

Top Four
on the Quarter



Salem, OR

A Message from the President

Happy New Year to each of you!

Hopefully everyone is as excited as I am for 2023 and all its possibilities.

We are stepping into our 50th year as a chapter, with our official anniversary on June 23rd (yes, we WILL be having a big party!) Taking a moment to think about and appreciate the women that preceded us, at our Salem NAWIC Chapter, leaves me in awe. I grew up in the world of construction and have seen the slow progress of women being accepted in the construction industry. But imagining what it was like to not only be a woman working in construction 50 years ago, but to also have the drive, the initiative, and the courage to charter a NAWIC chapter? I have great respect for these ladies and those that followed, carrying the Salem chapter forward. There is a great pride in carrying the NAWIC torch because of this history, and all our members should feel good to be part of this awesome organization.

So, let's work together (which is what we do best!) to make year FIFTY be one to remember! 🥳 Our January meeting will be about New Year's Resolutions and creating vision boards for our goals. I can't think of a better way to kick off the year together! In February we will be learning some basic wiring techniques from our friends at Safety Electric. March will bring an epic WIC (Women In Construction) Week that is packed full of fun and educational activities to celebrate just how remarkable females in construction are!

I hope to see every one of you very soon.

Juli Foscoli, President
Salem, OR Chapter #198

What We Do

Upcoming Events

- **January Board Meeting:** Tuesday, January 10th at 5:30pm at AG Sadowski Company, 1605 Liberty St SE, Salem 97302.
- **January General Meeting:** Wednesday, January 18th at 5:30pm at Salem Contractors Exchange, 2256 Judson St SE, Salem. We will be starting off the year with personal goal setting. Dinner will be Olive Garden. See flyer for more details.
- **February Board Meeting:** Tuesday, February 7th at 5:30pm at AG Sadowski Company.
- **February General Meeting:** Wednesday, February 15th at 5:30pm at Salem Contractors Exchange, 2256 Judson St SE, Salem. We have the team at Safety Electric coming in to teach us the principles of basic electrical wiring and 'how to' information for some quick home improvement techniques.
- **March is the month we celebrate WIC Week.** It is March 5-11. Our annual Women's Day Dinner will be on Friday, March 10th. A separate calendar will be forthcoming outlining all of the activities.
- **Save the Date - Construction Career Day:** Tuesday, April 25th at the Jackman-Long Building at the OR State Fairgrounds. Event runs from 10am to 2pm. If you are interested in being an exhibitor or have questions, please reach out to Dawn Killough at ccdsalem@gmail.com.

NAWIC Swag Store

Check out our new NAWIC hats on our swag store! Available to buy now. <https://www.wholesale2uapparel.com/nawic/>

Santiam Canyon Shed Build

This is an ongoing activity. Shed #115 was recently painted. We have 11 that are ready to roll out to families soon. We will reach our FINAL goal of 150 sheds before we know it. Here is the link to sign up and come build or paint some sheds for wildfire survivors:

<https://www.signupgenius.com/go/20FOC4BACA92BA7FF2-santiam>

What We Have Done

2

Installation of New Officers and Board Members

October 1 is the beginning of our NAWIC year. We installed the new officers and board members at our September General Meeting. We are off to a great start with the new team. Looking forward to a fun and dynamic year.

