

# W SUBURBS

## NEIGHBORHOOD MARKET REPORT

Insight, trends and outlook on your local real estate market

UPDATED OCTOBER 16, 2020



# Addison

Local Market Update / September 2020

**- 12.0%**

**+ 45.7%**

**- 40.5%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## September

## Trailing 12 Months

### Detached Single-Family

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	69	45	- 34.8%	637	484	- 24.0%
Under Contract (includes Contingent and Pending)	30	37	+ 23.3%	299	330	+ 10.4%
Closed Sales	29	37	+ 27.6%	306	302	- 1.3%
Median Sales Price*	\$295,000	<b>\$282,500</b>	- 4.2%	\$270,000	<b>\$275,000</b>	+ 1.9%
Average Sales Price*	\$308,343	<b>\$309,458</b>	+ 0.4%	\$293,248	<b>\$294,371</b>	+ 0.4%
Percent of Original List Price Received*	96.4%	<b>97.8%</b>	+ 1.5%	96.5%	<b>96.7%</b>	+ 0.2%
Average Market Time	64	60	- 6.3%	71	78	+ 9.9%
Inventory of Homes for Sale at Month End	131	59	- 55.0%	--	--	--

## September

## Trailing 12 Months

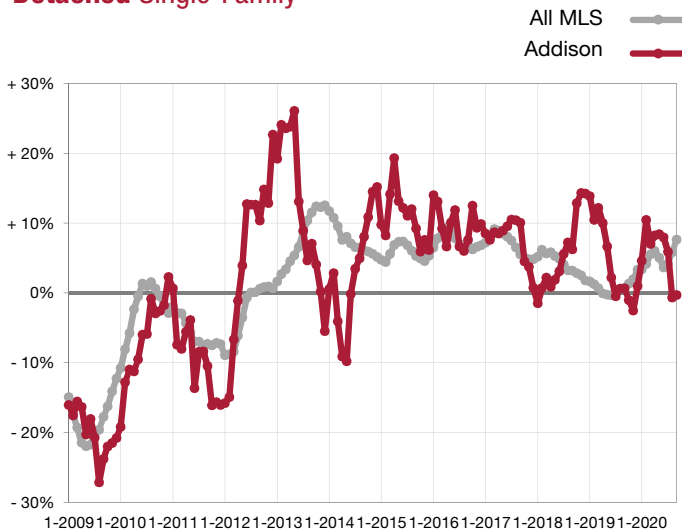
### Attached Single-Family

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	14	28	+ 100.0%	191	197	+ 3.1%
Under Contract (includes Contingent and Pending)	6	18	+ 200.0%	108	128	+ 18.5%
Closed Sales	6	14	+ 133.3%	115	114	- 0.9%
Median Sales Price*	\$137,750	<b>\$114,250</b>	- 17.1%	\$167,000	<b>\$184,625</b>	+ 10.6%
Average Sales Price*	\$148,083	<b>\$160,750</b>	+ 8.6%	\$180,165	<b>\$172,899</b>	- 4.0%
Percent of Original List Price Received*	95.2%	<b>94.9%</b>	- 0.3%	95.1%	<b>96.3%</b>	+ 1.3%
Average Market Time	109	59	- 45.9%	55	51	- 7.3%
Inventory of Homes for Sale at Month End	32	38	+ 18.8%	--	--	--

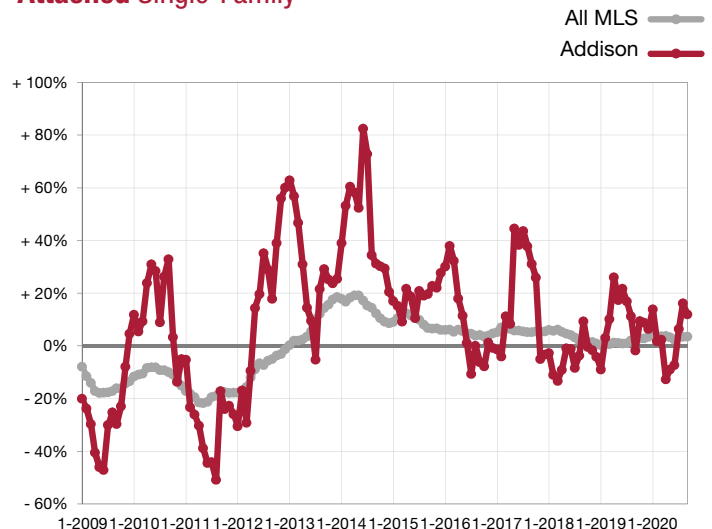
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

# Aurora

Local Market Update / September 2020

**- 13.8%**

**+ 18.1%**

**- 58.7%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	207	166	- 19.8%	2,416	2,004	- 17.1%
Under Contract (includes Contingent and Pending)	112	158	+ 41.1%	1,517	1,595	+ 5.1%
Closed Sales	134	149	+ 11.2%	1,542	1,465	- 5.0%
Median Sales Price*	\$211,750	<b>\$244,000</b>	+ 15.2%	\$217,750	<b>\$230,000</b>	+ 5.6%
Average Sales Price*	\$230,823	<b>\$259,394</b>	+ 12.4%	\$233,679	<b>\$245,188</b>	+ 4.9%
Percent of Original List Price Received*	97.2%	<b>98.9%</b>	+ 1.7%	96.5%	<b>97.0%</b>	+ 0.5%
Average Market Time	57	39	- 31.6%	65	60	- 7.7%
Inventory of Homes for Sale at Month End	408	141	- 65.4%	--	--	--

## Attached Single-Family

### September

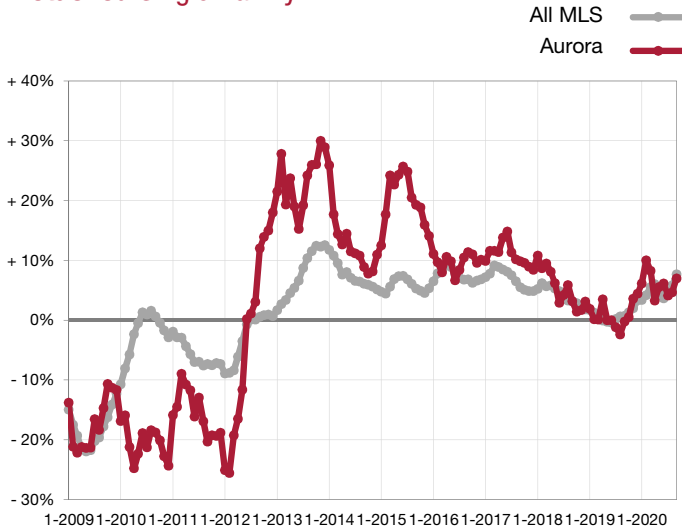
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	91	91	0.0%	1,094	1,004	- 8.2%
Under Contract (includes Contingent and Pending)	57	84	+ 47.4%	772	769	- 0.4%
Closed Sales	54	73	+ 35.2%	782	720	- 7.9%
Median Sales Price*	\$181,000	<b>\$182,000</b>	+ 0.6%	\$175,700	<b>\$177,500</b>	+ 1.0%
Average Sales Price*	\$181,342	<b>\$191,020</b>	+ 5.3%	\$184,820	<b>\$185,776</b>	+ 0.5%
Percent of Original List Price Received*	96.2%	<b>97.1%</b>	+ 0.9%	96.9%	<b>96.4%</b>	- 0.5%
Average Market Time	48	44	- 8.3%	46	53	+ 15.2%
Inventory of Homes for Sale at Month End	158	93	- 41.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Bartlett

Local Market Update / September 2020

**- 1.2%**

Change in  
New Listings  
All Properties

**- 1.3%**

Change in  
Closed Sales  
All Properties

**- 49.7%**

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	55	55	0.0%	780	684	- 12.3%
Under Contract (includes Contingent and Pending)	25	56	+ 124.0%	472	504	+ 6.8%
Closed Sales	45	55	+ 22.2%	466	464	- 0.4%
Median Sales Price*	\$330,000	<b>\$325,000</b>	- 1.5%	\$304,250	<b>\$307,250</b>	+ 1.0%
Average Sales Price*	\$336,192	<b>\$324,281</b>	- 3.5%	\$313,192	<b>\$315,469</b>	+ 0.7%
Percent of Original List Price Received*	97.9%	<b>98.0%</b>	+ 0.1%	96.7%	<b>97.2%</b>	+ 0.5%
Average Market Time	57	30	- 47.4%	63	61	- 3.2%
Inventory of Homes for Sale at Month End	113	50	- 55.8%	--	--	--

## Attached Single-Family

### September

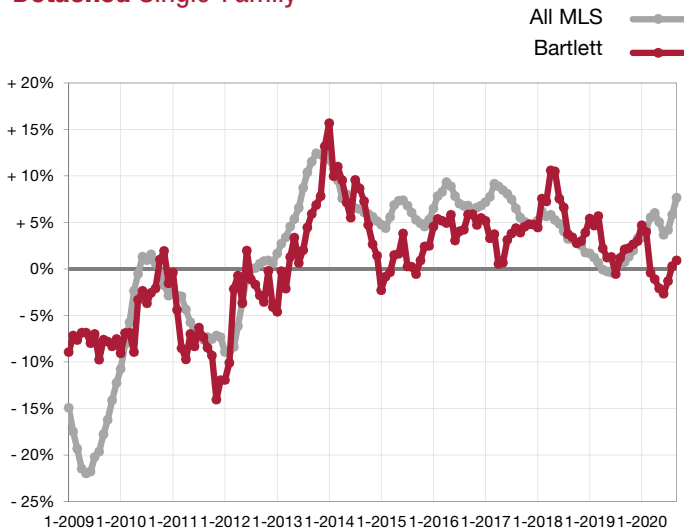
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	31	30	- 3.2%	337	277	- 17.8%
Under Contract (includes Contingent and Pending)	21	27	+ 28.6%	223	198	- 11.2%
Closed Sales	30	19	- 36.7%	214	192	- 10.3%
Median Sales Price*	\$197,500	<b>\$219,000</b>	+ 10.9%	\$202,950	<b>\$210,250</b>	+ 3.6%
Average Sales Price*	\$196,845	<b>\$197,411</b>	+ 0.3%	\$200,012	<b>\$202,693</b>	+ 1.3%
Percent of Original List Price Received*	96.1%	<b>97.1%</b>	+ 1.0%	96.5%	<b>96.8%</b>	+ 0.3%
Average Market Time	35	42	+ 20.0%	53	53	0.0%
Inventory of Homes for Sale at Month End	42	28	- 33.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Batavia

Local Market Update / September 2020

**- 7.1%**

**+ 118.5%**

**- 48.4%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	61	44	- 27.9%	627	552	- 12.0%
Under Contract (includes Contingent and Pending)	30	34	+ 13.3%	328	390	+ 18.9%
Closed Sales	21	46	+ 119.0%	313	390	+ 24.6%
Median Sales Price*	\$308,000	<b>\$326,000</b>	+ 5.8%	\$320,000	<b>\$331,500</b>	+ 3.6%
Average Sales Price*	\$305,802	<b>\$352,253</b>	+ 15.2%	\$331,365	<b>\$360,022</b>	+ 8.6%
Percent of Original List Price Received*	95.2%	<b>97.1%</b>	+ 2.0%	96.0%	<b>96.2%</b>	+ 0.2%
Average Market Time	44	76	+ 72.7%	74	90	+ 21.6%
Inventory of Homes for Sale at Month End	133	55	- 58.6%	--	--	--

## Attached Single-Family

### September

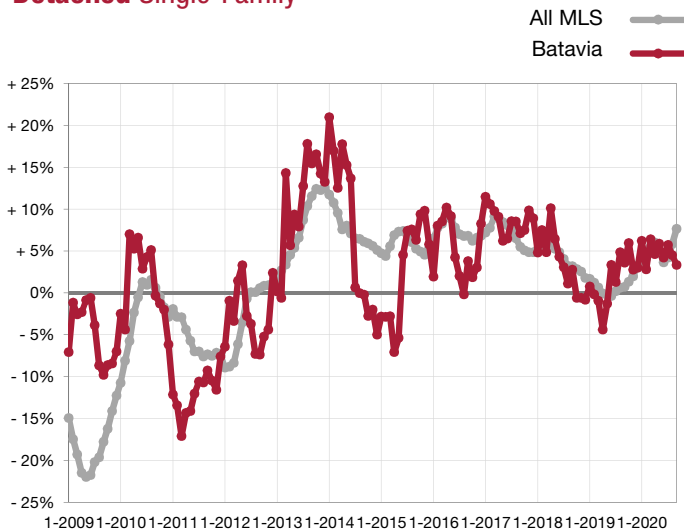
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	9	21	+ 133.3%	122	171	+ 40.2%
Under Contract (includes Contingent and Pending)	7	12	+ 71.4%	57	115	+ 101.8%
Closed Sales	6	13	+ 116.7%	57	104	+ 82.5%
Median Sales Price*	\$209,000	<b>\$200,000</b>	- 4.3%	\$215,000	<b>\$249,940</b>	+ 16.3%
Average Sales Price*	\$208,122	<b>\$215,112</b>	+ 3.4%	\$237,516	<b>\$250,115</b>	+ 5.3%
Percent of Original List Price Received*	95.9%	<b>97.0%</b>	+ 1.1%	96.6%	<b>95.8%</b>	- 0.8%
Average Market Time	30	63	+ 110.0%	35	72	+ 105.7%
Inventory of Homes for Sale at Month End	26	27	+ 3.8%	--	--	--

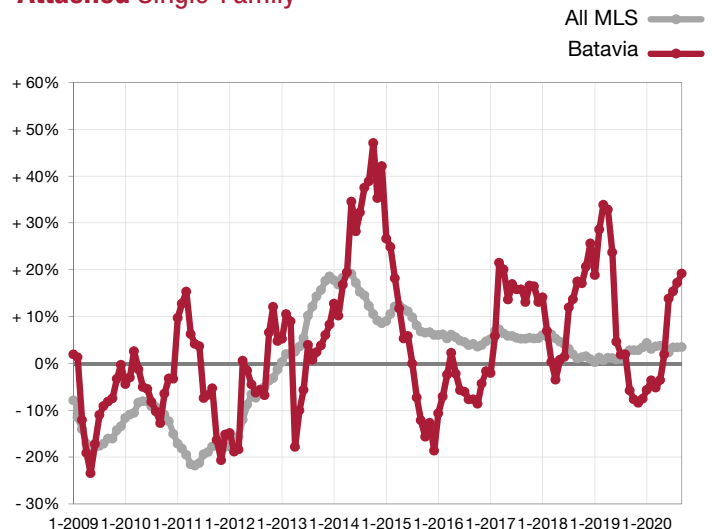
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Bensenville

Local Market Update / September 2020

**- 34.3%**

**- 16.7%**

**- 34.5%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	26	18	- 30.8%	205	188	- 8.3%
Under Contract (includes Contingent and Pending)	14	12	- 14.3%	121	129	+ 6.6%
Closed Sales	15	12	- 20.0%	127	125	- 1.6%
Median Sales Price*	\$259,000	<b>\$257,500</b>	- 0.6%	\$252,500	<b>\$255,000</b>	+ 1.0%
Average Sales Price*	\$240,243	<b>\$272,225</b>	+ 13.3%	\$252,035	<b>\$265,194</b>	+ 5.2%
Percent of Original List Price Received*	97.0%	<b>96.7%</b>	- 0.3%	96.9%	<b>96.8%</b>	- 0.1%
Average Market Time	39	91	+ 133.3%	68	70	+ 2.9%
Inventory of Homes for Sale at Month End	39	23	- 41.0%	--	--	--

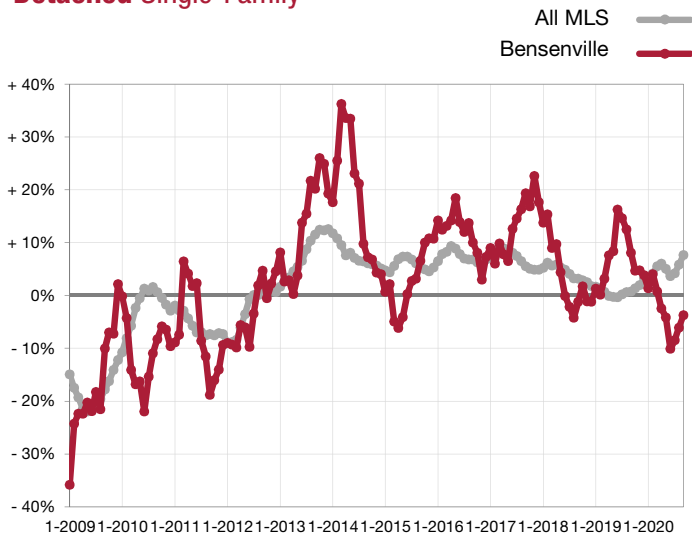
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	9	5	- 44.4%	76	77	+ 1.3%
Under Contract (includes Contingent and Pending)	0	2	--	30	33	+ 10.0%
Closed Sales	3	3	0.0%	36	32	- 11.1%
Median Sales Price*	\$139,896	<b>\$135,000</b>	- 3.5%	\$131,750	<b>\$123,500</b>	- 6.3%
Average Sales Price*	\$147,299	<b>\$145,333</b>	- 1.3%	\$149,963	<b>\$135,906</b>	- 9.4%
Percent of Original List Price Received*	95.3%	<b>99.2%</b>	+ 4.1%	95.5%	<b>94.3%</b>	- 1.3%
Average Market Time	40	48	+ 20.0%	59	111	+ 88.1%
Inventory of Homes for Sale at Month End	19	15	- 21.1%	--	--	--

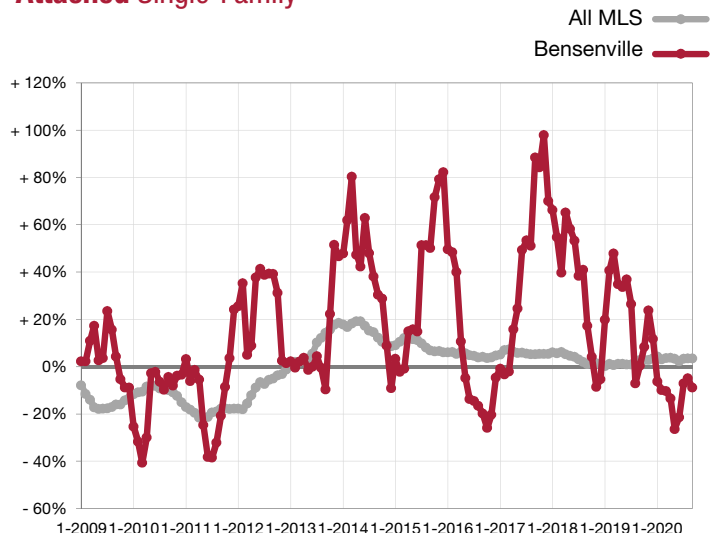
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Berwyn

Local Market Update / September 2020

**- 32.8%**      **+ 11.9%**      **- 55.9%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	111	76	- 31.5%	1,132	797	- 29.6%
Under Contract (includes Contingent and Pending)	38	68	+ 78.9%	448	478	+ 6.7%
Closed Sales	39	43	+ 10.3%	444	425	- 4.3%
Median Sales Price*	\$227,000	<b>\$285,000</b>	+ 25.6%	\$230,000	<b>\$250,000</b>	+ 8.7%
Average Sales Price*	\$223,589	<b>\$284,953</b>	+ 27.4%	\$239,458	<b>\$265,034</b>	+ 10.7%
Percent of Original List Price Received*	96.4%	<b>99.3%</b>	+ 3.0%	95.8%	<b>96.3%</b>	+ 0.5%
Average Market Time	68	58	- 14.7%	79	86	+ 8.9%
Inventory of Homes for Sale at Month End	186	79	- 57.5%	--	--	--

## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	5	2	- 60.0%	60	57	- 5.0%
Under Contract (includes Contingent and Pending)	3	3	0.0%	31	30	- 3.2%
Closed Sales	3	4	+ 33.3%	32	29	- 9.4%
Median Sales Price*	\$80,000	<b>\$140,250</b>	+ 75.3%	\$100,000	<b>\$110,000</b>	+ 10.0%
Average Sales Price*	\$104,000	<b>\$134,500</b>	+ 29.3%	\$105,949	<b>\$106,048</b>	+ 0.1%
Percent of Original List Price Received*	83.6%	<b>94.3%</b>	+ 12.8%	92.6%	<b>94.8%</b>	+ 2.4%
Average Market Time	81	66	- 18.5%	58	54	- 6.9%
Inventory of Homes for Sale at Month End	16	10	- 37.5%	--	--	--

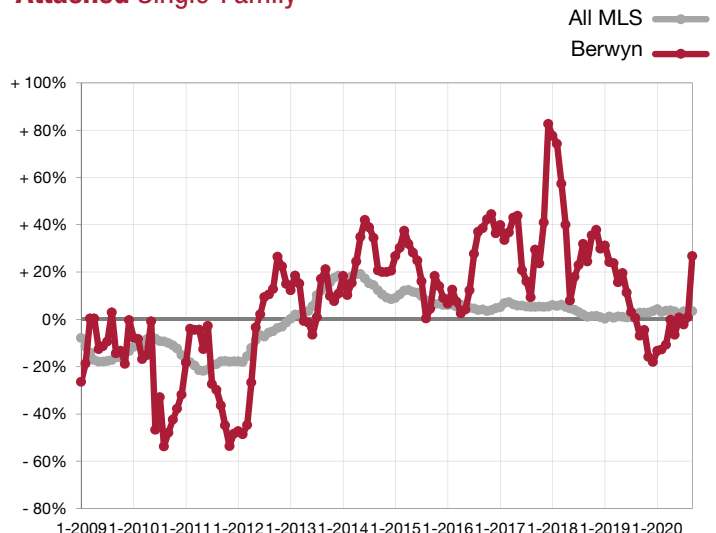
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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**0.0%**

**+ 48.5%**

**- 42.0%**

# Bloomingtondale

Local Market Update / September 2020

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	23	17	- 26.1%	347	275	- 20.7%
Under Contract (includes Contingent and Pending)	12	22	+ 83.3%	160	172	+ 7.5%
Closed Sales	14	23	+ 64.3%	158	159	+ 0.6%
Median Sales Price*	\$316,500	<b>\$400,000</b>	+ 26.4%	\$353,500	<b>\$350,000</b>	- 1.0%
Average Sales Price*	\$351,979	<b>\$441,352</b>	+ 25.4%	\$381,482	<b>\$389,565</b>	+ 2.1%
Percent of Original List Price Received*	94.3%	<b>97.1%</b>	+ 3.0%	95.3%	<b>94.9%</b>	- 0.4%
Average Market Time	75	91	+ 21.3%	85	109	+ 28.2%
Inventory of Homes for Sale at Month End	82	33	- 59.8%	--	--	--

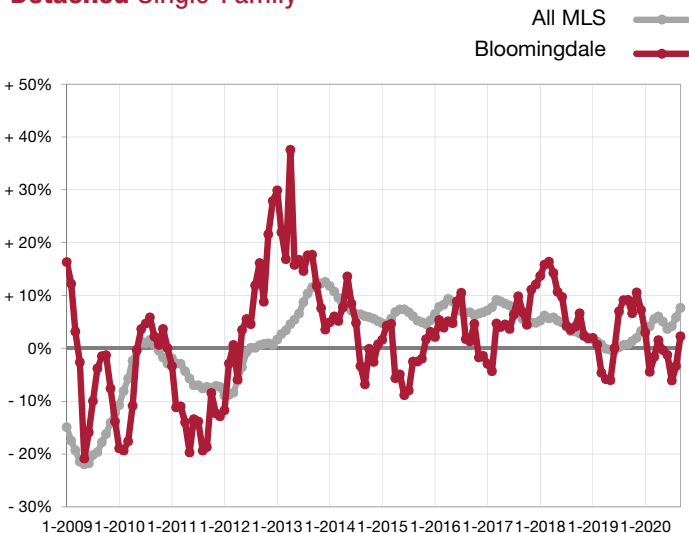
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	30	36	+ 20.0%	337	338	+ 0.3%
Under Contract (includes Contingent and Pending)	12	26	+ 116.7%	207	215	+ 3.9%
Closed Sales	19	26	+ 36.8%	205	192	- 6.3%
Median Sales Price*	\$215,000	<b>\$205,000</b>	- 4.7%	\$214,000	<b>\$215,000</b>	+ 0.5%
Average Sales Price*	\$217,928	<b>\$235,392</b>	+ 8.0%	\$228,294	<b>\$235,399</b>	+ 3.1%
Percent of Original List Price Received*	95.6%	<b>97.3%</b>	+ 1.8%	96.4%	<b>96.3%</b>	- 0.1%
Average Market Time	63	50	- 20.6%	52	72	+ 38.5%
Inventory of Homes for Sale at Month End	56	47	- 16.1%	--	--	--

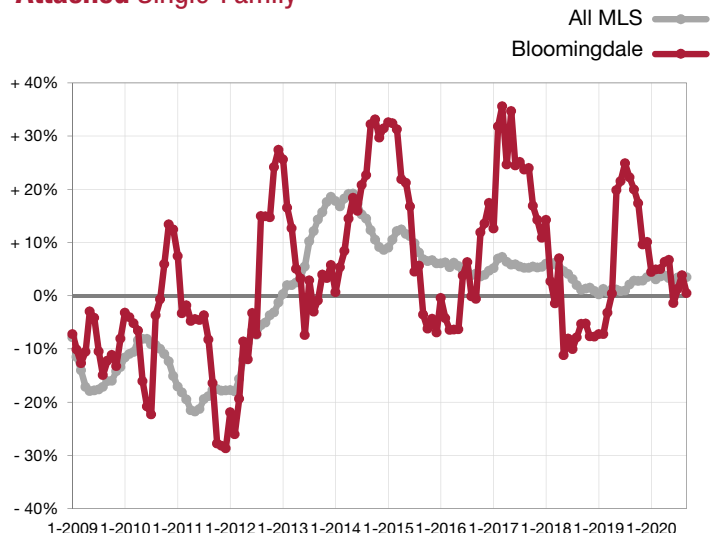
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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**- 22.0%**      **+ 21.0%**      **- 63.5%**

