

ROOFING CONTRACTOR

The Official Publication of The International Roofing Expo®



21	Advocate Construction	Glendale Heights	Ill.
----	-----------------------	------------------	------

Meet the roofing contractors leading the way in the industry with the 2025 Top 100 list.

Each year, the Top 100 list ranks the nation's highest earners based on self-reported revenue from the previous year. In addition to highlighting these companies, the list presents a unique snapshot of the industry. This year's list is no different, with numerous newcomers as well as long-time members, but one factor stood out from the rest.

During the submission process, contractors were asked to disclose whether their company is, or is a part of, a private equity group or platform. As a result, some companies that submitted independently in the past are now part of larger submissions that claimed top spots.

Case in point, seven of the top 10 entrants are either involved with or are PE platforms. Of note was Omnia Exterior Solutions, which leapt from #35 in 2024 to #8 on this year's list.

"Our 2024 performance was strong, with significant growth over 2023. We also grew the Omnia Exterior Solutions platform from four to 12 companies throughout 2024," said Nick Bolen, chief revenue officer of Omnia.

"Being on the list validates all of the hard work that has gone into continuing to grow Omnia Exterior Solutions," Bolden added. "Inclusion has helped businesses understand our platform and open up new opportunities for potential member companies to join Omnia."

Although these top companies may have shifted only one or two ranks compared to previous years, this jockeying involved hundreds of millions in revenue. For instance, Infinity Home Services is #6 on this year's list at \$500 million, whereas it was #8 on last year's list at \$310 million.

"We've successfully expanded our existing brands into surrounding territories, enhanced efficiencies and knowledge sharing through the adoption of best practices across brands in the platform," said Cassandra Niesing, executive assistant at Infinity Home Services. "Additionally, we've entered new markets through strategic M&A and greenfield activity."

Of the 100 entrants, 20 identified as being involved with private equity, demonstrating its growing impact on the fragmented industry. Meanwhile, the remaining entrants credited their success to a variety of improvements, whether it was expansion, strategic marketing, or investing in technology.

Among the newcomers is Eastern Glass and Aluminum, which offers glass, wall panels and roofing systems. Gabriela Padilla, marketing and business development manager, said building stronger relationships with key clients and improving workflows led to improved operations in 2024.

"We're seeing more opportunities coming our way and have a healthy pipeline of new projects. We're also improving how we work by using better tools and processes, which should help us work more efficiently and improve profits," she said.

Many other companies that submitted were on the cusp of making the list. Be sure to check out these up-and-comers in our "Ones to Watch" list.

— The RC editors

Editor's Note: If an entry on the list needs correcting or adjusting, please contact Editor Chris Gray at grayc@bnpmedia.com.

2025 Top 100 Roofing Contractors: 1-25

Rank	Company Name	Location	Peak Number of Staff	Total 2024 Revenue in Dollars	% of Commercial Work	% of Residential Work	Involved in Private Equity?
1	Tecta America	Rosemont, Ill.	4,900	1,500,000,000	99	1	Yes
2	CentiMark Corporation	Canonsburg, Pa.	3,500	1,402,613,940	100	0	No
3	Flynn Group of Companies	Mississauga, Ontario	6,000	614,000,000*	100	0	No
4	Erie Home	Toledo, Ohio	N/A	609,124,170	0	100	Yes
5	Roofing Corp of America	Atlanta, Ga.	1,850	569,000,000	90	10	Yes
6	Infinity Home Services	Brookfield, Wis.	1,021	500,019,000	10	90	Yes
7	Stronghouse Solutions, LLC	Addison, Texas	665	352,000,000	5	95	Yes
8	Omnia Exterior Solutions	Trophy Club, Texas	800	312,200,000	20	80	Yes
9	Baker Roofing Company	Cary, N.C.	1,040	304,113,973	89	11	No
10	Best Choice Roofing	Hendersonville, Tenn.	1,600	297,132,417	1	99	Yes
11	Greenwood Industries	Worcester, Mass.	775	252,000,000	100	0	No
12	Corey Construction	Houston, Texas	211	230,370,233	15	85	No
13	Best Contracting Services, Inc.	Gardena, Calif.	850	227,000,000	100	0	No
14	RAFTR Roofing + Exteriors	Duluth, Ga.	85	221,583,220	5	95	Yes
15	Advanced Roofing, Inc.	Fort Lauderdale, Fla.	750	211,385,953	99	1	No
16	Bone Dry Roofing	Indianapolis, Ind.	540	180,000,000	25	75	No
17	O'Hara's Son Roofing	Chicago, Ill.	140	165,142,225	100	0	Yes
18	Priority Contracting & Roofing, LLC	Dallas, Texas	725	164,537,256	10	90	No
19	Kalkreuth Roofing and Sheet Metal, Inc.	Wheeling, W.Va.	150	153,983,000	99	1	No
20	Mighty Dog Roofing	Omaha, Neb.	200	140,949,254	10	90	No
21	Advocate Construction	Glendale Heights, Ill.	255	125,000,000	95	5	No
22	KPost Company	Dallas, Texas	509	124,323,121	82	18	No
23	Precision Construction and Roofing	North Richland Hills, Texas	42	112,990,202	30	70	No
24	Aspen Contracting, Inc.	Lee's Summit, Mo.	300	106,550,000	10	90	No
25	Jolly Roofing & Contracting Co., LLC	Collierville, Tenn.	260	103,000,000	100	0	No

Adapted from <https://www.roofingcontractor.com/articles/101123-exclusive-2025s-top-100-roofing-contractors>