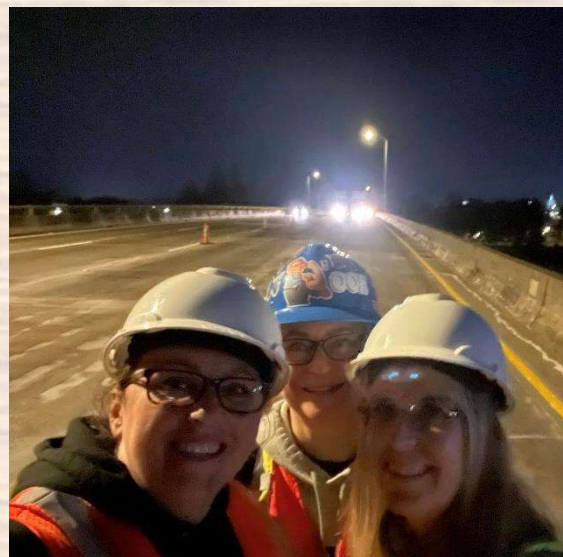
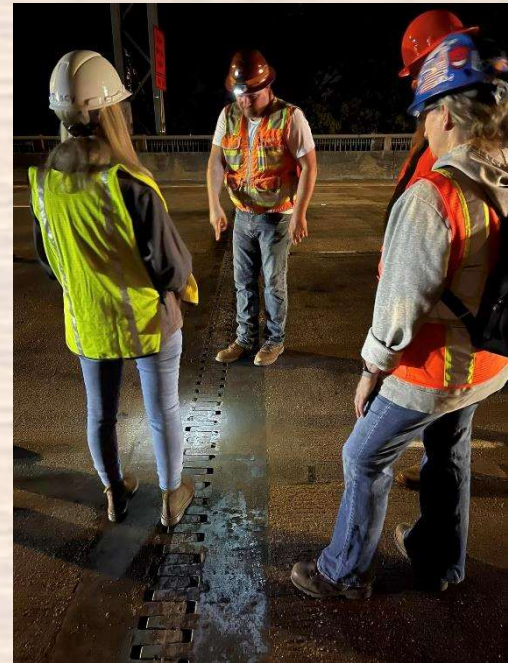


What We Have Done

2

Job Walk

Late night job walk! We got to check out the Marion Street Bridge project. This new surface on the bridge, after scraping away all the old asphalt, is only 3/4" thick and will last 20 years or more! Thanks to Josh at HP Civil for the tour and education. It's not every day you can walk across this bridge! What a great experience.



2

What We Have Done

NAWIC Pacific NW Fall Conference

Another PNW Fall Conference in the books. From the First Timer's Meeting with 56 1st Timers and the Welcome Party with delicious home-made food to dancing and karaoke, a session on parliamentary procedure, speed networking, early morning hikes before business and our Naughty or Nice Purse Auction that raised over \$6,000 for our education funds. We had educational workshops on networking and how to influence organizational culture and ended our weekend with three different options for exploring the beautiful City of Bend, OR.



What We Have Done

2

NAWIC Pacific NW Fall Conference cont'd



What We Have Done

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NAWIC Pacific NW Fall Conference cont'd



What We Have Done

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NAWIC Pacific NW Fall Conference cont'd

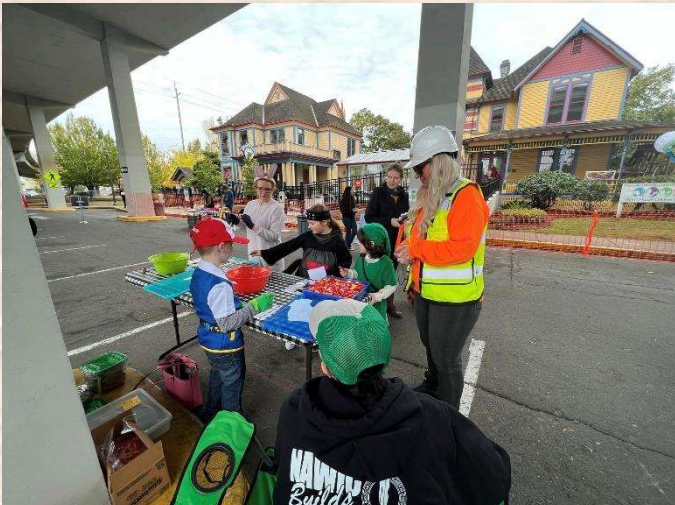


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What We Have Done

Gilbert House Children's Museum - Halloween

NAWIC Salem Chapter #198 volunteered with the Gilbert House Children's Museum for Halloween. We handed out candy and saw some amazing costumes! Thank you to everyone who came out to join us!



2

What We Have Done

Annual Friendsgiving Dinner

NAWIC Salem's Friendsgiving was phenomenal! Our guest speaker, Kay Ewalt, from [NAWIC Eugene, OR #77 Chapter](#) told her story on how she became a Welding Inspector. It was a lovely time catching up with the ladies and realizing how thankful we are for our group and the continued support of one another.



