



The Ultimate Wedding Vendor Price Guide & Planning Tool

Plan the Wedding You Want...Without Breaking the Bank

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Why This Guide Matters

Planning your wedding should be exciting, not overwhelming. But without knowing what to expect, many couples overspend or under-prioritize what matters.

This guide gives you everything you need to confidently choose the right vendors, stick to your budget, and create an unforgettable experience.



What's Inside

-  The Complete Wedding Vendor List
-  Price Ranges for Each Category
-  Budget Prioritization Worksheet
-  Smart Planning Tips
-  BONUS: Vendor Impact Matrix
-  BONUS: 10 Questions to Ask Every Vendor

The Complete Wedding Vendor List

Core Wedding Vendors

- Wedding Planner / Coordinator
- Ceremony & Reception Venue
- Catering & Beverage Service
- Photographer & Videographer
- Wedding Attire (Dress / Suit / Accessories)
- Entertainment (DJ, Live Band, Ceremony Musicians)

Design, Decor & Ambiance

- Florals
- Lighting & Special Effects
- Rentals & Decor
- Stationery & Signage

Food, Desserts & Drinks

- Cake Designer
- Dessert Bars
- Mobile Bar / Coffee Cart

Beauty, Style & Wellness

- Hair & Makeup Team
- Skincare & Spray Tan
- Personal Trainer / Nutritionist

Guest Experience & Logistics

- Transportation
- Lodging Coordination
- Officiant
- Photo Booth & Guest Entertainment
- Staffing, Security, Clean-Up

Specialty & Cultural Vendors

- Henna, Dhol Players, Lion Dancers
- Bilingual MCs, Ceremony Translators

Pre- & Post-Wedding Events

- Proposal Planning

- Bridal Showers, Bachelor(ette) Parties
- Rehearsal Dinners & Post-Wedding Brunch

Wedding Vendor Price Ranges

(Based on 2024–2025 U.S. national averages, adjusted for Phoenix, AZ)

Core Wedding Vendors

Vendor	Estimated Price Range
Wedding Planner / Coordinator	\$1,500 – \$12,000+ <ul style="list-style-type: none">• Month-of: \$1,500–3,000• Partial Planning: \$2,500–5,000• Full-Service: \$5,000–12,000+
Ceremony & Reception Venue	\$4,000 – \$20,000+ <ul style="list-style-type: none">• Includes rental fees, tables/chairs, and sometimes basic setup
Catering (per guest)	\$50 – \$200+ <ul style="list-style-type: none">• Buffet: \$50–\$85• Plated: \$85–\$150• Premium/Custom: \$150–\$200+
Bartending / Beverage Service	\$2,000 – \$8,000+ <ul style="list-style-type: none">• Based on hosted vs. cash bar, guest count, drink selection
Photographer	\$2,500 – \$7,000+ <ul style="list-style-type: none">• Includes 6–10 hours, digital gallery, sometimes engagement session
Videographer	\$2,000 – \$6,000+ <ul style="list-style-type: none">• Highlight video + full ceremony edits typical
Drone Operator (add-on)	\$500 – \$1,500
Wedding Dress	\$1,500 – \$6,000+ <ul style="list-style-type: none">• Designer couture gowns can exceed \$10,000
Suit / Tuxedo Rental	\$200 – \$600 <ul style="list-style-type: none">• Custom suits: \$500–2,000
Accessories (veil, shoes, jewelry)	\$250 – \$1,500+
DJ / MC	\$1,200 – \$4,000+ <ul style="list-style-type: none">• Premium DJ w/ MC, lighting & planning support: \$2,500–\$4,500
Live Band (4–10 pieces)	\$4,000 – \$12,000+
Ceremony Musicians (solo/duo)	\$400 – \$1,200

Design, Décor & Atmosphere

Vendor	Estimated Price Range
Wedding Florist	\$2,500 – \$8,000+ • Bouquets, centerpieces, altar florals
Floral Installations (arches, chandeliers)	\$800 – \$5,000+
Lighting Design (uplights, chandeliers)	\$1,000 – \$5,000+
Special Effects (cold sparks, fog)	\$500 – \$2,000
Tent Rentals	\$3,000 – \$15,000+ • Depends on size, flooring, climate control
Tables, Chairs, Linens	\$1,500 – \$6,000+
Lounge Furniture	\$1,000 – \$4,000
China, Flatware, Glassware (per guest)	\$10 – \$25
Draping / Pipe-and-Drape	\$800 – \$3,500
Custom Signage & Backdrops	\$300 – \$1,500

Food, Dessert & Drink Enhancements

Vendor	Estimated Price Range
Wedding Cake	\$400 – \$1,200+ • Custom cakes: \$6–\$10 per slice
Dessert Bar / Candy Buffet	\$4 – \$12 per guest
Donut Wall / Macaron Tower	\$300 – \$1,000
Gelato / Ice Cream Cart	\$600 – \$1,200
Mobile Bar / Beverage Truck	\$1,500 – \$5,000
Coffee / Espresso Cart	\$800 – \$1,800



Beauty, Wellness & Style

Vendor	Estimated Price Range
Bridal Hair & Makeup (Trial + Day-of)	\$300 – \$800
Bridal Party Hair & Makeup (Per Person)	\$150 – \$300
Touch-Up Services (Hourly)	\$100 – \$200/hr
Skincare Packages (Pre-Wedding)	\$300 – \$1,000+
Spray Tan / Teeth Whitening	\$75 – \$300
Personal Trainer / Nutrition Coach	\$500 – \$2,000 (monthly plans)



