## **OSAT Podcast Prelude.mp3**

Gayle [00:00:03] Welcome to the O.S.A.T. Pathway Podcast. The One Step at a Time Pathway to Success and Fulfillment. We begin with recent college graduate Danelle Davidian. Danelle did well earning her degree in exercise science. Now that that accomplishment is behind her, she was at a crossroads with more questions than answers. She asked herself, where should I invest my time and my talents? What should I focus on, financial success? What does success really mean? What is my next step? And who will lead me to the right answers? She takes a step forward, a single leap of faith, and she writes her grandpa Burl for answers. Grandpa Burl is Burl Gann, a self-made man with sixty years in real estate development. He writes his granddaughter back. Not just a reply. but he wants to give her a meaningful pathway forward, one that will serve Danelle as a guide map. But he wants to give his granddaughter is what is not taught in college. What she didn't learn. The valuable lessons that he learned through his six decades in business. Those lessons he believes contributed to his success. But more than that, to his fulfillment in life. Burl writes the O.S.A.T. Pathway. The one step at a time pathway to success and fulfillment. Sends it back to his grandpa. Now, this podcast is about each one of those steps along the O.S.A.T. Pathway. A granddaughter and a grandfather having a conversation around their dining room table about how to create a successful and meaningful life. They discuss the one step at a time mindset. Relationships, the importance of them and how to build them. Mentors. Insecurities. We all have them and what to do about them. Knowing your strengths. And the importance of setting yourself apart from the pack. The value of honesty and integrity and finally revealing a clear pathway forward, if you do not know what to do next. Now joining their conversation are Burl's son, Matt and his daughter Lisa. Matt Gann is a human resources manager. He brings to the conversation 20 years of military and civilian government experience. Lisa Leclaire offers 30 years of medical sales and training experience to round out his family conversation. If you are unsure of what your next step is on your journey, this podcast offers seven episodes of valuable insights and answers. The one step at a time approach will help you confidently take the next step forward on your pathway. Please join us as we begin our journey down the O.S.A.T. pathway. Thank you very much for joining us.