

Job Overview:

As an Independent Contractor - Real Estate Acquisitions Representative, your role will involve identifying, analyzing, and acquiring suitable properties for our business. You will use your negotiation and communication skills to source potential leads, negotiate deals with property owners, and work with our admin team to market and sell the acquired contracts. The ideal candidate will have experience in real estate, sales, or a related field, excellent organizational skills, and knowledge of their assigned market.

Key Responsibilities:

- Complete systems training and follow standard operating procedures (SOPs)
- Research and identify potential real estate properties for acquisition.
- Contact property owners and negotiate deals for the purchase of the properties.
- Conduct virtual and/or in-market property inspections to analyze feasibility and profitability of each property.
- Create and submit offers for properties to the company's acquisitions team using designated forms.
- Work with the sales team to market and assign acquired contracts when necessary.
- Develop and maintain relationships with real estate agents and investors in the assigned market.
- Keep up-to-date with the latest real estate market trends and regulations.

Requirements:

- High school diploma or equivalent; Bachelor's degree in business or real estate preferred.
- Minimum of 2 years of experience in real estate acquisitions, sales, marketing or a related field.
- Strong communication and negotiation skills.
- Excellent time management and organizational skills.
- Ability to work independently and manage multiple projects simultaneously.
- Proficient in Microsoft Office, Google Workspace (Sheets, Docs, Voice, Gmail and Calendar)
- Ability and willingness to complete onboarding and training for CRM, software applications and platforms.

Compensation: \$1,500 for each fully executed contract (payable 2nd Friday after close of escrow)

As an Independent Contractor, your compensation will be commission-based, and will be determined based on the number of successful deals you complete. You will be responsible for your own expenses, including transportation, marketing costs, cell phone, computer and internet.

If you are passionate about real estate, possess the required skills and experience, and want to work as an independent contractor with our dynamic team, we encourage you to apply for this exciting opportunity.

Submit Application and Resume: www.gladhaus.co/employment

Contact: hr@gladhaus.co