# Bolingbrook

Local Market Update / September 2020

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	117	75	- 35.9%	1,314	1,008	- 23.3%
Under Contract (includes Contingent and Pending)	68	76	+ 11.8%	828	811	- 2.1%
Closed Sales	66	74	+ 12.1%	822	780	- 5.1%
Median Sales Price*	\$246,500	<b>\$281,000</b>	+ 14.0%	\$250,000	<b>\$258,000</b>	+ 3.2%
Average Sales Price*	\$259,429	<b>\$290,557</b>	+ 12.0%	\$256,745	<b>\$267,834</b>	+ 4.3%
Percent of Original List Price Received*	97.0%	<b>99.4%</b>	+ 2.5%	97.0%	<b>97.5%</b>	+ 0.5%
Average Market Time	51	<b>35</b>	- 31.4%	50	<b>62</b>	+ 24.0%
Inventory of Homes for Sale at Month End	199	<b>58</b>	- 70.9%	--	--	--

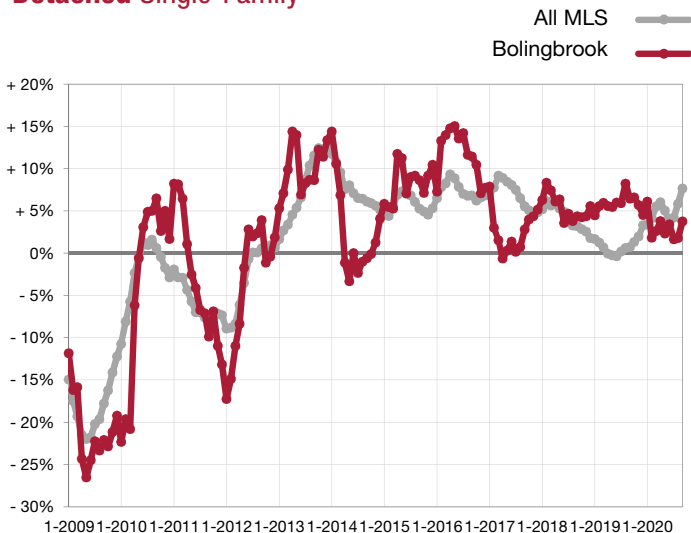
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	24	35	+ 45.8%	296	279	- 5.7%
Under Contract (includes Contingent and Pending)	23	24	+ 4.3%	217	217	0.0%
Closed Sales	15	24	+ 60.0%	218	200	- 8.3%
Median Sales Price*	\$175,000	<b>\$178,150</b>	+ 1.8%	\$152,950	<b>\$173,450</b>	+ 13.4%
Average Sales Price*	\$171,380	<b>\$189,410</b>	+ 10.5%	\$162,313	<b>\$184,447</b>	+ 13.6%
Percent of Original List Price Received*	98.2%	<b>99.1%</b>	+ 0.9%	97.6%	<b>97.8%</b>	+ 0.2%
Average Market Time	21	<b>23</b>	+ 9.5%	51	<b>58</b>	+ 13.7%
Inventory of Homes for Sale at Month End	45	<b>31</b>	- 31.1%	--	--	--

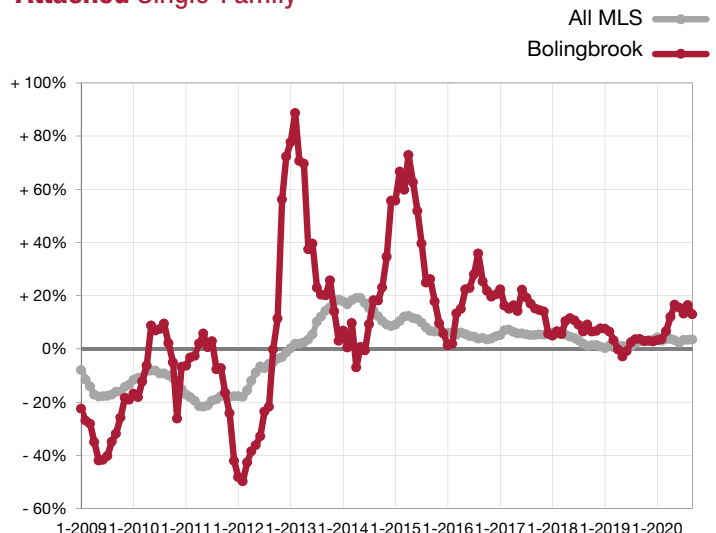
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Brookfield

Local Market Update / September 2020

**- 23.1%**      **+ 16.0%**      **- 45.5%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	46	32	- 30.4%	464	387	- 16.6%
Under Contract (includes Contingent and Pending)	11	15	+ 36.4%	265	265	0.0%
Closed Sales	23	26	+ 13.0%	274	252	- 8.0%
Median Sales Price*	\$241,000	<b>\$275,000</b>	+ 14.1%	\$250,500	<b>\$269,625</b>	+ 7.6%
Average Sales Price*	\$257,822	<b>\$288,150</b>	+ 11.8%	\$267,631	<b>\$283,044</b>	+ 5.8%
Percent of Original List Price Received*	93.3%	<b>100.2%</b>	+ 7.4%	95.4%	<b>96.8%</b>	+ 1.5%
Average Market Time	59	22	- 62.7%	65	75	+ 15.4%
Inventory of Homes for Sale at Month End	92	46	- 50.0%	--	--	--

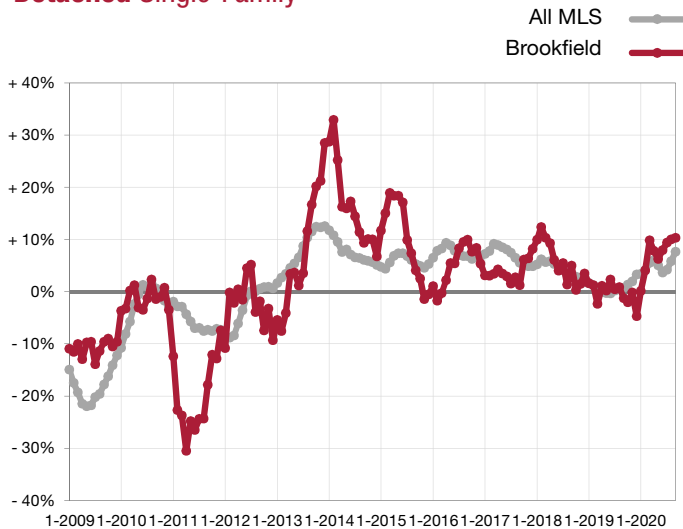
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	6	8	+ 33.3%	48	53	+ 10.4%
Under Contract (includes Contingent and Pending)	3	2	- 33.3%	36	38	+ 5.6%
Closed Sales	2	3	+ 50.0%	33	38	+ 15.2%
Median Sales Price*	\$296,250	<b>\$230,000</b>	- 22.4%	\$192,000	<b>\$168,000</b>	- 12.5%
Average Sales Price*	\$296,250	<b>\$197,000</b>	- 33.5%	\$205,423	<b>\$180,317</b>	- 12.2%
Percent of Original List Price Received*	98.1%	<b>98.7%</b>	+ 0.6%	93.7%	<b>97.6%</b>	+ 4.2%
Average Market Time	9	44	+ 388.9%	78	47	- 39.7%
Inventory of Homes for Sale at Month End	7	8	+ 14.3%	--	--	--

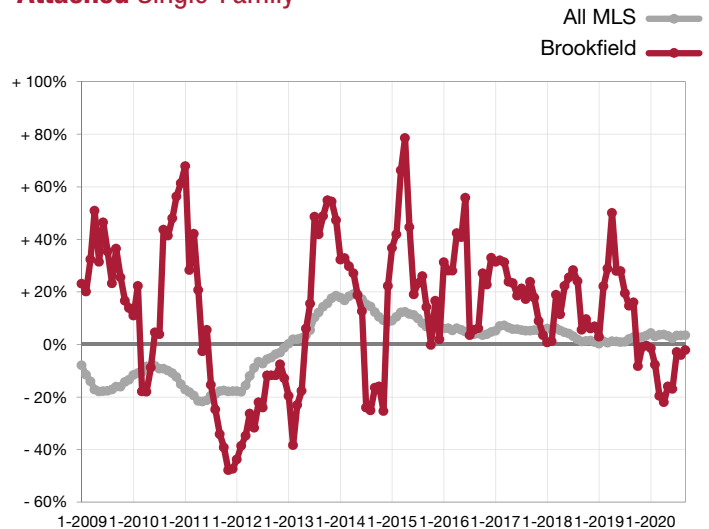
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Burr Ridge

Local Market Update / September 2020

**- 7.7%**

**+ 237.5%**

**- 25.7%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## September

## Trailing 12 Months

### Detached Single-Family

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	44	37	- 15.9%	502	419	- 16.5%
Under Contract (includes Contingent and Pending)	12	23	+ 91.7%	141	179	+ 27.0%
Closed Sales	5	21	+ 320.0%	142	164	+ 15.5%
Median Sales Price*	\$750,000	<b>\$800,000</b>	+ 6.7%	\$720,000	<b>\$676,250</b>	- 6.1%
Average Sales Price*	\$636,163	<b>\$934,905</b>	+ 47.0%	\$781,472	<b>\$763,205</b>	- 2.3%
Percent of Original List Price Received*	93.9%	<b>92.1%</b>	- 1.9%	93.0%	<b>92.5%</b>	- 0.5%
Average Market Time	186	167	- 10.2%	182	210	+ 15.4%
Inventory of Homes for Sale at Month End	165	113	- 31.5%	--	--	--

## September

## Trailing 12 Months

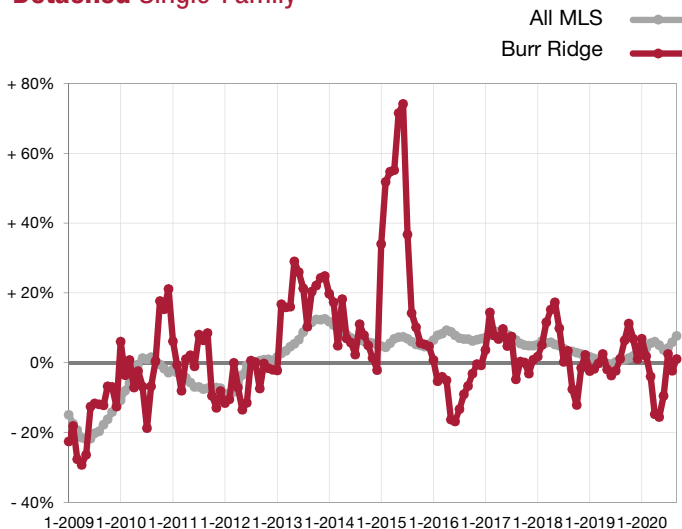
### Attached Single-Family

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	8	11	+ 37.5%	129	106	- 17.8%
Under Contract (includes Contingent and Pending)	7	4	- 42.9%	66	57	- 13.6%
Closed Sales	3	6	+ 100.0%	65	56	- 13.8%
Median Sales Price*	\$545,000	<b>\$475,000</b>	- 12.8%	\$400,000	<b>\$386,000</b>	- 3.5%
Average Sales Price*	\$757,500	<b>\$431,667</b>	- 43.0%	\$422,529	<b>\$401,005</b>	- 5.1%
Percent of Original List Price Received*	95.6%	<b>96.6%</b>	+ 1.0%	95.0%	<b>95.1%</b>	+ 0.1%
Average Market Time	29	72	+ 148.3%	107	145	+ 35.5%
Inventory of Homes for Sale at Month End	22	26	+ 18.2%	--	--	--

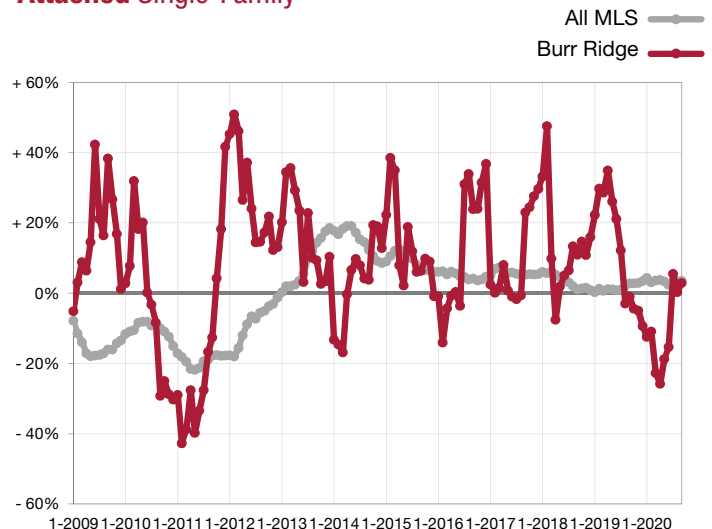
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Carol Stream

Local Market Update / September 2020

**+ 4.5%**

**+ 61.0%**

**- 45.0%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	38	43	+ 13.2%	469	421	- 10.2%
Under Contract (includes Contingent and Pending)	9	29	+ 222.2%	295	321	+ 8.8%
Closed Sales	23	46	+ 100.0%	305	297	- 2.6%
Median Sales Price*	\$279,000	<b>\$290,000</b>	+ 3.9%	\$275,000	<b>\$287,000</b>	+ 4.4%
Average Sales Price*	\$290,713	<b>\$306,451</b>	+ 5.4%	\$282,166	<b>\$298,683</b>	+ 5.9%
Percent of Original List Price Received*	97.6%	<b>97.9%</b>	+ 0.3%	97.3%	<b>96.8%</b>	- 0.5%
Average Market Time	28	57	+ 103.6%	49	61	+ 24.5%
Inventory of Homes for Sale at Month End	68	36	- 47.1%	--	--	--

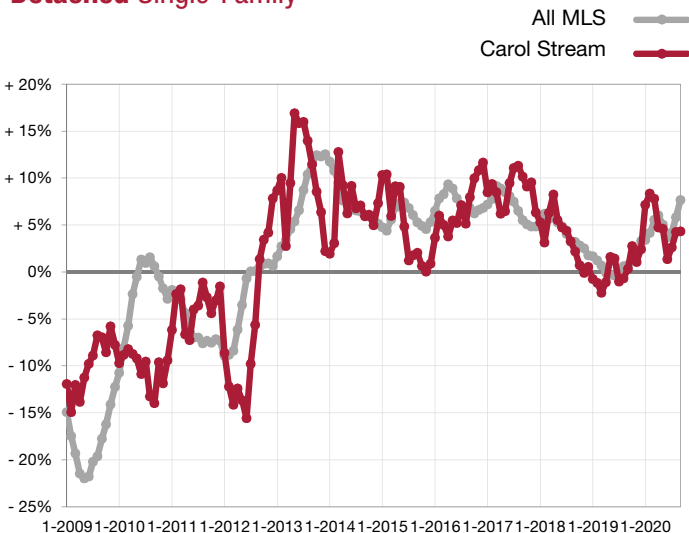
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	29	27	- 6.9%	317	290	- 8.5%
Under Contract (includes Contingent and Pending)	23	18	- 21.7%	212	235	+ 10.8%
Closed Sales	18	20	+ 11.1%	209	237	+ 13.4%
Median Sales Price*	\$207,500	<b>\$157,750</b>	- 24.0%	\$185,000	<b>\$190,000</b>	+ 2.7%
Average Sales Price*	\$202,156	<b>\$168,675</b>	- 16.6%	\$187,684	<b>\$190,428</b>	+ 1.5%
Percent of Original List Price Received*	96.9%	<b>96.4%</b>	- 0.5%	96.7%	<b>96.6%</b>	- 0.1%
Average Market Time	62	32	- 48.4%	53	40	- 24.5%
Inventory of Homes for Sale at Month End	43	25	- 41.9%	--	--	--

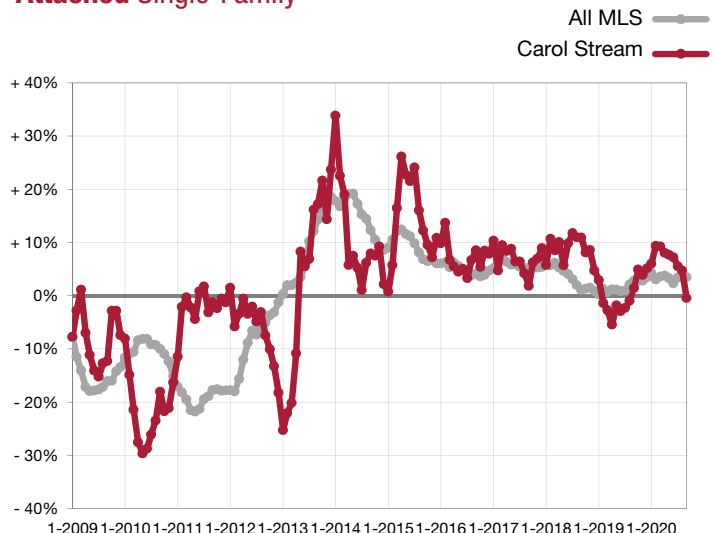
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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**- 30.2%**      **+ 575.0%**      **- 52.6%**

# Clarendon Hills

Local Market Update / September 2020

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	35	27	- 22.9%	322	300	- 6.8%
Under Contract (includes Contingent and Pending)	14	19	+ 35.7%	113	162	+ 43.4%
Closed Sales	3	22	+ 633.3%	103	150	+ 45.6%
Median Sales Price*	\$855,000	<b>\$704,000</b>	- 17.7%	\$585,000	<b>\$565,000</b>	- 3.4%
Average Sales Price*	\$981,667	<b>\$798,795</b>	- 18.6%	\$678,424	<b>\$661,285</b>	- 2.5%
Percent of Original List Price Received*	92.0%	<b>96.0%</b>	+ 4.3%	94.7%	<b>94.5%</b>	- 0.2%
Average Market Time	73	<b>96</b>	+ 31.5%	95	<b>125</b>	+ 31.6%
Inventory of Homes for Sale at Month End	82	<b>42</b>	- 48.8%	--	--	--

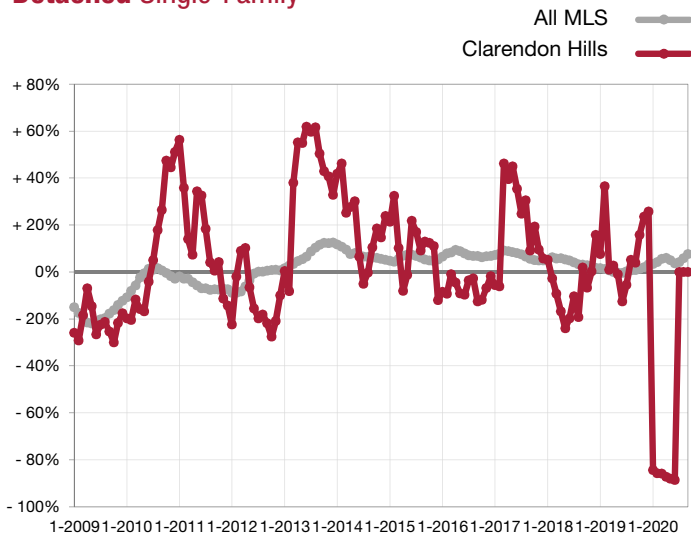
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	8	3	- 62.5%	68	66	- 2.9%
Under Contract (includes Contingent and Pending)	6	6	0.0%	45	45	0.0%
Closed Sales	1	5	+ 400.0%	45	47	+ 4.4%
Median Sales Price*	\$225,000	<b>\$325,000</b>	+ 44.4%	\$190,000	<b>\$212,000</b>	+ 11.6%
Average Sales Price*	\$225,000	<b>\$299,600</b>	+ 33.2%	\$222,490	<b>\$220,810</b>	- 0.8%
Percent of Original List Price Received*	94.1%	<b>97.3%</b>	+ 3.4%	94.5%	<b>95.4%</b>	+ 1.0%
Average Market Time	100	<b>106</b>	+ 6.0%	81	<b>84</b>	+ 3.7%
Inventory of Homes for Sale at Month End	15	<b>4</b>	- 73.3%	--	--	--

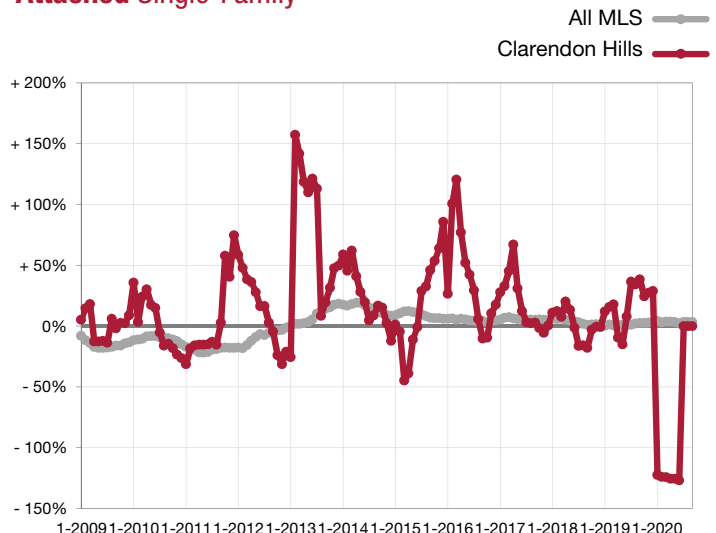
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Darien

Local Market Update / September 2020

**- 16.9%**

**+ 50.0%**

**- 50.4%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	38	38	0.0%	443	328	- 26.0%
Under Contract (includes Contingent and Pending)	18	27	+ 50.0%	195	229	+ 17.4%
Closed Sales	16	30	+ 87.5%	195	215	+ 10.3%
Median Sales Price*	\$357,500	<b>\$368,000</b>	+ 2.9%	\$352,500	<b>\$347,000</b>	- 1.6%
Average Sales Price*	\$408,000	<b>\$396,147</b>	- 2.9%	\$373,859	<b>\$373,267</b>	- 0.2%
Percent of Original List Price Received*	91.6%	<b>97.8%</b>	+ 6.8%	94.4%	<b>95.7%</b>	+ 1.4%
Average Market Time	115	79	- 31.3%	86	94	+ 9.3%
Inventory of Homes for Sale at Month End	86	44	- 48.8%	--	--	--

## Attached Single-Family

### September

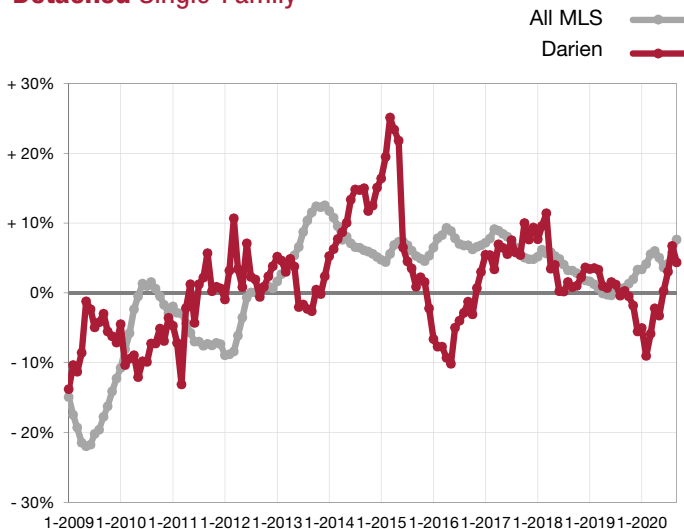
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	27	16	- 40.7%	248	219	- 11.7%
Under Contract (includes Contingent and Pending)	12	19	+ 58.3%	150	158	+ 5.3%
Closed Sales	12	12	0.0%	153	144	- 5.9%
Median Sales Price*	\$255,000	<b>\$219,500</b>	- 13.9%	\$224,000	<b>\$225,000</b>	+ 0.4%
Average Sales Price*	\$246,542	<b>\$256,000</b>	+ 3.8%	\$229,747	<b>\$235,814</b>	+ 2.6%
Percent of Original List Price Received*	96.0%	<b>97.2%</b>	+ 1.3%	95.7%	<b>95.9%</b>	+ 0.2%
Average Market Time	74	29	- 60.8%	56	62	+ 10.7%
Inventory of Homes for Sale at Month End	39	18	- 53.8%	--	--	--

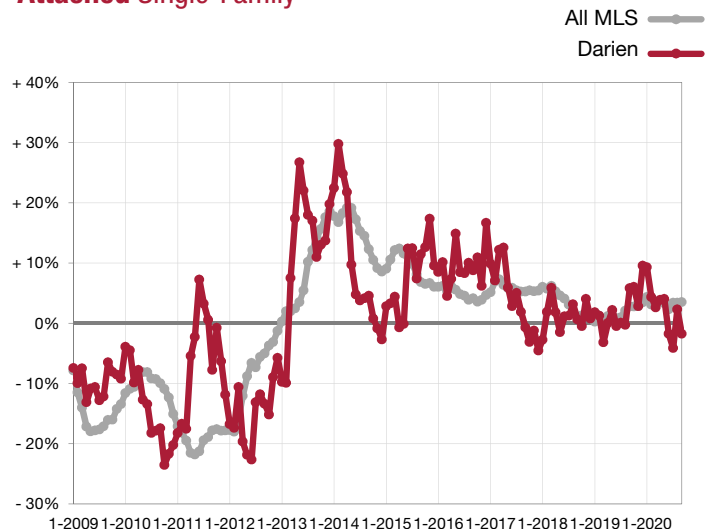
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Downers Grove

