



# J.D. CLARK CONSULTING



## CAPABILITY STATEMENT

<https://jdclarkps.com/consulting>

J.D. Clark Consulting, L.L.C. is a Leadership Coaching, Business Coaching and Consulting, Executive Coaching and Training (Executive, Business, Leadership, Soft Skills, Trade, Workforce) Firm. Initially established in 2008, as a revenue centre under J.D. Clark Professional Services, L.L.C., J.D. Clark Consulting, L.L.C. branched out as its own corporation to meet the demands of its clients. J.D. Clark Consulting is headquartered in Prince George's County, MD. The principal is a graduate of the Goldman Sachs 10,000 Small Businesses Program in Baltimore, MD. J.D. Clark Consulting, L.L.C. serves clients, via a Learning Management System (LMS), virtually, hybrid and in-person, Nationwide. Their processes focus on responsiveness to client needs and reliability of services provided. J.D. Clark Consulting, L.L.C.'s dedication to exceptional service has resulted in repeat client business, strong rapport with the communities in which we operate, and favourable referrals for work completed. Our Core Values are Trust, Gratitude, and Integrity!

## COMPANY SNAPSHOT

Socio-Economic Status: EDWOSB/MBE/WBE

J.D. Clark Consulting, L.L.C

DUNS: 118536662 / CAGE Code: 99B97

Maryland Small Business Reserve # SB22-021507

## NAICS Codes

611430 – Professional & Management Development Training

624310 – Vocational Rehabilitation Services

541611 – Administrative Management and General Management Consulting Services

541618 – Other Management Consulting Services

541612 – Human Resources Consulting Services

531390 – Consultants, real estate

531210 – Offices of Real Estate Agents and Brokers

## PROFESSIONAL CERTIFICATIONS

- Certified Professional Coach from Center for Coaching Certification
- Association of College and University Educators (ACUE)
- Project Management Professional from Project Management Institute
- Accredited Mortgage Professional from Mortgage Bankers Association
- LEED Green Associate from US Green Business Council



## PAST PERFORMANCE

- ⊕ Executive/Business Coaching, Consulting and Training for the Maryland Small Business Development Center – Southern Region
- ⊕ Supported over 100 BIPOC small business owners receive COVID-19 Stimulus Grants and Loans in excess of \$4 million dollars
- ⊕ Partners with a local Community College to provide multi-year on-Leadership Academy Training to County Government Employees
- ⊕ Consultant to Baltimore City's Mayor's Office of Small, Minority and Women Business
- ⊕ Business Coaching and Loan Packaging Consultant to CDFIs

## CORE COMPETENCIES

- ⊕ Management Consulting
- ⊕ Small Business Development
- ⊕ Training (Workforce, Leadership, Entrepreneurship, DEI)
- ⊕ Executive and Leadership Coaching
- ⊕ Construction Consulting Services

## WHY US

## DIFFERENTIATOR

- ⊕ Over thirty (30) years, solving and resolving clients' Business Engineering problems with proven ability to solve difficult business problems while consistently obtaining high performance in others through leadership and cohesive team.
- ⊕ Over three hundred (300) course topics to choose and/or customize.
- ⊕ Over twenty (25) years of providing Training, Mentoring, Consulting and Executive Coaching.

## AFFILIATIONS/CERTIFICATIONS

