

# Kangaroos Brothers AFC Prospectus 2022-2024





## Kangaroos Brothers AFC Introduction

Established in 1981, our club serves the areas of Rockhampton, Gracemere and Mount Morgan. Our home ground Kele Park adjoins the main corridor link between the Rockhampton CBD and Airport.

With a membership exceeding 300 (2021), the Roos cater for all ages, with junior teams in the Under 7.5, 9.5, 11.5, 13.5, 15.5 and 17.5 grades, and men's (Seniors & Reserve Grade) and a Women's team.

We give back to the community by supporting other not for profit organisations, with our recent fundraising and awareness efforts extending to the McGrath Foundation, Red Cross and Legal Aid (Domestic Violence).

We are proud of our club's family environment and pride ourselves on partnering with local businesses whenever possible to keep community links strong.

The purpose of this strategic plan is to set out our values, key performance indicators and objectives for 2022-2024.

The strategic plan sets out a clear pathway forward for the club to achieve our mission to provide environment which creates quality experiences for players, volunteers, members and the wider community.

We are one club made up of great teams and great people. Our club is a place to call home.

Cameron Wyatt President Kangaroos Brothers AFC Inc.



### Kangaroos Brothers AFC Our Values

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<b>Profess</b>	iona	lism

We value our reputation as an authentic, fair and transparent club. We pursue excellence and provide a genuine and balanced approach to decision making.

#### Discipline

We are determined and courageous in our actions and persistent in our drive for success. We provide a culture that empowers people to achieve.

#### Respect

We appreciate our community and foster a collaborative, supportive and united environment. We respect the game, the officials, our club, our jumper, our opposition and ourselves

### Brotherhood & Sisterhood

We are a family, humble and considerate. We demonstrate compassion towards others and support each other through success and challenges

#### **Premierships**

A Grade: 1984, 1986, 1987, 1995, 2005, 2010

Reserve Grade: 1982, 1995, 2010





### **Sponsorship Opportunities**

We offer a range of sponsorship opportunities tailored to benefit small businesses and larger corporations. Through supporting the Roos, you can receive great exposure for your brand and services. Our members are fiercely loyal to those who support our great club.

The Committee can discuss with you other packages to meet the needs of your business.

Platinum Sponsor	\$10 000 per year/min. 3 years			
Gold Sponsor	\$7500 per year/min. 3 years			
Silver Sponsor	\$3000 per year/min. 3 years			
Bronze Sponsor	\$1000 per year/min. 3 years			
Senior Team Sponsor	\$2500 per year/min. 3 years			
Junior Team Sponsor	\$1500 per year/min. 3 years			
Ground Signage Sponsor	\$300/year \$600/year (large)			

#### Other packages:

- Individual player sponsorship: \$250
- First aid: \$1000
- Game Day balls with your logo: \$3000
- Marquee: \$3000
- Storage container: \$5000 \$10 000
- Ground resurfacing: \$25 000
- Grandstand: \$25 000
- Playing lights: \$50 000
- Other: as discussed with Committee

### **Platinum Sponsor**

#### \$10 000 per year Minimum 3 year sponsorship

- Name/logo on Senior Men's playing jumpers
- Large logo on roadside sign (6000 vehicles pass daily from the Rockhampton Airport)
- Large ground signage
- Advertising in Game Day Booklet and on electronic scoreboard
- Special entry to Deck on Sponsor's Day
- Logo on club website
- Advertising of services and job vacancies on club social media (>1900 followers)
- Sponsor certificate





### **Gold Sponsor**

### \$7500 per year Minimum 3 year sponsorship

- Name/logo on Senior Men's playing jumpers
- Large ground signage
- Logo on roadside sign
- (6000 vehicles pass daily from the Rockhampton Airport)
- Advertising in Game Day Booklet and on electronic scoreboard
- Special entry to Deck on Sponsor's Day
- Logo on club website
- Advertising of services and job vacancies on club social media (>1900 followers)
- Sponsor certificate