Local Market Update / September 2020

**+ 11.0%**      **+ 76.6%**      **- 32.8%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	115	126	+ 9.6%	1,482	1,275	- 14.0%
Under Contract (includes Contingent and Pending)	49	56	+ 14.3%	606	741	+ 22.3%
Closed Sales	39	72	+ 84.6%	599	710	+ 18.5%
Median Sales Price*	\$365,000	<b>\$389,950</b>	+ 6.8%	\$382,000	<b>\$375,000</b>	- 1.8%
Average Sales Price*	\$418,062	<b>\$465,436</b>	+ 11.3%	\$442,092	<b>\$440,237</b>	- 0.4%
Percent of Original List Price Received*	95.3%	<b>95.1%</b>	- 0.2%	94.8%	<b>94.7%</b>	- 0.1%
Average Market Time	100	94	- 6.0%	91	97	+ 6.6%
Inventory of Homes for Sale at Month End	319	215	- 32.6%	--	--	--

## Attached Single-Family

### September

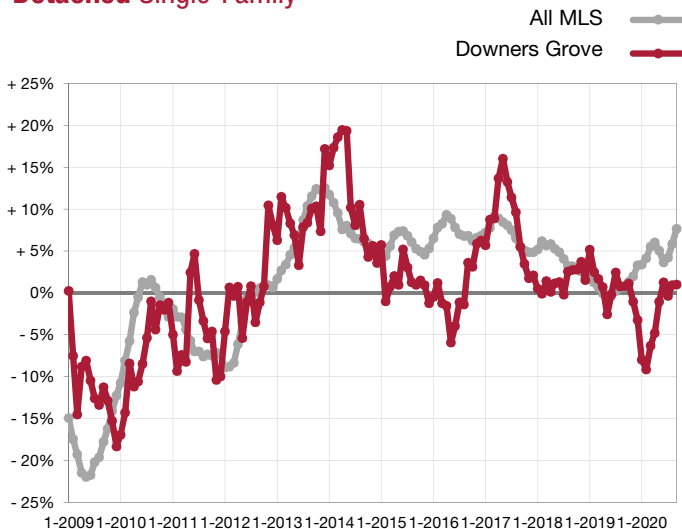
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	39	45	+ 15.4%	430	374	- 13.0%
Under Contract (includes Contingent and Pending)	15	30	+ 100.0%	280	283	+ 1.1%
Closed Sales	25	41	+ 64.0%	301	267	- 11.3%
Median Sales Price*	\$212,000	<b>\$153,000</b>	- 27.8%	\$159,900	<b>\$160,000</b>	+ 0.1%
Average Sales Price*	\$231,036	<b>\$202,195</b>	- 12.5%	\$206,041	<b>\$214,850</b>	+ 4.3%
Percent of Original List Price Received*	96.3%	<b>95.5%</b>	- 0.8%	96.2%	<b>96.0%</b>	- 0.2%
Average Market Time	43	79	+ 83.7%	66	86	+ 30.3%
Inventory of Homes for Sale at Month End	74	49	- 33.8%	--	--	--

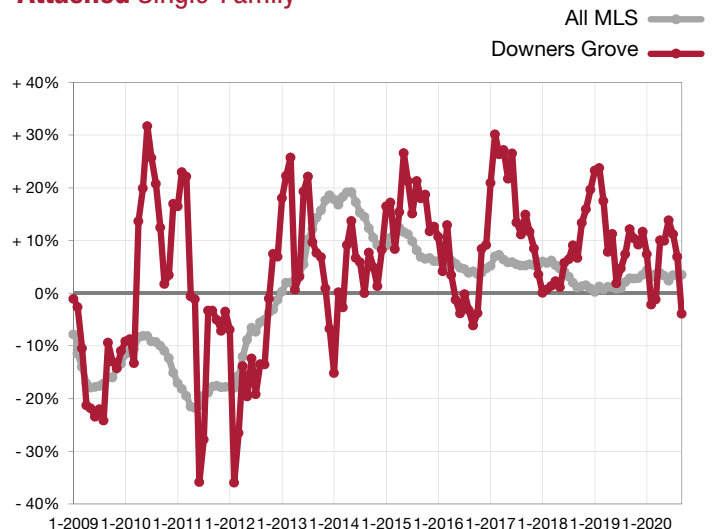
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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**+ 16.0%**      **+ 136.4%**      **- 47.6%**

# Elburn

Local Market Update / September 2020

Change in <b>New Listings</b> All Properties	Change in <b>Closed Sales</b> All Properties	Change in <b>Inventory of Homes</b> All Properties
----------------------------------------------------	----------------------------------------------------	----------------------------------------------------------

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	23	25	+ 8.7%	318	302	- 5.0%
Under Contract (includes Contingent and Pending)	15	15	0.0%	155	185	+ 19.4%
Closed Sales	10	24	+ 140.0%	158	181	+ 14.6%
Median Sales Price*	\$312,500	<b>\$315,500</b>	+ 1.0%	\$323,250	<b>\$320,000</b>	- 1.0%
Average Sales Price*	\$318,950	<b>\$317,865</b>	- 0.3%	\$333,580	<b>\$344,010</b>	+ 3.1%
Percent of Original List Price Received*	93.9%	<b>96.0%</b>	+ 2.2%	95.0%	<b>95.4%</b>	+ 0.4%
Average Market Time	39	173	+ 343.6%	118	134	+ 13.6%
Inventory of Homes for Sale at Month End	76	40	- 47.4%	--	--	--

## Attached Single-Family

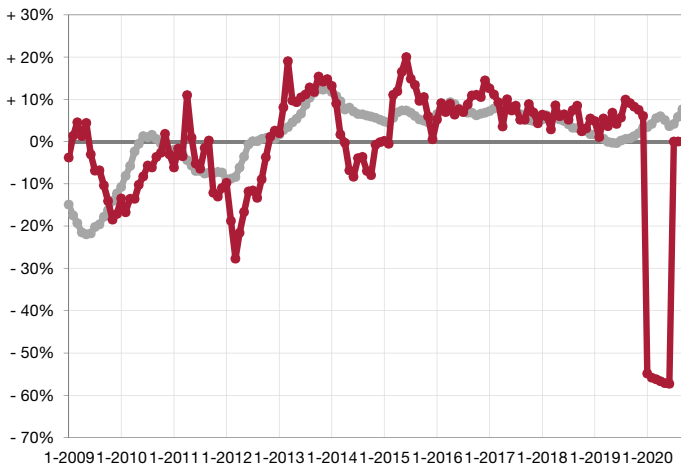
	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	2	4	+ 100.0%	35	29	- 17.1%
Under Contract (includes Contingent and Pending)	1	3	+ 200.0%	23	24	+ 4.3%
Closed Sales	1	2	+ 100.0%	26	20	- 23.1%
Median Sales Price*	\$184,000	<b>\$204,250</b>	+ 11.0%	\$175,125	<b>\$177,950</b>	+ 1.6%
Average Sales Price*	\$184,000	<b>\$204,250</b>	+ 11.0%	\$183,248	<b>\$197,310</b>	+ 7.7%
Percent of Original List Price Received*	92.0%	<b>96.6%</b>	+ 5.0%	96.7%	<b>96.7%</b>	0.0%
Average Market Time	29	10	- 65.5%	61	68	+ 11.5%
Inventory of Homes for Sale at Month End	8	4	- 50.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

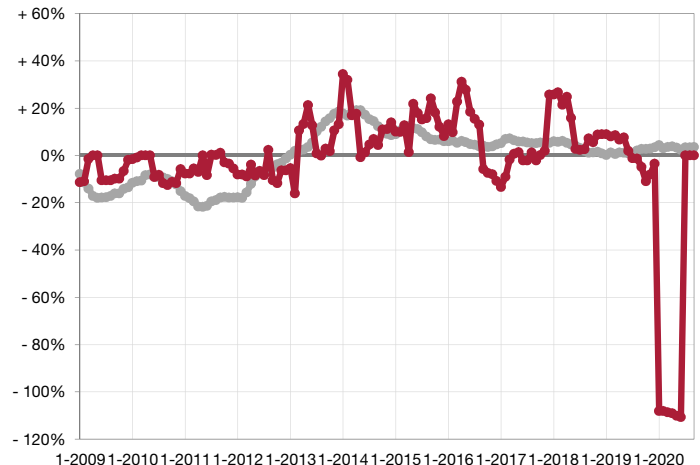
### Detached Single-Family

All MLS —  
Elburn —



### Attached Single-Family

All MLS —  
Elburn —



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**- 13.0%**

**+ 46.9%**

**- 48.7%**

# Elgin

Local Market Update / September 2020

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	183	147	- 19.7%	1,942	1,801	- 7.3%
Under Contract (includes Contingent and Pending)	84	130	+ 54.8%	1,133	1,305	+ 15.2%
Closed Sales	85	124	+ 45.9%	1,131	1,166	+ 3.1%
Median Sales Price*	\$235,000	\$265,000	+ 12.8%	\$235,000	\$245,000	+ 4.3%
Average Sales Price*	\$265,082	\$288,264	+ 8.7%	\$248,800	\$263,363	+ 5.9%
Percent of Original List Price Received*	97.1%	98.9%	+ 1.9%	96.9%	96.9%	0.0%
Average Market Time	51	54	+ 5.9%	68	83	+ 22.1%
Inventory of Homes for Sale at Month End	407	196	- 51.8%	--	--	--

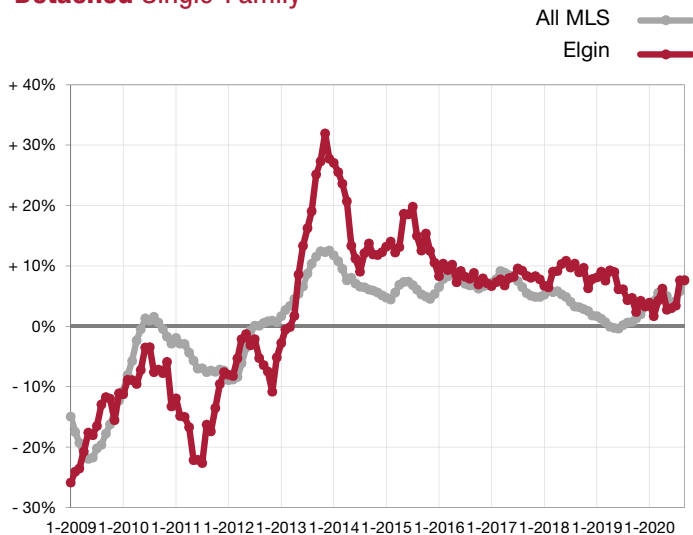
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	56	61	+ 8.9%	622	598	- 3.9%
Under Contract (includes Contingent and Pending)	32	51	+ 59.4%	432	449	+ 3.9%
Closed Sales	28	42	+ 50.0%	420	424	+ 1.0%
Median Sales Price*	\$173,000	\$190,830	+ 10.3%	\$172,000	\$177,000	+ 2.9%
Average Sales Price*	\$173,082	\$186,549	+ 7.8%	\$170,618	\$177,311	+ 3.9%
Percent of Original List Price Received*	97.1%	97.8%	+ 0.7%	96.3%	97.0%	+ 0.7%
Average Market Time	37	34	- 8.1%	61	60	- 1.6%
Inventory of Homes for Sale at Month End	104	66	- 36.5%	--	--	--

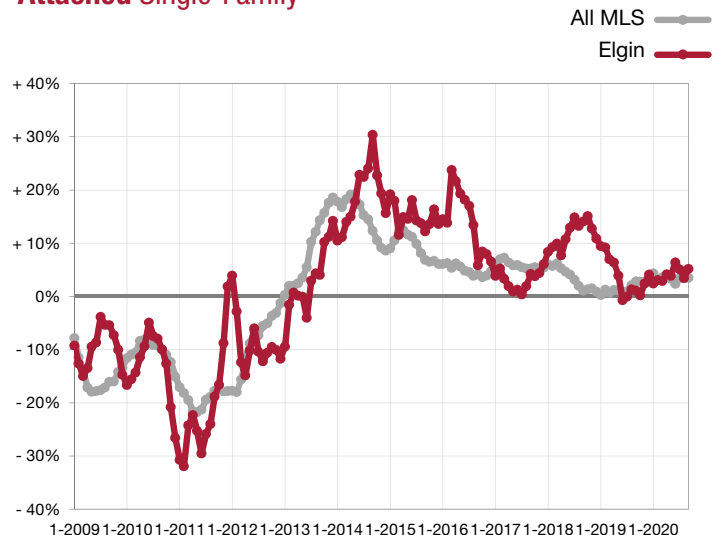
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

# Elmhurst

Local Market Update / September 2020

**+ 0.7%**

**+ 26.0%**

**- 29.8%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	126	118	- 6.3%	1,367	1,218	- 10.9%
Under Contract (includes Contingent and Pending)	48	52	+ 8.3%	562	647	+ 15.1%
Closed Sales	45	55	+ 22.2%	548	626	+ 14.2%
Median Sales Price*	\$505,000	<b>\$445,000</b>	- 11.9%	\$446,250	<b>\$459,750</b>	+ 3.0%
Average Sales Price*	\$555,836	<b>\$535,704</b>	- 3.6%	\$548,958	<b>\$563,731</b>	+ 2.7%
Percent of Original List Price Received*	95.5%	<b>96.8%</b>	+ 1.4%	94.8%	<b>95.3%</b>	+ 0.5%
Average Market Time	70	63	- 10.0%	106	107	+ 0.9%
Inventory of Homes for Sale at Month End	290	186	- 35.9%	--	--	--

## Attached Single-Family

### September

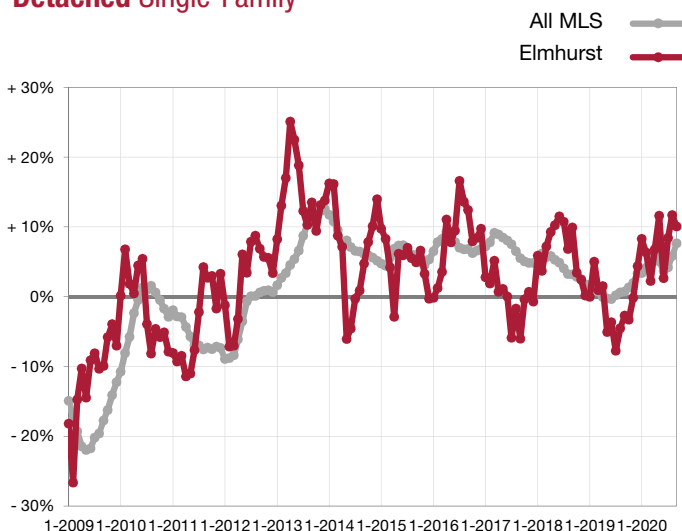
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	17	26	+ 52.9%	212	222	+ 4.7%
Under Contract (includes Contingent and Pending)	5	15	+ 200.0%	116	110	- 5.2%
Closed Sales	5	8	+ 60.0%	109	99	- 9.2%
Median Sales Price*	\$228,000	<b>\$359,250</b>	+ 57.6%	\$230,000	<b>\$270,000</b>	+ 17.4%
Average Sales Price*	\$251,700	<b>\$419,719</b>	+ 66.8%	\$274,062	<b>\$315,635</b>	+ 15.2%
Percent of Original List Price Received*	90.5%	<b>95.7%</b>	+ 5.7%	94.8%	<b>94.5%</b>	- 0.3%
Average Market Time	110	48	- 56.4%	70	101	+ 44.3%
Inventory of Homes for Sale at Month End	46	50	+ 8.7%	--	--	--

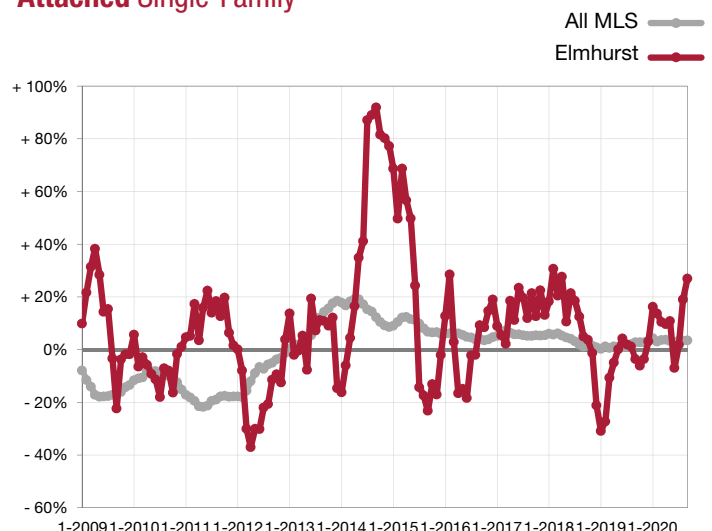
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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**- 29.9%**      **+ 126.3%**      **- 33.6%**

# Elmwood Park

Local Market Update / September 2020

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	45	30	- 33.3%	461	444	- 3.7%
Under Contract (includes Contingent and Pending)	20	37	+ 85.0%	216	270	+ 25.0%
Closed Sales	14	34	+ 142.9%	199	239	+ 20.1%
Median Sales Price*	\$259,750	<b>\$308,500</b>	+ 18.8%	\$275,000	<b>\$293,000</b>	+ 6.5%
Average Sales Price*	\$271,989	<b>\$325,372</b>	+ 19.6%	\$283,981	<b>\$307,861</b>	+ 8.4%
Percent of Original List Price Received*	92.3%	<b>97.5%</b>	+ 5.6%	95.1%	<b>96.6%</b>	+ 1.6%
Average Market Time	72	44	- 38.9%	78	79	+ 1.3%
Inventory of Homes for Sale at Month End	79	43	- 45.6%	--	--	--

## Attached Single-Family

### September

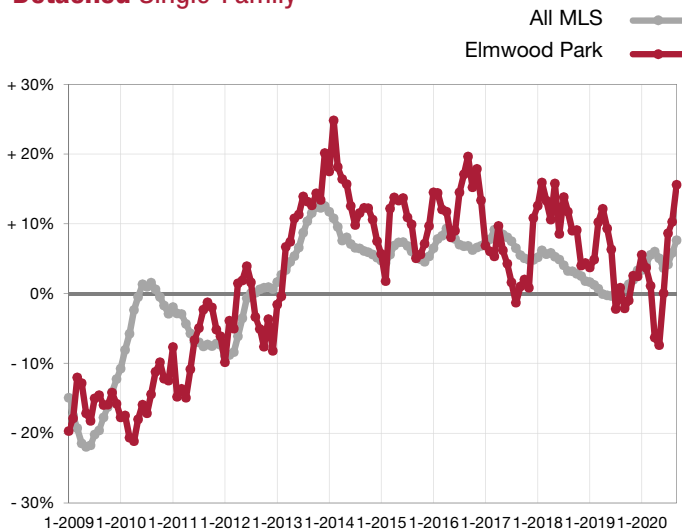
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	22	17	- 22.7%	171	217	+ 26.9%
Under Contract (includes Contingent and Pending)	6	7	+ 16.7%	91	103	+ 13.2%
Closed Sales	5	9	+ 80.0%	95	95	0.0%
Median Sales Price*	\$129,250	<b>\$129,750</b>	+ 0.4%	\$122,475	<b>\$134,000</b>	+ 9.4%
Average Sales Price*	\$123,950	<b>\$131,883</b>	+ 6.4%	\$145,656	<b>\$139,794</b>	- 4.0%
Percent of Original List Price Received*	97.5%	<b>94.4%</b>	- 3.2%	95.0%	<b>95.0%</b>	0.0%
Average Market Time	44	57	+ 29.5%	70	94	+ 34.3%
Inventory of Homes for Sale at Month End	43	38	- 11.6%	--	--	--

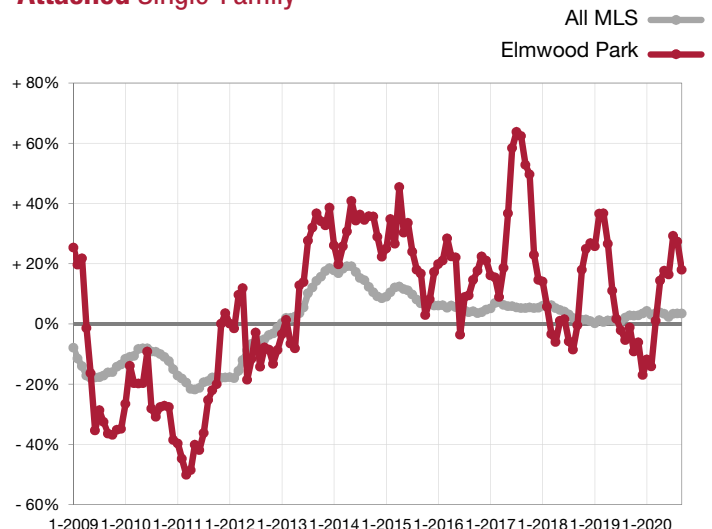
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Geneva

Local Market Update / September 2020

**+ 1.1%**

**+ 72.5%**

**- 40.5%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	67	66	- 1.5%	848	772	- 9.0%
Under Contract (includes Contingent and Pending)	23	49	+ 113.0%	411	494	+ 20.2%
Closed Sales	33	56	+ 69.7%	414	440	+ 6.3%
Median Sales Price*	\$350,000	<b>\$388,450</b>	+ 11.0%	\$362,250	<b>\$370,000</b>	+ 2.1%
Average Sales Price*	\$384,281	<b>\$401,195</b>	+ 4.4%	\$387,823	<b>\$391,057</b>	+ 0.8%
Percent of Original List Price Received*	93.8%	<b>97.0%</b>	+ 3.4%	95.1%	<b>95.6%</b>	+ 0.5%
Average Market Time	90	75	- 16.7%	80	100	+ 25.0%
Inventory of Homes for Sale at Month End	174	103	- 40.8%	--	--	--

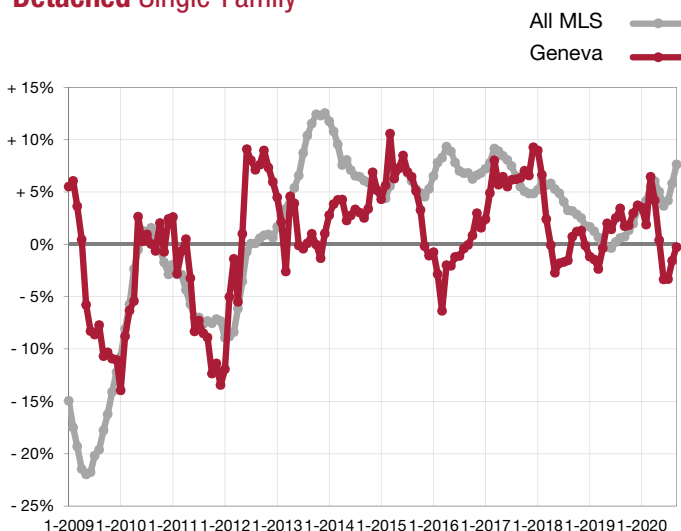
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	20	22	+ 10.0%	191	186	- 2.6%
Under Contract (includes Contingent and Pending)	8	18	+ 125.0%	105	134	+ 27.6%
Closed Sales	7	13	+ 85.7%	101	121	+ 19.8%
Median Sales Price*	\$266,000	<b>\$268,000</b>	+ 0.8%	\$259,000	<b>\$252,000</b>	- 2.7%
Average Sales Price*	\$437,904	<b>\$287,075</b>	- 34.4%	\$272,346	<b>\$287,379</b>	+ 5.5%
Percent of Original List Price Received*	101.1%	<b>95.9%</b>	- 5.1%	96.6%	<b>95.5%</b>	- 1.1%
Average Market Time	83	75	- 9.6%	83	94	+ 13.3%
Inventory of Homes for Sale at Month End	46	28	- 39.1%	--	--	--

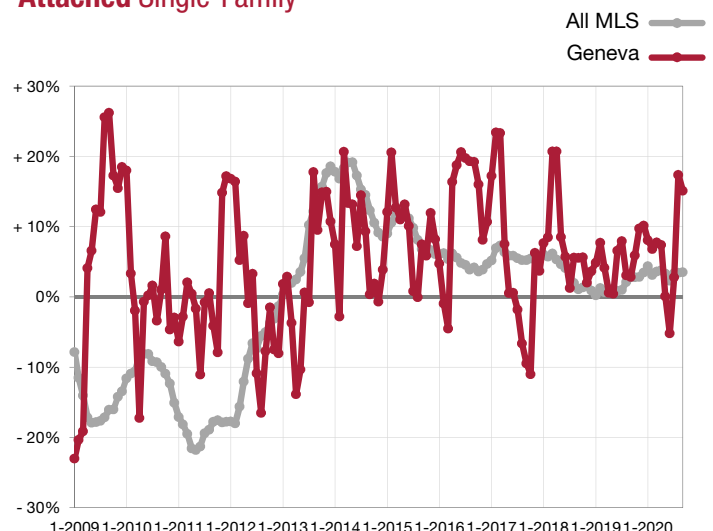
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Glendale Heights

