

**Experience:**

**Pin Machine** Attleboro, MA

***Account Manager/Business Development***

**Sept. 2018 - Present**

- Head of Culture
- Act as the primary point of contact and build long-term relationships with customers.
- Responsible for account development, cold calling, assessing client needs, and identifying solutions.
- Help customers through email, phone, online presentations, screen-share and in person meetings.
- Ensure the timely and successful delivery of our products according to customer needs and objectives.

**Xaverian Brothers High School** Westwood, MA

***Head Boys Basketball Coach***

**May 2019 - April 2025**

- 2024 MBCA D1 Boys Coach of the Year
- Led program to first D1 MIAA Final Four since 1990 ('23-'24)
- Qualified for 3 straight D1 MIAA postseason tournaments ('22-'25)
- Round of 32 - '22-'23/'23-'24/'24-'25, Sweet Sixteen - '22-'23/'23-'24, Elite Eight - '23-'24, Final Four - '23-'24
- Led program to first home postseason tournament game and win in 15+ years ('22-'23)
- Organized practices, game plans, scouting reports, all film breakdown with Hudl; participated in the preparation of student-athletes for competition; supervision of student-athlete academic progress; provided positive guidance to students off the court; team budget and overall program development
- Responsible for all opponent scouting reports & film - Including 5-10 scout games reviewed per opponent, and compiled into 10-30 minutes of edits (individual moves, most common sets/concepts, transition offense/defense, individual and team defense). Scouting reports include player description, stats and favorite moves, opponent offensive/defensive philosophies, the Xaverian offensive/defensive game plan, along with other notes such as best/worst FT shooters, offensive rebounders, defenders, three-shooters, etc.
- Maintained open and effective avenues of communication with players, school representatives, coaches, sponsors, and other internal and external program representatives.
- Responsible for all player development – Skills/shooting, strength/conditioning. Develop custom programs that include all aspects of basketball (skill workouts for positions 1-5, strength & conditioning).
- Offer guidance to players on matters related to family, relationships and other matters outside of basketball.

**Next Movement Basketball** Plainville, MA

***Founder***

**June 2014 – Present**

- Direct multiple high school and middle school camps and clinics.
- Train and consult multiple elite high school and college level basketball players.
- Conduct private training workouts for individuals, groups, and teams.
- Create comprehensive training programs for serious, results driven players.
- Focus on improving a player's skill set using multiple drills, strategies, and philosophies.

**Rise Above Basketball** Hingham, MA

***16U Head Coach/Director of 'RAB Academy'***

**August 2018 - Sept. 2019**

- Create, organize and conduct practice plans, game plans and scouting reports for the 16U and 17U level teams.
- Assist with all player development throughout the Fall and Spring seasons – Skills/shooting, strength/conditioning, agility. Develop custom programs that include all aspects of basketball (skill workouts for positions 1-5, agility drills, strength & conditioning).
- Responsible for marketing and promoting the 'RAB Academy' by creating email blasts, fielding phone calls and utilizing word of mouth throughout the South Shore of Massachusetts.
- Create and develop weekly plans to trigger the minds of youth basketball players eager to learn the game from its fundamental core. Further beyond skill development, (ball handling, form shooting, passing) our students learn proper terminology, actions off the ball, court spacing, etc.

**WPI Men's Basketball** Worcester, MA

***Assistant Coach***

***Basketball Duties***

**August 2015 – August 2018**

- Assisted the Head Coach in the leadership and direction of the program in the following areas: Helped organize practices, game plans, scouting reports, all film breakdown with Gamebreaker editing system and Synergy; participated in the preparation of student-athletes for competition; supervision of student-athlete academic progress; provided positive guidance to students off the court; team budget and overall program development
- Responsible for all opponent scouting reports & film - Including 5-10 scout games reviewed per opponent, and compiled into 10-30 minutes of edits (individual moves, most common sets/concepts, transition offense/defense, individual and team defense). Scouting reports include player description, stats and favorite moves, opponent offensive/defensive philosophies, the WPI offensive/defensive game plan, along with other notes such as best/worst FT shooters, offensive rebounders, defenders, three-shooters, etc.
- Head of Recruiting – Responsible for the recruitment of prospective student-athletes committed to academic and athletic excellence (in and out of region). Coordinated all on-campus recruiting visits, including day visits and overnight visits. Helped expand our scope of recruiting – Relationships now include all New England prep schools (Current roster includes 4 players from 4 of the top Prep schools in the country), along with High School and AAU programs throughout the country (4 players from outside of the Northeast Region). These relationships will help maintain WPI's success for years to come.
- Helped lead WPI to a (51-24) record, an NCAA Tournament appearance, while recruiting top tier recruits from some of the top programs in the country

***Administrative Duties***

- Co-directed the WPI Boys Basketball Summer Camp. Responsible for organizing day-to-day activity, lectures, and staffing of approximately 25 workers per week.
- Responsible for Alumni connectivity, to include in-season updates on successes and progress of the team, along with out-of-season updates on incoming recruits, academic and athletic recognitions. Responsible for organizing and running all alumni events – Homecoming (tent, cookout, recruits, etc); Alumni Basketball game; Alumni golf outing (seeking out all hole sponsorships and all participating foursomes, along with prizes, raffles, etc)
- Instructed 2 Physical Education classes per week to non-varsity level students.

**Wayfair** Boston, MA

**August 2014 - Sept. 2015**

***Account Operations Associate***

- Engaged suppliers to solve immediate operational issues and improve service level
- Monitored transactional compliance to key order fulfillment requirements (physical and electronic): inventory feeds, EDI connectivity, packing slip compliance; WG labels, etc.
- Worked across departments to develop supplier focused improvement action plan
- Tracked improvements against solution sets and trial new solution paths to key operational problems
- Managed and updated the day to day order issues for a set of suppliers

**Education:**

**Nichols College** Dudley, MA

**Sept. 2010 - May 2014**

- Bachelor of Science in Business Administration (International Business/Marketing)
- Graduation: May 2014 – Summa Cum Laude – Nichols College Trustee Award for Overall Achievement

**Leadership:**

**Nichols College, Varsity Basketball** Dudley, MA

***Four-Year Varsity Starter***

**October 2010 – March 2014**

- Top 5 Finalist - Jostens Trophy (National Student-Athlete of the Year)
- Captain of Men's Basketball Team (2012-2013 & 2013-2014)
- Nichols College All-Time Leading Scorer (2,106 pts)
- Commonwealth Coast Conference Player of the Year (2014)
- Commonwealth Coast Conference Senior Scholar-Athlete of the Year (2014)
- D3Hoop.com Northeast All-Region First Team (2014)
- ECAC Division III New England Men's Basketball Second Team (2014)
- CoSIDA Capital One Academic All-American Second Team (2014)
- CoSIDA Capital One Academic All-American First Team (2013)
- 3x All-Commonwealth Coast Conference First Team (2012-2014)
- D3Hoop.com Northeast All-Region Rookie of the Year (2010-2011)
- Commonwealth Coast Conference Rookie of the Year (2010-2011)