

Steve Weiss

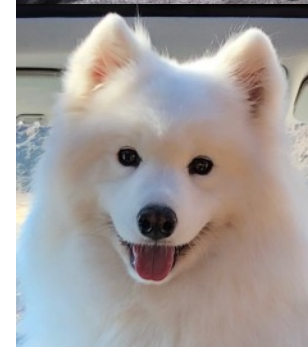
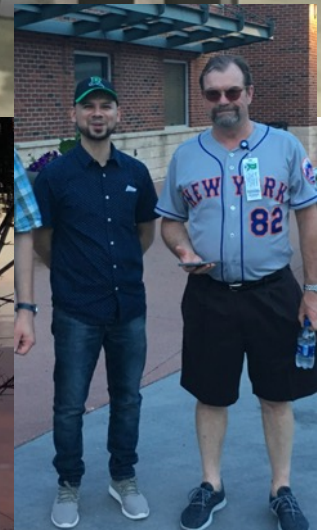
**Thank you for your 39 years of dedication!!
CONGRATULATIONS ON YOUR RETIREMENT!!**



Steve Weiss

VP Business Development

- 39 yr career in the HVACR Industry
- Weiss Instruments, Inc -- VP of Sales & Marketing
 - \$20M of temperature & pressure instruments and controls
 - Weiss Instruments #1 worldwide distributor of Dixell Controls
- 2018: Weiss / Dixell distribution acquired by Emerson
 - 5yrs with Emerson as VP, Business Development
- Industry Stewardship:
 - NAFEM Technical Chairman 2010-2016
 - Interacting with UL, NSF, DOE, EPA Energy Star
 - NSF committee's
- Personal Interest:
 - Welcoming first grandchild: March 2023
 - Boating & Hiking
 - Wine ~ Been known for “smuggling” many Italian wines home from trips to Italy



Steve Weiss Bio:

After a stint as a professional Windsurfer, and product manager for a windsurfing company Steve went on to 39-year career in the HVAC-R industry as VP of Sales and Marketing for Weiss Instruments, Inc. a \$20M manufacturer of temperature and pressure instruments and controls, and 5 years with Emerson.\ as VP of Business Development.

In 1996 Steve met the owners of a new controls company called Dixell, and is credited in creating the US market for electronic controls for Food Service Refrigeration, growing the business to \$10M and #1 market share in the US and Canada. Steve designed the highly successful Walk-in Alarm and Universal Controller which have become industry standards for their applications.

Steve personally managed the initial UL and NSF applications for Dixell and Weiss Instruments became the #1 worldwide distributor.

From 2010 - 2016 Steve was the Chairman of the NAFEM Technical Liaison Committee dealing with the challenges of the food service appliance industry, interacting with UL, NSF, DOE, EPA Energy /Star. Steve is the longest serving member of that committee, and was known for his humor and occasional song at meetings.

Steve has been known to smuggle many bottles of Italian wine in his “special sample case” on his return trips from Italy.

Steve is looking forward to welcoming his first grandchild next March.