Local Market Update / September 2020

**+ 5.5%**

Change in  
New Listings  
All Properties

**+ 80.0%**

Change in  
Closed Sales  
All Properties

**- 51.5%**

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	28	24	- 14.3%	311	282	- 9.3%
Under Contract (includes Contingent and Pending)	12	24	+ 100.0%	208	218	+ 4.8%
Closed Sales	19	30	+ 57.9%	210	203	- 3.3%
Median Sales Price*	\$227,000	\$260,000	+ 14.5%	\$233,000	\$242,500	+ 4.1%
Average Sales Price*	\$225,940	\$258,593	+ 14.5%	\$230,884	\$241,209	+ 4.5%
Percent of Original List Price Received*	96.6%	98.2%	+ 1.7%	96.6%	97.5%	+ 0.9%
Average Market Time	29	22	- 24.1%	51	48	- 5.9%
Inventory of Homes for Sale at Month End	55	14	- 74.5%	--	--	--

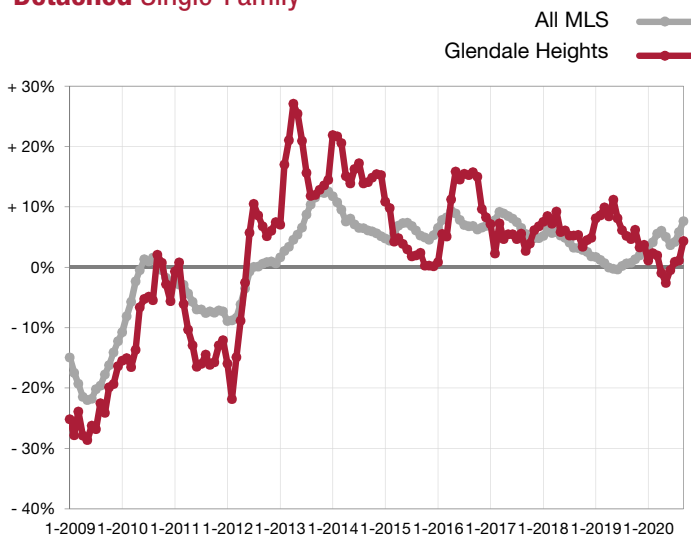
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	27	34	+ 25.9%	322	286	- 11.2%
Under Contract (includes Contingent and Pending)	18	24	+ 33.3%	236	227	- 3.8%
Closed Sales	11	24	+ 118.2%	237	206	- 13.1%
Median Sales Price*	\$125,000	\$193,750	+ 55.0%	\$170,000	\$171,250	+ 0.7%
Average Sales Price*	\$152,568	\$179,348	+ 17.6%	\$160,554	\$162,612	+ 1.3%
Percent of Original List Price Received*	98.1%	97.1%	- 1.0%	96.8%	95.9%	- 0.9%
Average Market Time	22	28	+ 27.3%	41	48	+ 17.1%
Inventory of Homes for Sale at Month End	42	33	- 21.4%	--	--	--

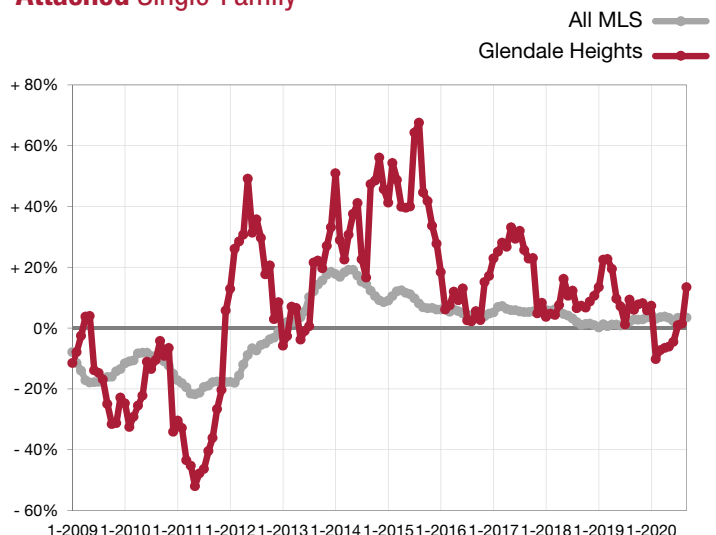
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Glen Ellyn

Local Market Update / September 2020

**+ 0.7%**

**+ 100.0%**

**- 42.9%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## September

## Trailing 12 Months

### Detached Single-Family

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	108	116	+ 7.4%	1,147	1,009	- 12.0%
Under Contract (includes Contingent and Pending)	37	65	+ 75.7%	503	601	+ 19.5%
Closed Sales	36	75	+ 108.3%	496	546	+ 10.1%
Median Sales Price*	\$437,500	<b>\$490,000</b>	+ 12.0%	\$392,500	<b>\$440,750</b>	+ 12.3%
Average Sales Price*	\$472,020	<b>\$574,391</b>	+ 21.7%	\$468,278	<b>\$510,400</b>	+ 9.0%
Percent of Original List Price Received*	96.0%	<b>96.0%</b>	0.0%	94.6%	<b>94.9%</b>	+ 0.3%
Average Market Time	83	101	+ 21.7%	94	101	+ 7.4%
Inventory of Homes for Sale at Month End	260	146	- 43.8%	--	--	--

## September

## Trailing 12 Months

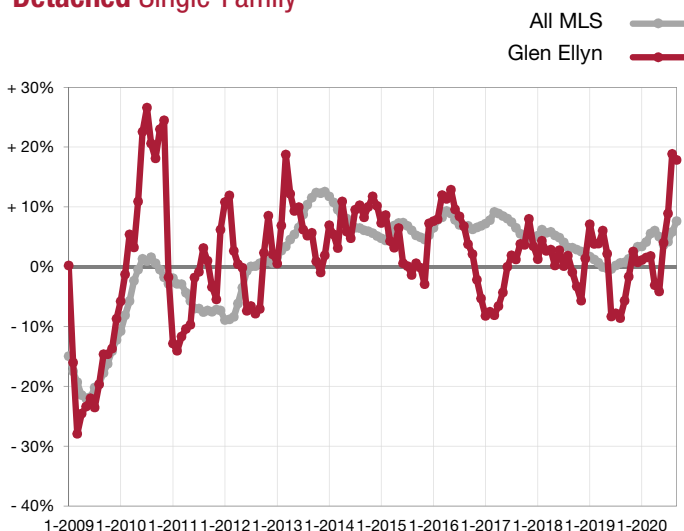
### Attached Single-Family

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	27	20	- 25.9%	260	230	- 11.5%
Under Contract (includes Contingent and Pending)	11	15	+ 36.4%	152	149	- 2.0%
Closed Sales	11	19	+ 72.7%	154	144	- 6.5%
Median Sales Price*	\$169,500	<b>\$170,000</b>	+ 0.3%	\$199,550	<b>\$185,000</b>	- 7.3%
Average Sales Price*	\$254,916	<b>\$224,732</b>	- 11.8%	\$253,180	<b>\$228,529</b>	- 9.7%
Percent of Original List Price Received*	95.9%	<b>95.6%</b>	- 0.3%	96.4%	<b>94.2%</b>	- 2.3%
Average Market Time	29	41	+ 41.4%	62	87	+ 40.3%
Inventory of Homes for Sale at Month End	50	31	- 38.0%	--	--	--

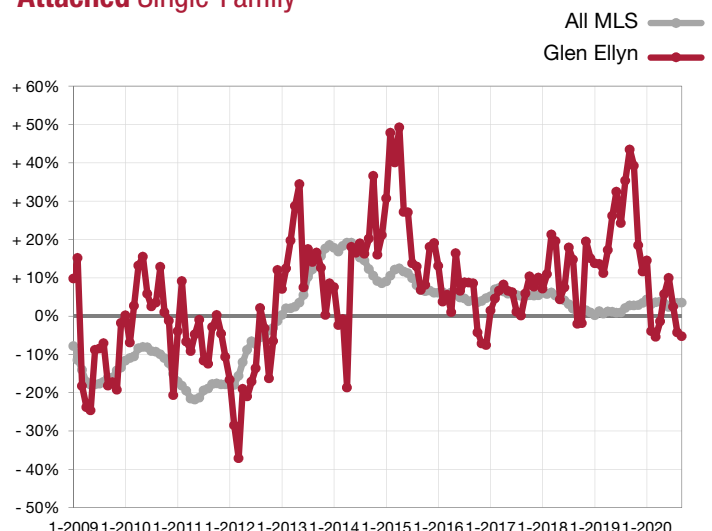
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Hinsdale

Local Market Update / September 2020

**- 14.4%**      **+ 108.0%**      **- 23.3%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	98	78	- 20.4%	954	814	- 14.7%
Under Contract (includes Contingent and Pending)	26	41	+ 57.7%	297	350	+ 17.8%
Closed Sales	20	43	+ 115.0%	281	331	+ 17.8%
Median Sales Price*	\$825,000	<b>\$832,500</b>	+ 0.9%	\$900,000	<b>\$900,000</b>	0.0%
Average Sales Price*	\$1,066,700	<b>\$1,006,005</b>	- 5.7%	\$1,153,602	<b>\$1,087,553</b>	- 5.7%
Percent of Original List Price Received*	85.5%	<b>92.1%</b>	+ 7.7%	90.4%	<b>92.2%</b>	+ 2.0%
Average Market Time	182	<b>233</b>	+ 28.0%	167	<b>181</b>	+ 8.4%
Inventory of Homes for Sale at Month End	248	<b>187</b>	- 24.6%	--	--	--

## Attached Single-Family

### September

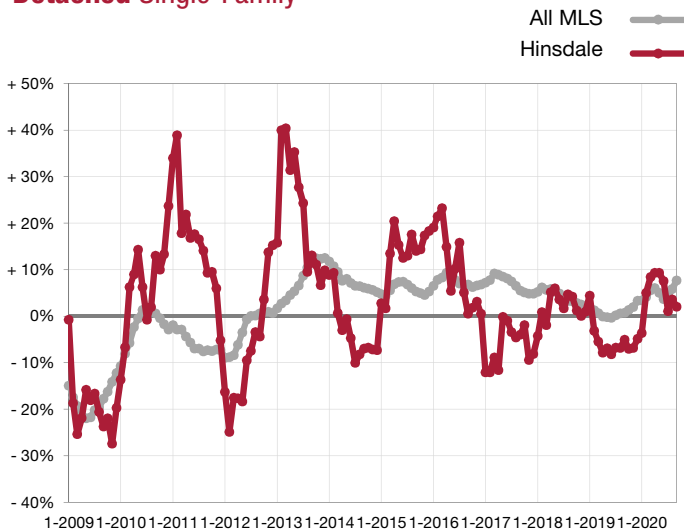
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	13	17	+ 30.8%	122	126	+ 3.3%
Under Contract (includes Contingent and Pending)	5	7	+ 40.0%	47	69	+ 46.8%
Closed Sales	5	9	+ 80.0%	48	60	+ 25.0%
Median Sales Price*	\$445,000	<b>\$432,500</b>	- 2.8%	\$417,500	<b>\$390,000</b>	- 6.6%
Average Sales Price*	\$421,200	<b>\$444,167</b>	+ 5.5%	\$434,980	<b>\$420,966</b>	- 3.2%
Percent of Original List Price Received*	90.6%	<b>96.5%</b>	+ 6.5%	93.9%	<b>95.1%</b>	+ 1.3%
Average Market Time	180	<b>124</b>	- 31.1%	116	<b>108</b>	- 6.9%
Inventory of Homes for Sale at Month End	31	<b>27</b>	- 12.9%	--	--	--

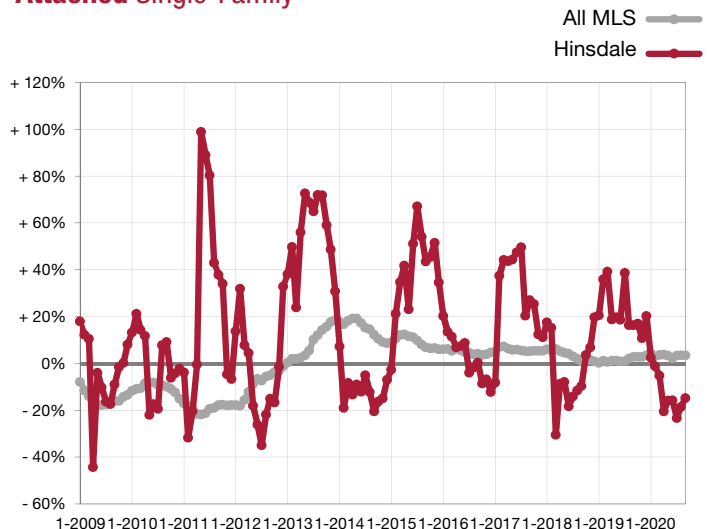
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Homer Glen

Local Market Update / September 2020

**0.0%**

**+ 138.1%**

**- 38.7%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	58	59	+ 1.7%	588	546	- 7.1%
Under Contract (includes Contingent and Pending)	26	27	+ 3.8%	262	297	+ 13.4%
Closed Sales	20	38	+ 90.0%	269	286	+ 6.3%
Median Sales Price*	\$305,000	<b>\$347,950</b>	+ 14.1%	\$355,000	<b>\$359,950</b>	+ 1.4%
Average Sales Price*	\$378,620	<b>\$360,594</b>	- 4.8%	\$376,795	<b>\$379,234</b>	+ 0.6%
Percent of Original List Price Received*	94.1%	<b>97.8%</b>	+ 3.9%	95.5%	<b>95.9%</b>	+ 0.4%
Average Market Time	93	83	- 10.8%	86	92	+ 7.0%
Inventory of Homes for Sale at Month End	130	78	- 40.0%	--	--	--

## Attached Single-Family

### September

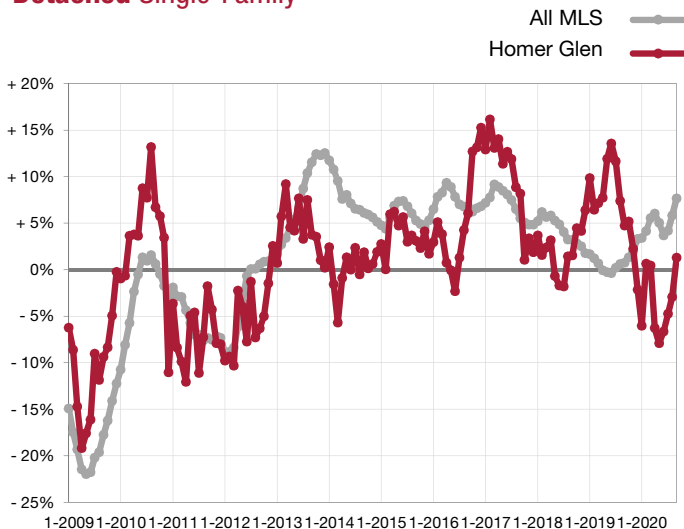
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	4	3	- 25.0%	47	59	+ 25.5%
Under Contract (includes Contingent and Pending)	2	5	+ 150.0%	22	44	+ 100.0%
Closed Sales	1	12	+ 1,100.0%	23	38	+ 65.2%
Median Sales Price*	\$260,000	<b>\$296,495</b>	+ 14.0%	\$277,500	<b>\$293,995</b>	+ 5.9%
Average Sales Price*	\$260,000	<b>\$289,005</b>	+ 11.2%	\$286,922	<b>\$297,045</b>	+ 3.5%
Percent of Original List Price Received*	86.7%	<b>97.6%</b>	+ 12.6%	96.4%	<b>96.7%</b>	+ 0.3%
Average Market Time	526	57	- 89.2%	143	89	- 37.8%
Inventory of Homes for Sale at Month End	12	9	- 25.0%	--	--	--

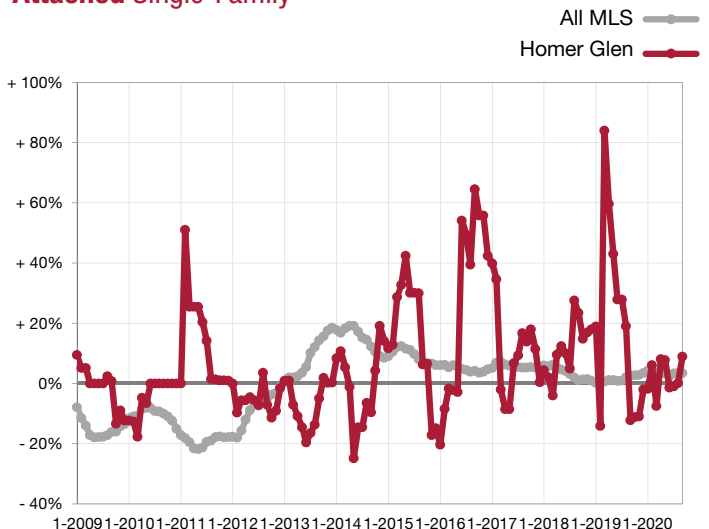
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Joliet

Local Market Update / September 2020

**- 9.0%**

**+ 14.7%**

**- 50.4%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	178	170	- 4.5%	2,047	1,835	- 10.4%
Under Contract (includes Contingent and Pending)	102	152	+ 49.0%	1,365	1,425	+ 4.4%
Closed Sales	134	147	+ 9.7%	1,418	1,316	- 7.2%
Median Sales Price*	\$180,000	\$207,500	+ 15.3%	\$175,000	\$185,000	+ 5.7%
Average Sales Price*	\$184,366	\$208,471	+ 13.1%	\$180,300	\$189,934	+ 5.3%
Percent of Original List Price Received*	96.5%	98.7%	+ 2.3%	96.8%	96.7%	- 0.1%
Average Market Time	45	38	- 15.6%	56	59	+ 5.4%
Inventory of Homes for Sale at Month End	339	174	- 48.7%	--	--	--

## Attached Single-Family

### September

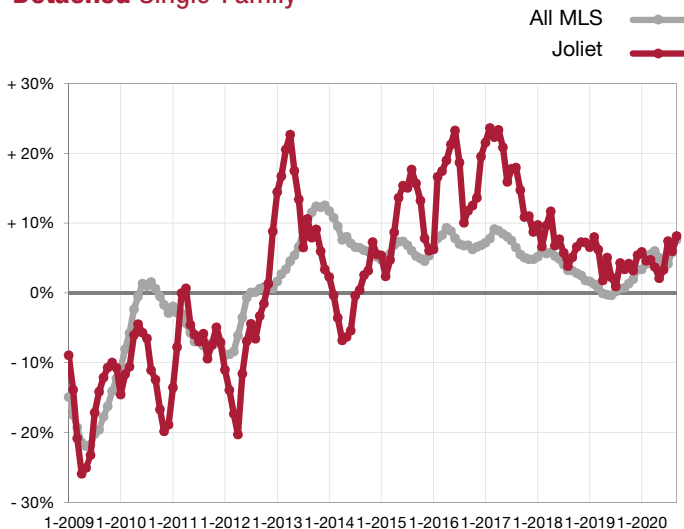
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	56	43	- 23.2%	515	438	- 15.0%
Under Contract (includes Contingent and Pending)	36	41	+ 13.9%	378	373	- 1.3%
Closed Sales	29	40	+ 37.9%	378	355	- 6.1%
Median Sales Price*	\$173,000	\$175,000	+ 1.2%	\$165,000	\$177,250	+ 7.4%
Average Sales Price*	\$160,333	\$167,201	+ 4.3%	\$154,070	\$167,960	+ 9.0%
Percent of Original List Price Received*	97.8%	97.5%	- 0.3%	96.5%	97.7%	+ 1.2%
Average Market Time	31	31	0.0%	50	45	- 10.0%
Inventory of Homes for Sale at Month End	80	34	- 57.5%	--	--	--

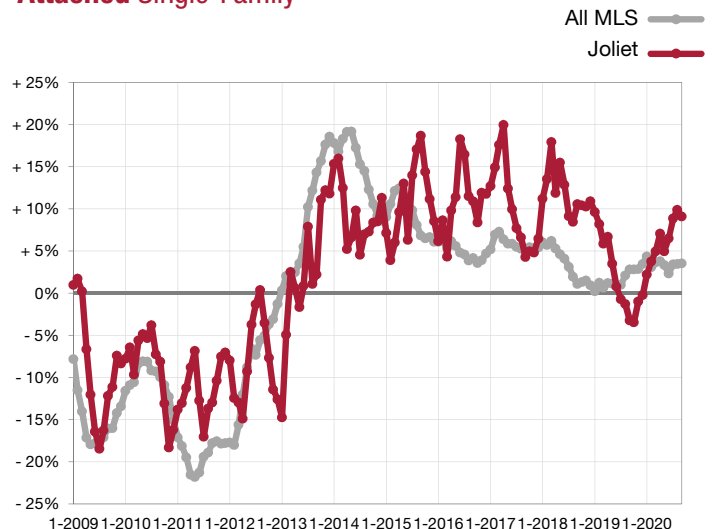
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# La Grange

Local Market Update / September 2020

**+ 12.5%**      **+ 128.6%**      **- 29.9%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	30	<b>33</b>	+ 10.0%	411	<b>442</b>	+ 7.5%
Under Contract (includes Contingent and Pending)	16	<b>22</b>	+ 37.5%	183	<b>218</b>	+ 19.1%
Closed Sales	12	<b>19</b>	+ 58.3%	180	<b>206</b>	+ 14.4%
Median Sales Price*	\$590,019	<b>\$560,000</b>	- 5.1%	\$557,500	<b>\$535,500</b>	- 3.9%
Average Sales Price*	\$625,461	<b>\$623,127</b>	- 0.4%	\$597,089	<b>\$567,028</b>	- 5.0%
Percent of Original List Price Received*	94.7%	<b>96.7%</b>	+ 2.1%	95.0%	<b>95.6%</b>	+ 0.6%
Average Market Time	65	<b>86</b>	+ 32.3%	82	<b>101</b>	+ 23.2%
Inventory of Homes for Sale at Month End	87	<b>54</b>	- 37.9%	--	--	--

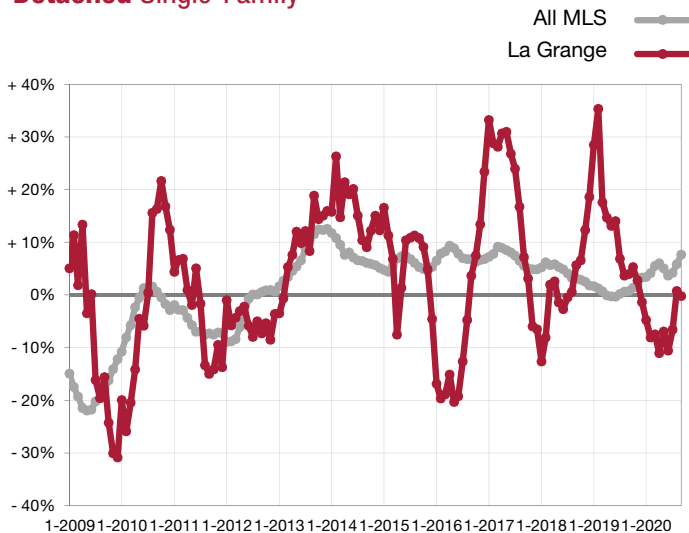
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	10	<b>12</b>	+ 20.0%	93	<b>131</b>	+ 40.9%
Under Contract (includes Contingent and Pending)	6	<b>7</b>	+ 16.7%	58	<b>82</b>	+ 41.4%
Closed Sales	2	<b>13</b>	+ 550.0%	53	<b>83</b>	+ 56.6%
Median Sales Price*	\$163,250	<b>\$170,000</b>	+ 4.1%	\$169,000	<b>\$197,000</b>	+ 16.6%
Average Sales Price*	\$163,250	<b>\$239,538</b>	+ 46.7%	\$213,155	<b>\$255,133</b>	+ 19.7%
Percent of Original List Price Received*	96.2%	<b>94.6%</b>	- 1.7%	95.9%	<b>95.7%</b>	- 0.2%
Average Market Time	17	<b>80</b>	+ 370.6%	51	<b>76</b>	+ 49.0%
Inventory of Homes for Sale at Month End	20	<b>21</b>	+ 5.0%	--	--	--

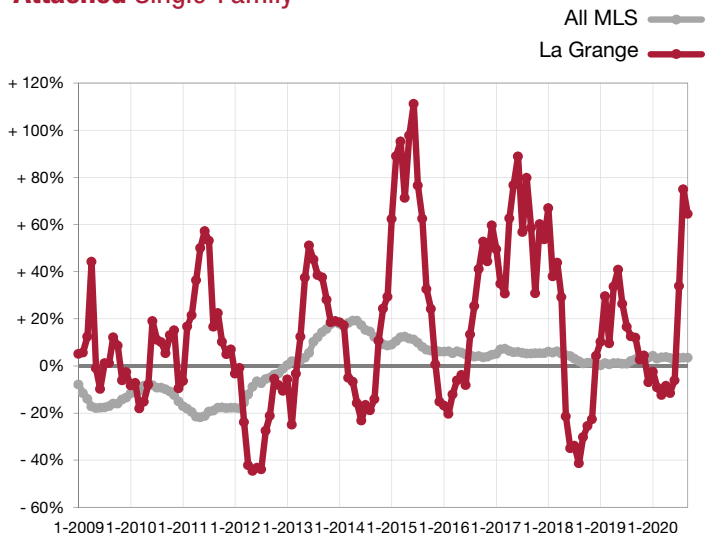
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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**+ 7.7%**      **+ 144.4%**      **- 4.3%**

# La Grange Park

Local Market Update / September 2020

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	25	27	+ 8.0%	277	289	+ 4.3%
Under Contract (includes Contingent and Pending)	13	17	+ 30.8%	166	173	+ 4.2%
Closed Sales	7	21	+ 200.0%	164	159	- 3.0%
Median Sales Price*	\$300,000	<b>\$365,500</b>	+ 21.8%	\$349,500	<b>\$372,000</b>	+ 6.4%
Average Sales Price*	\$334,954	<b>\$377,400</b>	+ 12.7%	\$411,289	<b>\$412,712</b>	+ 0.3%
Percent of Original List Price Received*	90.1%	<b>97.5%</b>	+ 8.2%	94.8%	<b>96.0%</b>	+ 1.3%
Average Market Time	39	72	+ 84.6%	70	84	+ 20.0%
Inventory of Homes for Sale at Month End	42	41	- 2.4%	--	--	--