2

What We Have Done

STEM Event

Our STEM event in November with [NAWIC Chapter #54 Portland, Oregon](#) was awesome! We helped teach young Girl Scouts and Daisies how to properly hammer a nail, pull out the nail, drill a hole, screw in a screw with an impact driver and pull that screw back out. Seeing the girls that were nervous to use a power tool master the skills was so rewarding!



What We Have Done

2

Annual Bunco Party

Our annual Holiday Bunco party! This year we wore pajamas, donated pajamas to United Way, had breakfast and brought white elephant gifts. Such fun!



Who We Are

3

2022-23 Incoming Officers & Board Members



Juli Foscoli, President

Juli joined NAWIC Salem in 2016. She has many visions for our chapter including connecting with younger girls and help them see that construction is a real possibility as a career for women. She would also like to see more events that bring NAWIC to light in the community and especially more projects that help us give back to the community. Juli is Co-Owner of South Town Glass.



Tracy Stewart, Vice President

Tracy joined NAWIC Salem in 2018. She has enjoyed building relationships with the women of the Salem, Portland & Eugene Chapters. She looks forward to being a part of helping our chapter grow with new members and being a part of everything she can to help it grow. Tracy is the Senior Bond Associate at AG Sadowski Company.



Sarah DeBrito, Treasurer

Sarah joined NAWIC Salem in 2016. This is Sarah's 2nd time being Treasurer. We are grateful she stepped up to the challenge. Her goal for the Chapter is to see it grow and empower women around her. She has been with Withers Lumber for a total of 17 years and serves as the Accounting Officer.

Who We Are

3

2022-23 Incoming Officers & Board Members



Jackie Ross, Secretary

Jackie joined NAWIC Salem in 2019. As a newer member of NAWIC, she brings fresh and new ideas. She is always willing to help out and serves on several committees. She has worked at Triplett Wellman for over 17 years and does everything from Payroll to Accounts Receivable to Human Resources.



Stephanie Vasquez,
Corresponding Secretary

Stephanie joined NAWIC Salem in 2020. Stephanie is funny and down to earth. She is a former Drywall Finisher IUPAT, and owner of Envy Drywall LLC. One of her goals is to advance within her union and show females that come after her the potential they have to make a difference not only for themselves, but the females who follow them.



Araceli Carlos,
Board Member

Araceli joined NAWIC Salem in 2017. Araceli has a list of ideas she is excited to share with the Chapter for the upcoming year. Advice she would give to younger women starting in the industry is to "Always try to keep a good network. Learn as much as you can in whatever you are doing. From the smallest things to the most highlighted things, always try to do your best. When you do your best, good things are bound to happen. And if not, just keep on trying. You are actually paving the way for another woman. So be proud of that." She joined Dalke Construction in 2014, where she is currently a Project Engineer.

Who We Are

3

2022-23 Incoming Officers & Board Members



Robin Guzman,
Board Member

Robin has been a member of the Salem Chapter since 2014. Networking within NAWIC has allowed her to build strong relationships not only within our Salem Chapter but with the Portland, Eugene, Tacoma, and South Sound chapters. Robin hopes to see the chapter membership keep growing and to add meaningful educational professional events. Robin is the Insurance Department Manager at AG Sadowski Company.



Katelyn Kessler,
Board Member

Katelyn joined NAWIC Salem in 2022. Her professional background includes a diploma in Human Resources, and an associate degree in Business, Marketing, and Sales Science with specialty accreditations in Employment Law, Diversity & Inclusion, and Company Culture Development. While venturing into HR, Katelyn also became a trainer for Safety Compliance Management and Prevention. She currently works at Pfeiffer Roofing.



Kathy Sweetland,
Board Member

Kathy joined NAWIC Salem in 2019. Kathy has 30+ years' experience in all phases of construction accounting and contracting. She currently works for Oregon State Bridge Construction. Kathy's positive attitude and excitement about NAWIC is contagious. She thinks that we can't help but attract new members because it is such a great group of women who do great things! A well-used slogan for this group would be: "You go! Girl!" Not original - but says a lot.

