



Alder Business Advisors – Rapid Transformation Overview

Rapid Transformation – Helps Support Change that Brings Quick Results to Your Business

Rapid Transformation is an advisor-supported process that helps a Business Owner and their Team quickly discover and address key challenges in their business, including sharpening Customer Focus, Strategy, Processes, Employees, Culture, and other critical areas that get in the way of achieving outstanding Results.



Alder Business Advisors Accelerate Your Results

Through our Rapid Transformation program, Alder Business Advisors Advisor-Coaches provide continuity, guidance, tools, and support from initial Discovery to outcomes that transform and accelerate your business: go from Overwhelm to Overcoming Key Challenges, Risk Reduction to Consistent Results, Growth to Acceleration.

Quickly shift your business to more energy, excitement, alignment, momentum, and bottom-line results.



Alder Business Advisors Help Remove Barriers and Lock-In the Learning

A key difference between Alder Business Advisors' approach and Business Operating System implementers is the coaching and partnership Alder Business Advisor-Coaches provide in turning Learning into Action that produces results.

$$\begin{array}{c} \text{Results} \\ \text{Happen} = \\ \text{When} \end{array} = \frac{\begin{array}{c} \uparrow \text{Motivation} + \uparrow \text{Learning} + \uparrow \text{Action} \end{array}}{\downarrow \text{Unaddressed Barriers}}$$



Alder Business Advisor-Coaches help Business Owners and Teams recognize and address the key bottlenecks in their businesses and remove barriers to change. Advisor-Coaches help Teams move forward by boosting energy, keeping focus on the destination, offering experience and guidance when needed, and providing resources and tools to help navigate the biggest obstacles.



Could Rapid Transformation Benefit Your Business?

Every business faces challenges. The problems that go unfixed have more of a negative impact than the issues that you address. Eventually the problems of a business become too big for most Business Owners to solve on their own.

If you are a Business Owner struggling with any of the following, **give us a call**. We are here to help.



Are you experiencing:

- 'Stuck in place', no growth or improvement
- Cashflows, profits, and revenues not growing, declining, or unpredictable
- Low leader and employee accountability
- Poor service and delivery quality, errors
- Declining customer satisfaction
- Conflict, toxic climate, absenteeism
- Lack of momentum, direction, and ideas
- Too few customers that feels risky
- Lack of trust in employees and leaders

Are you wanting:

- Excitement from new growth and acceleration
- Predictable and growing revenue, profit and cashflows
- A culture focused on achieving results
- High quality service and product delivery
- Excited customers and referrals
- Highly engaged employees
- A compelling vision, mission, purpose
- Too few customers that feels risky
- Highly trusted leaders and employees

About Alder Business Advisors

We provide coaching, training, tools, and executive-level support to Business Owners to solve critical business challenges, improve results, and grow the value of their companies.

We work with businesses between \$1M and \$10M average recurring revenue (ARR). We support companies in technology, engineering, construction, professional services, private equity and venture capital portfolios. Our broad and deep Advisor experience helps us work with other businesses as well.



For More information, Contact:

David Jennings, MBA, ICF-PCC, CEPA
206-713-6333

david.jennings@alderbusinessadvisors.com

www.alderbusinessadvisors.com

Schedule a meeting: <https://calendly.com/davidj-aba/schedule-a-meeting-with-david>