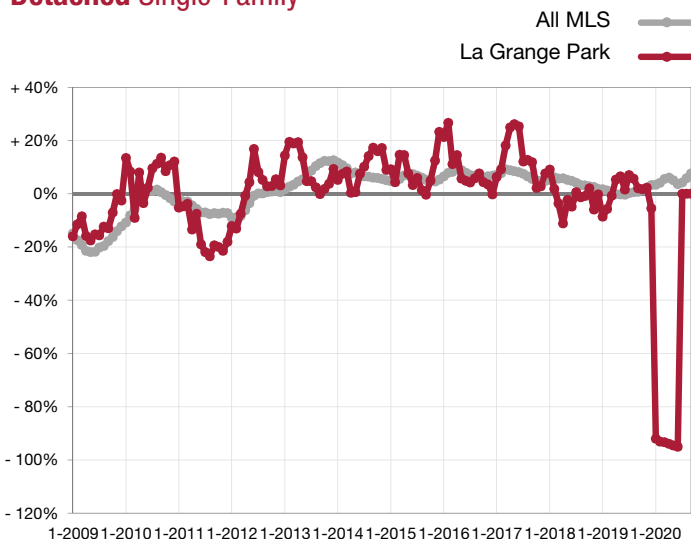
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	1	1	0.0%	21	22	+ 4.8%
Under Contract (includes Contingent and Pending)	1	1	0.0%	13	15	+ 15.4%
Closed Sales	2	1	- 50.0%	13	13	0.0%
Median Sales Price*	\$168,000	<b>\$97,000</b>	- 42.3%	\$105,000	<b>\$102,000</b>	- 2.9%
Average Sales Price*	\$168,000	<b>\$97,000</b>	- 42.3%	\$126,554	<b>\$104,277</b>	- 17.6%
Percent of Original List Price Received*	88.3%	<b>92.4%</b>	+ 4.6%	94.6%	<b>90.1%</b>	- 4.8%
Average Market Time	112	7	- 93.8%	64	111	+ 73.4%
Inventory of Homes for Sale at Month End	4	3	- 25.0%	--	--	--

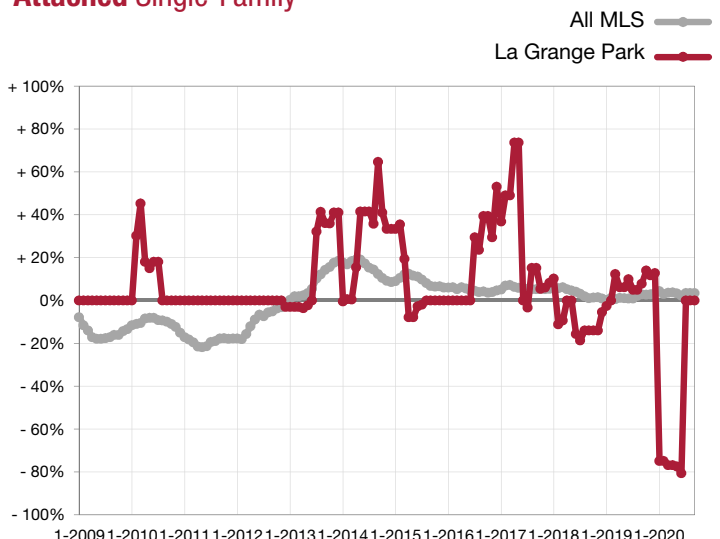
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Lisle

Local Market Update / September 2020

**+ 36.9%**

**+ 33.3%**

**- 41.8%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	45	<b>45</b>	0.0%	470	<b>424</b>	- 9.8%
Under Contract (includes Contingent and Pending)	20	<b>29</b>	+ 45.0%	226	<b>273</b>	+ 20.8%
Closed Sales	19	<b>27</b>	+ 42.1%	226	<b>261</b>	+ 15.5%
Median Sales Price*	\$357,500	<b>\$372,500</b>	+ 4.2%	\$363,500	<b>\$375,000</b>	+ 3.2%
Average Sales Price*	\$375,421	<b>\$384,243</b>	+ 2.3%	\$383,077	<b>\$392,308</b>	+ 2.4%
Percent of Original List Price Received*	94.2%	<b>96.8%</b>	+ 2.8%	95.6%	<b>95.5%</b>	- 0.1%
Average Market Time	85	<b>66</b>	- 22.4%	95	<b>111</b>	+ 16.8%
Inventory of Homes for Sale at Month End	103	<b>52</b>	- 49.5%	--	--	--

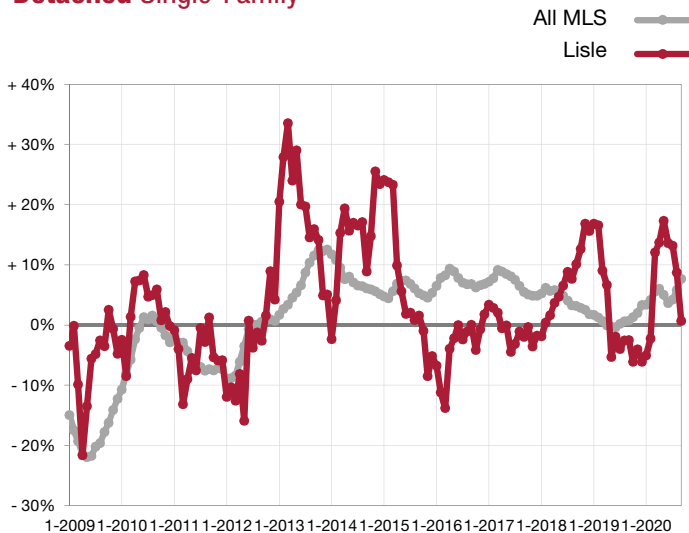
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	20	<b>44</b>	+ 120.0%	306	<b>363</b>	+ 18.6%
Under Contract (includes Contingent and Pending)	19	<b>35</b>	+ 84.2%	222	<b>238</b>	+ 7.2%
Closed Sales	20	<b>25</b>	+ 25.0%	240	<b>215</b>	- 10.4%
Median Sales Price*	\$151,500	<b>\$134,000</b>	- 11.6%	\$135,750	<b>\$146,500</b>	+ 7.9%
Average Sales Price*	\$186,909	<b>\$179,060</b>	- 4.2%	\$175,954	<b>\$176,198</b>	+ 0.1%
Percent of Original List Price Received*	96.8%	<b>96.6%</b>	- 0.2%	96.1%	<b>95.9%</b>	- 0.2%
Average Market Time	50	<b>32</b>	- 36.0%	52	<b>62</b>	+ 19.2%
Inventory of Homes for Sale at Month End	43	<b>33</b>	- 23.3%	--	--	--

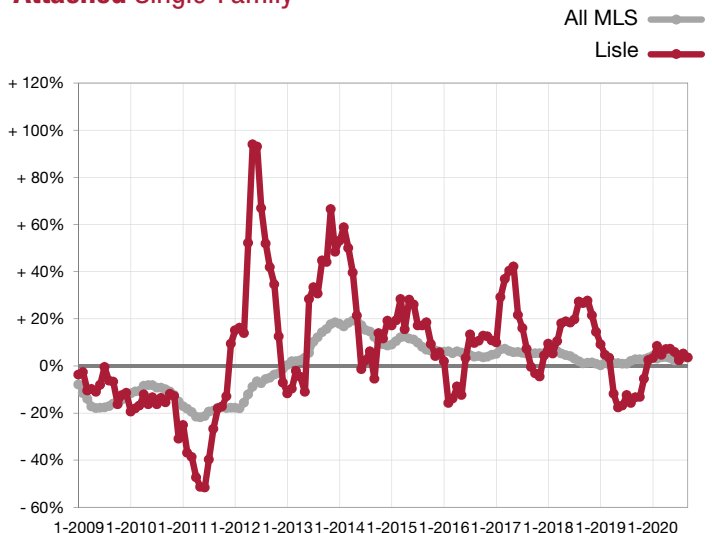
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Lombard

Local Market Update / September 2020

**+ 26.9%**

**+ 50.0%**

**- 9.8%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	72	87	+ 20.8%	930	790	- 15.1%
Under Contract (includes Contingent and Pending)	54	49	- 9.3%	537	542	+ 0.9%
Closed Sales	32	58	+ 81.3%	509	536	+ 5.3%
Median Sales Price*	\$306,500	<b>\$307,500</b>	+ 0.3%	\$280,500	<b>\$292,750</b>	+ 4.4%
Average Sales Price*	\$315,507	<b>\$322,997</b>	+ 2.4%	\$301,035	<b>\$309,724</b>	+ 2.9%
Percent of Original List Price Received*	95.4%	<b>97.7%</b>	+ 2.4%	95.5%	<b>96.6%</b>	+ 1.2%
Average Market Time	71	27	- 62.0%	65	56	- 13.8%
Inventory of Homes for Sale at Month End	132	107	- 18.9%	--	--	--

## Attached Single-Family

### September

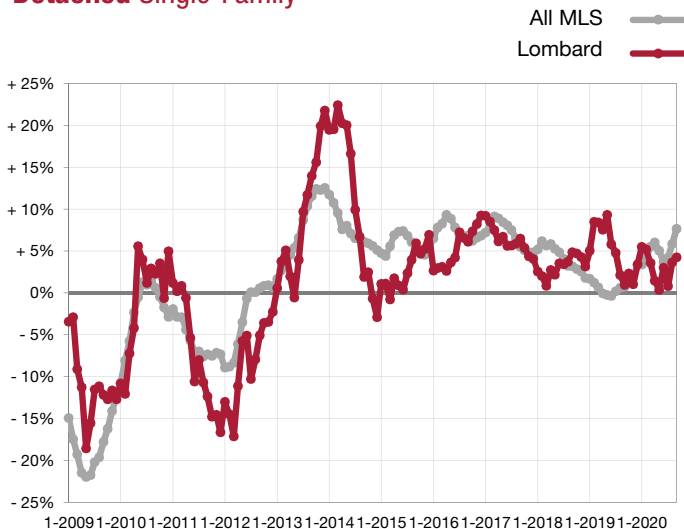
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	32	45	+ 40.6%	393	384	- 2.3%
Under Contract (includes Contingent and Pending)	21	38	+ 81.0%	278	278	0.0%
Closed Sales	28	32	+ 14.3%	281	248	- 11.7%
Median Sales Price*	\$144,500	<b>\$212,750</b>	+ 47.2%	\$159,000	<b>\$181,750</b>	+ 14.3%
Average Sales Price*	\$163,121	<b>\$206,173</b>	+ 26.4%	\$175,178	<b>\$180,484</b>	+ 3.0%
Percent of Original List Price Received*	95.3%	<b>96.2%</b>	+ 0.9%	95.6%	<b>95.4%</b>	- 0.2%
Average Market Time	57	38	- 33.3%	53	50	- 5.7%
Inventory of Homes for Sale at Month End	51	58	+ 13.7%	--	--	--

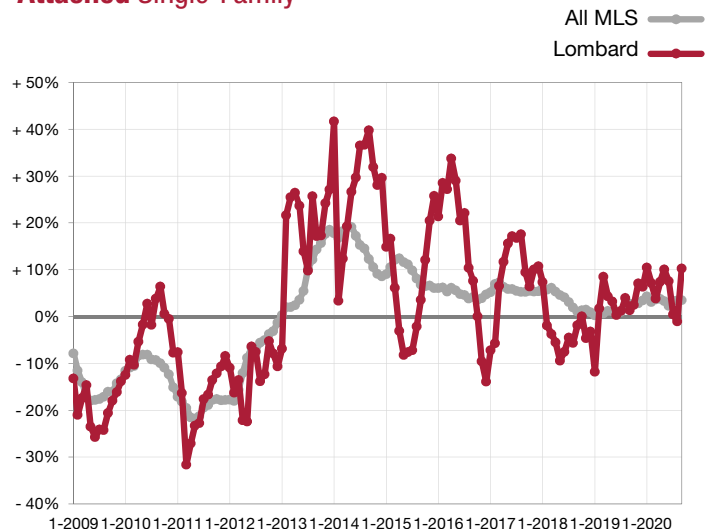
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Naperville

Local Market Update / September 2020

**- 12.0%**

**+ 56.9%**

**- 47.9%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	281	249	- 11.4%	3,794	3,258	- 14.1%
Under Contract (includes Contingent and Pending)	103	192	+ 86.4%	1,658	1,986	+ 19.8%
Closed Sales	132	226	+ 71.2%	1,663	1,834	+ 10.3%
Median Sales Price*	\$426,000	<b>\$465,000</b>	+ 9.2%	\$438,000	<b>\$443,500</b>	+ 1.3%
Average Sales Price*	\$463,162	<b>\$509,149</b>	+ 9.9%	\$478,322	<b>\$494,277</b>	+ 3.3%
Percent of Original List Price Received*	95.0%	<b>97.1%</b>	+ 2.2%	95.9%	<b>95.8%</b>	- 0.1%
Average Market Time	95	77	- 18.9%	88	93	+ 5.7%
Inventory of Homes for Sale at Month End	744	380	- 48.9%	--	--	--

## Attached Single-Family

### September

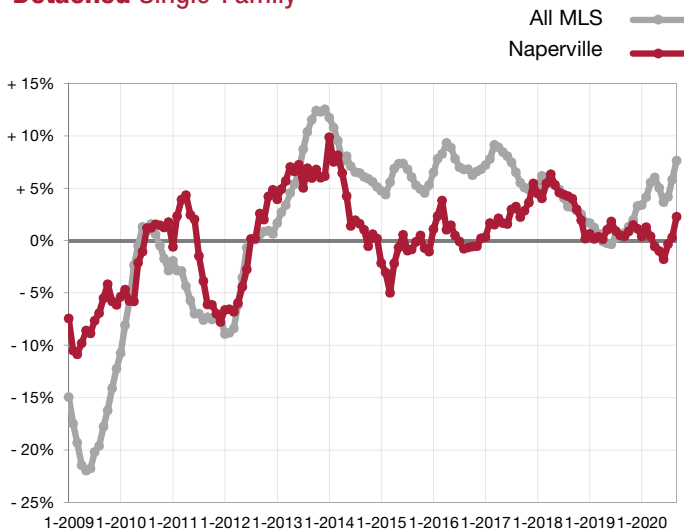
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	119	103	- 13.4%	1,301	1,153	- 11.4%
Under Contract (includes Contingent and Pending)	58	95	+ 63.8%	820	822	+ 0.2%
Closed Sales	72	94	+ 30.6%	860	774	- 10.0%
Median Sales Price*	\$230,450	<b>\$211,000</b>	- 8.4%	\$221,000	<b>\$228,000</b>	+ 3.2%
Average Sales Price*	\$270,770	<b>\$238,941</b>	- 11.8%	\$241,847	<b>\$256,548</b>	+ 6.1%
Percent of Original List Price Received*	95.9%	<b>96.6%</b>	+ 0.7%	96.3%	<b>96.2%</b>	- 0.1%
Average Market Time	55	43	- 21.8%	59	61	+ 3.4%
Inventory of Homes for Sale at Month End	195	109	- 44.1%	--	--	--

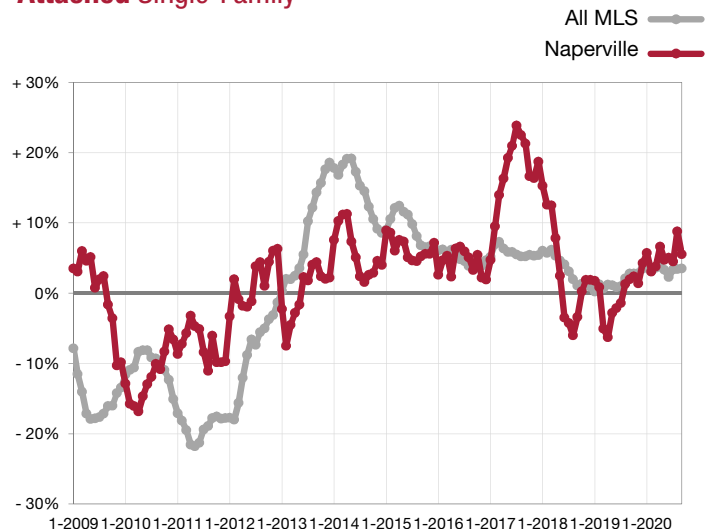
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# North Aurora

Local Market Update / September 2020

**- 26.4%**

**+ 64.3%**

**- 50.9%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	32	22	- 31.3%	395	341	- 13.7%
Under Contract (includes Contingent and Pending)	19	27	+ 42.1%	226	240	+ 6.2%
Closed Sales	18	32	+ 77.8%	218	226	+ 3.7%
Median Sales Price*	\$302,000	<b>\$282,250</b>	- 6.5%	\$275,750	<b>\$282,250</b>	+ 2.4%
Average Sales Price*	\$300,624	<b>\$292,606</b>	- 2.7%	\$277,989	<b>\$288,769</b>	+ 3.9%
Percent of Original List Price Received*	95.2%	<b>97.6%</b>	+ 2.5%	96.6%	<b>97.5%</b>	+ 0.9%
Average Market Time	88	50	- 43.2%	72	61	- 15.3%
Inventory of Homes for Sale at Month End	64	28	- 56.3%	--	--	--

## Attached Single-Family

### September

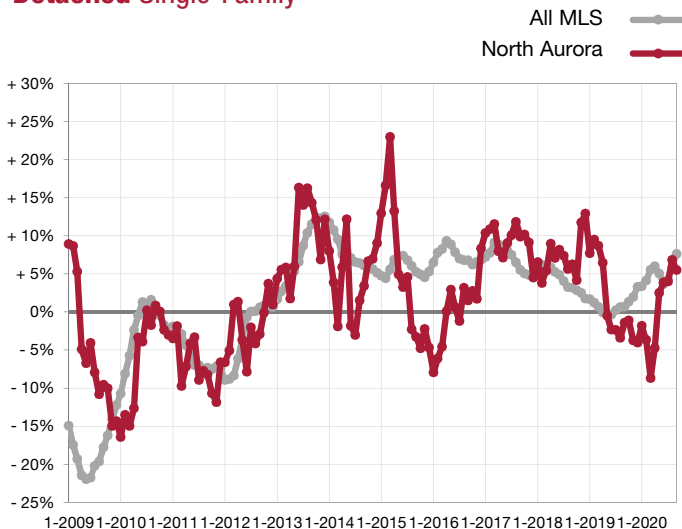
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	21	17	- 19.0%	136	157	+ 15.4%
Under Contract (includes Contingent and Pending)	4	15	+ 275.0%	75	112	+ 49.3%
Closed Sales	10	14	+ 40.0%	74	105	+ 41.9%
Median Sales Price*	\$179,500	<b>\$185,750</b>	+ 3.5%	\$177,950	<b>\$182,000</b>	+ 2.3%
Average Sales Price*	\$179,675	<b>\$202,161</b>	+ 12.5%	\$179,662	<b>\$197,517</b>	+ 9.9%
Percent of Original List Price Received*	96.3%	<b>98.3%</b>	+ 2.1%	97.9%	<b>97.0%</b>	- 0.9%
Average Market Time	36	78	+ 116.7%	35	76	+ 117.1%
Inventory of Homes for Sale at Month End	42	24	- 42.9%	--	--	--

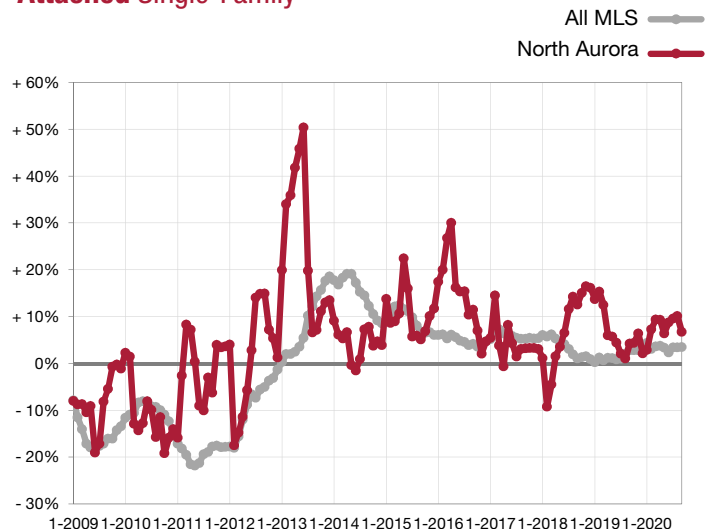
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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**- 2.8%**      **+ 76.9%**      **- 15.0%**

# Oak Brook

Local Market Update / September 2020

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	24	27	+ 12.5%	250	251	+ 0.4%
Under Contract (includes Contingent and Pending)	7	9	+ 28.6%	74	94	+ 27.0%
Closed Sales	4	12	+ 200.0%	73	85	+ 16.4%
Median Sales Price*	\$1,000,000	<b>\$865,000</b>	- 13.5%	\$710,000	<b>\$740,000</b>	+ 4.2%
Average Sales Price*	\$1,126,875	<b>\$1,059,167</b>	- 6.0%	\$892,576	<b>\$855,318</b>	- 4.2%
Percent of Original List Price Received*	82.1%	<b>88.7%</b>	+ 8.0%	87.9%	<b>89.3%</b>	+ 1.6%
Average Market Time	304	<b>235</b>	- 22.7%	198	<b>180</b>	- 9.1%
Inventory of Homes for Sale at Month End	108	<b>83</b>	- 23.1%	--	--	--

## Attached Single-Family

### September

### Trailing 12 Months

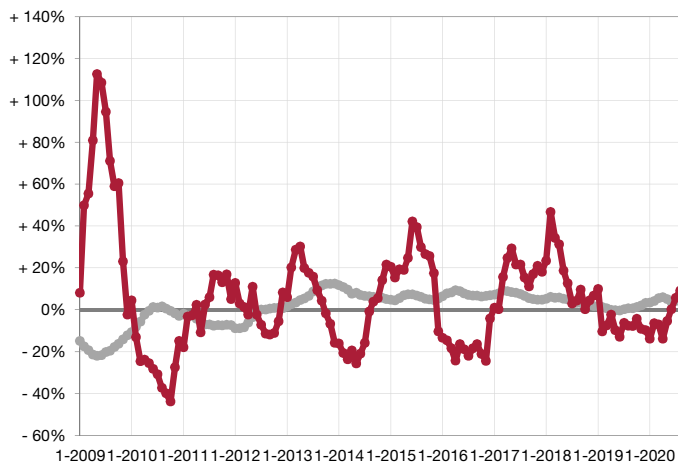
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	12	8	- 33.3%	147	139	- 5.4%
Under Contract (includes Contingent and Pending)	5	7	+ 40.0%	92	72	- 21.7%
Closed Sales	9	11	+ 22.2%	91	70	- 23.1%
Median Sales Price*	\$300,000	<b>\$375,000</b>	+ 25.0%	\$315,000	<b>\$341,000</b>	+ 8.3%
Average Sales Price*	\$248,222	<b>\$423,000</b>	+ 70.4%	\$321,270	<b>\$364,404</b>	+ 13.4%
Percent of Original List Price Received*	93.1%	<b>91.7%</b>	- 1.5%	94.5%	<b>93.4%</b>	- 1.2%
Average Market Time	50	<b>115</b>	+ 130.0%	94	<b>103</b>	+ 9.6%
Inventory of Homes for Sale at Month End	25	<b>30</b>	+ 20.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

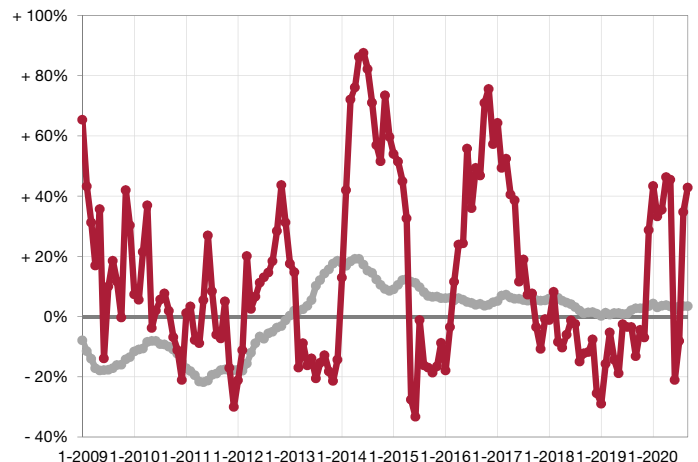
### Detached Single-Family

All MLS —  
Oak Brook —



### Attached Single-Family

All MLS —  
Oak Brook —



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**+ 26.2%**      **+ 58.8%**      **- 19.6%**

# Oak Park

Local Market Update / September 2020

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	77	109	+ 41.6%	1,023	893	- 12.7%
Under Contract (includes Contingent and Pending)	28	49	+ 75.0%	387	504	+ 30.2%
Closed Sales	21	49	+ 133.3%	387	474	+ 22.5%
Median Sales Price*	\$440,000	<b>\$480,000</b>	+ 9.1%	\$447,500	<b>\$450,000</b>	+ 0.6%
Average Sales Price*	\$540,255	<b>\$534,016</b>	- 1.2%	\$496,053	<b>\$487,386</b>	- 1.7%
Percent of Original List Price Received*	93.6%	<b>97.5%</b>	+ 4.2%	94.3%	<b>95.3%</b>	+ 1.1%
Average Market Time	117	62	- 47.0%	113	106	- 6.2%
Inventory of Homes for Sale at Month End	223	150	- 32.7%	--	--	--

