



LEADING IN A MATRIX ORGANISATION

ARISTOTLE ACADEMY

Do you lead within a matrix organisation?

Do you face the tough challenges of communicating in the context of your organisational matrix?

Do you need to influence, even without the authority?

Approach

Leadership means thinking like a leader regardless of your job, delivering on commitments, and being a role model for others. All leaders demonstrate passion for their work and care about the people in the organisation.

This course focuses on leaders operating in a matrix organisation. We address the challenges and opportunities arising from this unique organisational design. The training is experiential, with theory, input and insights, sharing best practice supported by group discussions, role plays, reflection and practical action planning sessions.

Key Topics

- Matrix Management & Leadership
- Accountability
- Compelling Futures
- Executing for Results
- Communication Skills
- Creativity & Innovation
- Empowering Leadership

Training Objectives

At the end of the programme, you will be able to:

1. Balance needs and expectations with key stakeholders.
2. Hold themselves and others accountable.
3. Create a compelling vision for themselves and others in the matrix organisation.
4. Demonstrate passion and commitment and be disciplined in their execution.
5. Effectively communicate across the matrix organisation.
6. Be creative and innovative.
7. Raise self-awareness of their impact on others.
8. Prioritise their action to improve their influence without authority.

Duration

Two Days

If you would like to discuss any one of our programmes please call on +44(0)7803 299337 or email: info@craighilesconsulting.com



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Programme Schedule

One Day

Introduction & Welcome

- Programme Objectives
- Personal Objectives (Pre-work)
- Matrix Management & Leadership

Accountability

- Personal Accountability
- Accountability Behaviours
- Holding Others Accountable

Compelling Futures

- Vision & Strategy
- Goal Setting
- Communication Plan

Executing For Results

- The Strategic Process
- The People Process
- The Operational Process

Personal Action Planning

Reflection, Discussion, Action

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