Guest Experience & Logistics

Vendor	Estimated Price Range
Limo / Classic Car / Party Bus	\$600 – \$1,800+
Guest Shuttle Service	\$1,200 – \$3,000+
Getaway Car / Exit Vehicle	\$400 – \$1,000
Hotel Room Block Coordinator	Often Free (Commission-based)
Travel Agent / Honeymoon Planner	Free – \$500+
Officiant	\$300 – \$800
Custom Ceremony Writer	\$400 – \$1,200
Photo Booth (360, Mirror, Open-Air)	\$800 – \$2,500
Audio Guest Book	\$400 – \$800
Live Painter / Caricature Artist	\$800 – \$2,500
Magician / Novelty Performers	\$600 – \$3,000+
Wedding Childcare Service	\$300 – \$1,200+
Event Staffing (servers, setup, teardown)	\$35 – \$60/hr per staff
Security Service	\$500 – \$2,000
Cleaning Crew / Breakdown Service	\$300 – \$1,000
Wedding Insurance (Liability + Cancellation)	\$125 – \$500
Marriage License Consultant	Free – \$150



Cultural, Specialty & Niche Vendors

Vendor	Estimated Price Range
Henna / Mehndi Artist	\$250 – \$1,000+
Dhol Player / Lion Dancers / Fire Dancers	\$500 – \$3,000+
Bilingual MC / Translators	\$1,500 – \$4,000+
Luxury Restroom Trailer	\$1,200 – \$3,500
Fireworks Display	\$2,000 – \$10,000+



Pre- & Post-Wedding Events




Vendor	Estimated Price Range
Proposal Planner / Photographer	\$500 – \$2,500
Bridal Shower / Bachelor(ette) Planner	\$1,000 – \$5,000+
Rehearsal Dinner (Venue + Food)	\$1,500 – \$7,000+
Post-Wedding Brunch	\$500 – \$3,000+




Vendor Prioritization Worksheet

Use this tool to decide what matters most—before spending a dime

Instructions:

For each vendor, check the box that best fits your vision.

-  **Must-Have:** Critical to your experience.
-  **Nice-to-Have:** Adds value, but not essential.
-  **Skip:** Doesn't matter for your day or budget.

Vendor / Service	 Must-Have	 Nice-to-Have	 Skip
Wedding Planner / Coordinator	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ceremony Venue	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reception Venue	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Caterer / Food Service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Bartending / Beverage Service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Photographer	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Videographer	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Wedding DJ / MC	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Live Band	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ceremony Musicians	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Wedding Dress / Attire	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Suit / Tuxedo	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Hair & Makeup	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Florist	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Decor & Rentals	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lighting / Effects	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Invitations / Stationery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Custom Signage	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Cake / Dessert	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Dessert Bar / Late Night Snacks	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mobile Bar / Coffee Cart	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Photo Booth / 360 Booth	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Audio Guest Book	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Live Painter / Caricature Artist	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Officiant	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Transportation (Limo, Shuttle)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Guest Accommodations / Room Block	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Rehearsal Dinner	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Post-Wedding Brunch	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Henna Artist / Cultural Performers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Luxury Restroom Trailer	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Wedding Insurance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Setup / Clean-up Crew	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Security Staff	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Tip: Focus your budget on vendors marked as “Must-Have.” These are most likely tied to your desired wedding day experience.

Bonus Tips:

- Circle your **Top 5 “Must-Have” vendors**—those will guide the majority of your budget decisions.
- If you’re unsure, ask: *Will this vendor affect how I feel, how guests feel, or what I remember about the day?*
- Use this worksheet **before meeting any vendors**—it’ll keep your planning focused and aligned with your vision.

Planning Tips from Robert Walk

Spend More On:

- Entertainment (Sets the tone for the entire day)
- Photography/Video (This is the documentation that allows you to reflect on or relive your celebration experience long after the wedding is over)
- Planning or Coordination (Prevents costly mistakes)

Save On:

- Favors (Most guests leave them behind)
- Cake Size (Get a small display cake + sheet cake for guests)
- DIY Decor (If you have time and help)

Avoid Overspending On:

- Rentals you don’t use

- Last-minute add-ons that don't enhance the experience
- Hiring multiple vendors for the same job (Example: DJ and Band)

BONUS: Wedding Day Impact Matrix™

Vendor	Impact on Overall Wedding Success
DJ / MC	🔥🔥🔥🔥🔥
Venue	🔥🔥🔥🔥
Planner	🔥🔥🔥🔥
Photographer	🔥🔥🔥
Caterer	🔥🔥🔥
Florist	🔥🔥
Rentals	🔥
<input checked="" type="checkbox"/> Use this to decide who to hire first based on value, not hype.	

BONUS: 10 Questions to Ask Before You Book

1. How many weddings do you do each year?
2. Can I see a full wedding gallery / playlist / video?
3. What's included and what costs extra?
4. How do you handle emergencies?
5. Will I work with you directly or someone else?
6. Are you licensed and insured?
7. What's your cancellation policy?
8. Do you offer custom packages?
9. How do you communicate with clients?

10. Can you provide three recent reviews or references?

Let's Plan the Wedding You Deserve

Want expert guidance tailored to your wedding vision, priorities, and budget?

Schedule your [***FREE 30-minute Needs Analysis Call***](#)

- Personalized Vendor Plan
- Customized Timeline
- Wedding Day Game Plan
- 10% Discount on DJ Packages if Booked During Call
- 100% Satisfaction Guarantee

Call or Text Robert Walk at **(602) 370-1135**

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