

A New Way to Earn More. Do Less.



Introducing the International Investment Desk

Powered by Passports to Property • API Global

Presented by Dr. Jerrod Pickering | NAR CIPS Designee



HERE'S THE IDEA

You already have clients who want to invest internationally.

Right now, there's nowhere inside MLR to send them.

The International Investment Desk changes that.



You make the introduction



**Jerrod handles everything
internationally**



**You earn referral income — no
extra work**

HOW IT WORKS — IN 3 EASY STEPS



1

You Spot the Opportunity

- Client mentions interest in buying abroad
- Could be diversification, passive income, or a vacation home
- You simply make a warm introduction to Jerrod

2

Jerrod Takes It from There

- Discovery call, education & strategy for your client
- Vetted global properties sourced through API Global
- All legal, compliance & transaction coordination handled

3

You Get Paid & Keep Your Client

- Referral income paid to you at closing
- You stay connected — they're still YOUR client locally
- They come back to you for all DFW real estate needs

WHAT YOU EARN



You earn 25% of the referral fee — for simply making an introduction. No extra licenses, no extra work.

Property Value	Total Referral (3%)	Your 25% Cut	Your Effort
\$150,000	\$4,500	\$1,125	1 Introduction
\$300,000	\$9,000	\$2,250	1 Introduction
\$500,000	\$15,000	\$3,750	1 Introduction
\$750,000	\$22,500	\$5,625	1 Introduction

If you refer just 3 clients a year at \$300K each, that's an extra \$6,750 — for making 3 phone calls.

** Referral income paid at closing. Client must close on an international property through the API Global platform.*

WHO SHOULD YOU BE THINKING ABOUT?



Your ideal referral is closer than you think. Look through your database for clients who fit any of these:



The Investor

Already owns investment properties in the U.S. and is looking to diversify into international markets.



The Dream Traveler

Talks about retiring or spending extended time in Mexico, Spain, Italy, Portugal, or Costa Rica.



The Passive Income Seeker

Wants real estate that generates income without requiring active management — rental properties abroad are perfect.



The Curious One

Has mentioned international real estate in passing — even casually. That conversation is your opening.

WHAT'S IN IT FOR YOU



Earn More Per Client

Turn a client conversation into referral income — without taking on any additional work or liability.



Keep Your Client

Your client relationship stays intact. They remain yours for all local DFW real estate needs — now and in the future.



Offer Something Nobody Else Does

Give your clients access to a full global investment platform. That's a competitive advantage most agents simply can't match.



Backed by an Expert

Dr. Jerrod Pickering — NAR CIPS Designee — handles the entire international process. Your client is in certified hands.

YOUR NEXT STEP IS SIMPLE

Think about your database.

Who in your sphere has ever mentioned travel, retirement abroad, passive income, or international investing? That conversation is worth a referral.



When you're ready to refer a client:

- Reach out to Jerrod directly — he'll take it from there
- No paperwork required to get started — just a conversation
- Your client will be contacted within 24 hours of your introduction

Dr. Jerrod Pickering | NAR CIPS Designee | passportstoproperty.com

Realtor, Major League Realty • TX License #0760337

Global Reach,
Personal Touch



Passports to
Property

Cathy Green
**MAJOR LEAGUE
REALTY**

Dr. Jerrod Pickering

Major League Realty • TX License #0760337

passportstoproperty.com