### Silver Sponsor

#### \$3000 per year Minimum 3 year sponsorship

- Name/logo on Junior playing jumpers
- Logo on roadside sign (6000 vehicles pass daily from the Rockhampton Airport)
- Ground signage
- Advertising in Game Day Booklet and on electronic scoreboard
- Special entry to Deck on Sponsor's Day
- Logo on club website
- Advertising of services and job vacancies on club social media (>1900 followers)
- Sponsor certificate





### **Bronze Sponsor**

#### \$1000 per year Minimum 3 year sponsorship

- Ground signage
- Advertising in Game Day Booklet and on electronic scoreboard
- Special entry to Deck on Sponsor's Day
- Logo on roadside sign (6000 vehicles pass daily)
- Logo on club website
- Advertising of services and job vacancies on club social media (>1900 followers)
- Sponsor certificate



### Individual Team Sponsor

\$1500 per year (Junior/Youth) \$2500 per year (Senior) Minimum 3 year sponsorship

- Name/logo on players' jumpers (sponsored team only)
- Large ground signage
- Advertising in Game Day Booklet and on electronic scoreboard
- Photo with sponsored team
- Special entry to Deck on Sponsor's Day
- Logo on club website
- Advertising of services and job vacancies on club social media (>1900 followers)
- Sponsor certificate





### **Ground Signage Sponsor**

\$300 per year \$600 per year (large sign) Minimum 3 year sponsorship

- Ground signage (size according to level of sponsorship)
- Advertising in Game Day Booklet and on electronic scoreboard
- Logo on club website
- Advertising of services and job vacancies on club social media (>1900 followers)





### Kangaroos Brothers AFC Strategic Plan 2022-2024





## Kangaroos Brothers AFC Committee Structure

Executive

Committee



Club Patron

President
Senior Vice President
Junior Vice President
Treasurer
Secretary

Registrar
Canteen Coordinator
Game Day Coordinator
Director of Coaching
Social Media Coordinator
Sponsorship and Grants Officer
Umpire/Volunteer Coordinator
Senior Coordinator
Youth Coordinator
Junior Coordinator
Social Coordinator
General Committee Members

Management Committee

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### **Key Performance Areas**

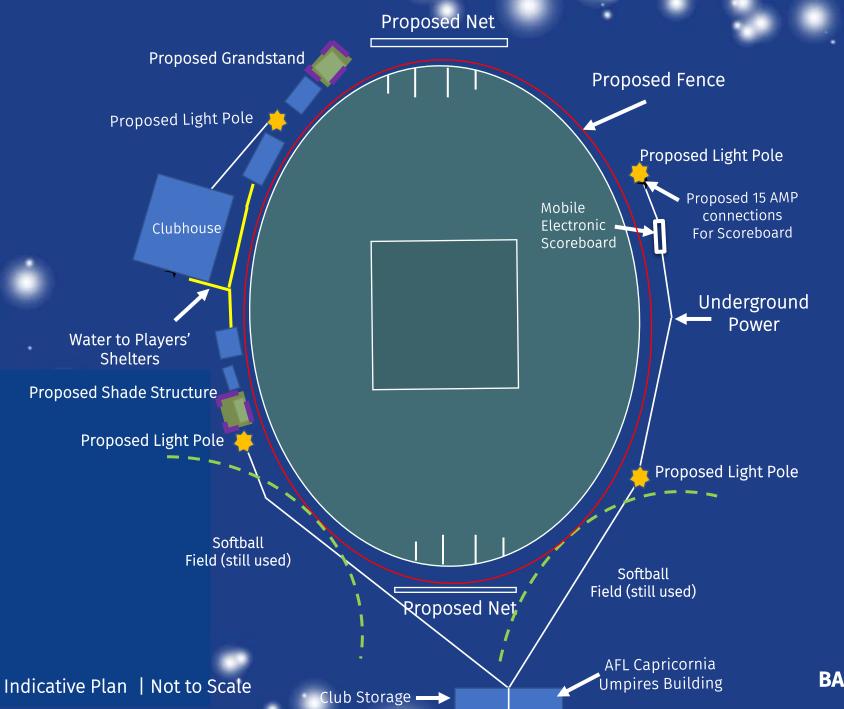
- 1. Finance & Administration
- 2. Junior AFL Participation & Performance
- 3. Senior AFL Participation & Performance
- 4. Coaching Staff
- 5. Marketing & Sponsorship
- 6. Volunteers and Supporters
- 7. Facilities & Infrastructure
- 8. Community Links



