

Global Strength Built on
Local Market Leadership.



An aerial photograph of a city, likely Los Angeles, showing a multi-lane highway with traffic, a river, and a dense residential area. A large, semi-transparent red geometric shape, resembling a stylized 'N' or a large triangle, is overlaid on the left side of the image. The word 'Solutions' is written in white serif font on a red rectangular background in the top right corner.

Solutions

No problem too big, no problem too small. Our only real estate service is total peace of mind.

We've got this.

Allow us to transform your challenges into successes.

www.naiglobal.com

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The world's largest global commercial real estate platform managed for your success.

NAI Global Members are independently-owned, market-leading firms from across the U.S. and worldwide, in 375 offices with more than 6,700 local market experts. Supported by the central resources of the NAI Global organization, our Member firms are actively managed to combine their in-market strengths and form a powerful bond of insights and execution to address your local and multi-market challenges globally.

Whether you need to buy, sell, lease, finance, or manage commercial property in your market or around the world, your nearby NAI Global Member is your local point of entry into a world of cohesive, creative solutions in commercial real estate.

In 2012, NAI Global was acquired by C-III Capital Partners and, as a result, NAI Global Members and clients benefit from our powerful infrastructure and depth of professional resources while gaining greater access to services and markets worldwide. For more information about C-III please visit their website: <http://www.c3cp.com/>

Your local commercial
real estate expert. **Everywhere.**

Local Market Leadership & Expertise Globally Connected.

Our ability to provide you with exceptional global solutions begins with our local market leadership and expertise. At NAI Global, our Member firms are deeply rooted in their local communities, often taking the lead to help shape their local and regional business environments, frequently driving global economic connectivity and expansion.

With long histories of success across market cycles, our Members have a hard-earned, deep level of local market knowledge and insight beyond the commoditized data you find elsewhere. This depth of knowledge is born from their local relationships nurtured for generations – as a result, you benefit from each Member's proprietary depth of knowledge and relationships; unfettered

access to local and regional decision makers; and speed of execution that ensures you consistent, exceptional results.

As an organization, NAI Global actively manages this industry-leading platform of local market knowledge and leadership, providing support and services that yield seamless integration and peak performance locally, regionally, and globally.

Local leadership.
**Personalized
service.
Global reach.**





We take your **business personally.**

NAI Global Member firms are owned and operated by local market leaders which means they have far more at stake than the average commercial real estate brokerage: as owner-operated firms their entire existence hinges on your total satisfaction and the strength of their relationship with you. As a result, our Members take your business personally.

At NAI Global, you can be confident that your needs will be our top priority – not just our next assignment – because our Members' success is entirely dependent on your success. Our seamless network of over 180 brokerage and property management firms with 6,700 professional local market leaders around the world are completely committed to your needs. They are all actively managed to work cohesively in your local market or around the world, sharing their very best ideas with a singular purpose: exceeding your expectations to earn your business again and again.

This highly personal and unwavering commitment to service excellence can't be duplicated anywhere else and is the powerful common thread that runs through all of our firms – setting the entire NAI Global network far apart from the competition.

The freedom and integrity **to do what's right for you, always.**

Tap the Power of Collective Independence.

Not only are NAI Global firms owner-operated they are also independent which eliminates any corporate bureaucracy and gives us enormous freedom to act quickly and think creatively on your behalf. At the same time, each Member has instant and total access to the world of best practices shared by market-leading, fellow NAI Global Member firms.

We call this the Power of Collective Independence: independent firms collectively united to achieve extraordinary results for you both locally and globally through creativity, collaboration and the consistent delivery of exceptional knowledge and service that only owner-operated, market-leading firms can provide.

This unmatched level of personalized service and collaboration form the core of our philosophy.





People + Process = Results

- Single-point-of-contact accountability
- Collaborative client-service teams
- Local offices in primary, secondary and tertiary markets worldwide
- One simple agreement to start project or portfolio work
- Customized processes facilitate consistent service across assignments and geography

A world of support with a singular focus: **You.**

Whether you're an owner, tenant, developer or investor – through NAI Global you have access to 6,700 market-leading professionals working cohesively worldwide, across all disciplines and property types:

- Office
- Industrial
- Retail
- Land
- Investment
- Hotel
- Logistics
- Medical
- Multifamily
- Brokerage Services
- Investment Services
- Corporate Services
- Management Services
- Project Leasing
- Valuation & Advisory
- Marketing
- Research
- More...

NAI Global offers extensive core competency combinations tailored to meet your local, regional or global needs:

Brokerage Services

Our clients range from institutions and pension fund advisors to private developers and individuals, all requiring superior market intelligence and custom solutions based on specific objectives. NAI offers a full spectrum of consultancy and transaction services including single building, portfolio and land acquisitions and dispositions, project leasing build-to-suits and auction services.

Investment Services

Our investment teams represent clients with every type of commercial property, expertly navigating the process of valuation and due diligence. As a global organization, our Members are advisors with access to broad capital market and institutional relationships. And as local market leaders, NAI Members deliver exceptional marketing and intelligence, and the ability to offer related services such as property management and lease administration.

Corporate Services

Because every client faces a unique combination of business and real estate challenges, we make it our primary focus to listen carefully and understand your marketplace and business opportunities. Our approach is consultative, partnering with you as one team: starting with an advisory and planning process, we are able to align your goals with your needs for transaction management, project management or portfolio management.

Management Services

We practice an ever-evolving strategy of being flexible to the customization required for reporting procedures for asset, property or facilities management. Through our platform, we offer the benefit of local decision making, leadership and relationships that are centered on and in your market. With the ability to introduce you to relationships nationally and internationally, our scalable services contribute considerably to your success.

The world's largest commercial real estate network.

375+ local offices. 6,700+ local market leaders.

All actively managed to work wherever you do.



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