

SHERYL ROBINSON McMILLAN

P. O. Box 6576, Corpus Christi, Texas 78466-6576
361-765-4427 / smcmil5049@aol.com

A graduate of Texas A&M University-College Station, Sheryl Robinson McMillan is a professional research and development consultant specializing in development for non-profit organizations, offering a wide array of services, including researching and preparing local, state and federal funding proposals and private and corporate foundation grant applications, identifying individual prospective donors and conducting capital campaigns. Sheryl also offers organizational development, community engagement, management and marketing strategies and corporate communications tailored to the specific needs of the organization.

Realizing the need for professional development services for non-profit organizations, Sheryl began consulting with regional agencies to help them achieve their goals. An independent business owner since 1994, Sheryl has represented a wide variety of non-profit organizations in the fields of health, the arts, religion, education and human service. Sheryl provides professional writing services for those wanting to develop websites, newsletters, and respond to requests for proposals (RFPs).

To date, Sheryl has raised nearly **\$100 million** for non-profit agencies throughout the nation. Most recently, she has worked closely with the Texas A&M University-Corpus Christi, the University of Oklahoma, the University of Texas at Tyler, Auburn University, numerous Salvation Army Corps, and a wide variety of other non-profit organizations throughout the nation. Sheryl has also assisted private, for-profit corporations in successfully responding to Requests for Proposals and winning a number of multi-million dollar contracts.

Career Highlights

1. **Raised nearly \$100 million** from a wide array of sources including, but not limited to, the U.S. Department of Housing and Urban Development (HUD), Health Resources and Services Administration (HRSA), Texas Higher Education Coordinating Board, Texas Department of State Health Services, State Energy Conservation Office, Texas Department of Housing and Community Affairs, the Federal Home Loan Bank, Texas Veterans Commission, various municipal and state governments, and a broad spectrum of private corporations and foundations.
2. Works closely with **private, for-profit corporations** in successfully responding to Requests for Proposals (RFPs) and **winning multi-million dollar contracts** in Arkansas, Arizona, California, Colorado, Louisiana, New Hampshire, North Carolina, Ohio, Rhode Island, South Carolina, Tennessee, Virginia, and Wisconsin.
3. In 2020, secured an award from the **Texas Office of the Governor, Public Safety Office Criminal Justice Division** to address Residential and Community-Based Services for Victims of Commercial Sexual Exploitation. Funded \$300,000.

4. In 2020, won a **HRSA Scholarship for Disadvantaged Students** award for \$3.25 million with a perfect score of 100/100.
5. In 2018, **Department of Justice Anti-Trafficking Program** addresses the need to increase the identification and protection of human trafficking victims in the United States, and to build local capacity to prevent human trafficking and protect its victims. Funded \$447,270.
6. In 2018, wrote a winning **Health Resources and Services Administration (HRSA) Nurse, Education, Practice, Quality and Retention - Registered Nurses in Primary Care** grant award for \$2,516,958 with a score of 91/100. In 2020, a COVID 19 supplement was awarded for an additional \$78,571.
7. In 2016, wrote a winning **HRSA Nursing Workforce Diversity** grant award for \$1,999,996 with a score of 96/100, **“No weaknesses”**. Additionally, wrote **HRSA Scholarships for Disadvantaged Students** proposal to increase enrollment and retention of students from disadvantaged backgrounds and increase the number of graduates working in medically underserved communities. Funded \$2,596,896.
8. In 2016, developed and coordinated successful proposal to the **Federal Home Loan Bank, Dallas** for a new Salvation Army Center of Hope. Funded \$500,000.
9. Developed proposal funded by the **Texas Higher Education Coordinating Board** for Building Lab and Simulation Capacity in 2015. In 2016, the program was awarded an **Innovation Award** from **The Texas Organization of Baccalaureate and Graduate Nursing Education**. Funded \$149,985.
10. In 2016 and 2017, wrote coordinating grant proposals that won funding from the **Texas Veterans Commission**. The Salvation Army-Corpus Christi and El Paso, Charlie’s Place, Wesley Community Center and Goodwill Industries of South Texas, and total funding \$675,000 and \$825,000.
11. In 2015, wrote winning **HRSA Nurse Education, Practice, Quality and Retention–Veteran’s (NEPQR)** grant award for \$1,048,047.
12. In 2014, wrote a winning **HRSA Nursing Workforce Diversity** grant award for \$1,049,786 with a score of 95/100, **“No weaknesses”**. Wrote a winning **HRSA Advanced Education Nursing Traineeship Program (AENT)** grant for \$699,720. In 2016, AENT grant was funded for an additional year at \$349,974.
13. In 2013, was a contributing member on Texas A&M University-Corpus Christi’s Lone Star Unmanned Aircraft Systems Initiative (LSUASI) proposal team. The LSUASI/Texas A&M University-Corpus Christi test site was subsequently selected by the Federal Aviation Administration as one of only six sites across the nation for research and development in unmanned aerial systems. The statewide economic impact of this project was estimated at \$8 billion.

14. In 2010, HRSA used the successful proposal written for the **Nursing Education, Practice, Quality, and Retention (NEPQR)** Program as an "**exemplar**" for technical assistance at their Division of Nursing Technical Assistance Workshops. HRSA stated that it was an "**exceptionally well written application**". Score 93/100
15. In 2010, wrote the **successfully funded eLine Military program** for the Texas A&M University-Corpus Christi College of Nursing and Health Sciences which has been praised nationally by the federal government and used as a best practices program. In 2012, this program was recognized by First Lady Michelle Obama and Jill Biden as a White House initiative to help military service members and their families and continues to be lauded for its innovation. Funded \$635,187.
16. In 2010, developed and wrote the successful Red Shield Home program for The Salvation Army, Lubbock. This permanent housing program was **ranked #1** by the Texas Homeless Network Balance of State Review Committee and was funded by the U.S. Department of Housing and Urban Development. Funded \$845,113.
17. For seventeen years, worked with the City of Corpus Christi, the Homeless Issues Partnership, and five area non-profit agencies to submit **successful Continuum of Care proposals** the U.S. Department of Housing and Urban Development. Funded \$1.2 million annually.
18. **Facilitated numerous workshops** on grant writing, capital campaigns, cultivation of private donors, sustainability, community partnerships, and diversity.
19. Work regularly with various Salvation Army Corps throughout the state of Texas and in West Virginia to **maximize their ongoing private and public funding opportunities**.
20. In 2008, served as a **development consultant** for the Diocese of Corpus Christi's John Paul II High School capital campaign that successfully raised \$6.8 million.