



REQUEST FOR PROPOSALS ULTRASOUND EQUIPMENT

RFP Field	Information
Issuing Organization	Warm Valley Health Care
Project / Funding Source	Rural Health Transformation Program – Integrated Primary Care Initiative
Department / Service Area	Laboratory and Radiology Department
Primary Contact	Dakota Chapman Laboratory/Radiology Manager Dakota.Chapman@warmvalley.health
RFP Release Date	October 26, 2026
Proposal Due Date	November 2, 2026
Anticipated Award Date	November 10, 2026
Requested Implementation Period	December 1, 2026 – September 30, 2027

Project Background and Purpose

Warm Valley Health Care (WVHC) invites proposals from qualified vendors to supply ultrasound equipment and provide installation, configuration, training, and go-live support for its integrated primary care services. Vendors must have experience in healthcare settings, offer equipment compatible with WVHC’s existing clinical systems, and complete the work within the required project period.

WVHC is a primary care clinic on the Wind River Indian Reservation in central Wyoming. The Eastern Shoshone Tribe established WVHC in 2024 under a Title V Compact authorized by the Indian Self-Determination and Education Assistance Act. The transition from Indian Health Service operation to tribal management gives the Tribe greater control over health services to meet local needs and reflect community values. WVHC provides medical, behavioral health, optical, and dental services to tribal families throughout the Wind River community.

WVHC is expanding its primary care services by modernizing the facility and purchasing essential equipment, including an ultrasound system. The equipment must work with WVHC’s current systems and meet applicable health information privacy and security standards. The project must be completed within 12 months. All equipment must be purchased, installed,

configured, and ready for use by the end of the project period, and all associated costs must be obligated within the required funding timeline.

Equipment and Proposal Requirements

Include all equipment, software, hardware, licenses, accessories, installation, configuration, training, warranty coverage, maintenance, and technical support needed to put the ultrasound system into service. Include data migration or integration support, if applicable. WVHC uses the Cerner electronic health record system; describe how the proposed equipment will work with that system, including any workflow, reporting, and technical requirements. Follow the order of the requirements below and provide enough detail for WVHC to assess clinical suitability, implementation plans, total cost, privacy and security, and ongoing support. Incomplete proposals or those that do not clearly address the required categories may be deemed nonresponsive.

Category	Requirement
Company Overview	Describe your company, including years in business, healthcare experience, and relevant references.
Description of Proposed Equipment	Describe the proposed ultrasound equipment and any included technology, software, or services. Provide a comprehensive list of available ultrasound testing packages and clinical applications, including but not limited to obstetrics/MFM, echocardiography, venous and arterial duplex, renal, abdominal, and pelvic studies. Identify which packages are included in the proposed equipment and which require additional purchases or licensing.
Pricing	Itemize all one-time and recurring costs, including licensing, implementation, training, maintenance, shipping, travel, and optional add-ons.
Technical Specifications	List model numbers and technical specifications, including space, power, network, hardware, software, and accessory requirements.
Clinical Functionality	Explain how the equipment supports clinical services, patient workflow, documentation, quality of care, and patient safety.
Interoperability / Integration	Describe compatibility with WVHC's existing clinical systems, including electronic health record workflows, reporting tools, imaging systems, pharmacy systems, and other relevant platforms.
Privacy and Security	Describe how protected health information is secured, including user access controls, audit logs, encryption, incident response, and confidentiality measures. Identify any need for a business associate agreement.
Implementation and Training	Describe the installation steps and implementation schedule, provide a staff training plan if applicable, and explain the support available during go-live and the initial period of use.

Warranty, Maintenance, and Support	Describe warranty coverage, preventive maintenance, technical support hours, response times, replacement parts, service agreements, and procedures for escalating unresolved issues.
Disclosure	Identify any facility, staffing, connectivity, electrical, space, licensing, or workflow requirements WVHC must meet to install and use the equipment.

Proposal Evaluation Criteria

Proposals will be scored using the factors and weights below. The review team will include the appropriate department supervisor, a Finance representative, the Clinical Applications Coordinator, a Grants Department representative, the Compliance Officer, and the Chief Executive Officer. WVHC reserves the right to reject any or all proposals, request clarification, negotiate terms, and select the proposal that best meets its clinical, operational, compliance, schedule, and budget requirements.

Evaluation Factor	Weight
Clinical fit and ability to meet service-line needs	25%
Technical specifications, reliability, and compatibility with existing systems	20%
Implementation plan, training, support, warranty, and maintenance approach	20%
Privacy, security, compliance, and documentation readiness	15%
Cost reasonableness, transparency, and total cost of ownership	15%
Healthcare experience and vendor capacity	5%

Submission Instructions and Terms

Email proposals to Dakota Chapman at dakota.chapman@warmvalley.health by November 2, 2026. Proposal review is expected to begin within one week after the deadline. A contract award depends on available funding, internal approval, completion of required procurement documentation, and WVHC's determination that the proposal meets its clinical, operational, compliance, schedule, and budget needs.

Submit questions in writing to the primary contact by the proposal deadline. WVHC may share answers and clarifications with all known prospective vendors to keep the process fair and consistent.