



QALY PARTNERS

Bridging Networks for Seamless Success in Saudi Arabia

✉ Contact@QalyPartners.com

🌐 www.QALYpartners.com

in [/Qaly-partners](https://www.linkedin.com/company/qaly-partners)

Empowering Innovation in Healthcare & Sustainability



Mission

To enhance quality of life by fostering innovation in **healthcare** and **sustainability** through tailored investments and strategic partnerships. We are dedicated to empowering early-stage companies to drive measurable impact, create value, and promote sustainable growth, aligned with the goals of Saudi **Vision 2030**.



Vision

To be the **premier catalyst** for transformative advancements in **healthcare** (pharma and biotech) & **sustainability**, enabling startups to achieve success through impactful investments and strategic consulting.



Your Strategic Gateway to Growth in Saudi Arabia

QALY PARTNERS unlocks opportunities for businesses in Saudi Arabia by providing access to an unparalleled ecosystem of collaboration, innovation, and strategic growth. With established networks across **government, investors, industry leaders**, and **regulatory bodies**, we simplify your journey to success in the Kingdom.

Key Benefits are:

Effortless Market Entry

- Facilitate smooth entry into the Saudi market with support on regulatory compliance, market research, and local partnerships.

Access to Fund

- Connect with investors and financial institutions for funding, from early-stage investment to growth capital.

Strategic Partnerships

- Build alliances with leading industry experts, policymakers, and innovators to drive success.

Regulatory Navigation

- Navigate Saudi Arabia's complex regulatory frameworks to minimize risks and ensure seamless operations.

Tailored Solutions for Growth

- Tailored strategies to meet the unique needs of your business, from inception to maturity.

Sustainability & Innovation Focus

- Align with Saudi Vision 2030 by integrating sustainable practices and adopting cutting-edge technologies.

Driving Growth in Healthcare & Sustainability

At QALY PARTNERS, we focus on **healthcare** (pharma and biotech) and **sustainability**—two pivotal sectors driving Saudi Arabia's Vision 2030. Our mission is to enable innovation, foster collaboration, and deliver impactful solutions that create long-term value in these domains.

1

Healthcare (Pharma and Biotech)

- **Supporting Innovation:** Empower startups in biotech, pharmaceuticals, and healthtech with market insights, funding, and partnerships.
- **Regulatory Expertise:** Guide companies through the complex regulatory landscape to ensure compliance and successful product launches.
- **Collaborative Ecosystem:** Connect innovators with investors, healthcare providers, and policymakers to accelerate impact.
- **Key Focus Areas:**
 - Biotechnology advancements
 - Digital health solutions
 - Medical innovation and research

2

Sustainability

- **Advancing Green Technologies:** Support startups and businesses in adopting environmentally sustainable practices and solutions.
- **Impact-Driven Partnerships:** Foster collaboration with regulators, investors, and strategic partners to implement scalable sustainability projects.
- **Regulatory Alignment:** Ensure adherence to environmental standards and policies to create measurable and lasting impact.
- **Key Focus Areas:**
 - Renewable energy solutions
 - Sustainable resource management
 - Circular economy innovations

Our Strategic Ecosystem for Early-Stage Growth



Company Stage

Business Idea

Startup

Phase 0

Prior to establishment

Phase 1

Commercialization

Phase 2

Stability

Service Groups	Innovation & Business Development Hubs	- Market Research - Feasibility Studies	- Innovation Workshops - Product Development Support	- Commercialization Strategy - Tech Transfer Support
	Investors & Financial Institutions	- Early-Stage Funding Advice - Angel Investor Networks	- Seed Funding - Financial Planning	- Venture Capital Funding - Financial Strategy
	Strategic Partners & Industry Experts	- Strategic Advisory - Feasibility Analysis	- Industry Connections - Mentorship	- Market Entry Support - Partnership Development
	Government & Regulatory Bodies	- Policy Guidance - Regulatory Requirements	- Compliance Support - Licensing Assistance	- Certification & Approvals - Market Regulations



Business Impact

Transform **Ideas** into **Actionable Opportunities**

Empower startups to build a **Viable Product**

Enable startups to achieve **Market Readiness & Growth**

Our Proven Approach

At QALY PARTNERS, we guide clients from ideation to sustainable growth through an approach that prioritizes **understanding**, **collaboration**, and **measurable impact**. Our model ensures seamless transitions through each phase of their journey in healthcare and sustainability, aligned with Saudi Vision 2030.



Our Business Model

	Sweat Equity	Success-Driven Advisory
What It Means	- Investing time, expertise, and resources instead of upfront capital to build long-term value. - Partnering with startups and businesses to share the risks and rewards of growth.	Offering advisory services with compensation tied to measurable results rather than upfront fees.
How It Works	- Taking an equity stake in promising startups in healthcare and sustainability sectors. - Providing strategic support, mentorship, and operational guidance to accelerate growth.	- Charging success fees or commission-based fees for milestones achieved, such as securing funding, partnerships, or market entry. - Delivering tailored guidance to help clients overcome challenges and capitalize on opportunities.
Why It's Effective	- Encourages deep commitment and collaboration. - Aligns QALY's success with the client's success.	- Reduces upfront costs for clients, making services accessible to startups. - Builds trust and accountability through performance-based compensation.

Experience. Network. Results.

Unmatched Experience

● Proven Track Record

Decades of consultancy and leadership across healthcare, education, and sustainability sectors.

● Diverse Expertise

Successfully delivered strategic projects for startups, established businesses, and global enterprises.

● Impact-Driven Results

Demonstrated ability to align business growth with the goals of Saudi Vision 2030.

Strategic Network

● Exclusive Access

Deep relationships with regulators, investors, industry leaders, and innovators that cannot be replicated

● Collaborative Ecosystem

We connect you to the right stakeholders for funding, regulatory compliance, partnerships, and market entry.

● Global Reach, Local Focus

A network that spans globally but is deeply embedded in the Saudi market, ensuring both local & international opportunities.

Tailored Solutions

● Customized Approach

Each engagement is designed to address your specific goals, growth stage, and industry needs.

● End-to-End Support

From concept to execution, we guide you through every step to ensure seamless success.

Meet the QALY PARTNERS Team



Musaed Alkholief

Co-Founder & Managing Partner

A professor of nanomedicine with **15+ years of experience** in healthcare & Education innovation, Musaed leads QALY PARTNERS with a vision to **bridge the gap** between research and real-world impact



Sultan Saud Alsaif

Co-Founder & Managing Partner

A recognized leader with **12+ years of experience** in sustainability industry, Sultan drives our efforts to create environmentally responsible and sustainable solutions that **enhance well-being and economic growth**





Ready to Transform The Future?

Join QALY PARTNERS in our mission to enhance quality of life in Saudi Arabia. Whether as a business, investor, or partner committed to create a sustainable impact.

Building a Healthier, Smarter, and Greener future.