### Our Mission Statement

"Kangaroos Brothers AFC Inc. is focused on building a sustainable football club that provides an environment which creates quality experiences for players, volunteers, members and the wider community, with a platform for growth and ongoing success"

1. Finance & Administration	2. Junior AFL Participation & Performance	3. Senior AFL Participation & Performance	4. Coaching Staff	5. Marketing & Sponsorship	6. Volunteers & Supporters	7. Facilities & Infrastructure	8. Community Links
Key Focus Financially sustainable operations	Key Focus Increase activity and quality for boys and girls	Key Focus Increase activity and quality for men and women	Key Focus Implement plans that facilitate ongoing coaching improvement	Key Focus Increase awareness of the club's brand	Key Focus Improve volunteer participation and increase supporters at games	Key Focus Provide competition standard facilities and infrastructure	Key Focus Foster and maintain good community relationships with local/regional groups
Objectives Create new and maintain revenue streams Identify potential sponsorship Plan a detailed budget for each new season Continue to grow the cash reserves to support members	Objectives Ensure competitiveness of registration fees  Provide clear rules and regulations  Identify clear pathways for player development  Work with schools and organisations to promote AFL and the club  Achieve 30 players per junior team	Objectives Ensure competitiveness of registration fees  Provide clear rules and regulations  Identify clear pathways for player development  Promote a culture of excellence and leadership of the club's values  Provide opportunities to play social and competitive AFL  Continue to grow player numbers in both men's and women's teams	Objectives Recruitment and retention of best available coaches Reward staff for achieving goals Provide coaches with relevant feedback, training and support	Objectives Increase number of sponsors and continue to support existing sponsors  Ongoing coordination and improvement of the club's website, Instagram and Facebook page  Regular communication with club members  Advertise and promote the club to the local community and beyond	Objectives Devise and implement plans to increase and maintain volunteer participation at the club  Provide merchandise for members  Clearly communicate Spectator's Code of Conduct  Appoint a volunteer and umpire coordinator and provide clear role descriptions	Objectives Implement the clubs strategic infrastructure plan (refer to page 6)  All facilities meet/exceed AFLQ standards  Ensure adequate resourcing to achieve successful grants  Improve ground lighting, provide spectator shade areas, increase seating, and accommodate for the youth girl's competition	Objectives Establish strong and long-standing relationships with: • Local community • Local businesses • Local schools • Government (RRC, State and Federal) • Other AFL clubs • AFL Queensland • Identified NFPs  Maximise awareness of the club within the community through social events, media communication and continued support for charities





### Kangaroos Brothers AFC

### Strategic Infrastructure Plan

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### Connect with us

https://brothersafc.com



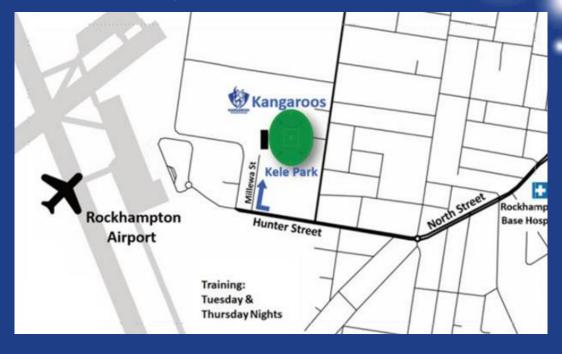
Kangaroos Australian Football Club South Rockhampton & Gracemere



@bafc\_kangaroos

#### **Home ground**

Kele Park, Millewa Street (off Hunter St) West Rockhampton



PO Box 536 Rockhampton Q 4700 president@brothersafc.com.au



Kangaroos Brothers Australian Football Club, Rockhampton QLD 4700