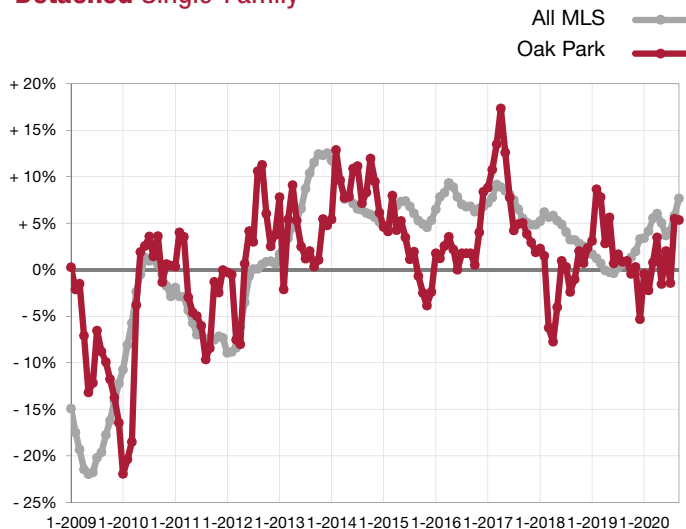
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	64	69	+ 7.8%	695	692	- 0.4%
Under Contract (includes Contingent and Pending)	23	33	+ 43.5%	344	356	+ 3.5%
Closed Sales	30	32	+ 6.7%	362	328	- 9.4%
Median Sales Price*	\$140,950	<b>\$193,200</b>	+ 37.1%	\$174,500	<b>\$179,950</b>	+ 3.1%
Average Sales Price*	\$166,179	<b>\$244,670</b>	+ 47.2%	\$214,064	<b>\$217,302</b>	+ 1.5%
Percent of Original List Price Received*	94.2%	<b>94.4%</b>	+ 0.2%	94.8%	<b>94.5%</b>	- 0.3%
Average Market Time	81	61	- 24.7%	75	91	+ 21.3%
Inventory of Homes for Sale at Month End	154	153	- 0.6%	--	--	--

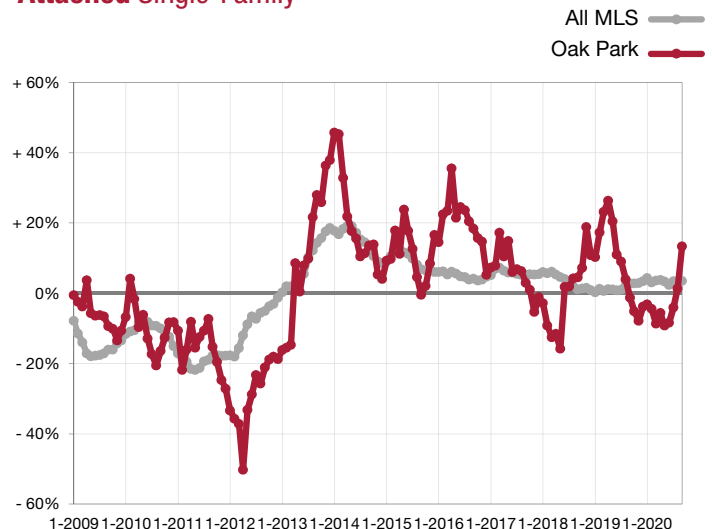
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Oswego

Local Market Update / September 2020

<b>+ 11.5%</b>	<b>+ 19.2%</b>	<b>- 54.8%</b>
Change in <b>New Listings</b> All Properties	Change in <b>Closed Sales</b> All Properties	Change in <b>Inventory of Homes</b> All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	71	86	+ 21.1%	967	905	- 6.4%
Under Contract (includes Contingent and Pending)	38	67	+ 76.3%	543	647	+ 19.2%
Closed Sales	48	60	+ 25.0%	537	610	+ 13.6%
Median Sales Price*	\$249,500	<b>\$313,248</b>	+ 25.6%	\$280,000	<b>\$296,000</b>	+ 5.7%
Average Sales Price*	\$282,964	<b>\$317,523</b>	+ 12.2%	\$288,234	<b>\$304,027</b>	+ 5.5%
Percent of Original List Price Received*	95.4%	<b>97.2%</b>	+ 1.9%	96.8%	<b>97.3%</b>	+ 0.5%
Average Market Time	51	61	+ 19.6%	60	72	+ 20.0%
Inventory of Homes for Sale at Month End	189	93	- 50.8%	--	--	--

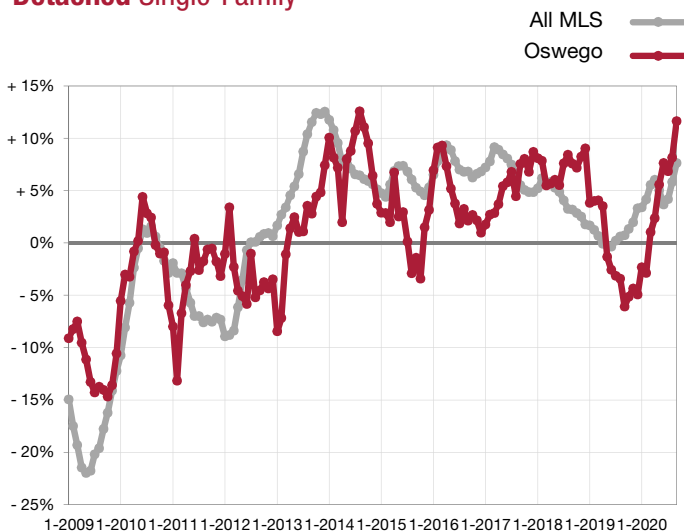
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	25	21	- 16.0%	353	295	- 16.4%
Under Contract (includes Contingent and Pending)	14	21	+ 50.0%	241	250	+ 3.7%
Closed Sales	25	27	+ 8.0%	249	230	- 7.6%
Median Sales Price*	\$185,000	<b>\$192,000</b>	+ 3.8%	\$185,500	<b>\$193,500</b>	+ 4.3%
Average Sales Price*	\$183,768	<b>\$201,055</b>	+ 9.4%	\$189,078	<b>\$197,398</b>	+ 4.4%
Percent of Original List Price Received*	96.7%	<b>98.6%</b>	+ 2.0%	97.5%	<b>97.5%</b>	0.0%
Average Market Time	47	42	- 10.6%	49	56	+ 14.3%
Inventory of Homes for Sale at Month End	61	20	- 67.2%	--	--	--

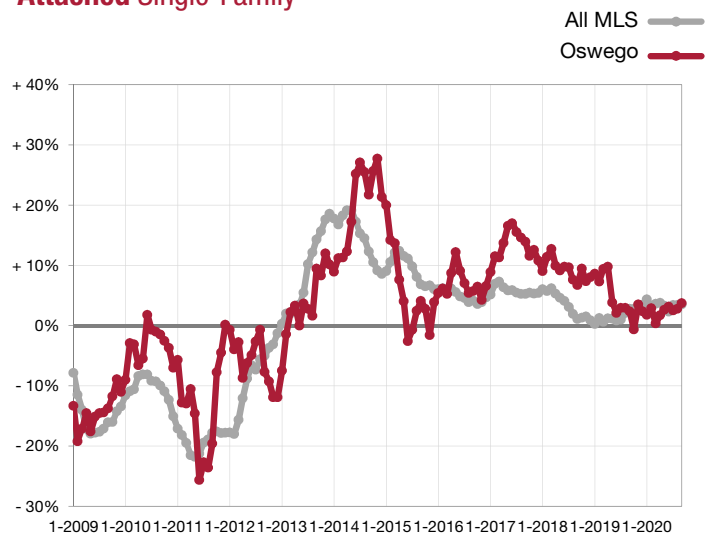
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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**- 28.6%**      **+ 71.1%**      **- 27.2%**

# Park Ridge

Local Market Update / September 2020

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	146	105	- 28.1%	1,262	1,108	- 12.2%
Under Contract (includes Contingent and Pending)	37	56	+ 51.4%	473	553	+ 16.9%
Closed Sales	24	57	+ 137.5%	469	517	+ 10.2%
Median Sales Price*	\$426,500	<b>\$529,500</b>	+ 24.2%	\$430,000	<b>\$463,000</b>	+ 7.7%
Average Sales Price*	\$522,913	<b>\$566,980</b>	+ 8.4%	\$483,989	<b>\$522,398</b>	+ 7.9%
Percent of Original List Price Received*	95.5%	<b>97.4%</b>	+ 2.0%	95.4%	<b>95.0%</b>	- 0.4%
Average Market Time	95	61	- 35.8%	96	91	- 5.2%
Inventory of Homes for Sale at Month End	227	150	- 33.9%	--	--	--

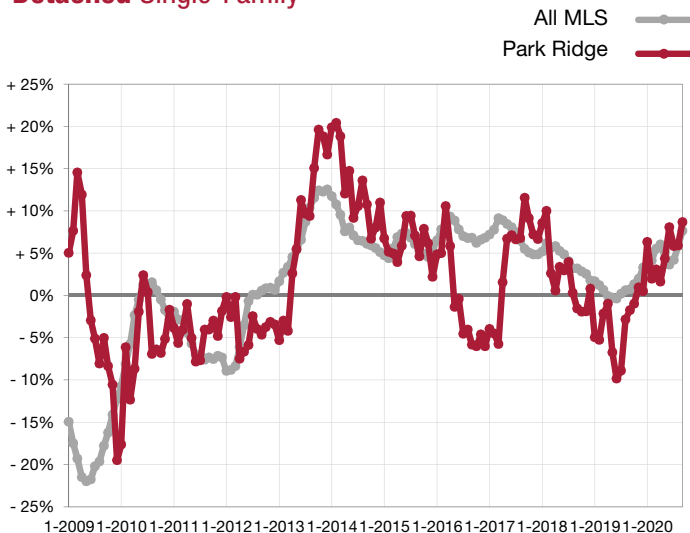
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	36	25	- 30.6%	310	258	- 16.8%
Under Contract (includes Contingent and Pending)	13	18	+ 38.5%	139	134	- 3.6%
Closed Sales	14	8	- 42.9%	137	129	- 5.8%
Median Sales Price*	\$297,500	<b>\$229,250</b>	- 22.9%	\$295,000	<b>\$285,000</b>	- 3.4%
Average Sales Price*	\$306,779	<b>\$240,250</b>	- 21.7%	\$313,379	<b>\$308,141</b>	- 1.7%
Percent of Original List Price Received*	97.0%	<b>96.1%</b>	- 0.9%	95.7%	<b>95.0%</b>	- 0.7%
Average Market Time	63	52	- 17.5%	87	87	0.0%
Inventory of Homes for Sale at Month End	49	51	+ 4.1%	--	--	--

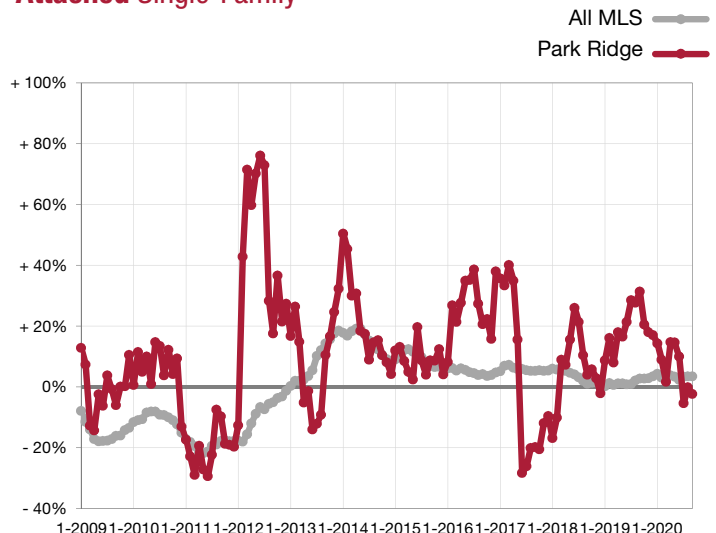
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Plainfield

Local Market Update / September 2020

**- 17.5%**

**+ 25.5%**

**- 62.7%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	176	140	- 20.5%	2,231	2,059	- 7.7%
Under Contract (includes Contingent and Pending)	98	155	+ 58.2%	1,325	1,539	+ 16.2%
Closed Sales	112	150	+ 33.9%	1,320	1,440	+ 9.1%
Median Sales Price*	\$273,000	<b>\$306,500</b>	+ 12.3%	\$275,000	<b>\$284,950</b>	+ 3.6%
Average Sales Price*	\$304,023	<b>\$323,447</b>	+ 6.4%	\$298,541	<b>\$306,416</b>	+ 2.6%
Percent of Original List Price Received*	96.7%	<b>99.3%</b>	+ 2.7%	96.8%	<b>97.6%</b>	+ 0.8%
Average Market Time	54	39	- 27.8%	67	67	0.0%
Inventory of Homes for Sale at Month End	419	154	- 63.2%	--	--	--

## Attached Single-Family

### September

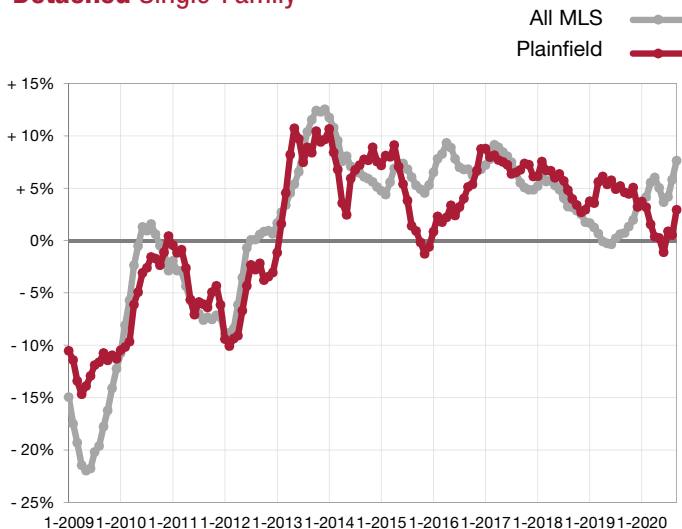
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	52	48	- 7.7%	541	481	- 11.1%
Under Contract (includes Contingent and Pending)	40	42	+ 5.0%	359	401	+ 11.7%
Closed Sales	37	37	0.0%	359	382	+ 6.4%
Median Sales Price*	\$186,500	<b>\$205,000</b>	+ 9.9%	\$186,500	<b>\$190,000</b>	+ 1.9%
Average Sales Price*	\$190,846	<b>\$216,576</b>	+ 13.5%	\$194,372	<b>\$203,063</b>	+ 4.5%
Percent of Original List Price Received*	95.6%	<b>98.1%</b>	+ 2.6%	96.7%	<b>96.5%</b>	- 0.2%
Average Market Time	57	46	- 19.3%	43	65	+ 51.2%
Inventory of Homes for Sale at Month End	90	36	- 60.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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**+ 8.3%**

**+ 81.3%**

**- 24.5%**

# River Forest

Local Market Update / September 2020

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## September

## Trailing 12 Months

### Detached Single-Family

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	28	27	- 3.6%	268	277	+ 3.4%
Under Contract (includes Contingent and Pending)	17	12	- 29.4%	110	144	+ 30.9%
Closed Sales	7	21	+ 200.0%	96	144	+ 50.0%
Median Sales Price*	\$777,500	<b>\$625,000</b>	- 19.6%	\$693,500	<b>\$677,500</b>	- 2.3%
Average Sales Price*	\$710,143	<b>\$720,466</b>	+ 1.5%	\$768,356	<b>\$748,860</b>	- 2.5%
Percent of Original List Price Received*	91.7%	<b>95.0%</b>	+ 3.6%	91.8%	<b>99.0%</b>	+ 7.8%
Average Market Time	102	49	- 52.0%	112	127	+ 13.4%
Inventory of Homes for Sale at Month End	67	50	- 25.4%	--	--	--

## September

## Trailing 12 Months

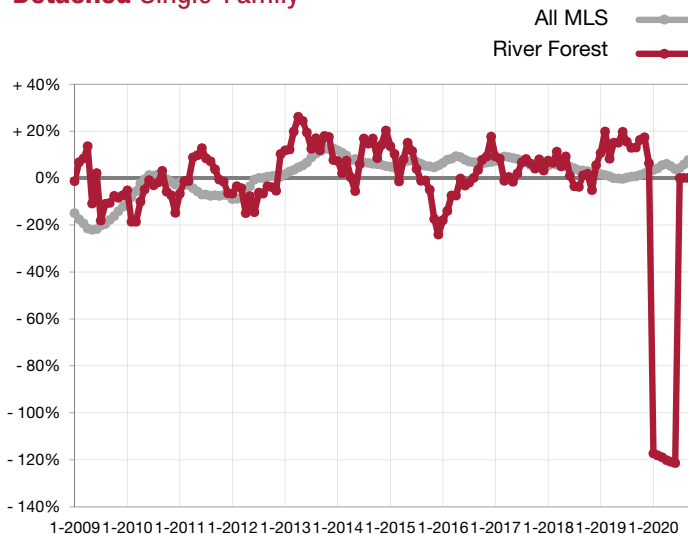
### Attached Single-Family

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	8	12	+ 50.0%	134	139	+ 3.7%
Under Contract (includes Contingent and Pending)	9	6	- 33.3%	80	54	- 32.5%
Closed Sales	9	8	- 11.1%	71	57	- 19.7%
Median Sales Price*	\$115,000	<b>\$234,850</b>	+ 104.2%	\$170,000	<b>\$213,000</b>	+ 25.3%
Average Sales Price*	\$163,444	<b>\$248,900</b>	+ 52.3%	\$195,097	<b>\$257,212</b>	+ 31.8%
Percent of Original List Price Received*	88.5%	<b>94.5%</b>	+ 6.8%	94.2%	<b>93.9%</b>	- 0.3%
Average Market Time	132	142	+ 7.6%	73	86	+ 17.8%
Inventory of Homes for Sale at Month End	35	27	- 22.9%	--	--	--

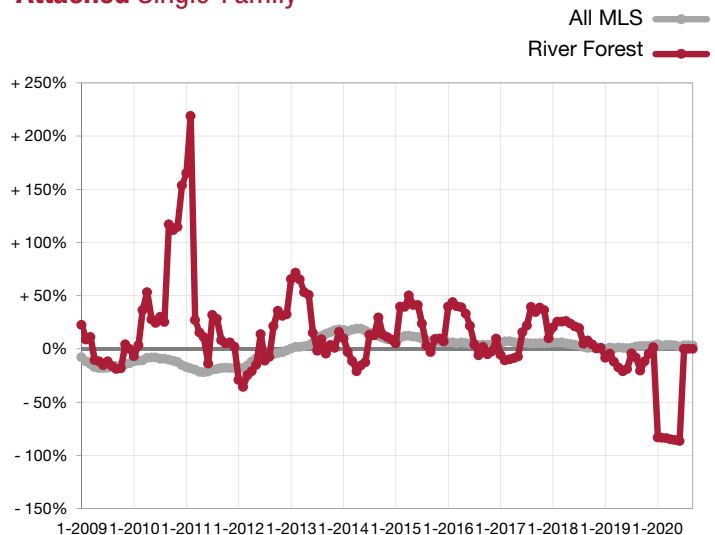
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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**+ 13.6%**      **+ 90.0%**      **- 48.2%**

# Riverside

Local Market Update / September 2020

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	22	<b>22</b>	0.0%	278	<b>251</b>	- 9.7%
Under Contract (includes Contingent and Pending)	7	<b>17</b>	+ 142.9%	106	<b>160</b>	+ 50.9%
Closed Sales	10	<b>18</b>	+ 80.0%	109	<b>138</b>	+ 26.6%
Median Sales Price*	\$456,875	<b>\$442,500</b>	- 3.1%	\$436,500	<b>\$442,500</b>	+ 1.4%
Average Sales Price*	\$440,475	<b>\$497,356</b>	+ 12.9%	\$450,168	<b>\$473,674</b>	+ 5.2%
Percent of Original List Price Received*	95.1%	<b>94.6%</b>	- 0.5%	94.5%	<b>94.8%</b>	+ 0.3%
Average Market Time	56	<b>123</b>	+ 119.6%	91	<b>132</b>	+ 45.1%
Inventory of Homes for Sale at Month End	78	<b>38</b>	- 51.3%	--	--	--

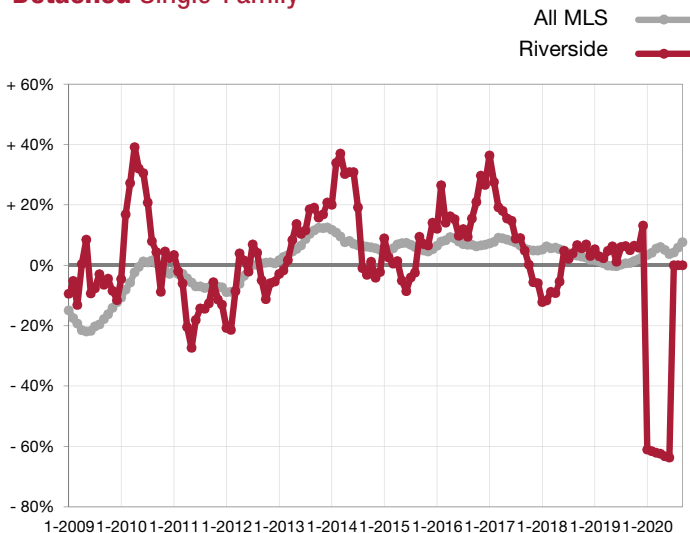
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	0	<b>3</b>	--	23	<b>26</b>	+ 13.0%
Under Contract (includes Contingent and Pending)	1	<b>1</b>	0.0%	13	<b>19</b>	+ 46.2%
Closed Sales	0	<b>1</b>	--	15	<b>18</b>	+ 20.0%
Median Sales Price*	\$0	<b>\$238,000</b>	--	\$190,000	<b>\$137,500</b>	- 27.6%
Average Sales Price*	\$0	<b>\$238,000</b>	--	\$189,167	<b>\$187,461</b>	- 0.9%
Percent of Original List Price Received*	0.0%	<b>97.1%</b>	--	90.4%	<b>89.8%</b>	- 0.7%
Average Market Time	0	<b>6</b>	--	28	<b>117</b>	+ 317.9%
Inventory of Homes for Sale at Month End	7	<b>6</b>	- 14.3%	--	--	--

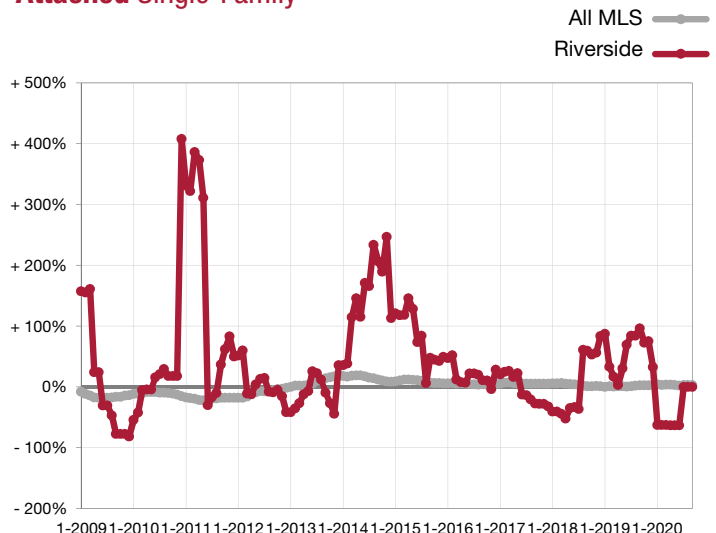
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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**- 32.6%**      **+ 40.5%**      **- 65.4%**

# Romeoville

Local Market Update / September 2020

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	66	43	- 34.8%	752	527	- 29.9%
Under Contract (includes Contingent and Pending)	28	31	+ 10.7%	463	440	- 5.0%
Closed Sales	27	37	+ 37.0%	465	432	- 7.1%
Median Sales Price*	\$239,900	<b>\$227,500</b>	- 5.2%	\$213,000	<b>\$225,000</b>	+ 5.6%
Average Sales Price*	\$235,613	<b>\$235,741</b>	+ 0.1%	\$212,271	<b>\$224,568</b>	+ 5.8%
Percent of Original List Price Received*	97.3%	<b>100.4%</b>	+ 3.2%	97.1%	<b>97.2%</b>	+ 0.1%
Average Market Time	31	66	+ 112.9%	59	69	+ 16.9%
Inventory of Homes for Sale at Month End	138	48	- 65.2%	--	--	--

