

The 10 Things that stop you from Downsizing



1. Emotional Attachment to Their Home

Problem: You've lived in your home for decades, raised your family there, and built memories. Letting go is emotionally difficult.

Solution: Acknowledge your attachment and focus on the positive aspects of moving—less upkeep, new adventures, financial freedom, and less stress. Have a gradual transition plan and support throughout the process.

2. Overwhelmed by Decluttering

Problem: You've accumulated years of possessions and don't know where to start.

Solution: Make a step-by-step downsizing plan. Find professional organizers or estate sale services. Make a timeline that breaks it into manageable steps.

3. Fear of Change & the Unknown

Problem: Moving is a big life change, and you're unsure if you'll be happy in a new place.

Solution: Do neighborhood tours of potential downsizing options. Connect with people there who have successfully downsized. Work with a realtor that will guide you through every step.

4. Worried About Finding the Right Home

Problem: You're unsure where they'll move—condo, bungalow, senior living? You fear making the wrong choice.

Solution: Learn about different downsizing options and have a must-have list. Do tailored property searches and comparisons.

5. Financial Concerns

Problem: You don't know if you can afford a move, how much your home is worth, or if downsizing will actually save them money.

Solution: Get a free home evaluation, talk with financial planners, and compare real-life cost savings of downsizing. Then understand how you can reinvest proceeds from your sale to maximize retirement income.

6. Concern About Market Timing

Problem: You don't know if it's the right time to sell or worry about selling before finding a new home.

Solution: Get strategic selling advice and market insights. Discuss flexible closing options, bridge financing or rent-back agreements with your realtor.

7. Fear of the Selling Process Being Too Complicated

Problem: You worry about showings, negotiations, and paperwork.

Solution: Use a Senior certified realtor with a stress-free plan who offers concierge-level service, helping with staging, inspections, and negotiations. Then keeps you informed at every step.

8. Physical Limitations & Moving Logistics

Problem: Packing, lifting, and moving is physically overwhelming.

Solution: ask for recommended trusted movers, downsizing specialists, and handyman services. Coordinate services to minimize the effort.

9. Uncertainty About Where Family Will Gather

Problem: You fear losing space for family gatherings, holidays, and overnight guests.

Solution: Look for a new home with flexible space (guest rooms, community spaces, open-concept living and guest suites.). Check out nearby hotels or short-term rentals for visiting family.

10. Concern About Losing Independence

Problem: Do you fear that downsizing (especially to a condo or senior community) means losing independence.

Solution: There are all levels of communities that offer independent living with optional assistance, that changes with your needs. Focus on freedom from maintenance and new social opportunities.



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