

# LIFEWAVE Getting to Know You



Name \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Facebook \_\_\_\_\_ City / Time Zone \_\_\_\_\_

Preferred Communication \_\_\_\_ Text \_\_\_\_ Email \_\_\_\_ Telegram \_\_\_\_ FB Message \_\_\_\_

1. Previous Network Mktg Experience \_\_\_\_ Yes \_\_\_\_ No Companies \_\_\_\_\_

2. What did you like about it? \_\_\_\_\_

3. What challenges did you encounter? \_\_\_\_\_

4. What motivates you? (1-5 scale)

Helping people \_\_\_\_ Learning \_\_\_\_ Recognition \_\_\_\_ Income \_\_\_\_ Freedom \_\_\_\_

5. (1-5 scale)

Are you a social person \_\_\_\_ Someone who wants to study info before sharing \_\_\_\_

A Get in Action person \_\_\_\_ Wants to be comfortable before being in action \_\_\_\_

6. What do you like about LifeWave? \_\_\_\_\_

7. How can you see it benefitting you? \_\_\_\_\_

8. What amount of income would you like to receive per month? \_\_\_\_\_

9. Can you see yourself involved with LifeWave in a year? \_\_\_\_\_

10. What challenges you with a home-based business? \_\_\_\_ Time Management \_\_\_\_ Follow Up

Staying Focused \_\_\_\_ Meeting People \_\_\_\_ Objections \_\_\_\_ Following System \_\_\_\_

11. What does success look like for you? \_\_\_\_\_

12. What is your WHY for building a LifeWave business? \_\_\_\_\_

13. Success in our business is 75% self-improvement. The more we are willing to read books, listen to training calls, attend events and invest in meeting new people, the more successful we are and the more money we make. Are you willing to invest in yourself each week? \_\_\_\_\_

14. How can I support you best as your business partner? \_\_\_\_\_

15. Who do you know who may be interested in partnering with you in LifeWave? \_\_\_\_\_

GETTING TO KNOW YOUR PEOPLE: <https://www.youtube.com/watch?v=IObAJFXiAas>

NOTES