Background and Qualifications

Compass Grant Management Solutions is a dba of Patricia McDade, Inc. which has been in business since 2018. Patricia Porter has been the President, CEO and Chairman of the Board since its inception dating back to the creation of PGM Associates in 2006. The company has held federal contracts with the US Army ROTC and has performed grant writing and preparation services for cities, counties, states, non-profits and varying sized businesses throughout the years. In addition, Patricia McDade Inc has also performed fraud examinations forensic audits and accounting services, giving a unique skill set that benefits clients when it comes to grant accounting and compliance.

At Compass Grant Management Solutions our team has over 100 years in combined experience. We have cultivated a robust grants team composed of exceptional pre-award specialists, research analysts, grant writers, budget experts, project managers, and post-award administrators. Our approach revolves around collaboration and strategic thinking to optimize the outcomes of grant funding. We possess a proven track record for identifying funding opportunities, and successfully converting them into awarded grants.

One of our core missions revolves around addressing some of the world's most intricate and challenging problems. Regardless of the nature of these challenges, we firmly believe that the first step towards solutions lies in asking the right questions. Compass Grant Management Solutions boasts a team of seasoned subject matter experts renowned for their ability to discern these pivotal questions. We are unique in that we provide the entire range of grant services to our clients. Additionally, we understand the importance of the work required prior to the release of a government RFP.

Compass Grant Management Solutions draws substantial benefits from its team members' extensive experience in collaborating with diverse agencies and projects. This experience encompasses a wide range of activities, including grant proposal writing, project management, and thorough project reviews. While this list is not exhaustive, it offers a glimpse into the rich diversity of agencies and projects our team has engaged with, totaling over \$1.5 billion in funding in external funding and an additional 1 billion in cost share.

In addition to grant writing successes, our team has managed Human Subject Research through Institutional Review Boards (IRBs), ensured research compliance, and handled post-award management for up to 60 awards at any given time. Developed human subject research pools, managed complex multi-year budgets, and created and maintained databases. In addition, created and implemented training to various stakeholders, including faculty, staff, the general public, local government officials, university administrators, grant writers, and business professionals, across a wide range of subject areas.

Our team has extensive experience with systems such as SAM, Grants.gov, DOE Exchange, EDA Portal, Research.gov, ERA Commons, and state-specific systems which are crucial in facilitating the grant application process. Moreover, we have implemented robust processes for progress reports, amendments, change orders, and established clear go/no-go decision points for grant applications.