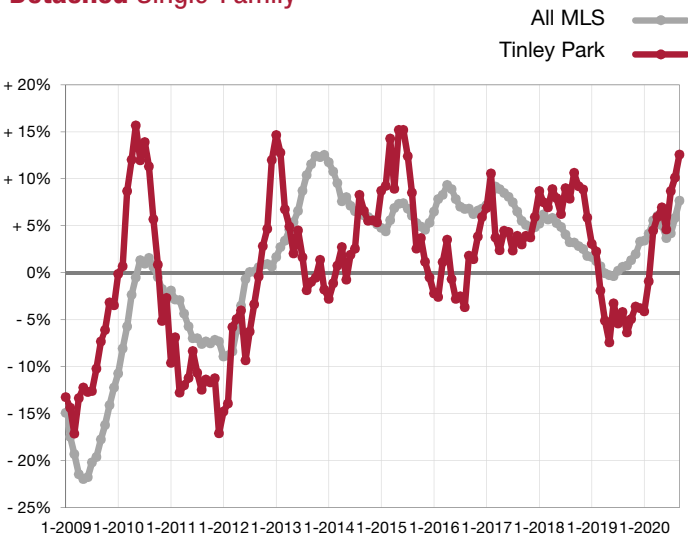
Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	66	58	- 12.1%	728	668	- 8.2%
Under Contract (includes Contingent and Pending)	44	55	+ 25.0%	488	554	+ 13.5%
Closed Sales	48	51	+ 6.3%	492	522	+ 6.1%
Median Sales Price*	\$165,950	\$189,000	+ 13.9%	\$167,700	\$178,250	+ 6.3%
Average Sales Price*	\$162,767	\$193,894	+ 19.1%	\$170,337	\$183,670	+ 7.8%
Percent of Original List Price Received*	95.3%	96.9%	+ 1.7%	96.1%	96.9%	+ 0.8%
Average Market Time	42	82	+ 95.2%	51	58	+ 13.7%
Inventory of Homes for Sale at Month End	122	51	- 58.2%	--	--	--

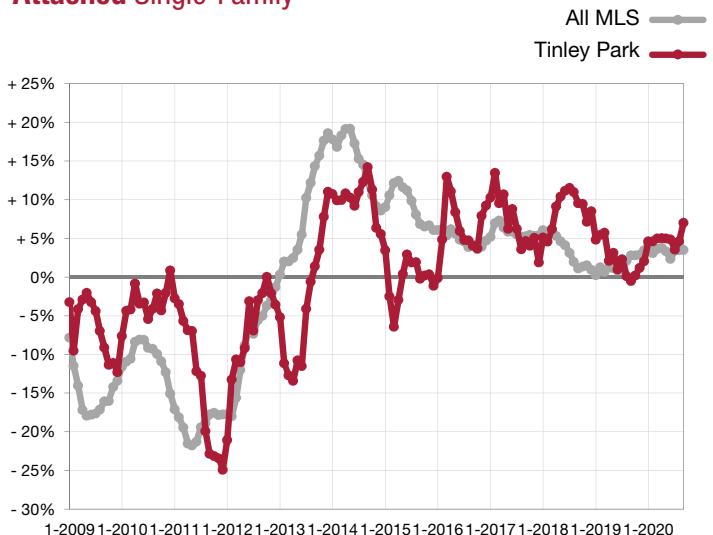
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY