

# CAPABILITY STATEMENT



Sales Services WA  
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## About Sales Services WA

We have a strong belief that selling is no longer (and never was) about techniques or tactics. Sure, we believe in meticulous preparation and planning, but real success comes from real relationships built with real people. We stand by our slogan "don't mimic the gimmick" and have yet to be shown evidence that sales tactics and pressure selling/closing out-performs strong relationships, long term.

## Our map to success

We'll review your work history, education, strengths, accomplishments, problem areas, skills, values, motivations and goals.

We have a genuine passion for seeing other people succeed, which, I believe sets us apart and achieves maximum results.

## What can we deliver?

<b>Team Coaching</b> – Developing teams in sales areas such as (mindset, strategy, planning, relationship building).
<b>Tailored approach to suit your needs</b> – We can customise our training/coaching to suit YOUR needs. We do not believe in gimmicks or a 'one size fits all' approach.
<b>Personal development and mentoring</b> – if you are an individual looking to break in to sales or want to upskill, we have many options for personal growth.
<b>Business sales strategies</b> – If your business requires a kick start, our team can analyse and implement a sales strategy and assist in achieving your goals.
<b>Marketing advice</b> – Assistance from business cards to websites and everything in between. We have a passion for helping others which, we feel, yields the greatest results