## Attached Single-Family

### September

### Trailing 12 Months

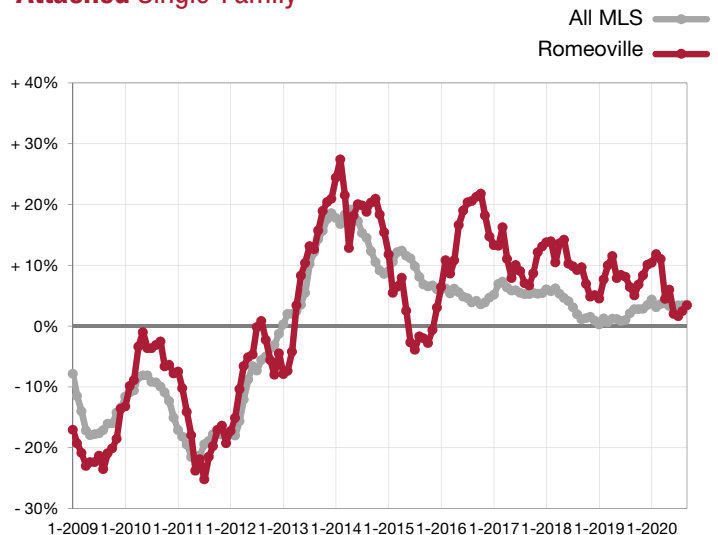
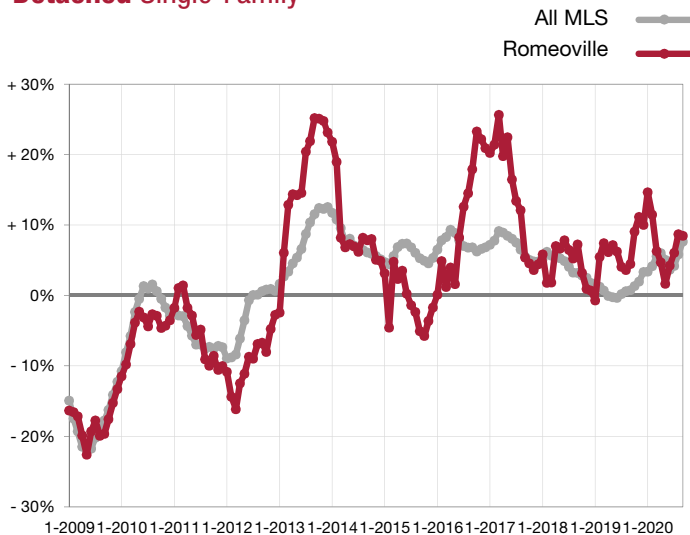
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	23	17	- 26.1%	243	204	- 16.0%
Under Contract (includes Contingent and Pending)	14	17	+ 21.4%	161	180	+ 11.8%
Closed Sales	10	15	+ 50.0%	162	171	+ 5.6%
Median Sales Price*	\$181,000	<b>\$200,000</b>	+ 10.5%	\$175,000	<b>\$185,000</b>	+ 5.7%
Average Sales Price*	\$183,850	<b>\$197,038</b>	+ 7.2%	\$178,037	<b>\$187,693</b>	+ 5.4%
Percent of Original List Price Received*	96.5%	<b>98.3%</b>	+ 1.9%	98.1%	<b>98.2%</b>	+ 0.1%
Average Market Time	36	26	- 27.8%	33	55	+ 66.7%
Inventory of Homes for Sale at Month End	41	14	- 65.9%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family

### Attached Single-Family



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

**+ 78.9%**      **+ 60.0%**      **- 38.9%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

# South Elgin

Local Market Update / September 2020

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	28	<b>49</b>	+ 75.0%	413	<b>402</b>	- 2.7%
Under Contract (includes Contingent and Pending)	21	<b>43</b>	+ 104.8%	243	<b>309</b>	+ 27.2%
Closed Sales	18	<b>34</b>	+ 88.9%	261	<b>266</b>	+ 1.9%
Median Sales Price*	\$239,450	<b>\$284,007</b>	+ 18.6%	\$279,900	<b>\$279,000</b>	- 0.3%
Average Sales Price*	\$253,283	<b>\$307,534</b>	+ 21.4%	\$300,087	<b>\$302,794</b>	+ 0.9%
Percent of Original List Price Received*	95.1%	<b>95.5%</b>	+ 0.4%	96.6%	<b>96.4%</b>	- 0.2%
Average Market Time	38	<b>46</b>	+ 21.1%	62	<b>64</b>	+ 3.2%
Inventory of Homes for Sale at Month End	71	<b>39</b>	- 45.1%	--	--	--

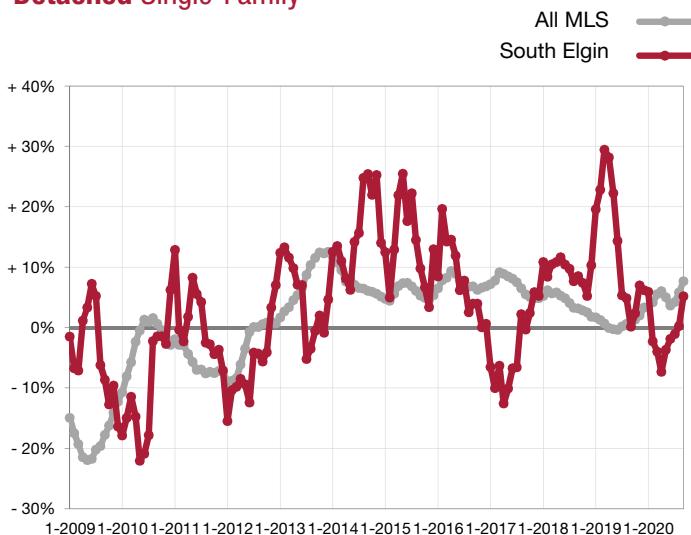
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	10	<b>19</b>	+ 90.0%	173	<b>215</b>	+ 24.3%
Under Contract (includes Contingent and Pending)	12	<b>16</b>	+ 33.3%	125	<b>170</b>	+ 36.0%
Closed Sales	17	<b>22</b>	+ 29.4%	133	<b>151</b>	+ 13.5%
Median Sales Price*	\$185,000	<b>\$174,000</b>	- 5.9%	\$179,000	<b>\$172,000</b>	- 3.9%
Average Sales Price*	\$177,618	<b>\$177,409</b>	- 0.1%	\$177,225	<b>\$173,813</b>	- 1.9%
Percent of Original List Price Received*	96.4%	<b>97.6%</b>	+ 1.2%	96.9%	<b>97.0%</b>	+ 0.1%
Average Market Time	33	<b>24</b>	- 27.3%	47	<b>45</b>	- 4.3%
Inventory of Homes for Sale at Month End	24	<b>19</b>	- 20.8%	--	--	--

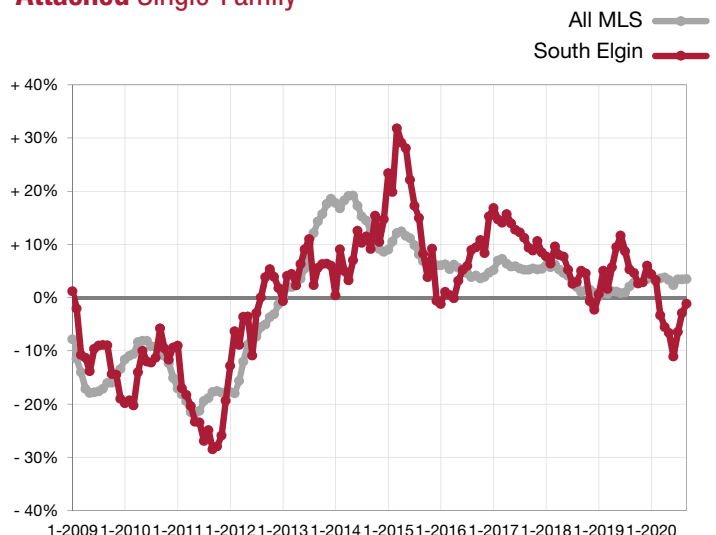
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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**+ 19.7%**      **+ 53.7%**      **- 47.8%**

# St. Charles

Local Market Update / September 2020

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	91	<b>110</b>	+ 20.9%	1,550	<b>1,296</b>	- 16.4%
Under Contract (includes Contingent and Pending)	56	<b>83</b>	+ 48.2%	788	<b>891</b>	+ 13.1%
Closed Sales	65	<b>107</b>	+ 64.6%	799	<b>835</b>	+ 4.5%
Median Sales Price*	\$335,000	<b>\$450,001</b>	+ 34.3%	\$365,000	<b>\$390,000</b>	+ 6.8%
Average Sales Price*	\$385,789	<b>\$482,835</b>	+ 25.2%	\$399,546	<b>\$418,368</b>	+ 4.7%
Percent of Original List Price Received*	95.5%	<b>97.3%</b>	+ 1.9%	95.3%	<b>95.9%</b>	+ 0.6%
Average Market Time	79	<b>93</b>	+ 17.7%	113	<b>111</b>	- 1.8%
Inventory of Homes for Sale at Month End	366	<b>182</b>	- 50.3%	--	--	--

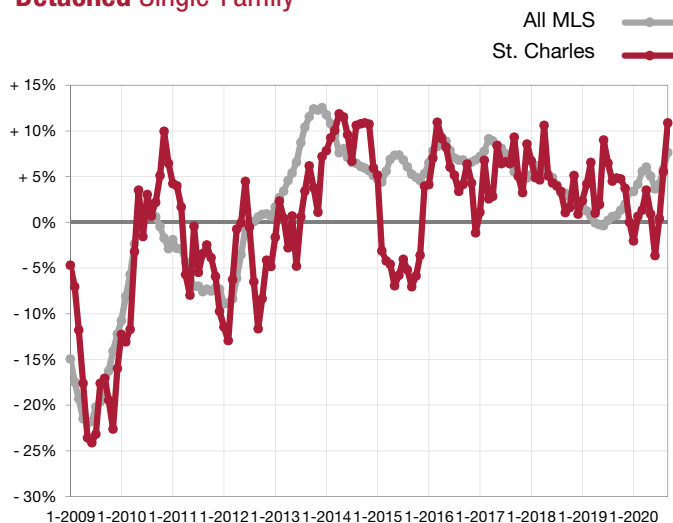
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	26	<b>30</b>	+ 15.4%	254	<b>268</b>	+ 5.5%
Under Contract (includes Contingent and Pending)	9	<b>19</b>	+ 111.1%	166	<b>188</b>	+ 13.3%
Closed Sales	17	<b>19</b>	+ 11.8%	170	<b>171</b>	+ 0.6%
Median Sales Price*	\$223,000	<b>\$248,400</b>	+ 11.4%	\$224,000	<b>\$240,000</b>	+ 7.1%
Average Sales Price*	\$222,121	<b>\$276,968</b>	+ 24.7%	\$252,174	<b>\$269,269</b>	+ 6.8%
Percent of Original List Price Received*	96.1%	<b>97.0%</b>	+ 0.9%	95.7%	<b>96.4%</b>	+ 0.7%
Average Market Time	67	<b>36</b>	- 46.3%	75	<b>66</b>	- 12.0%
Inventory of Homes for Sale at Month End	71	<b>46</b>	- 35.2%	--	--	--

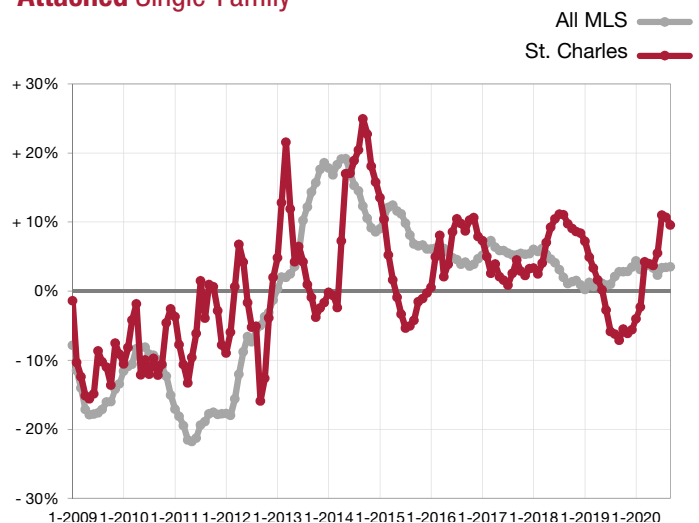
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



**+ 7.5%**

**+ 4.2%**

**- 54.2%**

# Streamwood

Local Market Update / September 2020

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	67	56	- 16.4%	638	532	- 16.6%
Under Contract (includes Contingent and Pending)	29	42	+ 44.8%	388	404	+ 4.1%
Closed Sales	38	44	+ 15.8%	397	371	- 6.5%
Median Sales Price*	\$235,500	<b>\$241,500</b>	+ 2.5%	\$225,000	<b>\$230,000</b>	+ 2.2%
Average Sales Price*	\$248,116	<b>\$248,076</b>	- 0.0%	\$233,997	<b>\$235,874</b>	+ 0.8%
Percent of Original List Price Received*	98.6%	<b>98.8%</b>	+ 0.2%	97.0%	<b>97.1%</b>	+ 0.1%
Average Market Time	58	39	- 32.8%	57	62	+ 8.8%
Inventory of Homes for Sale at Month End	100	35	- 65.0%	--	--	--

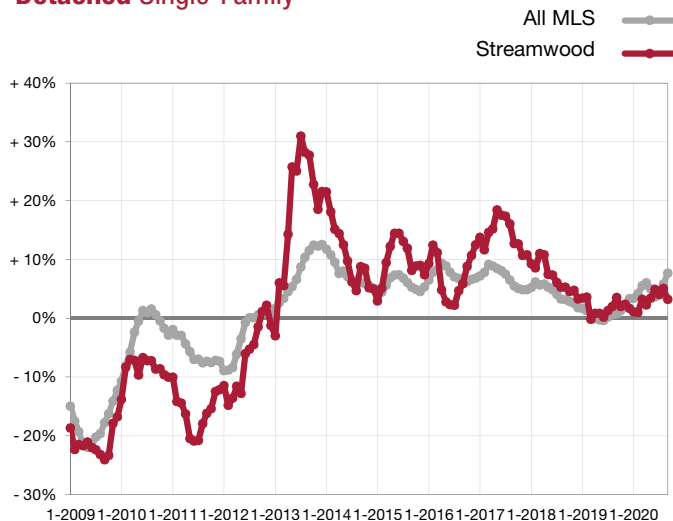
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	26	44	+ 69.2%	436	359	- 17.7%
Under Contract (includes Contingent and Pending)	24	32	+ 33.3%	299	277	- 7.4%
Closed Sales	33	30	- 9.1%	297	262	- 11.8%
Median Sales Price*	\$178,000	<b>\$183,000</b>	+ 2.8%	\$170,000	<b>\$172,000</b>	+ 1.2%
Average Sales Price*	\$178,515	<b>\$190,580</b>	+ 6.8%	\$172,833	<b>\$179,019</b>	+ 3.6%
Percent of Original List Price Received*	96.2%	<b>97.2%</b>	+ 1.0%	96.2%	<b>96.3%</b>	+ 0.1%
Average Market Time	39	42	+ 7.7%	45	53	+ 17.8%
Inventory of Homes for Sale at Month End	55	36	- 34.5%	--	--	--

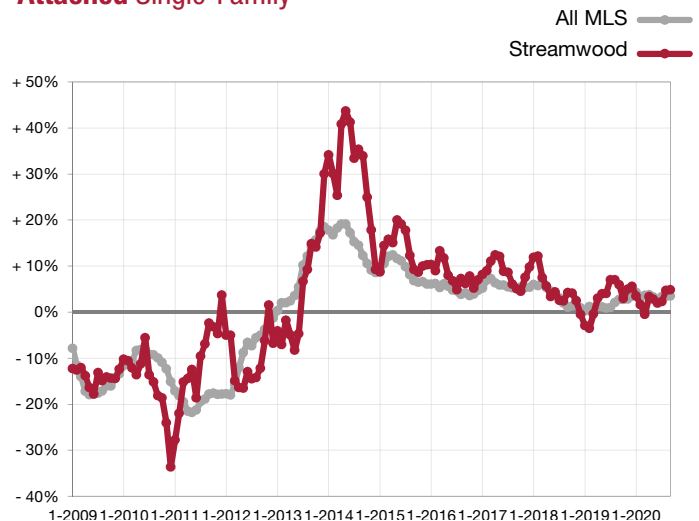
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Sugar Grove

Local Market Update / September 2020

**- 34.0%**      **+ 73.7%**      **- 58.3%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	42	22	- 47.6%	353	345	- 2.3%
Under Contract (includes Contingent and Pending)	17	19	+ 11.8%	168	201	+ 19.6%
Closed Sales	14	25	+ 78.6%	159	196	+ 23.3%
Median Sales Price*	\$280,250	<b>\$355,000</b>	+ 26.7%	\$296,500	<b>\$313,500</b>	+ 5.7%
Average Sales Price*	\$291,571	<b>\$354,092</b>	+ 21.4%	\$314,072	<b>\$327,156</b>	+ 4.2%
Percent of Original List Price Received*	95.0%	<b>96.8%</b>	+ 1.9%	96.6%	<b>95.9%</b>	- 0.7%
Average Market Time	61	75	+ 23.0%	81	87	+ 7.4%
Inventory of Homes for Sale at Month End	65	25	- 61.5%	--	--	--

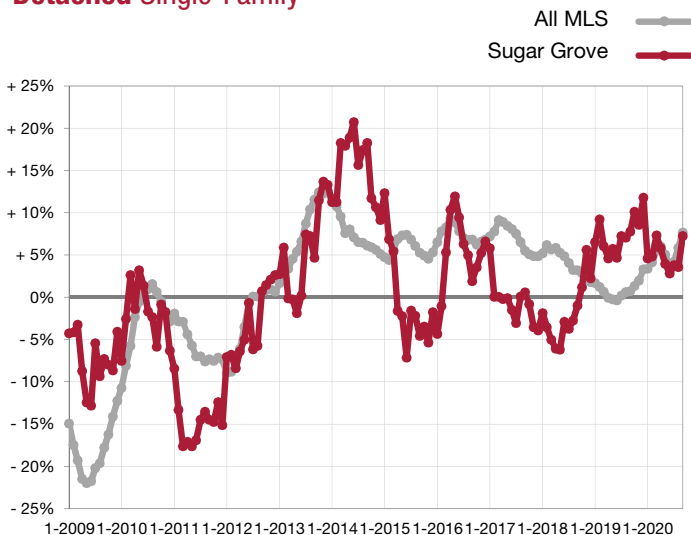
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	8	11	+ 37.5%	122	102	- 16.4%
Under Contract (includes Contingent and Pending)	4	7	+ 75.0%	71	72	+ 1.4%
Closed Sales	5	8	+ 60.0%	72	68	- 5.6%
Median Sales Price*	\$160,300	<b>\$218,250</b>	+ 36.2%	\$196,500	<b>\$197,750</b>	+ 0.6%
Average Sales Price*	\$218,040	<b>\$224,438</b>	+ 2.9%	\$212,505	<b>\$211,651</b>	- 0.4%
Percent of Original List Price Received*	97.5%	<b>98.2%</b>	+ 0.7%	96.7%	<b>97.1%</b>	+ 0.4%
Average Market Time	90	20	- 77.8%	64	53	- 17.2%
Inventory of Homes for Sale at Month End	19	10	- 47.4%	--	--	--

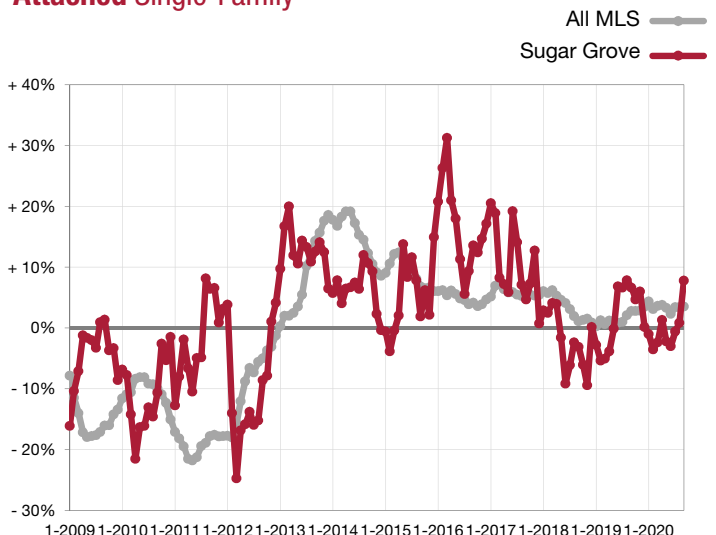
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Villa Park

Local Market Update / September 2020

**+ 32.4%**      **+ 30.4%**      **- 26.9%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	26	34	+ 30.8%	390	400	+ 2.6%
Under Contract (includes Contingent and Pending)	16	25	+ 56.3%	245	286	+ 16.7%
Closed Sales	22	23	+ 4.5%	245	273	+ 11.4%
Median Sales Price*	\$223,625	<b>\$271,000</b>	+ 21.2%	\$252,000	<b>\$260,000</b>	+ 3.2%
Average Sales Price*	\$243,730	<b>\$295,717</b>	+ 21.3%	\$254,033	<b>\$271,504</b>	+ 6.9%
Percent of Original List Price Received*	92.8%	<b>97.6%</b>	+ 5.2%	95.8%	<b>97.1%</b>	+ 1.4%
Average Market Time	81	42	- 48.1%	71	47	- 33.8%
Inventory of Homes for Sale at Month End	51	32	- 37.3%	--	--	--

## Attached Single-Family

### September

### Trailing 12 Months

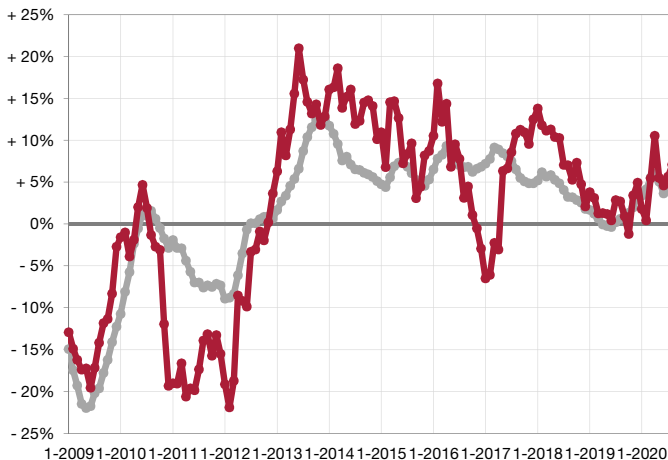
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	8	11	+ 37.5%	109	110	+ 0.9%
Under Contract (includes Contingent and Pending)	7	6	- 14.3%	74	68	- 8.1%
Closed Sales	1	7	+ 600.0%	73	68	- 6.8%
Median Sales Price*	\$173,500	<b>\$171,786</b>	- 1.0%	\$150,000	<b>\$169,450</b>	+ 13.0%
Average Sales Price*	\$173,500	<b>\$149,584</b>	- 13.8%	\$151,289	<b>\$167,514</b>	+ 10.7%
Percent of Original List Price Received*	91.4%	<b>96.8%</b>	+ 5.9%	96.2%	<b>97.4%</b>	+ 1.2%
Average Market Time	33	39	+ 18.2%	58	57	- 1.7%
Inventory of Homes for Sale at Month End	16	17	+ 6.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

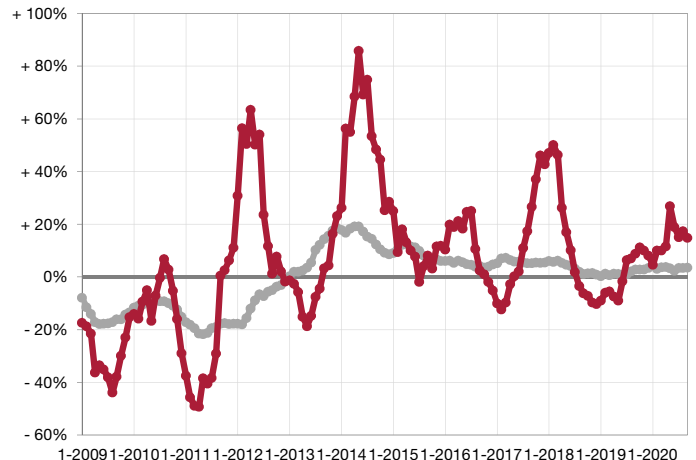
### Detached Single-Family

All MLS —  
Villa Park —



### Attached Single-Family

All MLS —  
Villa Park —



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# Wayne

Local Market Update / September 2020

**- 25.0%**

--

**- 20.8%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	8	6	- 25.0%	114	102	- 10.5%
Under Contract (includes Contingent and Pending)	1	5	+ 400.0%	36	45	+ 25.0%
Closed Sales	0	5	--	40	38	- 5.0%
Median Sales Price*	\$0	<b>\$430,000</b>	--	\$507,500	<b>\$455,000</b>	- 10.3%
Average Sales Price*	\$0	<b>\$423,980</b>	--	\$533,833	<b>\$477,862</b>	- 10.5%
Percent of Original List Price Received*	0.0%	<b>88.4%</b>	--	92.4%	<b>91.6%</b>	- 0.9%
Average Market Time	0	<b>159</b>	--	222	<b>213</b>	- 4.1%
Inventory of Homes for Sale at Month End	48	<b>38</b>	- 20.8%	--	--	--

## Attached Single-Family

### September

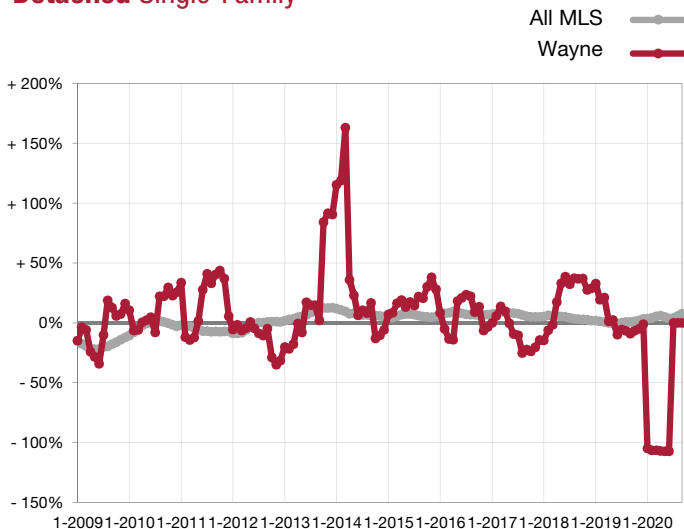
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	0	0	--	0	0	--
Under Contract (includes Contingent and Pending)	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of Original List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Average Market Time	0	0	--	0	0	--
Inventory of Homes for Sale at Month End	0	0	--	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Westchester

