

Nine Ways to Earn

U.S.A.

COMPENSATION PLAN

1. RETAIL PROFIT

Earn a commission on every personally enrolled Customer purchase (Retail, Preferred, or Preferred Plus).

2. CUSTOMER PREMIUM

Earn a premium on every personally enrolled Customer purchase when you reach a minimum Customer QV.

Customer Qualifying Volume*	Customer Premium Rate
300 – 599	5%
600 – 1,199	10%
1,200+	20%

3. PRODUCT INTRODUCTION BONUS

Earn a bonus every time you introduce a new Brand Partner to LifeWave. Must be Active (min. of 55 PV*) to earn.

Enrollment Options	Sleeve Quantity	Price	Qualifying Volume	PIB Amount
Starter	0	\$25	0	\$0
Core	3 or 6	\$295	180	\$35
Advanced	6 or 12	\$535	300	\$75
Advanced Plus	11 or 22	\$975	500	\$165
Premium	20 or 40	\$1,750	775	\$405

	Active BP	1-Star Manager	2-Star Manager	3-Star Manager	1-Star Director	2-Star Director	3-Star Director	1-Star Executive	2-Star Executive	3-Star Executive	1-Star Presidential	2-Star Presidential	3-Star Presidential
RANK QUALIFICATIONS *													
Personal Volume (PV)	55	110	110	110	110	110	110	200**	200**	200**	200**	200**	200**
Qualifying Downline Volume (QDV)	-	750	1,500	2,500	5,000	10,000	20,000	40,000	100,000	250,000	600,000	1,500,000	3,500,000
Max. Volume Rule (MVR)	-	-	-	-	2,500	5,000	10,000	20,000	50,000	125,000	300,000	750,000	1,750,000
Volume Legs	-	-	-	1 @ 1,000	2 @ 1,000	2 @ 2,000	2 @ 3,000	2 @ 6,000	2 @ 15,000	2 @ 40,000	2 @ 100,000	2 @ 240,000	3 @ 500,000
OLXL***	-	-	-	-	1,000 OL2L	2,000 OL2L	3,000 OL2L	6,000 OL2L	15,000 OL2L	40,000 OL2L	100,000 OL2L	240,000 OL2L	500,000 OL3L
Binary Balancing ****	-	-	-	-	1,000	2,000	3,000	6,000	15,000	40,000	40,000	40,000	40,000
4. LEVEL EARNING BONUS													
Level 1	3%	5%	7%	7%	7%	7%	7%	7%	7%	7%	7%	7%	7%
Level 2	-	-	2%	3%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 3	-	-	-	-	1%	2%	3%	3%	3%	3%	3%	3%	3%

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	Active BP	1-Star Manager	2-Star Manager	3-Star Manager	1-Star Director	2-Star Director	3-Star Director	1-Star Executive	2-Star Executive	3-Star Executive	1-Star Presidential	2-Star Presidential	3-Star Presidential
5. BINARY BONUS													
Weekly Rate	-	-	-	5%	7%	9%	10%	10%	10%	10%	10%	10%	10%
Weekly Max.	-	-	-	\$1,500	\$2,500	\$3,500	\$5,000	\$7,500	\$10,000	\$15,000	\$20,000	\$25,000	\$25,000
6. MENTOR MATCHING BONUS													
Generation 1	-	-	-	-	5%	7%	10%	12%	15%	18%	20%	20%	20%
Generation 2	-	-	-	-	-	5%	7%	10%	12%	15%	18%	18%	18%
Generation 3	-	-	-	-	-	-	5%	7%	10%	12%	15%	15%	15%
Generation 4	-	-	-	-	-	-	-	5%	7%	10%	12%	12%	12%
Generation 5	-	-	-	-	-	-	-	-	-	3%	5%	7%	10%
Generation 6	-	-	-	-	-	-	-	-	-	-	3%	5%	7%
Max Match Per BP	-	-	-	-	\$500	\$1,000	\$2,000	\$3,500	\$5,000	\$7,500	\$10,000	\$15,000	\$20,000
7. BREAKTHROUGH INCENTIVE +													
	-	-	-	-	\$500	-	-	\$5,000	-	-	\$50,000	\$75,000	\$100,000

*All Rank Qualifications are based on a sum of Qualifying Volume (QV) from your enrollment tree during a rolling 31-day period inclusive of the final commission week end date and the prior 30 days.

** A maximum of 110 QV can be used from personal purchases to meet the PV requirement. The remaining amount must come from personally enrolled customers.

*** OLXL is the amount of volume required from your enrollment organization outside of the largest legs used to meet your Volume Legs requirements.

**** Binary Balancing is the minimum volume from your enrollment organization required on both the left and right sides of your binary organization.

+Each Breakthrough Incentive is earned in two parts. Part 1 is awarded the week of Career Title achievement with Part 2 being awarded after 4 additional Paid Rank requalification weeks.

These weeks do not need to be consecutive but need to occur within a 52-week period of the initial Career Title achievement.

8. BUSINESS LAUNCH BONUS

New Brand Partners and their enrolling Brand Partner earn a Business Launch bonus each of the first nine weeks after a new BP joins LifeWave.

	Paid Rank 1-Star Manager	Paid Rank 2-Star Manager or higher
New Brand Partner	\$25	\$50
Enrolling Brand Partner	\$12.50	\$25

9. QUARTERLY LEADERSHIP POOL

For Career Title 1-Star Presidential and higher BPs if eligible to participate, earn shares each week of the quarter based on TDV growth and Enrollment Tree Leg performance to maximize your earnings on the entire company's quarterly Bonus Volume performance.