Who We Are

3

2022-23 Incoming Officers & Board Members



Dawn Killough
Parliamentarian

Dawn has been a member of the Salem Chapter since 2013. Dawn believes that we need to continue to support women in the industry. She would like to think that the stereotypes are gone, but many still struggle to get past the glass ceiling and be treated with respect. She hopes we can find a way to let our youth know that careers in the trades, and construction in general, are a worthwhile pursuit. Dawn is a freelance construction writer.

4

Stay Connected

AGC

- **Oregon-Columbia Chapter Annual Business Meeting:** January 19 & 20, 2023
Starts at noon on Thursday, January 19th and ends at 5pm on Friday, January 20th
Hyatt Regency Portland at the Oregon Convention Center, 375 NE Holladay St, Portland
To register, go to [AGC Oregon-Columbia Chapter \(agc-oregon.org\)](http://agc-oregon.org)
- **AGC/ODOT Annual Meeting:** Friday, February 3, 2023 from 9am to 11am
Salem Convention Center, 200 Commercial St SE, Salem, OR 97301
To register, go to [AGC Oregon-Columbia Chapter \(agc-oregon.org\)](http://agc-oregon.org)
- **Oregon GOSH Conference:** March 6th through 9th, All Day
Oregon Convention Center, 777 NE MLK Blvd, Portland, OR 97232
To register, go to [Oregon Governor's Occupational Safety and Health Conference \(GOSH\) The largest safety and health conference in the Northwest. \(oregongosh.com\)](http://oregongosh.com)

NWUCA

- **Save the Date - NWUCA Construction Career Day:** Friday, April 21, 2023, 8:45am – 1:45pm
Northwest College of Construction, 8111 NE Holman St, Portland
Link to Register: <https://nwcoc.com/career-day/>
- **Save the Date - Dozer Day Willamette Valley:** June 3 & 4, 2023, 11am to 4pm
Lane County Events Center, 796 W 13th Avenue, Eugene, OR 97402. To buy tickets, go to <https://ww.dozerday.org>.

Salem Chamber

- Tuesday, January 17, noon to 1pm
Chamber Business Women's Luncheon at Roth's, 1130 Wallace Rd NW, Salem 97304
To register, go to [Chamber Business Women - Salem Area Chamber of Commerce \(salemchamber.org\)](http://salemchamber.org) or call the Chamber at 503-581-1466.

If you have any questions or would like additional information, please feel free to contact any one of the following:

President:	Juli Foscoli (juli@southtownglass.com)
Vice President:	Tracy Stewart (tracy@agsadowski.com)
Treasurer:	Sarah DeBrito(sdebrito@witherslumber.com)
Secretary:	Jackie Ross (Jackie@triplettwellman.com)
Corresponding Secretary:	Stephanie Vasquez (stephanievasquez4@gmail.com)
Parliamentarian:	Dawn Killough (dawn@dkilloughwriter.com)
Board Members:	Araceli Carlos (Araceli@dalkeconstruction.com)
	Robin Guzman (robin@agsadowski.com)
	Katelyn Kessler (kkessler@pfeifferroofing.com)
	Kathy Sweetland (ksweetland@orstbridge.com)





SALEM CHAPTER 198 GENERAL MEETING

WHEN: WEDNESDAY, JANUARY 18TH AT 5:30 PM

WHERE: SALEM CONTRACTORS EXCHANGE

2256 JUDSON ST SE

SALEM, OR

DINNER: OLIVE GARDEN

MEMBERS: \$25 *

GUESTS (1ST MEETING) – FREE

GUEST: 2ND TIME OR MORE – \$35

VIRTUAL FEE – \$20

We will be making our Vision Board for 2023! Poster board and contact paper will be provided for your vision board. If you would like to bring a clipboard or something else for your vision board, please bring one. Please bring to share glue stick(s), magazines, scissors, or pictures to share. Please **no** glitter.

Please RSVP to Tracy Stewart @ tracy@agsadowski.com or Juli Foscoli @ juli@southtownnglass.com or text Juli at (503) 508-1127. *Members who don't RSVP by 1/16 will be charged whether they attend or not.