Local Market Update / September 2020

**+ 4.3%**

**+ 26.5%**

**- 58.5%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	35	42	+ 20.0%	468	455	- 2.8%
Under Contract (includes Contingent and Pending)	25	27	+ 8.0%	279	335	+ 20.1%
Closed Sales	28	40	+ 42.9%	273	312	+ 14.3%
Median Sales Price*	\$250,750	<b>\$251,000</b>	+ 0.1%	\$245,000	<b>\$250,000</b>	+ 2.0%
Average Sales Price*	\$260,160	<b>\$259,390</b>	- 0.3%	\$249,125	<b>\$257,674</b>	+ 3.4%
Percent of Original List Price Received*	97.6%	<b>97.8%</b>	+ 0.2%	95.5%	<b>97.0%</b>	+ 1.6%
Average Market Time	46	62	+ 34.8%	62	63	+ 1.6%
Inventory of Homes for Sale at Month End	78	36	- 53.8%	--	--	--

## Attached Single-Family

### September

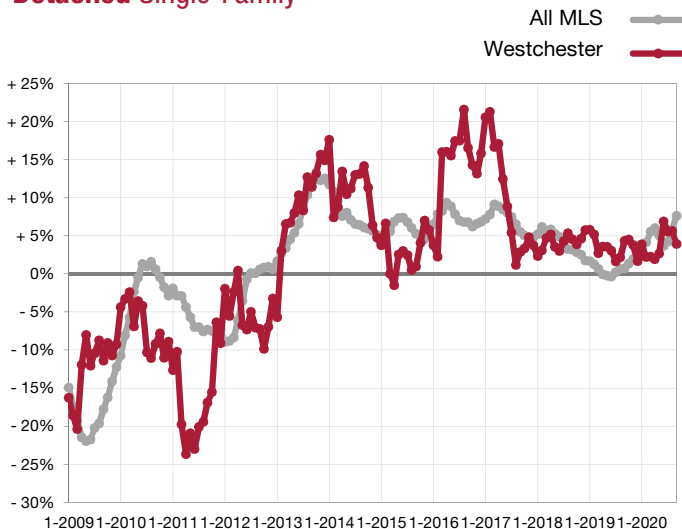
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	12	7	- 41.7%	95	88	- 7.4%
Under Contract (includes Contingent and Pending)	5	3	- 40.0%	48	63	+ 31.3%
Closed Sales	6	3	- 50.0%	46	63	+ 37.0%
Median Sales Price*	\$273,500	<b>\$244,000</b>	- 10.8%	\$270,000	<b>\$275,000</b>	+ 1.9%
Average Sales Price*	\$279,500	<b>\$206,167</b>	- 26.2%	\$274,757	<b>\$281,174</b>	+ 2.3%
Percent of Original List Price Received*	93.3%	<b>98.5%</b>	+ 5.6%	94.2%	<b>94.9%</b>	+ 0.7%
Average Market Time	129	47	- 63.6%	111	106	- 4.5%
Inventory of Homes for Sale at Month End	28	8	- 71.4%	--	--	--

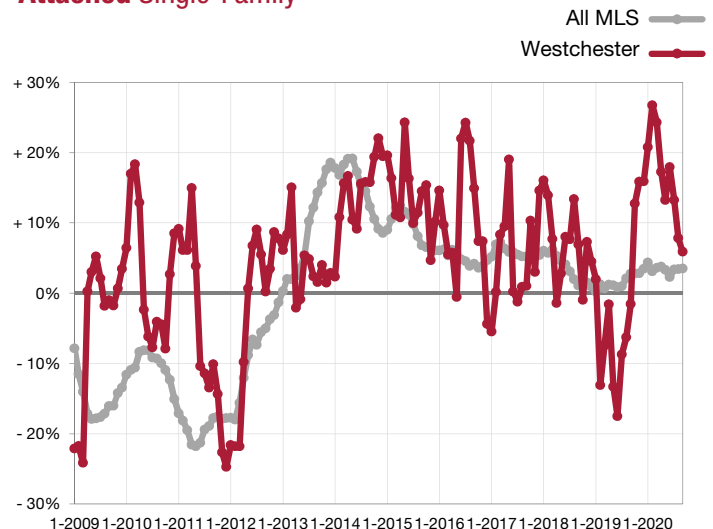
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# West Chicago

Local Market Update / September 2020

**+ 8.9%**

**+ 150.0%**

**- 45.5%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	42	43	+ 2.4%	529	475	- 10.2%
Under Contract (includes Contingent and Pending)	20	25	+ 25.0%	304	338	+ 11.2%
Closed Sales	20	49	+ 145.0%	317	324	+ 2.2%
Median Sales Price*	\$310,000	<b>\$301,000</b>	- 2.9%	\$275,000	<b>\$292,000</b>	+ 6.2%
Average Sales Price*	\$300,086	<b>\$319,677</b>	+ 6.5%	\$285,709	<b>\$302,429</b>	+ 5.9%
Percent of Original List Price Received*	96.8%	<b>97.6%</b>	+ 0.8%	95.6%	<b>96.4%</b>	+ 0.8%
Average Market Time	68	51	- 25.0%	78	85	+ 9.0%
Inventory of Homes for Sale at Month End	105	55	- 47.6%	--	--	--

## Attached Single-Family

### September

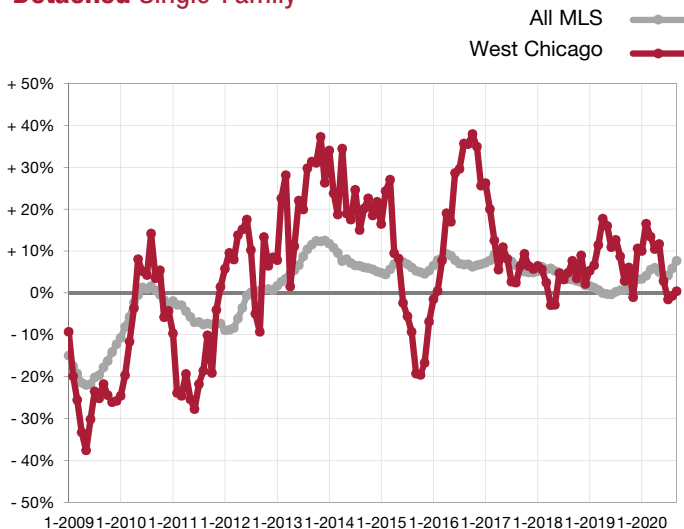
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	3	6	+ 100.0%	44	40	- 9.1%
Under Contract (includes Contingent and Pending)	4	5	+ 25.0%	33	35	+ 6.1%
Closed Sales	2	6	+ 200.0%	32	34	+ 6.3%
Median Sales Price*	\$212,450	<b>\$221,000</b>	+ 4.0%	\$189,950	<b>\$196,500</b>	+ 3.4%
Average Sales Price*	\$212,450	<b>\$213,488</b>	+ 0.5%	\$170,045	<b>\$192,823</b>	+ 13.4%
Percent of Original List Price Received*	99.6%	<b>97.6%</b>	- 2.0%	97.4%	<b>97.5%</b>	+ 0.1%
Average Market Time	24	15	- 37.5%	44	50	+ 13.6%
Inventory of Homes for Sale at Month End	7	6	- 14.3%	--	--	--

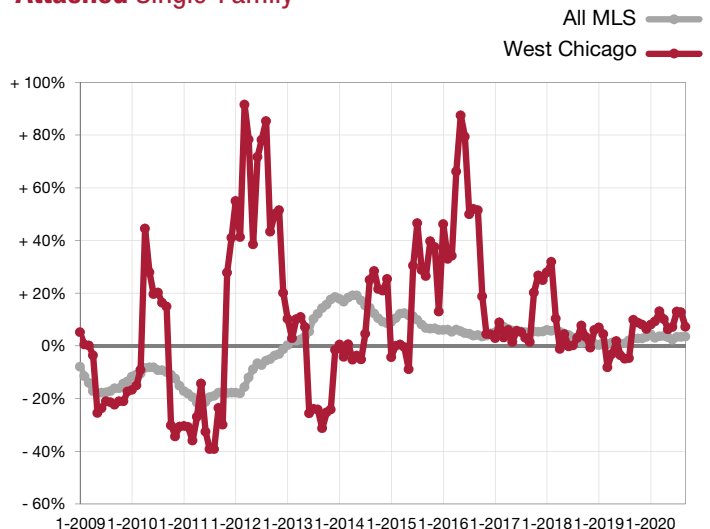
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Western Springs

Local Market Update / September 2020

**- 7.1%**

**+ 130.8%**

**- 31.6%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	52	45	- 13.5%	499	437	- 12.4%
Under Contract (includes Contingent and Pending)	26	27	+ 3.8%	225	245	+ 8.9%
Closed Sales	11	27	+ 145.5%	205	245	+ 19.5%
Median Sales Price*	\$610,000	<b>\$624,900</b>	+ 2.4%	\$605,000	<b>\$610,000</b>	+ 0.8%
Average Sales Price*	\$731,000	<b>\$768,885</b>	+ 5.2%	\$679,334	<b>\$690,449</b>	+ 1.6%
Percent of Original List Price Received*	92.8%	<b>93.4%</b>	+ 0.6%	94.6%	<b>94.2%</b>	- 0.4%
Average Market Time	122	77	- 36.9%	97	99	+ 2.1%
Inventory of Homes for Sale at Month End	83	53	- 36.1%	--	--	--

## Attached Single-Family

### September

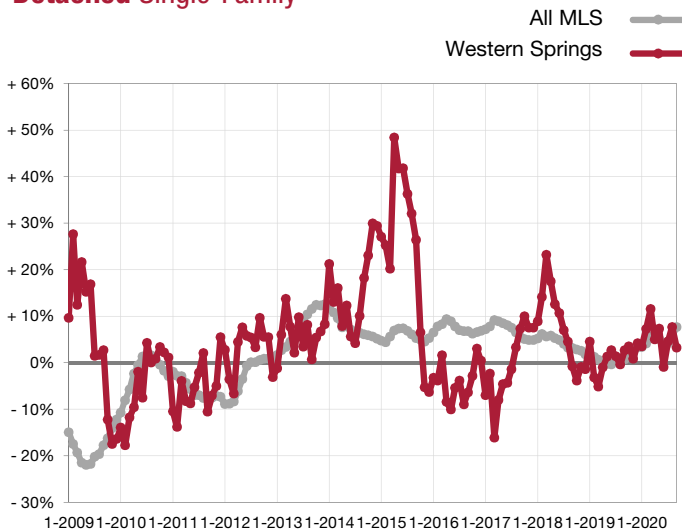
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	4	7	+ 75.0%	42	63	+ 50.0%
Under Contract (includes Contingent and Pending)	3	3	0.0%	24	29	+ 20.8%
Closed Sales	2	3	+ 50.0%	29	24	- 17.2%
Median Sales Price*	\$567,000	<b>\$575,000</b>	+ 1.4%	\$519,000	<b>\$427,500</b>	- 17.6%
Average Sales Price*	\$567,000	<b>\$623,467</b>	+ 10.0%	\$506,070	<b>\$437,452</b>	- 13.6%
Percent of Original List Price Received*	97.6%	<b>99.8%</b>	+ 2.3%	98.7%	<b>95.4%</b>	- 3.3%
Average Market Time	548	251	- 54.2%	135	177	+ 31.1%
Inventory of Homes for Sale at Month End	12	12	0.0%	--	--	--

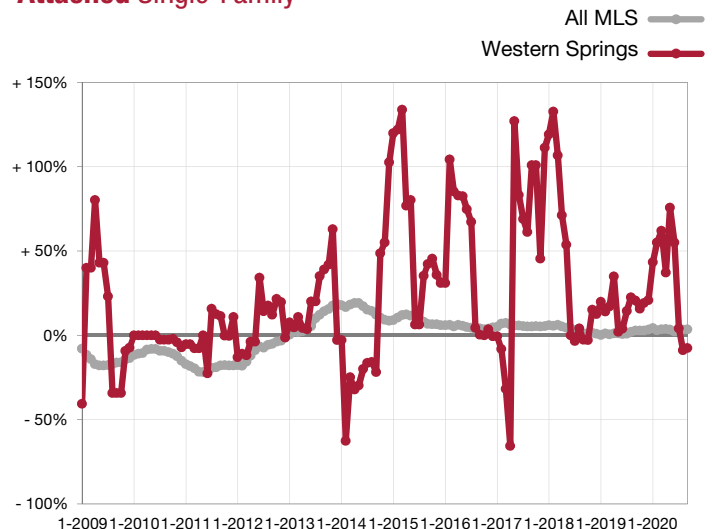
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Westmont

Local Market Update / September 2020

**- 6.1%**

**+ 66.7%**

**- 31.3%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	35	30	- 14.3%	387	275	- 28.9%
Under Contract (includes Contingent and Pending)	15	20	+ 33.3%	210	203	- 3.3%
Closed Sales	11	12	+ 9.1%	206	193	- 6.3%
Median Sales Price*	\$291,000	<b>\$376,250</b>	+ 29.3%	\$323,500	<b>\$337,500</b>	+ 4.3%
Average Sales Price*	\$311,505	<b>\$367,958</b>	+ 18.1%	\$347,040	<b>\$350,792</b>	+ 1.1%
Percent of Original List Price Received*	104.1%	<b>98.1%</b>	- 5.8%	94.9%	<b>95.2%</b>	+ 0.3%
Average Market Time	41	26	- 36.6%	77	86	+ 11.7%
Inventory of Homes for Sale at Month End	76	38	- 50.0%	--	--	--

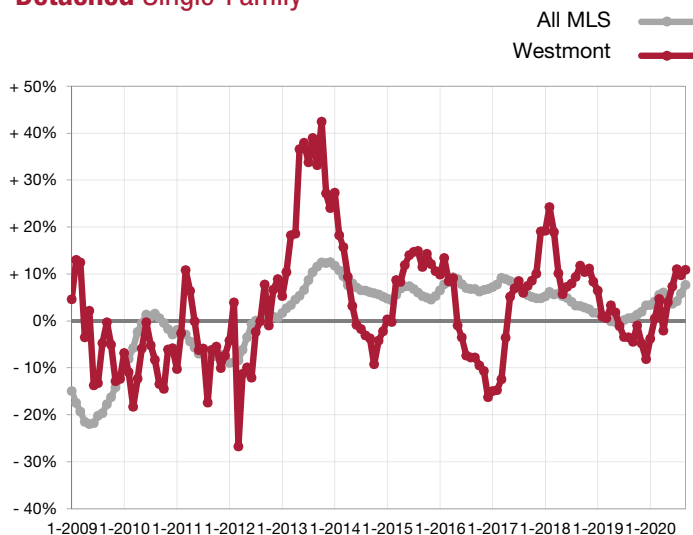
## Attached Single-Family

	September			Trailing 12 Months		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	14	16	+ 14.3%	182	180	- 1.1%
Under Contract (includes Contingent and Pending)	7	12	+ 71.4%	112	108	- 3.6%
Closed Sales	7	18	+ 157.1%	107	101	- 5.6%
Median Sales Price*	\$169,000	<b>\$240,500</b>	+ 42.3%	\$200,000	<b>\$205,000</b>	+ 2.5%
Average Sales Price*	\$205,679	<b>\$249,224</b>	+ 21.2%	\$219,057	<b>\$226,570</b>	+ 3.4%
Percent of Original List Price Received*	96.8%	<b>95.6%</b>	- 1.2%	96.4%	<b>94.6%</b>	- 1.9%
Average Market Time	32	130	+ 306.3%	52	93	+ 78.8%
Inventory of Homes for Sale at Month End	39	41	+ 5.1%	--	--	--

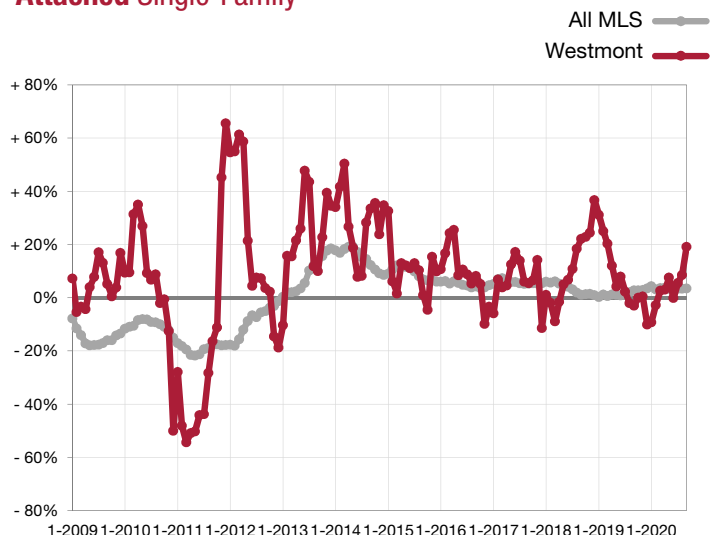
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Wheaton

Local Market Update / September 2020

**+ 11.0%**      **+ 26.9%**      **- 28.4%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	116	119	+ 2.6%	1,548	1,384	- 10.6%
Under Contract (includes Contingent and Pending)	44	73	+ 65.9%	634	782	+ 23.3%
Closed Sales	52	71	+ 36.5%	632	719	+ 13.8%
Median Sales Price*	\$391,250	<b>\$390,000</b>	- 0.3%	\$410,000	<b>\$380,000</b>	- 7.3%
Average Sales Price*	\$418,042	<b>\$445,566</b>	+ 6.6%	\$429,296	<b>\$418,349</b>	- 2.5%
Percent of Original List Price Received*	94.4%	<b>96.5%</b>	+ 2.2%	95.5%	<b>95.8%</b>	+ 0.3%
Average Market Time	81	119	+ 46.9%	84	97	+ 15.5%
Inventory of Homes for Sale at Month End	292	194	- 33.6%	--	--	--

## Attached Single-Family

### September

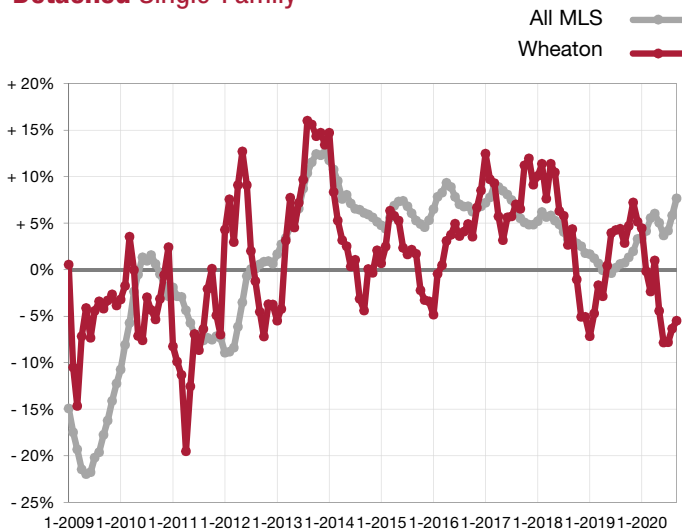
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	29	42	+ 44.8%	322	353	+ 9.6%
Under Contract (includes Contingent and Pending)	16	33	+ 106.3%	235	238	+ 1.3%
Closed Sales	26	28	+ 7.7%	237	217	- 8.4%
Median Sales Price*	\$166,950	<b>\$237,500</b>	+ 42.3%	\$172,000	<b>\$177,500</b>	+ 3.2%
Average Sales Price*	\$190,942	<b>\$270,914</b>	+ 41.9%	\$210,821	<b>\$211,507</b>	+ 0.3%
Percent of Original List Price Received*	97.5%	<b>97.2%</b>	- 0.3%	96.6%	<b>96.2%</b>	- 0.4%
Average Market Time	66	66	0.0%	55	52	- 5.5%
Inventory of Homes for Sale at Month End	46	48	+ 4.3%	--	--	--

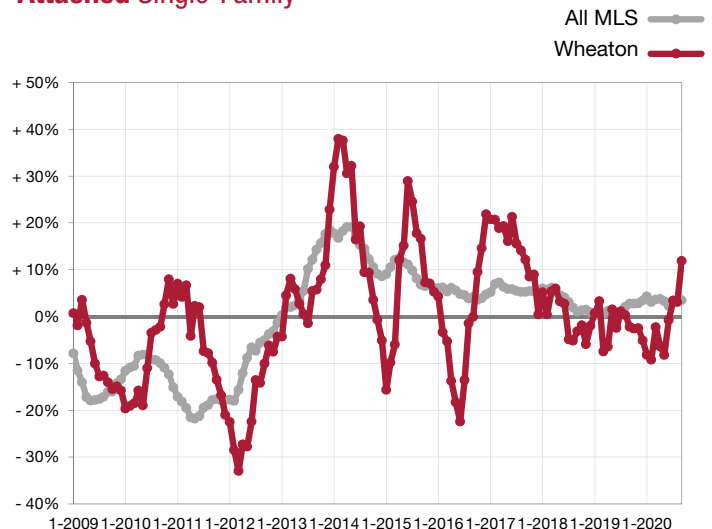
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Willowbrook

Local Market Update / September 2020

**+ 4.8%**

**+ 68.8%**

**- 25.6%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

### September

### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	22	25	+ 13.6%	252	198	- 21.4%
Under Contract (includes Contingent and Pending)	3	6	+ 100.0%	72	93	+ 29.2%
Closed Sales	5	9	+ 80.0%	70	92	+ 31.4%
Median Sales Price*	\$280,000	<b>\$390,000</b>	+ 39.3%	\$414,500	<b>\$468,000</b>	+ 12.9%
Average Sales Price*	\$323,820	<b>\$480,102</b>	+ 48.3%	\$470,595	<b>\$478,325</b>	+ 1.6%
Percent of Original List Price Received*	86.3%	<b>96.3%</b>	+ 11.6%	92.9%	<b>94.9%</b>	+ 2.2%
Average Market Time	103	108	+ 4.9%	99	139	+ 40.4%
Inventory of Homes for Sale at Month End	73	56	- 23.3%	--	--	--

## Attached Single-Family

### September

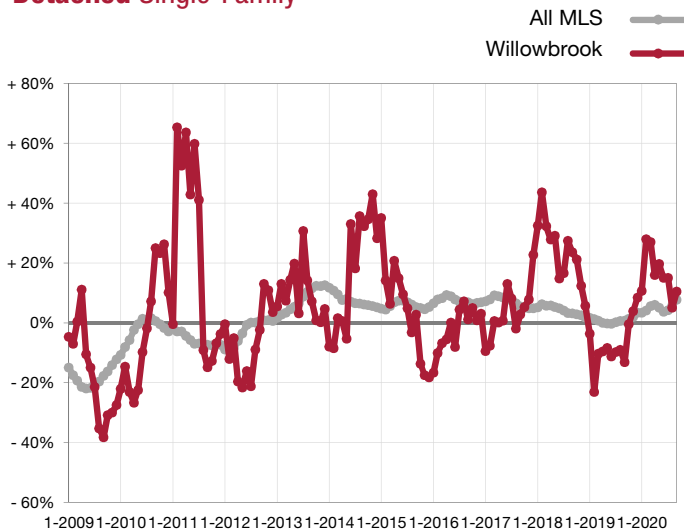
### Trailing 12 Months

	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
New Listings	20	19	- 5.0%	264	253	- 4.2%
Under Contract (includes Contingent and Pending)	14	14	0.0%	167	181	+ 8.4%
Closed Sales	11	18	+ 63.6%	163	183	+ 12.3%
Median Sales Price*	\$163,000	<b>\$186,500</b>	+ 14.4%	\$175,000	<b>\$169,000</b>	- 3.4%
Average Sales Price*	\$184,227	<b>\$192,744</b>	+ 4.6%	\$177,180	<b>\$179,577</b>	+ 1.4%
Percent of Original List Price Received*	95.4%	<b>95.8%</b>	+ 0.4%	94.3%	<b>94.3%</b>	0.0%
Average Market Time	50	59	+ 18.0%	59	64	+ 8.5%
Inventory of Homes for Sale at Month End	44	31	- 29.5%	--	--	--

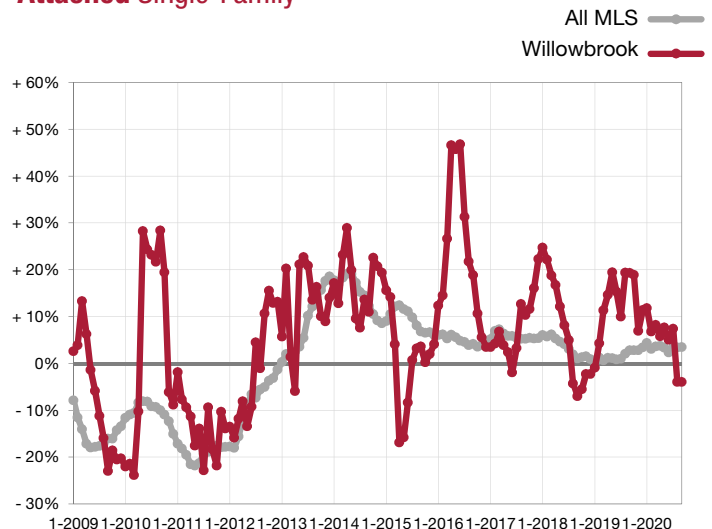
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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